



THE COLLEGE OF NEW JERSEY
(A Component Unit of the State of New Jersey)

Basic Financial Statements, Management's Discussion and Analysis,
Required Supplementary Information and Schedules of Expenditures
of Federal and State of New Jersey Awards

June 30, 2019

(With Independent Auditors' Reports Thereon)

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Independent Auditors' Report

The Board of Trustees
The College of New Jersey:

We have audited the accompanying financial statements of the business-type activities and the aggregate discretely presented component units of The College of New Jersey (the College), a component unit of the State of New Jersey, as of and for the years ended June 30, 2019 and 2018, and the related notes to the financial statements, which collectively comprise the College's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with U.S. generally accepted accounting principles; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express opinions on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement. The financial statements of The College of New Jersey Foundation, Inc. and the Trenton State College Corporation were not audited in accordance with *Government Auditing Standards*.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Opinions

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the business-type activities and the aggregate discretely presented component units of the College, as of June 30, 2019 and 2018, and the respective changes in financial position and, where applicable, cash flows thereof for the years then ended in accordance with U.S. generally accepted accounting principles.



Other Matters

Required Supplementary Information

U.S. generally accepted accounting principles require that the management's discussion and analysis on pages 3 through 26 and the schedules of proportionate share of the net pension liability, schedules of employer contributions, and schedule of proportionate share of the total other postemployment benefits (OPEB) liability on pages 85 through 87, respectively, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audits of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated December 17, 2019 on our consideration of the College's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the College's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering College's internal control over financial reporting and compliance.

KPMG LLP

Short Hills, New Jersey
December 17, 2019

Management's Discussion and Analysis (Unaudited)

Overview of Financial Statements and Financial Analysis

This Management's Discussion and Analysis (MD&A) section provides an analytical overview of The College of New Jersey's (TCNJ or the College) financial performance during the fiscal years ended June 30, 2019 and 2018. The MD&A section is intended to help readers of the financial statements better understand the financial position and operating activities for the years ended June 30, 2019 and 2018 and includes selected comparative information for the year ended June 30, 2017. As an unaudited discussion prepared by management, it should be read in conjunction with the financial statements and note disclosures.

The financial statements have been prepared in accordance with U.S. generally accepted accounting principles as prescribed by the Governmental Accounting Standards Board (GASB), which establishes financial reporting standards for governments, including public colleges and universities. The College's significant accounting policies are summarized in note 2 to the financial statements of this report, including further information on the financial reporting entity.

Because the financial statements of The College of New Jersey Foundation Inc. and Trenton State College Corporation, component units of TCNJ, are discretely presented from the College, the MD&A focuses only on the College. Information relating to the component units can be found in their separately issued financial statements.

College Overview

The College of New Jersey is a mid-sized, comprehensive public college that concentrates primarily on the undergraduate experience. The College gives primacy to teaching and has an achievement-oriented and diverse student body.

Acknowledged for the quality of its academic offerings, the College has been ranked as one of the top comprehensive colleges in the country. In *US News & World Report's* annual survey of "America's Best Colleges," TCNJ placed fourth overall and first among public institutions in the "Best Regional Universities – North" category. The publication also ranked TCNJ second in the region for undergraduate teaching and fourth for innovation. In *Money's* national ranking of the "Best Colleges for Your Money 2019," which reflects measures of quality, affordability, and outcomes, TCNJ placed 48th overall and 12th among mid-sized colleges (schools with 2,500-10,000 students). Previously, *Money* included TCNJ on its list of 20 public colleges that are "most likely to pay off financially" and ranked the College number six out of 25 "Public Colleges Where Students Graduate the Fastest." It also named TCNJ one of 20 public colleges nationwide—and one of only two in the state—that are "most likely to pay off financially." *Princeton Review* includes TCNJ in three of its selective guidebooks: "The Best 385 Colleges," "The Best Value Colleges," and "332 Green Colleges." The College's schools are also held in high regard. For example, the School of Business was ranked 35th in *Bloomberg Businessweek's* most recent ranking of the top 100 undergraduate business programs in the nation and was the number one undergraduate business school in the state. *Poets & Quants* placed the program at 53 in its 2018 ranking.

A strong liberal arts core forms the foundation for a wealth of degree programs offered through the College's seven schools. These schools include Arts and Communication; Business; Education; Humanities and Social Science; Science; Nursing, Health, and Exercise Science; and Engineering. The College is enriched by an honors program and extensive opportunities to study abroad; its freshman orientation programs have helped make its retention and graduation rates among the highest in the country.

The College is recognized as a public institution of higher education by the State of New Jersey and, accordingly, the State Legislature appropriates funds annually to support operations and the cost of fringe benefits for state authorized positions. Under the law, the College is an instrumentality of the State with a high degree of autonomy and is subject to all of the laws and regulations applying to the state public colleges.

Management's Discussion and Analysis (Unaudited)

Governance

The governing board of the College is a Board of Trustees comprised of no more than fifteen publicly appointed trustees, two students and the President of the College (ex-officio non-voting). All citizen members are voting members, as is one of the two students. The Board also includes representatives from the staff and the faculty.

Under P.L. 1994, C. 48, the Board of Trustees is responsible for developing an institutional plan; determining academic programs; establishing administrative policies; borrowing money; awarding contracts; setting tuition and fees; granting degrees; appointing, evaluating and determining compensation of the president; appointing and promoting the faculty and staff; establishing admission standards and requirements and standards for granting diplomas, certificates and degrees; recommending members for appointments to the Board of Trustees by the Governor; having final authority to determine controversies and disputes pertaining to tenure and other personnel matters of employees; investing and reinvesting the funds of the College; retaining legal counsel of the College's choosing; and preparing and making public an annual financial statement.

Academic Profile

Faculty

Grounded in the liberal arts, TCNJ's personalized, collaborative, and rigorous education engages students at the highest level within and beyond the classroom. In fall 2018, the College's overall full-time equivalent (FTE) faculty count was 540. Approximately 67% of the total faculty FTE was full time (363) and the remaining 33% (177) included permanent part-time faculty, adjunct and teaching professional staff. During this same period, the total FTE student enrollment was 7,285 and the student to faculty ratio was 13:1. The College does not employ graduate teaching assistants, which increases faculty involvement in the curriculum and enriches student learning.

| Faculty Data | | | | | |
|---------------|-------------------|--------------------|-----------------|-------------------------------|-----------------------|
| Academic Year | Full-Time Faculty | Part-Time Faculty* | Tenured Faculty | Faculty with Terminal Degrees | Student/Faculty Ratio |
| 2016 - 2017 | 355 | 172 | 259 | 320 | 13:1 |
| 2017 - 2018 | 362 | 182 | 261 | 329 | 13:1 |
| 2018 - 2019 | 363 | 177 | 252 | 330 | 13:1 |

*Part-time includes permanent part-time faculty, adjunct and teaching professional staff full-time equivalents.

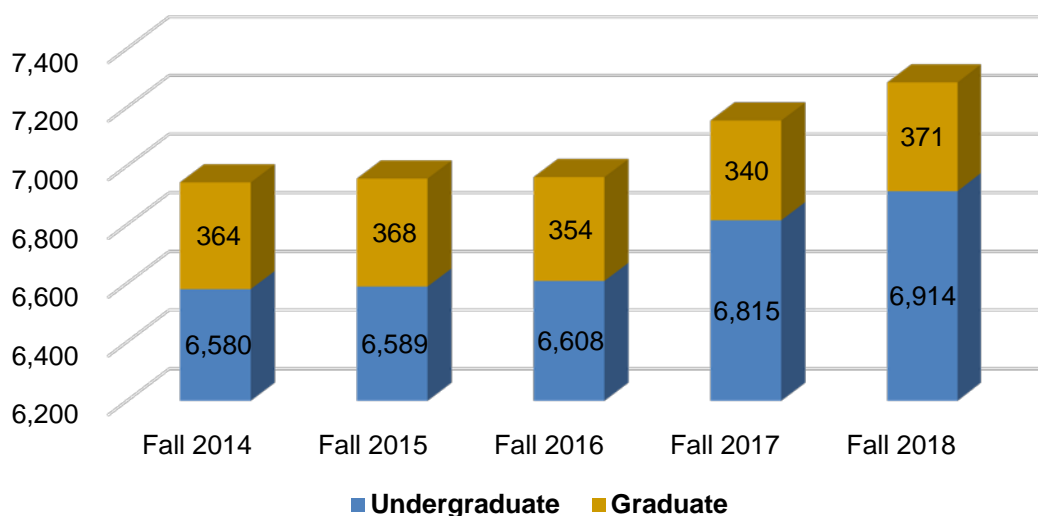
Students

The College enjoys a healthy student demand and continues to attract academically talented students. In fall 2018, the full-time freshmen class enrolled 1,551 students yielding a 23% matriculation ratio based upon a 50% acceptance ratio for 13,625 applicants. The 93% freshman to sophomore retention rate demonstrates a high level of student satisfaction. The level of academic engagement is reflected in the high four year and six year graduation rates for the 2012 first time freshman cohort of 76% and 86%, respectively. Currently, 91% of the freshmen class and 53% of all undergraduate students live on campus.

Management's Discussion and Analysis (Unaudited)

In the fall of 2018, TCNJ enrolled 6,914 full-time equivalent undergraduate students and 371 full-time graduate students. Over the last five years, TCNJ has targeted enrollment growth in line with its strategic enrollment plan goals, with the total full-time equivalent population growing by 341 from fall 2014 to fall 2018, primarily in the undergraduate population as reflected in the graph below.

Full-Time Equivalent Enrollment



The 2018–2019 academic year concluded with the awarding of 1,669 bachelor's degrees, 327 master's degrees, and 100 pre-/post-master's certifications.

Using the Financial Statements

The basic financial statements present the financial position, the changes in financial position and cash flows of the College, through three primary financial statements and notes to the financial statements. The three financial statements consist of the Statement of Net Position, the Statement of Revenues, Expenses and Changes in Net Position, and the Statement of Cash Flows. The notes to the financial statements provide additional information that is essential to a full understanding of the financial statements.

The College's net position is one indicator of the institution's financial health. Sustained increases or decreases in net position over time are indicators of the improvement or erosion of an institution's financial health when considered together with relevant non-financial factors such as enrollment levels, student retention and graduation rates and the condition of the facilities.

Significant Aspects of the Financial Statements

- Revenues and expenses are categorized as either operating or nonoperating. Significant recurring sources of the College's revenues, including state appropriations, OPEB revenue (in fiscal years 2019 and 2018), and investment income, are considered nonoperating, as defined by GASB Statement No. 35, *Basic Financial Statements — and Management's Discussion and Analysis—for Public Colleges and*

Management's Discussion and Analysis (Unaudited)

Universities—an amendment of GASB Statement No. 34 (GASB 35). The net nonoperating revenue totaled \$59.3 million and \$62.5 million for the years ended June 30, 2019 and 2018, respectively.

- Scholarships applied to student accounts are shown as a reduction of student tuition and housing fee revenue. Tuition waivers are reported as a scholarship expense. For the years ended June 30, 2019 and 2018, scholarship allowance totaled \$29.2 million and \$28.2 million, respectively.
- The College is required to report depreciation on its capital assets. Depreciation expense totaled \$25.5 million and \$22.9 million for the years ended June 30, 2019 and 2018, respectively.
- Unrestricted net position comprised various subcategories of designated and committed funds; however, GASB 35 prohibits a breakdown of these designations on the face of the statement of net position. The College has many activities that require a certain level of reserves to be maintained. Examples include working capital reserves for auxiliary operations, educational and general activities, coverage for debt service and capital reserves for planned construction efforts.

GASB Statement No. 68

In fiscal year 2015, the College implemented GASB Statement No. 68 (GASB 68), *Accounting and Financial Reporting for Pensions—an amendment of GASB Statement No. 27* and GASB Statement No. 71 (GASB 71), *Pension Transition for Contributions made Subsequent to the Measurement Date—an amendment of GASB Statement No. 68*. GASB 68 requires state and local government employers to recognize a net pension liability for defined benefit plans where the entity is a participant. The College pension plans impacted by GASB 68 and 71 are the State of New Jersey Public Employees' Retirement System (PERS), the State of New Jersey Police and Firemen's Retirement System (PFRS) and the State of New Jersey Teachers' Pension and Annuity Fund (TPAF).

The changes in net pension liability adjusted for the deferred inflows and deferred outflows of resources result in pension expense. Prior to fiscal year 2015, the College only recognized pension expense for these plans up to the amount contributed to the plan by the State as indicated within the fringe benefit rate provided by the State. In fiscal year 2015, the College was also required to adjust the unrestricted net position by \$118.1 million to reflect the cumulative effect of implementation from prior years. The amounts recorded as a result of following GASB 68 have been shown separately in the tables below.

Historically, the State provided the contributions to the plan while seeking reimbursement from the College for the College's non-State-authorized positions. The State provides an annual fringe benefit appropriation to the College based on a fully loaded fringe benefit appropriation. The College recorded the fringe benefit revenue (100% of the State-authorized positions) and expense (100% of State-authorized positions plus non-State-authorized positions reimbursed to the State) in its financial statements.

The College's financial statements relating to the reporting of pension liability under GASB 68 reflect its proportionate share, as determined by the Division of Pensions and Benefits (DPB) of the State, of the State-wide pension liabilities under the PERS and PFRS. In computing the College's proportionate share, DPB first computed the contributions made for the College for each fiscal year as a percentage of contributions deemed made on behalf of all "employers" in the "State Group" for that fiscal year. Next, DPB multiplied this ratio by the total net pension liability for the entire State Group as of the last day of each fiscal year.

With respect to TPAF, the State determined they met the "special funding situation" included in GASB 68 and the State recorded the pension liability on its respective financial statements. With respect to PERS and PFRS, the State determined the College was a separate employer. Thus, the College records on its financial statements the net pension liability and related deferred inflows and deferred outflows as determined by DPB.

Management's Discussion and Analysis (Unaudited)

However, the State has communicated that the GASB 68 pension liability "allocations do not impact state laws or past funding arrangements that have been established annually in the State budget."

GASB Statement No. 75

In fiscal year 2018, the College implemented GASB Statement No. 75 (GASB 75), *Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions*. GASB 75 addresses accounting and financial reporting for other postemployment benefits (OPEB). The College's retirees participate in the State of New Jersey State Health Benefit State Retired Employees Plan (the Plan). The Plan is treated as a cost-sharing multiple employer plan with a special funding situation for allocating the total OPEB liability and related OPEB amounts. The College is considered a participating employer in the Plan and the State is a nonemployer contributing entity. The Plan is administered by the State on a pay-as-you-go basis. Accordingly, no assets are accumulated in a qualifying trust that meets the criteria in paragraph 4 of GASB 75.

The State is legally obligated to pay the OPEB benefit coverage for eligible retirees of the College under N.J.S.A. 52:14-17.32. Since the College does not contribute directly to the Plan, there is no total OPEB liability, deferred outflows of resources or deferred inflows of resources to report in the College's financial statements. The College's portion of the nonemployer contributing entity's total proportionate share of the total OPEB liability that is associated with the College is disclosed in note 11.

Prior to the adoption of GASB 75, the College did not recognize any OPEB expenses related to the Plan. In fiscal years 2019 and 2018, the College recognized \$13.6 million and \$17.0 million in OPEB expense and non-operating OPEB revenue, respectively, to account for the College's portion of the OPEB expense that was paid by the State. The amounts recorded in the Statement of Revenues, Expenses and Changes in Net Position as a result of GASB 75 have been shown separately in the tables below.

The College's financial statements relating to the reporting of OPEB under GASB 75 reflect its proportionate share, as determined by the DPB, of the State's OPEB expenses under the Plan as of June 30, 2018. The College's proportionate share was calculated by DPB based on the ratio of the members (active and retired) of an individual employer to the total members of the Plan during the measurement period. The College's fiscal year 2019 financial statements include its proportionate share of OPEB revenues and expenses for the measurement period July 1, 2017 through June 30, 2018.

Management's Discussion and Analysis (Unaudited)

The tables below show the GASB 68 and GASB 75 adjustments to the financial statements for fiscal years 2019 and 2018:

| 2019 | | | |
|--|---------------------------|-------------------------------|------------------------|
| Condensed Statement of Net Position (Amounts in thousands) | | | |
| | Before GASB 68 | GASB 68 Adjustment | As Reported |
| Assets: | | | |
| Current assets | \$ 151,599 | — | 151,599 |
| Capital assets, net | 673,109 | — | 673,109 |
| Other noncurrent assets | 30,657 | — | 30,657 |
| Total assets | 855,365 | — | 855,365 |
| Deferred outflows of resources | 30,312 | 26,330 | 56,642 |
| Liabilities: | | | |
| Current liabilities | 89,777 | — | 89,777 |
| Noncurrent liabilities | 342,680 | 146,343 | 489,023 |
| Total liabilities | 432,457 | 146,343 | 578,800 |
| Deferred inflows of resources | — | 31,857 | 31,857 |
| Net Position: | | | |
| Net investment in capital assets | 342,319 | — | 342,319 |
| Restricted expendable | 13,952 | — | 13,952 |
| Unrestricted | 96,949 | (151,870) | (54,921) |
| Total net position | \$ 453,220 | (151,870) | 301,350 |

Management's Discussion and Analysis (Unaudited)

| 2018 | | | |
|--|---------------------------|-------------------------------|------------------------|
| Condensed Statement of Net Position (Amounts in thousands) | | | |
| | Before GASB 68 | GASB 68 Adjustment | As Reported |
| Assets: | | | |
| Current assets | \$ 113,845 | — | 113,845 |
| Capital assets, net | 673,564 | — | 673,564 |
| Other noncurrent assets | 81,485 | — | 81,485 |
| Total assets | 868,894 | — | 868,894 |
| Deferred outflows of resources | 33,208 | 35,068 | 68,276 |
| Liabilities: | | | |
| Current liabilities | 51,273 | — | 51,273 |
| Noncurrent liabilities | 399,595 | 159,574 | 559,169 |
| Total liabilities | 450,868 | 159,574 | 610,442 |
| Deferred inflows of resources | — | 22,704 | 22,704 |
| Net Position: | | | |
| Net investment in capital assets | 329,313 | — | 329,313 |
| Restricted expendable | 15,816 | — | 15,816 |
| Unrestricted | 106,106 | (147,211) | (41,105) |
| Total net position | \$ 451,235 | (147,211) | 304,024 |

Under GASB 68, the College recorded its proportionate share of pension expense of \$10.1 million and \$13.2 million, for fiscal years 2019 and 2018, respectively. In fiscal years 2019 and 2018, the State's contributions amounted to \$5.4 million and \$4.2 million, respectively.

Management's Discussion and Analysis (Unaudited)

| 2019 | | | | |
|--|------------------------|-----------------------|-----------------------|----------------|
| Condensed Statement of Revenues, Expenses and Changes in Net Position (Amounts in thousands) | | | | |
| | Before GASB 68 & 75 | GASB 68 Adjustment | GASB 75 Adjustment | As Reported |
| Net student revenues | \$ 152,952 | — | — | 152,952 |
| Government grants and contracts | 22,139 | — | — | 22,139 |
| Auxiliary activities | 6,358 | — | — | 6,358 |
| Other | 6,152 | — | — | 6,152 |
| Operating revenues | 187,601 | — | — | 187,601 |
| Instruction and research | 78,857 | 2,057 | — | 80,914 |
| Academic support | 17,719 | 379 | — | 18,098 |
| Student services | 21,670 | 548 | — | 22,218 |
| Operation and maintenance of plant | 27,320 | 721 | — | 28,041 |
| Institutional support | 21,251 | 608 | — | 21,859 |
| Auxiliary activities | 36,419 | 278 | — | 36,697 |
| Other postemployment benefit expense | — | — | 13,607 | 13,607 |
| Depreciation | 25,534 | — | — | 25,534 |
| Other | 7,563 | 116 | — | 7,679 |
| Operating expenses | 236,333 | 4,707 | 13,607 | 254,647 |
| Operating loss | (48,732) | (4,707) | (13,607) | (67,046) |
| State appropriations and fringe benefits | 54,303 | 48 | — | 54,351 |
| Other postemployment benefit revenue | — | — | 13,607 | 13,607 |
| Other expenses, net | (8,621) | — | — | (8,621) |
| Net nonoperating revenues | 45,682 | 48 | 13,607 | 59,337 |
| Capital grants and gifts | 5,035 | — | — | 5,035 |
| Increase (decrease) in net position | 1,985 | (4,659) | — | (2,674) |
| Net position, beginning of year | 451,235 | (147,211) | — | 304,024 |
| Net position, end of year | \$ 453,220 | (151,870) | — | 301,350 |

Management's Discussion and Analysis (Unaudited)

| 2018 | | | | |
|---|------------------------------------|-------------------------------|-------------------------------|------------------------|
| Condensed Statement of Revenues, Expenses and Changes in Net Position (Amounts in thousands) | | | | |
| | Before GASB 68 & 75 | GASB 68 Adjustment | GASB 75 Adjustment | As Reported |
| Net student revenues | \$ 149,739 | — | — | 149,739 |
| Government grants and contracts | 20,572 | — | — | 20,572 |
| Auxiliary activities | 5,717 | — | — | 5,717 |
| Other | 5,738 | — | — | 5,738 |
| Operating revenues | 181,766 | — | — | 181,766 |
| Instruction and research | 76,071 | 3,799 | — | 79,870 |
| Academic support | 16,799 | 703 | — | 17,502 |
| Student services | 20,223 | 953 | — | 21,176 |
| Operation and maintenance of plant | 26,886 | 1,366 | — | 28,252 |
| Institutional support | 19,411 | 1,116 | — | 20,527 |
| Auxiliary activities | 34,045 | 532 | — | 34,577 |
| Other postemployment benefit expense | — | — | 17,034 | 17,034 |
| Depreciation | 22,858 | — | — | 22,858 |
| Loss on disposal of capital assets | 1,373 | — | — | 1,373 |
| Other | 7,663 | 215 | — | 7,878 |
| Operating expenses | 225,329 | 8,684 | 17,034 | 251,047 |
| Operating loss | (43,563) | (8,684) | (17,034) | (69,281) |
| State appropriations and fringe benefits | 53,942 | 64 | — | 54,006 |
| Other postemployment benefit revenue | — | — | 17,034 | 17,034 |
| Other expenses, net | (8,534) | — | — | (8,534) |
| Net nonoperating revenues | 45,408 | 64 | 17,034 | 62,506 |
| Capital grants and gifts | 4,858 | — | — | 4,858 |
| Increase (decrease) in net position | 6,703 | (8,620) | — | (1,917) |
| Net position, beginning of year | 444,532 | (138,591) | — | 305,941 |
| Net position, end of year | \$ 451,235 | (147,211) | — | 304,024 |

Refer to note 11 for additional information related to GASB 68 and 75.

Statement of Net Position

The statement of net position presents the College's financial position at the end of fiscal years 2019 and 2018, including all assets, deferred outflows of resources, liabilities, deferred inflows of resources and net position using the accrual basis of accounting. Assets and liabilities are generally measured using current values with certain

Management's Discussion and Analysis (Unaudited)

exceptions, such as capital assets which are stated at cost less accumulated depreciation, and long-term debt which is carried at cost.

Assets and liabilities are categorized as current and noncurrent and are shown in order of their relative liquidity. An asset's liquidity is determined by how readily it is expected to be converted to cash or whether restrictions limit the College's ability to use the resources. Current assets are generally considered to be convertible to cash within one year. Noncurrent assets are predominantly composed of deposits held by trustees for capital, long-term investments and capital assets (net).

Deferred outflows of resources are a consumption of net position by the College that is applicable to a future reporting period. The College's deferred outflows of resources consist of bond deferred refunding amounts and changes in proportion of the allocated pension liability and differences in actuarial amounts used to calculate the pension liability.

A liability's liquidity is based on its maturity or when cash is expected to be used to liquidate it. Current liabilities are amounts becoming due and payable within the next year and consist primarily of accounts payable, accrued liabilities and the portion of bond principal due within a year. The College's net pension liability and long-term debt comprise the majority of its noncurrent liabilities.

Deferred inflows of resources are an acquisition of net position by the College that is applicable to a future reporting period. The College's deferred inflows of resources is composed of changes in proportion of the allocated pension liability and differences in actuarial amounts used to calculate the pension liability.

Net position represents the residual interest in the College's assets and deferred outflows of resources after all liabilities and deferred inflows are deducted. Net position is one indicator of the financial condition of the College, while the change in net position during the year is a measure of whether the overall condition has improved or worsened during the year.

Net position is classified into three major categories. The first category, net investment in capital assets, provides the College's equity in property, plant, and equipment. The second category is restricted expendable net position, which are available resources to the College but must be spent for purposes as determined by donors and/or external entities that have placed time or purpose restrictions on their usage.

Finally, unrestricted net position represents those balances from operational activities that have not been restricted by parties external to the College, such as donors or granting agencies. Also included are normal working capital balances maintained for departmental and auxiliary enterprise activities.

Management's Discussion and Analysis (Unaudited)

From the data presented, readers of the Statement of Net Position have the information to determine the assets available to continue the operations of the College. They may also determine how much the College owes external vendors, bond holders and other parties. A summary of the College's assets, deferred outflows of resources, liabilities, deferred inflows of resources and net position at June 30, 2019, 2018 and 2017 are as follows:

| Condensed Statements of Net Position (Amounts in thousands) | | | |
|---|-------------------|----------------|----------------|
| | 2019 | 2018 | 2017 |
| Assets: | | | |
| Current assets | \$ 151,599 | 113,845 | 117,076 |
| Capital assets, net | 673,109 | 673,564 | 673,155 |
| Other noncurrent assets | 30,657 | 81,485 | 87,879 |
| Total assets | 855,365 | 868,894 | 878,110 |
| Deferred outflows of resources | 56,642 | 68,276 | 76,821 |
| Liabilities: | | | |
| Current liabilities | 89,777 | 51,273 | 50,520 |
| Noncurrent liabilities | 489,023 | 559,169 | 598,341 |
| Total liabilities | 578,800 | 610,442 | 648,861 |
| Deferred inflows of resources | 31,857 | 22,704 | 129 |
| Net Position: | | | |
| Net investment in capital assets | 342,319 | 329,313 | 324,924 |
| Restricted expendable | 13,952 | 15,816 | 15,430 |
| Unrestricted | (54,921) | (41,105) | (34,413) |
| Total net position | \$ 301,350 | 304,024 | 305,941 |

Statement of Net Position Financial Highlights

Assets

During fiscal year 2019, the College's total assets decreased by \$13.5 million, or 1.6%. At June 30, 2019, the College's working capital, which is current assets less current liabilities, was \$61.8 million, a decrease of \$750 thousand from the previous year. The increase in both current assets and current liabilities is due to \$37.1 million in restricted deposits held with trustees to advance refund the remaining Series 2010B bond principal on July 1, 2019. The decrease of \$750 thousand in working capital is primarily due to an increase in accounts payable and accrued expenses as of June 30, 2019 compared to the prior year.

During fiscal year 2018, the College's total assets decreased by \$9.2 million, or 1.0%. At June 30, 2018, the College's working capital, which is current assets less current liabilities, was \$62.6 million, a decrease of \$4.0 million from the previous year. This change was primarily due to a decrease in cash and cash equivalents which included a transfer of \$3.0 million in excess cash to the investment portfolio, offset by a decrease in accounts payable and the current portion of bonds payable.

Management's Discussion and Analysis (Unaudited)

Working capital is a key financial metric used to measure the College's liquidity for operations. It measures the institution's ability to satisfy its current obligations as they come due. With current assets at 1.69 and 2.22 times above current liabilities in fiscal years 2019 and 2018, respectively, the College had adequate liquidity to satisfy its current obligations.

| Summary of Working Capital (Amounts in thousands) | | | |
|--|------------|---------|---------|
| | 2019 | 2018 | 2017 |
| Current assets | \$ 151,599 | 113,845 | 117,076 |
| Current liabilities | 89,777 | 51,273 | 50,520 |
| Working capital | 61,822 | 62,572 | 66,556 |
| Ratio of current assets to current liabilities | 1.69 | 2.22 | 2.32 |

Cash and Investments

In fiscal years 2019 and 2018, cash and cash equivalents decreased by \$2.4 million and \$5.2 million or 18.2% and 28.0%, respectively, primarily due to the disbursements for operations including debt service payments. Also, in fiscal year 2018, \$3.0 million in excess cash was added to the investment portfolio. The net decrease in cash was offset by cash receipts and reimbursements from deposits held by bond trustees for capital expenses.

The College's investment portfolio has two components: a short duration fixed income segment, which holds high-quality liquid fixed income securities generally maturing between overnight and three years, and a longer-term multi-asset class segment, which employs a more diversified approach focused on global investments.

The investment portfolio produced strong results for the fiscal years ended June 30, 2019 and 2018. The combined portfolio generated over \$4.8 million or 5.3% in fiscal year 2019 compared to \$5.1 million or 5.9% the previous fiscal year. This was the result of a very strong equity market performance coupled with the College's strategic investment in a long-term, diversified, multi-asset class portfolio, which returned 6.3% over the past 12 months, slightly below its blended benchmark, which returned 6.7% during the same period. In fiscal year 2018, this portfolio returned 9.6% which exceeded its blended benchmark that returned 7.8% during the same period.

Despite the persistently low interest rate environment during the fiscal year, the College's short duration fixed income portfolio generated positive returns while adhering to the investment policy mandates of safety, liquidity and yield. For fiscal years 2019 and 2018, the fixed income portfolio generated a gross return of 3.8% and 0.8% versus 3.5% and 0.5% for its benchmark, Merrill Lynch 0-3 Year US Treasury Index. The short duration fixed income portfolio is allocated largely towards U.S. government securities, which include U.S. Treasury and federal agency notes and bonds. These investments accounted for approximately 44.6% and 48.0% of the portfolio at June 30, 2019 and 2018. The remainder of the portfolio is invested in high quality credit investments, including corporate notes, commercial paper, certificates of deposit and municipal bonds.

The multi-asset class portfolio is allocated with a 70.0% equity and 30.0% fixed income approach since its inception in February 2012. As of June 30, 2019, the overall equity position was neutral to the benchmark but slightly overweight in domestic equities, while the fixed income segment continues to be position with a defensive duration and overweight to credit. At June 30, 2018, this portfolio was slightly overweight by 3.6% in equities against the target allocation while the fixed income segment was underweight by 3.8% in order to minimize risk to the portfolio due to the market environment.

Management's Discussion and Analysis (Unaudited)

At June 30, 2019 and 2018, investments totaled \$91.7 million and \$94.9 million, representing a decrease of \$3.2 million and an increase of \$8.1 million, respectively. The decrease in fiscal year 2019 was the result of \$8.1 million in liquidations to fund operations, offset by positive net investment income totaling \$4.8 million. In fiscal year 2018, the increase was primarily due to a transfer of \$3 million in excess cash to the investment portfolio plus investment income and appreciation net of investment manager fees.

| Cash and Cash Equivalents and Investments (Amounts in thousands) | | | |
|---|-------------------|----------------|----------------|
| | 2019 | 2018 | 2017 |
| Cash and cash equivalents | \$ 10,877 | 13,305 | 18,490 |
| Investments – current | 70,949 | 67,808 | 63,174 |
| Investments – noncurrent | 20,720 | 27,069 | 23,574 |
| Total cash and cash equivalents and investments | <u>\$ 102,546</u> | <u>108,182</u> | <u>105,238</u> |

Restricted Deposits Held With Trustees

Restricted deposits held with trustees had a net decrease of approximately \$4.7 million and \$11.0 million as of June 30, 2019 and 2018, respectively, primarily due to requisitions paid throughout the fiscal year to reimburse TCNJ for bond-financed capital expenditures temporarily funded by operating cash. Consistent with the prior fiscal year, debt service payments for July 1, 2019 are reflected in the restricted deposits held with bond trustees as of June 30, 2019.

Capital Assets

At June 30, 2019 and 2018, the College had \$673.1 million and \$673.6 million, respectively, invested in capital assets, net of accumulated depreciation of \$335.1 million and \$309.6 million. Depreciation charges totaled \$25.5 million and \$22.9 million, respectively, for the years ended June 30, 2019 and 2018. Net capital additions totaling \$25.1 million in fiscal year 2019 and \$18.3 million in fiscal year 2018 were comprised primarily of new construction and major renovation of facilities such as the new STEM Complex, the Armstrong building renovation and various asset renewal projects. These additions were funded by capital contributions, institutional reserves,

Management's Discussion and Analysis (Unaudited)

capital grants and proceeds from bonds. The following is a breakdown of the net additions for fiscal years ended June 30, 2019, 2018 and 2017:

| Net Capital Additions (Amounts in thousands) | | | |
|---|-----------|----------|--------|
| | 2019 | 2018 | 2017 |
| Net additions: | | | |
| Land and land improvements | \$ 359 | 381 | 107 |
| Works of art/historical treasures | 9 | 308 | — |
| Buildings and building improvements | 7,121 | 97,690 | 1,139 |
| Leasehold improvements | — | 14 | 26 |
| Infrastructure | 2,234 | 9,254 | 2,202 |
| Equipment and other assets | 6,623 | 4,650 | 8,232 |
| Construction in progress, net | 8,733 | (93,973) | 44,333 |
| Net total additions | \$ 25,079 | 18,324 | 56,039 |

Deferred Outflows of Resources

During fiscal years 2019 and 2018, the deferred outflows of resources consist of deferred amounts from debt refunding and pensions. In fiscal years 2019 and 2018, the deferred outflows of resources related to debt refunding decreased by \$2.9 million and \$1.9 million, respectively, due to the recognition of deferred outflows from the Series 2016F and 2016G bond issues, partially offset by the amortization of the deferred amounts, while the deferred outflows relating to pensions decreased by \$8.7 million and \$6.7 million, respectively, due to changes in proportion of the allocated pension liability and changes in actuarial assumptions used to calculate the pension liability.

Liabilities

Current Liabilities

Current liabilities increased \$38.5 million from \$51.3 million as of June 30, 2018 to \$89.8 million as of June 30, 2019. This increase is due to \$37.1 million of Series 2010B principal to be paid from the crossover escrow funds held by trustees on July 1, 2019 being classified as current as of June 30, 2019. As of June 30, 2018, current liabilities had a modest increase of \$753 thousand, or 1.5%, primarily due to the increase in the current portion of the bonds payable.

Noncurrent Liabilities

During fiscal year 2019, noncurrent liabilities decreased by \$70.1 million, or 12.5%, primarily due to a \$13.2 million reduction of the net pension liability under GASB 68 and a \$51.9 million decrease in bonds payable and other long-term obligations due to repayment of debt and movement of \$37.1 million of Series 2010B principle to current due to the crossover refunding on July 1, 2019. Additionally, there was a \$5.0 million reduction in unearned revenue related to capital grants as the revenue was recognized in fiscal year 2019. During fiscal year 2018, noncurrent

Management's Discussion and Analysis (Unaudited)

liabilities decreased by \$39.2 million, or 6.5%, primarily due to a \$20.1 million reduction of the net pension liability under GASB 68 and \$13.1 million decrease in bonds payable due to repayment of debt.

Long-Term Debt

The use of debt has been a key component in the College's transformation into a selective institution that has earned national recognitions for its commitment to academic excellence. The attractiveness of the College's facilities is an important factor in the College's ability to recruit highly qualified students. At June 30, 2019 and 2018, the College had \$388.6 million and \$402.5 million, respectively, in outstanding bonds and other long-term obligations including bond premium, issued by the New Jersey Educational Facilities Authority. TCNJ's debt burden is a characteristic of many New Jersey state colleges and universities due primarily to the lack of state capital support historically and TCNJ's strategic choice to invest and reinvest in state-of-the-art facilities.

At June 30, 2019 and 2018, the College's outstanding bonds includes \$37.1 million of principal from the proceeds of the 2016F bonds, which is being counted in the amount of debt outstanding along with the \$37.1 million of principal on the 2010B bonds to be redeemed using the escrow proceeds when they are callable on July 1, 2019 at par. The crossover bonds were sized to fund an escrow (debt service reserve) account which will pay interest on the portion of the Series 2016F bonds allocable to the Series 2010B bonds to be refunded through July 1, 2019, and the redemption price on the Series 2010B bonds (at par in an amount equal to \$37.1 million). The escrow is invested in qualified securities such as U.S. Treasuries and is reported in the current restricted deposits held with trustees in the accompanying financial statements.

The College's long-term debt structure is all fixed-rate with no interest rate swaps. Additional information about the College's existing long-term liabilities is presented in note 9 to the financial statements.

Deferred Inflows of Resources

During fiscal years 2019 and 2018, the deferred inflows of resources consist of deferred amounts relating to pensions of \$31.9 million and \$22.7 million, respectively, which represent the College's proportionate share recognized under GASB 68 for each fiscal year.

Net Position

Net position represents the residual interest in the College's assets and deferred outflows of resources after all liabilities and deferred inflows are deducted. Net position is one indicator of the financial condition of the College, while the change in net position during the year is a measure of whether the overall condition has improved or worsened during the year.

The College's net position before the GASB 68 adjustment to the financial statements in fiscal years 2019 and 2018 increased \$2.0 million and \$6.7 million, respectively, yet due to the recording of \$4.7 million and \$8.7 million in net pension expense under GASB 68, the reported net position showed decreases of \$2.7 million and \$1.9 million or 0.9% and 0.6%, respectively.

At June 30, 2019 and 2018 the total net position was reflected in the following three component categories:

- Net investment in capital assets represents the College's capital assets, net of accumulated depreciation and outstanding debt attributable to the acquisition, construction, or improvement of those assets. During fiscal years 2019 and 2018, this category increased \$13.0 million and \$4.4 million, respectively, due to net additions to capital assets and related debt, offset by payments of outstanding debt.

Management's Discussion and Analysis (Unaudited)

- Restricted expendable net position contains resources that are subject to externally imposed stipulations regarding their use, but are not required to be maintained in perpetuity. During fiscal years 2019 and 2018, this category decreased by \$1.9 million and increased by \$386 thousand, respectively, primarily due to adjustments of the restricted deposits held with trustees for principal and interest repayment.
- Unrestricted net position is not subject to externally imposed stipulations although these resources may be designated for specific purposes by the College's management or Board of Trustees. In fiscal years 2019 and 2018, this category had a decrease of \$13.8 million and \$6.7 million, respectively, primarily due to the recording of the College's proportionate share of pension expense and related deferred outflows of resources, net pension liability and deferred inflows of resources under GASB 68 coupled with the investments in capital assets.

Statement of Revenues, Expenses and Changes in Net Position

The Statement of Revenues, Expenses and Changes in Net Position present the College's results of operations. The statement distinguishes revenues and expenses between operating and nonoperating categories, and provides a view of the College's performance. Generally speaking, operating revenues are received for providing goods and services to the various customers and constituencies of the College. Operating expenses are incurred in the normal operation of the College, including a provision for estimated depreciation on capital assets. Revenues and expenses are recognized when earned or incurred regardless of when the cash is received or paid.

Certain revenue sources that the College relies on for operations, including state appropriations and investment income, are required by GASB to be classified as nonoperating revenues. Nonoperating expenses primarily include interest expense and amortization expense related to the deferred outflows of resources from debt refunding. The College will likely always report an operating loss due to the types of revenues classified as nonoperating. Therefore, the change in net position is more indicative of the overall financial results for the fiscal year.

Management's Discussion and Analysis (Unaudited)

A summary of the College's revenues, expenses, and changes in net position for the fiscal years ended June 30, 2019, 2018 and 2017 are as follows:

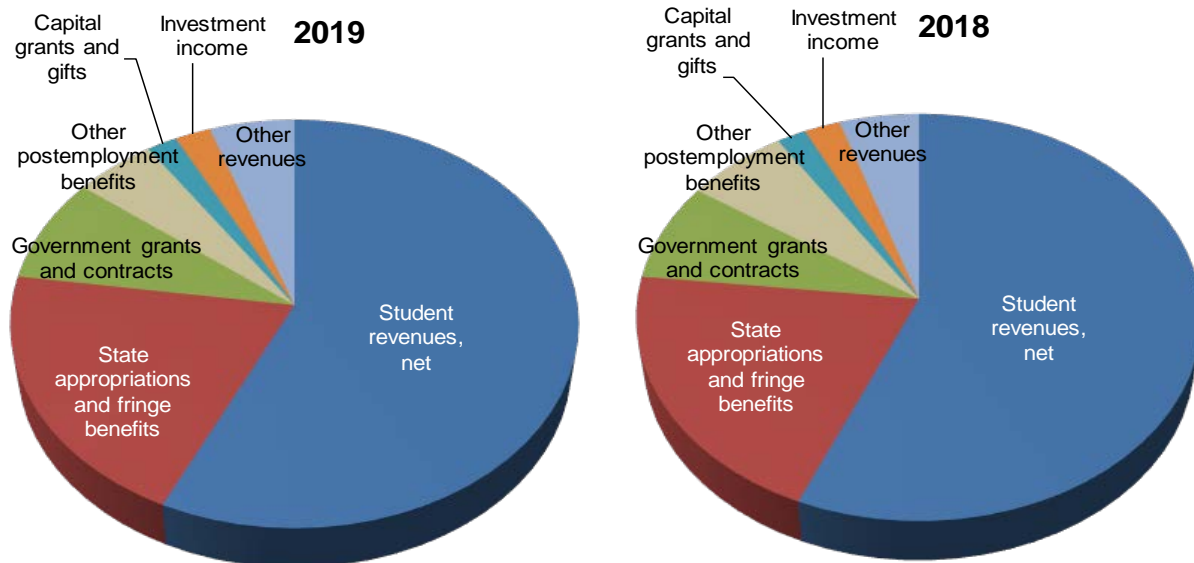
| Condensed Statements of Revenues, Expenses and Changes in Net Position (Amounts in thousands) | | | |
|---|-------------|-------------|-------------|
| | 2019 | 2018 | 2017 |
| Net student revenues | \$ 152,952 | 149,739 | 144,236 |
| Government grants and contracts | 22,139 | 20,572 | 18,805 |
| Auxiliary activities | 6,358 | 5,717 | 5,066 |
| Other | 6,152 | 5,738 | 6,036 |
| Operating revenues | 187,601 | 181,766 | 174,143 |
| Instruction and research | 80,914 | 79,870 | 76,712 |
| Academic support | 18,098 | 17,502 | 17,132 |
| Student services | 22,218 | 21,176 | 20,508 |
| Operation and maintenance of plant | 28,041 | 28,252 | 25,843 |
| Institutional support | 21,859 | 20,527 | 18,463 |
| Auxiliary activities | 36,697 | 34,577 | 33,719 |
| Other postemployment benefit expense | 13,607 | 17,034 | — |
| Depreciation | 25,534 | 22,858 | 21,883 |
| Loss on disposal of capital assets | — | 1,373 | 274 |
| Other | 7,679 | 7,878 | 8,293 |
| Operating expenses | 254,647 | 251,047 | 222,827 |
| Operating loss | (67,046) | (69,281) | (48,684) |
| State appropriations and fringe benefits | 54,351 | 54,006 | 51,979 |
| Other postemployment benefit revenue | 13,607 | 17,034 | — |
| Investment income | 5,969 | 5,978 | 5,704 |
| Other expenses, net | (14,590) | (14,512) | (15,200) |
| Net nonoperating revenues | 59,337 | 62,506 | 42,483 |
| Capital grants and gifts | 5,035 | 4,858 | 17,451 |
| (Decrease) increase in net position | (2,674) | (1,917) | 11,250 |
| Net position, beginning of year | 304,024 | 305,941 | 294,691 |
| Net position, end of year | \$ 301,350 | 304,024 | 305,941 |

Management's Discussion and Analysis (Unaudited)

Statement of Revenues, Expenses and Changes in Net Position Financial Highlights

Revenues

The following is an illustration of revenues by source (both operating and nonoperating), that were used to fund the College's activities for the fiscal years ended June 30, 2019 and 2018:



| | 2019 | | 2018 | |
|--|------------------------|---------------|-------------------|---------------|
| | Amount | Percent | Amount | Percent |
| | (Amounts in thousands) | | | |
| Student revenues, net | \$ 152,952 | 57.0% | \$ 149,739 | 56.4% |
| State appropriations and fringe benefits | 54,351 | 20.3% | 54,006 | 20.3% |
| Government grants and contracts | 22,139 | 8.2% | 20,572 | 7.8% |
| Other postemployment benefits | 13,607 | 5.1% | 17,034 | 6.4% |
| Capital grants and gifts | 5,035 | 1.9% | 4,858 | 1.8% |
| Investment income | 5,969 | 2.2% | 5,978 | 2.3% |
| Other revenues | 14,146 | 5.3% | 13,197 | 5.0% |
| | <u>\$ 268,199</u> | <u>100.0%</u> | <u>\$ 265,384</u> | <u>100.0%</u> |

Management's Discussion and Analysis (Unaudited)

Operating Revenues

Operating revenues represent resources generated by the College in fulfilling its instruction, research and public service mandate. Total operating revenues increased by \$5.8 million and \$7.6 million in fiscal year 2019 and 2018, respectively.

Tuition and Fees

Tuition and fees revenues increased \$3.4 million and \$5.7 million, or 2.7% and 4.7%, in fiscal years 2019 and 2018, respectively, primarily due to the College's continued strategic efforts to keep the cost of education affordable with modest tuition and fees increases of 2.5% and 2.25% in fiscal years 2019 and 2018, respectively, for undergraduate students coupled with targeted growth in undergraduate enrollment.

Student Housing and Fees

In fiscal years 2019 and 2018, student housing and fees increased by \$729 thousand and \$2.3 million or 1.4% and 4.9%, respectively, due to room and board rate increases of 3.16% and 2.5% coupled with changes in housing occupancy.

Scholarship Allowance

Scholarship allowance increased by \$940 thousand and \$2.5 million, or 3.3% and 9.9%, respectively, in fiscal years 2019 and 2018 primarily due to increases in need-based institutional scholarships as reflected in the table below.

| Scholarship Allowance (Amounts in thousands) | | | | |
|---|----|--------|--------|--------|
| | | 2019 | 2018 | 2017 |
| State scholarships | \$ | 7,791 | 7,851 | 6,886 |
| Federal scholarships | | 6,108 | 6,182 | 5,537 |
| Institutional scholarships | | 15,275 | 14,201 | 13,274 |
| Total scholarships | \$ | 29,174 | 28,234 | 25,697 |

Government Grants and Contracts

The College recognizes revenues associated with the direct costs of grants and contracts as the related eligible expenditures are incurred. In fiscal year 2019, government grants and contracts had a net increase of \$1.6 million, or 7.6%, due to increases of \$0.5 million and \$1.1 million in State of New Jersey grants and contracts and federal grants and contracts, respectively.

Auxiliary Activities

Auxiliary activities, which are self-supporting activities, accounted for approximately 3.4% and 3.1% of the total operating revenues in fiscal years 2019 and 2018, respectively. Included in auxiliary activities are revenues derived primarily from commissions, student center and conference center operations, and summer camp activities.

Management's Discussion and Analysis (Unaudited)

Nonoperating Revenues

Nonoperating revenues are those not generated by the College's core mission and include such funding sources as investment income and New Jersey State support, appropriations and funding for fringe and other postemployment benefits.

New Jersey State Appropriations

In fiscal years 2019 and 2018, New Jersey state appropriations represented approximately 20.3% of all operating and non-operating revenues. The level of state support is a key factor influencing the College's overall financial condition. The state appropriations include amounts appropriated by the State Legislature and employees' fringe benefits paid by the State.

The College reimburses the State for the fringe benefit costs for the number of employees who exceed the state authorized position count of 859 for TCNJ. Even though state appropriations are considered nonoperating revenue for financial reporting purposes, the total amount supports operating expenses.

In fiscal years 2019 and 2018, the gross state support to the College increased by \$345 thousand and \$2.0 million, or 0.6% and 3.9%, respectively, due to increases in the fringe benefits funded by the State while the base state appropriation remained flat.

The breakdown of the state appropriations at June 30, 2019, 2018 and 2017 are as follows:

| State Appropriations (Amounts in thousands) | | | | |
|--|----|--------|--------|--------|
| | | 2019 | 2018 | 2017 |
| State appropriations | \$ | 27,177 | 27,177 | 27,177 |
| Fringe benefits | | 27,174 | 26,829 | 24,802 |
| Gross State support | \$ | 54,351 | 54,006 | 51,979 |

Other Postemployment Benefit Revenue

The fiscal years 2019 and 2018 other postemployment benefit (OPEB) revenue represents the College's proportionate share of OPEB expenses under GASB 75. This non-cash revenue is a direct offset of the OPEB expenses that were recognized in fiscal years 2019 and 2018. See note 11 for additional information on OPEB.

Investment Income

Investment income includes interest and dividend income as well as realized and unrealized gains and losses. During fiscal years 2019 and 2018, the positive performance of the cash and investment portfolios yielded total returns of approximately \$6.0 million in both fiscal years.

Capital Grants and Gifts

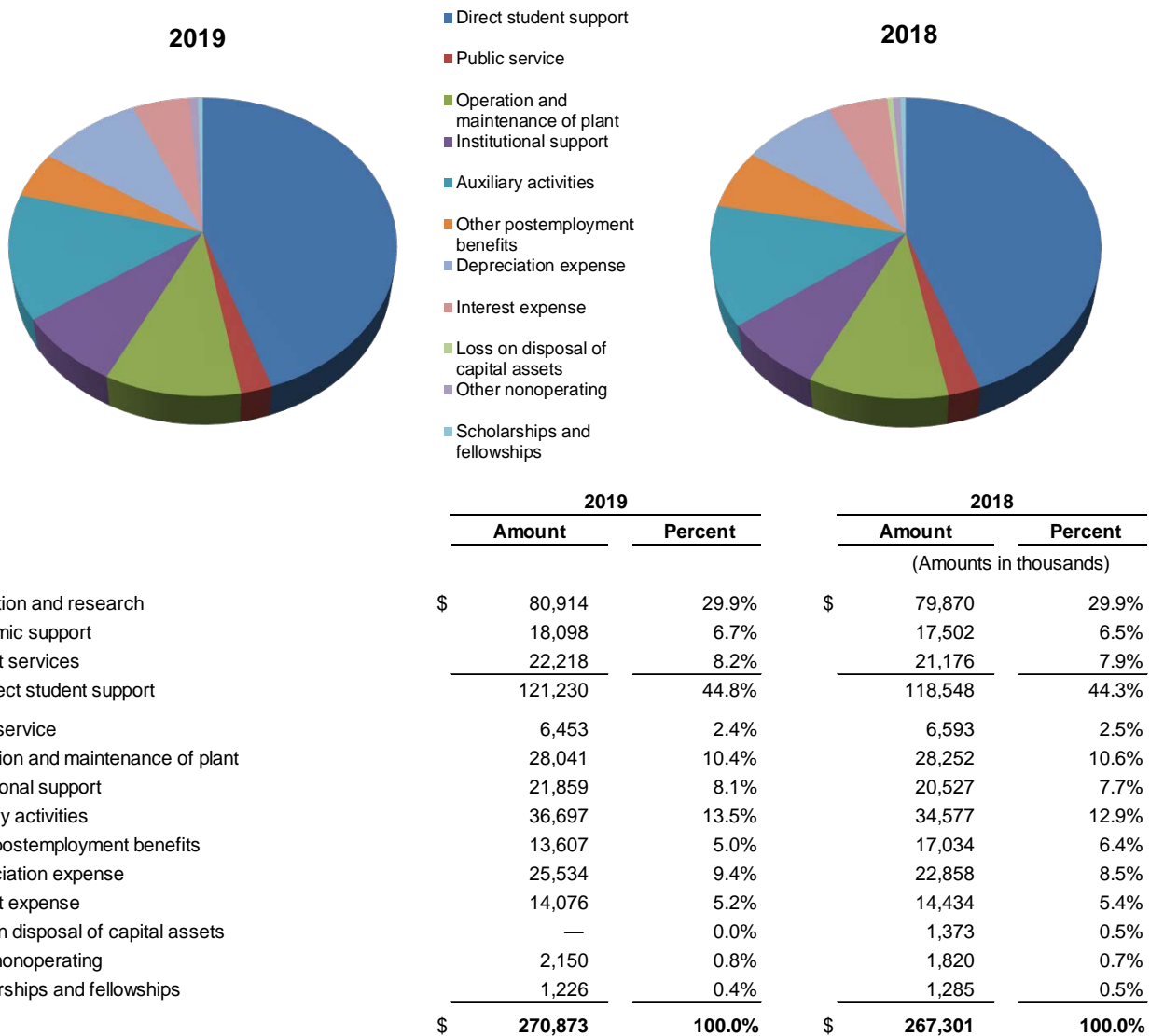
Capital grants and gifts totaled \$5.0 million and \$4.9 million in fiscal years 2019 and 2018, respectively, due to the receipt of a number of New Jersey State grants to fund the a new Science, Technology, Engineering and Mathematics (STEM) building, the renovation of Armstrong Hall and various information technology improvements. The revenue for these capital grants is recognized as expenses are incurred. Amounts received from grants for

Management's Discussion and Analysis (Unaudited)

which eligibility requirements have not been met under the terms of the agreements are included in unearned revenue in the statements of net position.

Expenses

The following is an illustration of total expenses by function (both operating and nonoperating), for the fiscal years ended June 30, 2019 and 2018:



Management's Discussion and Analysis (Unaudited)

Operating Expenses

The College has consistently demonstrated its commitment to preserving the quality of its academic programs despite the challenging state funding environment by continuing to allocate a significant portion of its operating expenses to direct student support (instruction, research, academic support and student services) and to college-funded scholarships which are reported as a reduction of student revenues in these financial statements.

In fiscal year 2019, total operating expenses were \$254.6 million, representing an overall increase of \$3.6 million or 1.4%, over the previous fiscal year total of \$251.0 million. This change resulted from increases in salaries and fringe benefits from obligations of the various union contracts collectively bargained at the State level, as well as increases in instruction, student services, institutional support, auxiliary activities and depreciation expenses. These increases were partially offset by decreases in GASB 68 pension and GASB 75 other postemployment benefit expenses compared to fiscal year 2018.

In fiscal year 2018, total operating expenses were \$251.0 million, representing an overall increase of \$28.2 million, or 12.7%, over the previous fiscal year total of \$222.8 million. This increase was due to \$17.0 million in other postemployment benefit expense recognized in fiscal year 2018 due to the adoption of GASB 75, increases in salaries and fringe benefits from obligations of the various union contracts collectively bargained at the State level, operation and maintenance of plant, auxiliary activities, depreciation expense and loss on disposal capital assets.

Instruction and Research

The combination of instruction and research represents the College's largest operating expense category. In fiscal years 2019 and 2018, the change in both functional categories were primarily due to salaries and fringe benefits costs driven by the requirements of the union contracts.

Academic Support

In fiscal years 2019 and 2018, academic support expenses increased \$596 thousand and \$370 thousand, or 3.4% and 2.2%, respectively. The increases were primarily due to increases in salaries and fringe benefits expenses, library acquisitions plus additional marketing costs for graduate programs during fiscal year 2019.

Public Service

Public service represents grant activities and academic enterprise programs geared toward community involvement and benefit, such as the Bonner Center for Civic and Community Engagement, Small Business Development Center and the New Jersey AmeriCorps grants. This category decreased by \$140 thousand and \$514 thousand, or 2.1% and 7.2%, in fiscal years 2019 and 2018, respectively.

Student Services

In fiscal year 2019 and 2018, student service expenses increased by \$1.0 million and \$668 thousand or 4.9% and 3.3%, respectively, due to increases in salaries and fringe benefits costs driven by the requirements of the union contracts. In addition, there were investments for athletics operation and the recovery grants activities.

Operation and Maintenance of Plant

Operation and maintenance of plant remained relatively stable during fiscal year 2019 but decreased by \$211 thousand or 0.7%, in fiscal year 2018. In fiscal year 2019, the increase in salary and fringe was offset by an overall savings in fuel and utilities. Increases in fuel and utilities costs for new and renovated facilities, salaries and fringe benefits resulted from the union contracts negotiations were the primary driver for the change in fiscal year 2018.

Management's Discussion and Analysis (Unaudited)

Institutional Support

In fiscal years 2019 and 2018, institutional support increased \$1.3 million and \$2.1 million, or 6.5% and 11.2%, respectively, due primarily to salaries and fringe benefits, institutional branding initiatives and software acquisitions.

Auxiliary Activities

In fiscal years 2019 and 2018, auxiliary activities increased by \$2.1 million and \$858 thousand, or 6.1% and 2.5%, respectively, primarily due to increases in salaries and fringe benefits, maintenance costs associated with the residence halls plus meal plan costs.

Other Postemployment Benefit Expense

The fiscal years 2019 and 2018 OPEB expense represents the College's proportionate share of OPEB expenses under GASB 75. This non-cash expense is directly offset by the OPEB revenue that were recognized in fiscal years 2019 and 2018. See note 11 for additional information on OPEB.

Depreciation Expense

Depreciation expense increased by \$2.7 million and \$975 thousand, or 11.7% and 4.5% in fiscal years 2019 and 2018, respectively, due to additional capital expenditures which were eligible to be depreciated.

Loss on Disposal of Capital Assets

During fiscal year 2018 there was a total of \$1.4 million in loss on disposal of capital assets which represents the net book value of assets that were disposed of during the major renovation of the student center. No disposal of capital assets occurred during fiscal year 2019.

Nonoperating Expenses

Nonoperating expenses are those not incurred by the College's core mission and include such activities as interest on debt and transactions with institutionally affiliated organizations.

Interest Expense

Interest expense is traditionally partially offset by the amount of interest capitalized during the construction phase of major projects. Interest expense decreased by \$358 thousand and \$2.5 million, or 2.5% and 20.9% in fiscal years 2019 and 2018, respectively, due to debt service savings achieved from the refunding of various bond issues.

Transactions with Affiliates

The College's affiliates include The College of New Jersey Foundation (the Foundation) and the Trenton State College Corporation (the Corporation). Examples of transactions that are reflected in affiliate transfers include: funds disbursed from the Foundation for institutional scholarship support, restricted fund disbursements from the Foundation and transfer of properties from the Corporation. In fiscal year 2019, transactions with affiliates decreased by \$106 thousand primarily due to the increase in transfers from the College to the Corporation. In fiscal year 2018, transactions with affiliates increased by \$319 thousand primarily due to the Corporation's affiliate transfers.

Other Revenues (Expenses), Net

In fiscal year 2019 other nonoperating expenses increased \$330 thousand due to an increase in amortization of bond premiums and deferred outflows related to outstanding bond issues. In fiscal year 2018, other nonoperating

Management's Discussion and Analysis (Unaudited)

expenses increased \$2.9 million due to an increase in amortization of bond premiums and deferred outflows related to outstanding bond issues plus the recording of bond issue costs associated with the bond refinancing activities.

Economic Factors that Will Affect the Future

The College's long tradition of prudent management, cost containment, conservative budgeting and sensible investment strategies has allowed it to continue to strengthen its financial position through positive operating results and to weather unforeseen fiscal challenges.

Cognizant of the College's responsibility to allocate resources strategically and keep the cost of education at TCNJ affordable, the College has identified areas for focused review and strategies to ensure the maintenance of its long-term financial health. These focused reviews will be coordinated with two major institutional initiatives, the strategic plan and the enterprise risk management program, and should provide the foundation for improvement in the health of the institution based on sound strategic planning.

These financial sustainability strategies will provide a better understanding of the increasing demand for institutional scholarships, strategic enrollment management and thoughtful investment in academic and student development programs. The strategies will include cost containment initiatives, review of the organizational structure to generate financial efficiencies and preserve organizational effectiveness, investment in facilities, expansion of fundraising activities, diversification of revenues, and enhancement of entrepreneurial activities.

The state and national economy will continue to pose financial challenges for the College in the future. However, as a result of strategic planning efforts and a commitment to prudent fiscal management, TCNJ will continue to make significant strategic investments over the next several years based on our financial position.

A healthy student demand and favorable market position as evidenced by stable enrollment, our sustained ability to attract and retain high-achieving students and our consistently strong operating cash from margins and liquidity, are all factors in the positive outlook for The College of New Jersey. Management believes that the College is well positioned to continue providing excellence in educational programs to our students and service to the State and to achieve its strategic goal of long-term financial sustainability.

STATEMENT OF NET POSITION

June 30, 2019
(Amounts in thousands)

| | Business-Type Activities The College of New Jersey | Component Unit The College of New Jersey Foundation, Inc. | Component Unit Trenton State College Corporation | Total |
|--|---|--|---|----------|
| Assets | | | | |
| Current assets: | | | | |
| Cash and cash equivalents | \$ 10,877 | 1,244 | 2,864 | 14,985 |
| Receivables: | | | | |
| Student accounts, net of allowance for doubtful accounts of \$533 | 3,119 | — | — | 3,119 |
| Student loans | 885 | — | — | 885 |
| Grants | 3,863 | — | — | 3,863 |
| Due from State of New Jersey (note 5) | 1,469 | — | — | 1,469 |
| Due from affiliates (note 3) | 596 | 1 | 202 | 799 |
| Other | 3,063 | 26 | — | 3,089 |
| Total receivables | 12,995 | 27 | 202 | 13,224 |
| Investments (notes 4 and 15) | 70,949 | 2,621 | — | 73,570 |
| Restricted deposits held with trustees (note 7) | 56,015 | — | — | 56,015 |
| Prepaid expenses and other assets | 763 | 6 | 10 | 779 |
| Total current assets | 151,599 | 3,898 | 3,076 | 158,573 |
| Noncurrent assets: | | | | |
| Student loans receivable, net of allowance for doubtful loans of \$123 | 2,311 | — | — | 2,311 |
| Restricted deposits held with trustees (note 7) | 7,626 | — | — | 7,626 |
| Escrow deposits from tenants | — | — | 72 | 72 |
| Other assets | — | — | — | — |
| Investments (notes 4 and 15) | 20,720 | — | — | 20,720 |
| Restricted investments (note 15) | — | 43,587 | — | 43,587 |
| Capital assets, net (notes 6 and 16) | 673,109 | — | 6,190 | 679,299 |
| Total noncurrent assets | 703,766 | 43,587 | 6,262 | 753,615 |
| Total assets | 855,365 | 47,485 | 9,338 | 912,188 |
| Deferred Outflows of Resources | | | | |
| Deferred amounts from debt refunding | 30,312 | — | — | 30,312 |
| Deferred amounts from pensions (note 11) | 26,330 | — | — | 26,330 |
| Total deferred outflows of resources | 56,642 | — | — | 56,642 |
| Liabilities | | | | |
| Current liabilities: | | | | |
| Accounts payable and accrued expenses (note 8) | 32,214 | 43 | 107 | 32,364 |
| Compensated absences – current portion (note 12) | 3,603 | — | — | 3,603 |
| Due to affiliates (note 3) | 203 | 524 | 72 | 799 |
| Unearned revenue and student deposits | 1,843 | — | — | 1,843 |
| Bonds payable – current portion, including net premium of \$2,041 (note 9) | 51,101 | — | — | 51,101 |
| Other long-term obligations – current portion (note 9) | 813 | 399 | 5 | 1,217 |
| Total current liabilities | 89,777 | 966 | 184 | 90,927 |
| Noncurrent liabilities (note 9): | | | | |
| Compensated absences – noncurrent (note 12) | 488 | — | — | 488 |
| U.S. and Government grants refundable | 3,207 | — | — | 3,207 |
| Unearned revenue – noncurrent | 2,259 | — | — | 2,259 |
| Escrow deposits from tenants | — | — | 67 | 67 |
| Bonds payable – noncurrent, including net premium of \$15,486 (note 9) | 330,021 | — | — | 330,021 |
| Other long-term obligations (note 9) | 6,705 | 2,404 | — | 9,109 |
| Net pension liability (note 11) | 146,343 | — | — | 146,343 |
| Total noncurrent liabilities | 489,023 | 2,404 | 67 | 491,494 |
| Total liabilities | 578,800 | 3,370 | 251 | 582,421 |
| Deferred Inflows of Resources | | | | |
| Deferred amounts from pensions (note 11) | 31,857 | — | — | 31,857 |
| Deferred amounts from charitable gift annuities | — | 1,682 | — | 1,682 |
| Total deferred inflows of resources | 31,857 | 1,682 | — | 33,539 |
| Net Position | | | | |
| Net investment in capital assets | 342,319 | — | 6,190 | 348,509 |
| Restricted: | | | | |
| Nonexpendable: | | | | |
| Scholarships | — | 13,069 | — | 13,069 |
| Other programs | — | 6,882 | — | 6,882 |
| Expendable: | | | | |
| Scholarships | — | 12,397 | — | 12,397 |
| Research | — | — | — | — |
| Debt service and capital | 12,955 | — | — | 12,955 |
| Other | — | 6,794 | — | 6,794 |
| Student loans | 997 | — | — | 997 |
| Unrestricted | (54,921) | 3,291 | 2,897 | (48,733) |
| Total net position | \$ 301,350 | 42,433 | 9,087 | 352,870 |
| See accompanying notes to financial statements. | | | | |

STATEMENT OF NET POSITION

June 30, 2018
(Amounts in thousands)

| | Business-Type Activities The College of New Jersey | Component Unit The College of New Jersey Foundation, Inc. | Component Unit Trenton State College Corporation | Total |
|--|---|--|---|----------|
| Assets | | | | |
| Current assets: | | | | |
| Cash and cash equivalents | \$ 13,305 | 1,712 | 2,271 | 17,288 |
| Receivables: | | | | |
| Student accounts, net of allowance for doubtful accounts of \$461 | 2,772 | — | — | 2,772 |
| Student loans | 922 | — | — | 922 |
| Grants | 3,924 | — | — | 3,924 |
| Due from State of New Jersey (note 5) | 4,536 | — | — | 4,536 |
| Due from affiliates (note 3) | 531 | 6 | 655 | 1,192 |
| Other | 2,314 | 157 | — | 2,471 |
| Total receivables | 14,999 | 163 | 655 | 15,817 |
| Investments (notes 4 and 15) | 67,808 | 1,781 | — | 69,589 |
| Restricted deposits held with trustees (note 7) | 16,839 | — | — | 16,839 |
| Prepaid expenses and other assets | 894 | — | 35 | 929 |
| Total current assets | 113,845 | 3,656 | 2,961 | 120,462 |
| Noncurrent assets: | | | | |
| Student loans receivable, net of allowance for doubtful loans of \$61 | 2,906 | — | — | 2,906 |
| Restricted deposits held with trustees (note 7) | 51,510 | — | — | 51,510 |
| Escrow deposits from tenants | — | — | 74 | 74 |
| Other assets | — | 1 | — | 1 |
| Investments (notes 4 and 15) | 27,069 | — | — | 27,069 |
| Restricted investments (note 15) | — | 37,825 | — | 37,825 |
| Capital assets, net (notes 6 and 16) | 673,564 | — | 6,432 | 679,996 |
| Total noncurrent assets | 755,049 | 37,826 | 6,506 | 799,381 |
| Total assets | 868,894 | 41,482 | 9,467 | 919,843 |
| Deferred Outflows of Resources | | | | |
| Deferred amounts from debt refunding | 33,208 | — | — | 33,208 |
| Deferred amounts from pensions (note 11) | 35,068 | — | — | 35,068 |
| Total deferred outflows of resources | 68,276 | — | — | 68,276 |
| Liabilities | | | | |
| Current liabilities: | | | | |
| Accounts payable and accrued expenses (note 8) | 31,742 | 140 | 99 | 31,981 |
| Compensated absences – current portion (note 12) | 3,516 | — | — | 3,516 |
| Due to affiliates (note 3) | 661 | 493 | 38 | 1,192 |
| Unearned revenue and student deposits | 1,470 | — | — | 1,470 |
| Bonds payable – current portion, including net premium of \$2,150 (note 9) | 13,100 | — | — | 13,100 |
| Other long-term obligations – current portion (note 9) | 784 | 398 | — | 1,182 |
| Total current liabilities | 51,273 | 1,031 | 137 | 52,441 |
| Noncurrent liabilities (note 9): | | | | |
| Compensated absences – noncurrent (note 12) | 454 | — | — | 454 |
| U.S. and Government grants refundable | 3,207 | — | — | 3,207 |
| Unearned revenue – noncurrent | 7,294 | — | — | 7,294 |
| Escrow deposits from tenants | — | — | 74 | 74 |
| Bonds payable – noncurrent, including net premium of \$17,527 (note 9) | 381,122 | — | — | 381,122 |
| Other long-term obligations (note 9) | 7,518 | 2,540 | — | 10,058 |
| Net pension liability (note 11) | 159,574 | — | — | 159,574 |
| Total noncurrent liabilities | 559,169 | 2,540 | 74 | 561,783 |
| Total liabilities | 610,442 | 3,571 | 211 | 614,224 |
| Deferred Inflows of Resources | | | | |
| Deferred amounts from pensions (note 11) | 22,704 | — | — | 22,704 |
| Deferred amounts from charitable gift annuities | — | 1,608 | — | 1,608 |
| Total deferred inflows of resources | 22,704 | 1,608 | — | 24,312 |
| Net Position | | | | |
| Net investment in capital assets | 329,313 | — | 6,432 | 335,745 |
| Restricted: | | | | |
| Nonexpendable: | | | | |
| Scholarships | — | 11,261 | — | 11,261 |
| Other programs | — | 4,342 | — | 4,342 |
| Expendable: | | | | |
| Scholarships | — | 13,443 | — | 13,443 |
| Research | — | 260 | — | 260 |
| Debt service and capital | 14,830 | — | — | 14,830 |
| Other | — | 4,008 | — | 4,008 |
| Student loans | 986 | — | — | 986 |
| Unrestricted | (41,105) | 2,989 | 2,824 | (35,292) |
| Total net position | \$ 304,024 | 36,303 | 9,256 | 349,583 |
| See accompanying notes to financial statements. | | | | |

STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION

Year ended June 30, 2019

(Amounts in thousands)

| | Business-Type Activities The College of New Jersey | Component Unit The College of New Jersey Foundation, Inc. | Component Unit Trenton State College Corporation | Total |
|---|---|--|---|----------|
| Operating revenues: | | | | |
| Student revenues: | | | | |
| Student tuition and fees | \$ 130,948 | — | — | 130,948 |
| Less tuition scholarship allowances | (22,914) | — | — | (22,914) |
| Net student tuition and fees | 108,034 | — | — | 108,034 |
| Student housing and fees | 51,178 | — | — | 51,178 |
| Less housing scholarship allowances | (6,260) | — | — | (6,260) |
| Net student housing and fees | 44,918 | — | — | 44,918 |
| Federal grants and contracts | 11,845 | — | — | 11,845 |
| State of New Jersey grants and contracts | 10,294 | — | — | 10,294 |
| Auxiliary activities | 6,358 | — | 1,444 | 7,802 |
| Contributions | — | 3,715 | — | 3,715 |
| Interest on student loans receivable | 98 | — | — | 98 |
| Other operating revenues | 6,054 | 1,472 | — | 7,526 |
| Total operating revenues | 187,601 | 5,187 | 1,444 | 194,232 |
| Operating expenses: | | | | |
| Instruction | 69,525 | — | — | 69,525 |
| Research | 11,389 | — | — | 11,389 |
| Academic support | 18,098 | — | — | 18,098 |
| Public service | 6,453 | — | — | 6,453 |
| Student services | 22,218 | — | — | 22,218 |
| Operation and maintenance of plant | 28,041 | — | 337 | 28,378 |
| Institutional support | 21,859 | — | — | 21,859 |
| Scholarships and fellowships | 1,226 | 1,409 | — | 2,635 |
| Auxiliary activities | 36,697 | — | 992 | 37,689 |
| Fundraising and program services | — | 917 | — | 917 |
| Other postemployment benefits (note 11) | 13,607 | — | — | 13,607 |
| Depreciation | 25,534 | — | 382 | 25,916 |
| Total operating expenses | 254,647 | 2,326 | 1,711 | 258,684 |
| Operating (loss) income | (67,046) | 2,861 | (267) | (64,452) |
| Nonoperating revenues (expenses): | | | | |
| State of New Jersey appropriations | 27,177 | — | — | 27,177 |
| State of New Jersey fringe benefits (note 10) | 27,174 | — | — | 27,174 |
| Other postemployment benefits (note 11) | 13,607 | — | — | 13,607 |
| Investment income | 5,969 | 2,528 | 45 | 8,542 |
| Interest expense | (14,076) | — | — | (14,076) |
| Transactions with affiliates (note 3) | 1,636 | (3,388) | 53 | (1,699) |
| Other expenses, net | (2,150) | — | — | (2,150) |
| Net nonoperating revenues (expenses) | 59,337 | (860) | 98 | 58,575 |
| (Loss) income before other revenues | (7,709) | 2,001 | (169) | (5,877) |
| Additions to permanent endowments | — | 4,129 | — | 4,129 |
| Capital grants and gifts | 5,035 | — | — | 5,035 |
| (Decrease) increase in net position | (2,674) | 6,130 | (169) | 3,287 |
| Net position as of beginning of year | 304,024 | 36,303 | 9,256 | 349,583 |
| Net position as of end of year | \$ 301,350 | 42,433 | 9,087 | 352,870 |

See accompanying notes to financial statements.

STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION

Year ended June 30, 2018
(Amounts in thousands)

| | Business-Type Activities The College of New Jersey | Component Unit The College of New Jersey Foundation, Inc. | Component Unit Trenton State College Corporation | Total |
|---|---|--|---|----------|
| Operating revenues: | | | | |
| Student revenues: | | | | |
| Student tuition and fees | \$ 127,524 | — | — | 127,524 |
| Less tuition scholarship allowances | (22,297) | — | — | (22,297) |
| Net student tuition and fees | 105,227 | — | — | 105,227 |
| Student housing and fees | 50,449 | — | — | 50,449 |
| Less housing scholarship allowances | (5,937) | — | — | (5,937) |
| Net student housing and fees | 44,512 | — | — | 44,512 |
| Federal grants and contracts | 10,753 | — | — | 10,753 |
| State of New Jersey grants and contracts | 9,819 | — | — | 9,819 |
| Auxiliary activities | 5,717 | — | 1,391 | 7,108 |
| Contributions | — | 2,838 | — | 2,838 |
| Interest on student loans receivable | 128 | — | — | 128 |
| Other operating revenues | 5,610 | 1,387 | 26 | 7,023 |
| Total operating revenues | 181,766 | 4,225 | 1,417 | 187,408 |
| Operating expenses: | | | | |
| Instruction | 67,045 | — | — | 67,045 |
| Research | 12,825 | — | — | 12,825 |
| Academic support | 17,502 | — | — | 17,502 |
| Public service | 6,593 | — | — | 6,593 |
| Student services | 21,176 | — | — | 21,176 |
| Operation and maintenance of plant | 28,252 | — | 355 | 28,607 |
| Institutional support | 20,527 | — | — | 20,527 |
| Scholarships and fellowships | 1,285 | 876 | — | 2,161 |
| Auxiliary activities | 34,577 | — | 896 | 35,473 |
| Fundraising and program services | — | 1,079 | — | 1,079 |
| Other postemployment benefits (note 11) | 17,034 | — | — | 17,034 |
| Depreciation | 22,858 | — | 364 | 23,222 |
| Loss on disposal of capital assets | 1,373 | — | — | 1,373 |
| Total operating expenses | 251,047 | 1,955 | 1,615 | 254,617 |
| Operating (loss) income | (69,281) | 2,270 | (198) | (67,209) |
| Nonoperating revenues (expenses): | | | | |
| State of New Jersey appropriations | 27,177 | — | — | 27,177 |
| State of New Jersey fringe benefits (note 10) | 26,829 | — | — | 26,829 |
| Other postemployment benefits (note 11) | 17,034 | — | — | 17,034 |
| Investment income | 5,978 | 2,340 | 28 | 8,346 |
| Interest expense | (14,434) | — | — | (14,434) |
| Transactions with affiliates (note 3) | 1,742 | (3,547) | 36 | (1,769) |
| Other revenues (expenses), net | (1,820) | 4 | — | (1,816) |
| Net nonoperating revenues (expenses) | 62,506 | (1,203) | 64 | 61,367 |
| (Loss) income before other revenues | (6,775) | 1,067 | (134) | (5,842) |
| Additions to permanent endowments | — | 1,975 | — | 1,975 |
| Capital grants and gifts | 4,858 | — | — | 4,858 |
| (Decrease) increase in net position | (1,917) | 3,042 | (134) | 991 |
| Net position as of beginning of year | 305,941 | 33,261 | 9,390 | 348,592 |
| Net position as of end of year | \$ 304,024 | 36,303 | 9,256 | 349,583 |

See accompanying notes to financial statements.

STATEMENTS OF CASH FLOWS

(Business-Type Activities – College only)
Years ended June 30, 2019 and 2018
(Amounts in thousands)

| | 2019 | 2018 |
|---|-------------|-----------|
| Cash flows from operating activities: | | |
| Student tuition and fees | \$ 108,031 | 104,759 |
| Federal and State grants and contracts | 22,254 | 20,478 |
| Payments to suppliers | (62,207) | (57,085) |
| Payments to employees | (116,073) | (109,732) |
| Payments for benefits | (5,664) | (6,895) |
| Student housing and auxiliary activities | 50,926 | 50,455 |
| Other receipts, net | 6,278 | 6,308 |
| Net cash provided by operating activities | 3,545 | 8,288 |
| Cash flows from noncapital financing activities: | | |
| New Jersey State appropriations | 29,442 | 26,697 |
| Other receipts, net | 2,021 | 2,454 |
| Net cash provided by noncapital financing activities | 31,463 | 29,151 |
| Cash flows from capital and related financing activities: | | |
| Purchase of capital assets | (26,245) | (26,646) |
| Net withdrawals from deposits held with trustees | 6,218 | 12,426 |
| Capital grants and gifts | — | 1,573 |
| Principal payments on bonds and other obligations | (9,464) | (10,233) |
| Interest payments on bonds and other obligations | (16,722) | (17,221) |
| Net cash used in capital and related financing activities | (46,213) | (40,101) |
| Cash flows from investing activities: | | |
| Interest on investments | 727 | 477 |
| Purchases of investments | — | (3,000) |
| Sales of investments | 8,050 | — |
| Net cash provided by (used in) investing activities | 8,777 | (2,523) |
| Net change in cash and cash equivalents | (2,428) | (5,185) |
| Cash and cash equivalents as of beginning of year | 13,305 | 18,490 |
| Cash and cash equivalents as of end of year | 10,877 | 13,305 |
| Reconciliation of operating loss to net cash provided by operating activities: | | |
| Operating loss | \$ (67,046) | (69,281) |
| Adjustments to reconcile operating loss to net cash provided by operating activities: | | |
| Other postemployment benefits | \$ 13,607 | 17,034 |
| Depreciation | 25,534 | 22,858 |
| Loss on disposal of capital assets | — | 1,373 |
| State of New Jersey fringe benefits | 27,174 | 26,829 |
| Changes in assets and liabilities: | | |
| Receivables, net | (170) | (1,828) |
| Prepaid expenses | 131 | (113) |
| Deferred outflows of resources from pensions | 8,737 | 6,677 |
| Accounts payable and accrued expenses | 1,029 | 551 |
| Accrued salaries | (1,909) | 2,111 |
| Other accrued expenses | 121 | (259) |
| Due to affiliates | 42 | (26) |
| Unearned revenue and student deposits | 373 | 419 |
| Net pension liability | (13,231) | (20,632) |
| Deferred inflows of resources | 9,153 | 22,575 |
| Net cash provided by operating activities | \$ 3,545 | 8,288 |

See accompanying notes to financial statements.

Notes to the Financial Statements (\$ in thousands)

(1) Organization

The College of New Jersey (the College or TCNJ) is a mid-sized, comprehensive public college that concentrates primarily on the undergraduate experience. Baccalaureate and master's degrees are offered through the academic programs of the College's seven schools (Arts and Communication; Business; Education; Humanities and Social Science; Science; Nursing, Health, and Exercise Science; and Engineering). In the fall of 2018, TCNJ enrolled 6,914 full-time equivalent undergraduate students and 371 full-time equivalent graduate students. The College has residential facilities that house more than half of the students on campus.

The College is recognized as a public institution of higher education by the State of New Jersey (the State) and, accordingly, the State Legislature appropriates funds annually to support the College. Under the law, the College is an instrumentality of the State with a high degree of autonomy. However, pursuant to the provisions of Governmental Accounting Standards Board (GASB) Statement No. 14, *The Financial Reporting Entity*, as amended, the College is considered to be a component unit of the State for financial reporting purposes. Accordingly, the financial statements of the College are included in the State's Comprehensive Annual Financial Report.

(2) Summary of Significant Accounting Policies

(a) Basis of Presentation

The accounting policies of the College conform to all U.S. generally accepted accounting principles as applicable to public colleges and universities.

GASB Statement No. 35, *Basic Financial Statements — and Management's Discussion and Analysis—for Public Colleges and Universities—an amendment of GASB Statement No. 34* (GASB 35), establishes standards for external financial reporting for public colleges and universities and requires that resources be classified for accounting and reporting purposes into the following net position categories.

- **Net investment in capital assets:** Capital assets, net of accumulated depreciation, outstanding principal balances of debt, and restricted deposits held with trustees attributable to the acquisition, construction, or improvement of those assets.
- **Restricted:**
 - Nonexpendable:* Net position that is subject to externally imposed stipulations and must be maintained permanently by the College.
 - Expendable:* Net position that is subject to externally imposed stipulations that can be fulfilled by actions of the College pursuant to the stipulations or that expire by the passage of time.
- **Unrestricted:** Net position that is not subject to externally imposed stipulations and may be designated for specific purposes by action of management to the board of trustees.

When an expense is incurred that can be paid using either restricted or unrestricted resources, the College's policy is to first apply the expense towards restricted resources and then towards unrestricted resources.

Notes to the Financial Statements (\$ in thousands)

(b) Measurement Focus and Basis of Accounting

The accompanying financial statements have been prepared on the accrual basis of accounting using the economic resources measurement focus. The College reports as a business-type activity, as defined by GASB 35. Business-type activities are those that are financed in whole or in part by fees charged to external parties for goods or services.

(c) Cash and Cash Equivalents

Cash and cash equivalents consist of cash on hand and all highly liquid investments purchased with an original maturity of three months or less, except for those managed as a component of the College's investment portfolio. The balance includes deposits with Wells Fargo Bank and the State of New Jersey Cash Management Fund. The State of New Jersey Cash Management Fund is a large-scale investment program with amounts contributed by other state entities. These investments consist primarily of U.S. Treasury issues, commercial paper, certificates of deposit, obligations of government agencies and corporate bonds. The State of New Jersey Cash Management Fund is classified as a cash equivalent as it is a highly liquid investment purchased with an original maturity of three months or less and it is used to support the daily cash flow needs of the College.

(d) Restricted Deposits Held with Trustees

Restricted deposits held with trustees are reflected at fair value, which is based on quoted market prices in an active market. Purchases and sales of investments are accounted for on the trade-date basis. Investment income is recorded on an accrual basis.

(e) Investments

Investments are reflected at fair value, which is based on quoted market prices or other fair value measurement methods allowed by GASB Statement No. 72, *Fair Value Measurement and Application*. Purchases and sales of investments are accounted for on the trade-date basis. Investment income is recorded on an accrual basis. Changes in fair value (including both realized and unrealized gains and losses) are reported in investment income.

(f) Capital Assets

Capital assets include land, buildings, equipment, works of art, and infrastructure assets, such as roads and sidewalks. Such assets are recorded at historical cost or estimated historical cost if purchased or constructed. Building improvements and infrastructure costing over \$5, equipment items with a unit cost of \$5 or more, land improvements over \$20, and software implementation over \$100 are capitalized. Leasehold improvements are capitalized using the building improvement and equipment thresholds and are depreciated over the life of the lease. Donated capital assets are recorded at estimated fair market value at the date of donation. The costs of normal maintenance and repairs that do not add to the value of the asset or materially extend assets' lives are not capitalized. Major outlays for capital assets and improvements are capitalized as projects are constructed. Works of art or historical treasures that are held for public exhibition, education, or research in furtherance of public service are capitalized.

Notes to the Financial Statements (\$ in thousands)

Capital assets of the College are depreciated using the straight line method over the following useful lives:

| Capital asset | Useful lives |
|--------------------------------|----------------|
| Buildings | 30 to 50 years |
| Infrastructure | 5 to 35 years |
| Land and building improvements | 5 to 25 years |
| Leasehold improvements | 10 years |
| Equipment and other assets | 5 to 10 years |

Estimated costs to complete the projects classified as construction in progress are approximately \$12,776. Such construction costs are anticipated to be financed by proceeds from long-term debt, capital grants, and capital reserves.

(g) Deferred Outflows of Resources

Deferred outflows of resources represent unamortized amounts from debt refunding and amounts related to changes in the net pension liability.

(h) Deferred Inflows of Resources

Deferred inflows of resources represent amounts related to changes in the net pension liability and amounts related to The College of New Jersey Foundation's (the Foundation) remainder interest in irrevocable charitable gift annuity agreements.

(i) Revenue Recognition

Revenues from student tuition and fees and auxiliary activities are presented net of scholarships applied to student accounts and are recognized in the period earned. Tuition waivers and other payments made directly to students are presented as scholarships and are included in operating expenses in the period incurred. Student tuition and fees and deposits collected in advance of the fiscal years are recorded as unearned revenue in the accompanying statements of net position.

Grant revenue is comprised mainly of funds received from grants from Federal and State of New Jersey sources and is recognized when all eligibility requirements for revenue recognition are met which is generally the period in which related expenses are incurred. Amounts received from grants for which eligibility requirements have not been met under the terms of the agreements are included in unearned revenue in the accompanying statements of net position.

Revenue from State of New Jersey appropriations is recognized in the fiscal years during which the State of New Jersey appropriates the funds to the College.

(j) Student Activity Fees

It is the policy of the College to collect the student activity fees for the Student Finance Board. Collections and related remittance of these fees to the Student Finance Board of \$1,955 and \$1,845 in fiscal years 2019 and 2018 have not been included in the accompanying financial statements.

Notes to the Financial Statements (\$ in thousands)

(k) Operating Activities

The College's policy for defining operating activities as reported on the statements of revenues, expenses and changes in net position are those that serve the College's principal purpose and generally result from exchange transactions such as the payment received for services and payment made for the purchase of goods and services. Examples include: student tuition and fees, net of scholarship allowances, and most Federal, State and private grants and contracts. Certain significant revenue streams relied upon for operations are recorded as nonoperating revenue, as defined by GASB 35, including state appropriations, gifts, and investment income. Interest expense is reported as a nonoperating expense.

(l) Accounting Pronouncements Applicable to the College, Issued but Not Yet Effective

In January 2017, the GASB issued Statement No. 84, *Fiduciary Activities*. This Statement improves the guidance regarding the identification of fiduciary activities for accounting and financial reporting purposes and how those activities should be reported. The requirements of this Statement are effective for reporting periods beginning after December 15, 2018 (fiscal year 2020). The College is evaluating the impact of this new standard.

In June 2017, the GASB issued Statement No. 87, *Leases*. This Statement improves the accounting and financial reporting for leases by governments. This Statement requires recognition of certain lease assets and liabilities for leases that previously were classified as operating leases and recognized as inflows of resources or outflows of resources based on the payment provisions of the contract. The requirements of this Statement are effective for reporting periods beginning after December 15, 2019 (fiscal year 2021). The College is evaluating the impact of this new standard.

In June 2018, the GASB issued Statement No. 89, *Accounting for Interest Cost Incurred before the End of a Construction Period*. This Statement requires that interest cost incurred before the end of a construction period be recognized as expense in the period in which the cost is incurred. As a result, interest cost incurred before the end of a construction period will not be included in the historical cost of a capital asset. The requirements of this Statement are effective for reporting periods beginning after December 15, 2019 (fiscal year 2021). As a result of this Standard, the College will no longer capitalize interest cost related to debt-financed construction projects beginning in fiscal year 2021.

In August 2018, the GASB issued Statement No. 90, *Majority Equity Interests*. This Statement improves the accounting and financial reporting of a government's majority equity interest in a legally separate organization and improves the relevance of financial statements information for certain component units. The requirements of this Statement are effective for reporting periods beginning after December 15, 2018 (fiscal year 2020). The College is evaluating the impact of this new standard.

(m) Income Taxes

The College is exempt from income taxes on related income pursuant to Federal and State tax laws as an instrumentality of the State of New Jersey.

Notes to the Financial Statements (\$ in thousands)

(n) Use of Estimates

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reported period. Actual results could differ from those estimates.

(o) Reclassification of Prior Year Presentation

Certain prior year amounts have been reclassified to conform to the current year presentation.

(3) Transactions with Affiliates

(a) The College of New Jersey Foundation, Inc.

The College of New Jersey Foundation, Inc. (the Foundation) has approved payments to the College for restricted scholarships, private grants, departmental funds, and donated capital assets of \$3,388 and \$3,587 during fiscal years 2019 and 2018. The College provides certain administrative functions on behalf of the Foundation. The costs of salaries and benefits for administrative functions were not charged to the Foundation in fiscal years 2019 and 2018. As of June 30, 2019 and 2018, a receivable of \$524 and \$493, respectively was due from the Foundation. In fiscal year 2018, the College approved a transfer of \$40 in unrestricted support to the Foundation. There were no transfers from the College to the Foundation in fiscal year 2019. As of June 30, 2019 and 2018, a payable of \$1 and \$6, respectively, was due to the Foundation. Additional information about the Foundation is presented in note 15 to the financial statements.

(b) Trenton State College Corporation

The Trenton State College Corporation (the Corporation) assists in the development and growth of the College through property acquisitions and facilities management. The New Jersey Board of Higher Education approved the Corporation on April 15, 1988, in accordance with the Public College Auxiliary Organizations Act, P.L. 1982. Additional information about the Corporation is presented in note 16 to the financial statements.

During fiscal years 2019 and 2018 the College incurred \$365 and \$312, respectively, in rent and related expenses paid to the Corporation for usage of space in homes owned by the Corporation. In addition, the College reimbursed the Corporation for expenses associated with the maintenance of College owned properties. As of June 30, 2019 and 2018 there were outstanding payables of \$202 and \$107, respectively, due to the Corporation relating to these expenses.

Additionally, the Corporation pays the College for the portion of salaries and benefits of College employees who perform functions for the Corporation and any expenses applicable to the Corporation. This amounted to \$389 and \$378 as of June 30, 2019 and 2018, of which \$72 and \$38 was due to the College as of June 30, 2019 and 2018, respectively.

The Corporation purchases and maintains student housing facilities in order to provide additional housing for the College's students. During fiscal years 2019 and 2018, the College reimbursed the Corporation for expenses incurred while maintaining the Transfer Housing facilities plus a management fee. The expenses reimbursed to the Corporation for Transfer Housing during fiscal years 2019 and 2018 were \$190 and \$130, respectively.

Notes to the Financial Statements (\$ in thousands)

Additional information about the College's transactions with the Corporation for Campus Town is presented in note 18 to the financial statements.

During fiscal year 2018, the Corporation purchased two single family homes on behalf of the College. Those purchases were transferred to the College within the same fiscal year, resulting in a total of \$548 in capital asset costs transferred to the College. As of June 30, 2018, there were outstanding payables to the Corporation of \$548 related to the transfer of the properties. The Corporation did not purchase any properties on behalf of the College in fiscal year 2019.

(4) Cash, Cash Equivalents and Investments

The carrying amount of cash and cash equivalents was \$10,877 as of June 30, 2019, which included \$7,501 held in the State of New Jersey Cash Management fund and \$3,369 in various accounts at Wells Fargo Bank. The carrying amount of cash and cash equivalents was \$13,305 as of June 30, 2018, which included \$14,199 held in the State of New Jersey Cash Management fund and \$(900) in various accounts at Wells Fargo Bank. The amount on deposit with Wells Fargo was \$6,340 and \$2,609, respectively, as of June 30, 2019 and 2018. Of the amounts on deposit at Wells Fargo Bank, \$250 was insured by the Federal Deposit Insurance Corporation (FDIC) and the amounts in excess of FDIC coverage were collateralized pursuant to New Jersey Statute 52:18-16-1.

The College participates in the State of New Jersey Cash Management Fund wherein amounts also contributed by other State entities are combined into a large scale investment program. The operations of the State of New Jersey Cash Management Fund are governed by the provisions of the State Investment Council Regulations for the purpose of determining authorized investments. Statutes of the State of New Jersey and Regulations of the State Investment Council authorize the New Jersey Division of Investment to invest in obligations of the U.S. Treasury, agencies, and municipal or political subdivisions of the State, commercial paper, bankers acceptances, revenue obligations of public authorities, debt instruments of banks, collateralized notes, mortgages, certificates of deposit, repurchase agreements, equity, and convertible equity securities and other common types of investment securities. Investee institutions and organizations are prescribed by the statutes and regulations based on such criteria as minimum capital, dividend paying history, credit history and other evaluation factors. The fair value of the State of New Jersey Cash Management Fund is based on the number of shares held by the College and the market price of those shares as of June 30, 2019 and 2018. The Cash Management Fund is unrated with a portfolio maturity of less than one year.

The College has an investment policy approved by the Board of Trustees that establishes guidelines for permissible investments. The College may invest in equities, real estate assets, inflation hedge and fixed income assets.

Notes to the Financial Statements (\$ in thousands)

The College's investments as of June 30, 2019 and 2018 were as follows:

| Investments | | |
|-------------------------------|-----------|--------|
| | 2019 | 2018 |
| Mutual funds: | | |
| Domestic equities | \$ 23,807 | 24,233 |
| International equities | 14,068 | 13,859 |
| Fixed income | 17,307 | 14,535 |
| Mutual funds total | 55,182 | 52,627 |
| U.S. Treasury bonds and notes | 9,909 | 10,444 |
| U.S. Government agencies | 4,654 | 8,467 |
| Corporate bonds | 7,262 | 8,583 |
| Municipal bonds | 1,966 | 2,024 |
| Commercial paper | 1,759 | 1,435 |
| Certificates of deposit | 7,082 | 8,348 |
| Exchange-traded funds | 3,583 | 2,729 |
| Money market fund | — | 73 |
| Cash and cash equivalents | 272 | 147 |
| Total | \$ 91,669 | 94,877 |

The College's investments are subject to various risks. Among these risks are credit risk and interest rate risk. Each one of these risks is discussed in more detail below.

Credit risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligations. The credit risk of a debt instrument is measured by nationally recognized statistical rating agencies such as Moody's Investors Service, Inc. (Moody's).

Notes to the Financial Statements (\$ in thousands)

As of June 30, 2019 and 2018, the College's fixed income investments were rated as follows:

| 2019 | | | | | | | |
|----------------------------------|------------------|--|--------------------------------|--------------------|--------------------|---------------------|----------------------------|
| Fixed Income Investments Ratings | | | | | | | |
| Rating | Total | U.S. Treasury bonds and notes | U.S. Government agencies | Corporate bonds | Municipal bonds | Commercial paper | Certificates of deposit |
| Aaa | \$ 14,816 | 9,909 | 4,654 | 253 | — | — | — |
| Aa1 | 931 | — | — | 179 | 752 | — | — |
| Aa2 | 1,664 | — | — | 281 | 143 | — | 1,240 |
| Aa3 | 1,534 | — | — | 463 | 1,071 | — | — |
| A1 | 2,989 | — | — | 1,867 | — | — | 1,122 |
| A2 | 3,029 | — | — | 3,029 | — | — | — |
| A3 | 1,190 | — | — | 1,190 | — | — | — |
| P1 | 6,479 | — | — | — | — | 1,759 | 4,720 |
| | <u>\$ 32,632</u> | <u>9,909</u> | <u>4,654</u> | <u>7,262</u> | <u>1,966</u> | <u>1,759</u> | <u>7,082</u> |

| 2018 | | | | | | | | |
|----------------------------------|------------------|--|--------------------------------|--------------------|--------------------|---------------------|----------------------------|-------------------------|
| Fixed Income Investments Ratings | | | | | | | | |
| Rating | Total | U.S. Treasury bonds and notes | U.S. Government agencies | Corporate bonds | Municipal bonds | Commercial paper | Certificates of deposit | Money market fund |
| Aaa | \$ 19,271 | 10,444 | 8,467 | 287 | — | — | — | 73 |
| Aa1 | 525 | — | — | 322 | 203 | — | — | — |
| Aa2 | 2,365 | — | — | 803 | 140 | — | 1,422 | — |
| Aa3 | 2,647 | — | — | 591 | 1,059 | — | 997 | — |
| A1 | 5,333 | — | — | 2,393 | 622 | — | 2,318 | — |
| A2 | 2,497 | — | — | 2,497 | — | — | — | — |
| A3 | 1,690 | — | — | 1,690 | — | — | — | — |
| P1 | 5,046 | — | — | — | — | 1,435 | 3,611 | — |
| | <u>\$ 39,374</u> | <u>10,444</u> | <u>8,467</u> | <u>8,583</u> | <u>2,024</u> | <u>1,435</u> | <u>8,348</u> | <u>73</u> |

The fixed income mutual funds of \$17,307 and \$14,535 as of June 30, 2019 and 2018, respectively, were not rated.

The College's investment policy requires the following limits:

- Equities – No single corporation shall exceed 5% of the College's total stock portfolio. The College's ownership of the shares of one company shall not exceed 2% of those outstanding. Not more than 25% of stock valued at market value may be held in any one industry category.

Notes to the Financial Statements (\$ in thousands)

- Corporate notes and bonds – Issuers must have a long-term rating of at least A- by Standard & Poor's or A3 by Moody's. The maximum maturity of any investment in this sector is limited to five years from time of purchase. No single issuer shall exceed 5% of the College's portfolio.
- Certificates of deposit – Issuers must have a minimum short-term rating of A-1 by Standard & Poor's or P1 by Moody's or a minimum long-term rating of A- by Standard & Poor's or A3 by Moody's. The maximum maturity of any investment in this sector is limited to five years from time of purchase.
- Commercial paper – Issuers must have a short-term rating of at least A-1 by Standard & Poor's or P1 by Moody's. The maximum maturity of any investment in this sector is limited to 270 days from time of purchase.
- Bankers' acceptances – Issuers must have a short-term rating of at least A-1 by Standard & Poor's and P1 by Moody's. The maximum maturity of any investment in this sector is limited to 180 days from time of purchase.
- Municipal debt obligations – Issuers must have a long-term rating of at least A- by Standard & Poor's or A3 by Moody's. The maximum maturity of any investment in this sector is limited to five years from time of purchase. No single issuer shall exceed 5% of the College's portfolio.
- Repurchase agreements – The maximum maturity of any investment in this sector is limited to 90 days at time of purchase. No single repurchase agreement counterparty shall exceed 15% of the College's portfolio.
- Money market funds – Funds must be rated AAm by Standard & Poor's or Aa-mf by Moody's. No single fund in this category shall exceed 15% of the College's portfolio.

Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of a debt investment. The College's investment policy provides limitations in the maturities of various types of investments as a means of managing its exposure to fair value losses arising from interest rate fluctuations. As of June 30, 2019 and 2018 the College's fixed income investments had maturity dates as follows:

| 2019 | | | | | | | |
|-----------------------------------|------------------|--|--------------------------------|--------------------|--------------------|---------------------|----------------------------|
| Fixed Income Investments Maturity | | | | | | | |
| Maturing in years | Total | U.S. Treasury bonds and notes | U.S. Government agencies | Corporate bonds | Municipal bonds | Commercial paper | Certificates of deposit |
| Less than 1 | \$ 11,912 | 5,204 | 4 | 405 | 863 | 1,759 | 3,677 |
| 1 – 5 | 19,488 | 4,705 | 3,418 | 6,857 | 1,103 | — | 3,405 |
| 6 – 10 | 1,232 | — | 1,232 | — | — | — | — |
| | <u>\$ 32,632</u> | <u>9,909</u> | <u>4,654</u> | <u>7,262</u> | <u>1,966</u> | <u>1,759</u> | <u>7,082</u> |

Notes to the Financial Statements (\$ in thousands)

| 2018 | | | | | | | | |
|-----------------------------------|------------------|--|--------------------------------|--------------------|--------------------|---------------------|----------------------------|-------------------------|
| Fixed Income Investments Maturity | | | | | | | | |
| Maturing in years | Total | U.S. Treasury bonds and notes | U.S. Government agencies | Corporate bonds | Municipal bonds | Commercial paper | Certificates of deposit | Money market fund |
| Less than 1 | \$ 12,304 | 1,641 | 2,974 | 1,904 | 632 | 1,435 | 3,645 | 73 |
| 1 – 5 | 26,837 | 8,803 | 5,260 | 6,679 | 1,392 | — | 4,703 | — |
| 6 – 10 | 233 | — | 233 | — | — | — | — | — |
| | <u>\$ 39,374</u> | <u>10,444</u> | <u>8,467</u> | <u>8,583</u> | <u>2,024</u> | <u>1,435</u> | <u>8,348</u> | <u>73</u> |

Fair Value Measurement

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the financial statements measurement date. The fair value hierarchy categorizes the inputs to valuation techniques used to measure fair value into three levels as follows:

- Level 1 – unadjusted quoted prices for identical assets or liabilities in active markets that a government can access at the measurement date;
- Level 2 – quoted prices other than those included within Level 1 and other inputs that are observable for an asset or liability, either directly or indirectly; and
- Level 3 – unobservable inputs for an asset or liability.

The fair value hierarchy gives the highest priority to Level 1 inputs and the lowest priority to Level 3. When the fair value of an asset or a liability is measured using inputs from more than one level of the fair value hierarchy, the measurement is considered to be based on the lowest priority level that is significant to the entire measurement.

While the College believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date.

The following is a description of the valuation methodologies used for instruments measured at fair value:

- Mutual funds – The fair value of mutual funds are based on quoted market prices, when available, or market prices provided by recognized broker-dealers.
- U.S. Treasury bonds and notes – The fair value of debt and equity securities and funds are based on prices quoted in active markets for those securities.
- U.S. Government agencies – The fair value of government agencies are based on institutional bond quotes and evaluations based on various market and industry inputs.
- Corporate bonds – The fair value of corporate bonds are based on institutional bond quotes and evaluations based on various market and industry inputs.

Notes to the Financial Statements (\$ in thousands)

- Municipal bonds – The fair value of municipal bonds are based on institutional bond quotes and evaluations based on various market and industry inputs.
- Commercial paper – The fair value of commercial paper is based on evaluations based on various market and industry inputs.
- Certificates of deposit – The fair value of certificates of deposit are based on evaluations based on various market and industry inputs.
- Exchange-traded funds – The fair value of exchange-traded funds are based on quoted market prices.
- Money market funds – These investments are measured at amortized cost and have been excluded from fair value leveling.
- Cash and cash equivalents – These investments are measured at amortized cost and have been excluded from fair value leveling.

The College's investments at June 30, 2019 and 2018 are summarized in the following table by their fair value hierarchy:

| 2019 | | | | |
|--|-----------|---|---|--|
| Investments Measured at Fair Value | | | | |
| Investment | Total | Fair value measurements using | | |
| | | Quoted prices in active markets for identical assets (Level 1) | Significant other observable inputs (Level 2) | Significant unobservable inputs (Level 3) |
| <i>Investments by fair value level</i> | | | | |
| Mutual funds: | | | | |
| Domestic equities | \$ 23,807 | 23,807 | — | — |
| International equities | 14,068 | 14,068 | — | — |
| Fixed income | 17,307 | 17,307 | — | — |
| Exchange-traded funds | 3,583 | 3,583 | — | — |
| U.S. Treasury bonds and notes | 9,909 | 9,909 | — | — |
| U.S. Government agencies | 4,654 | — | 4,654 | — |
| Corporate bonds | 7,262 | — | 7,262 | — |
| Municipal bonds | 1,966 | — | 1,966 | — |
| Commercial paper | 1,759 | — | 1,759 | — |
| Certificates of deposit | 7,082 | — | 7,082 | — |
| Total investments measured at fair value | \$ 91,397 | 68,674 | 22,723 | — |

Notes to the Financial Statements (\$ in thousands)

| 2018 | | | | |
|--|-----------|---|---|--|
| Investments Measured at Fair Value | | | | |
| Investment | Total | Fair value measurements using | | |
| | | Quoted prices in active markets for identical assets (Level 1) | Significant other observable inputs (Level 2) | Significant unobservable inputs (Level 3) |
| <i>Investments by fair value level</i> | | | | |
| Mutual funds: | | | | |
| Domestic equities | \$ 24,233 | 24,233 | — | — |
| International equities | 13,859 | 13,859 | — | — |
| Fixed income | 14,535 | 14,535 | — | — |
| Exchange-traded funds | 2,729 | 2,729 | — | — |
| U.S. Treasury bonds and notes | 10,444 | 10,444 | — | — |
| U.S. Government agencies | 8,467 | — | 8,467 | — |
| Corporate bonds | 8,583 | — | 8,583 | — |
| Municipal bonds | 2,024 | — | 2,024 | — |
| Commercial paper | 1,435 | — | 1,435 | — |
| Certificates of deposit | 8,348 | — | 8,348 | — |
| Total investments measured at fair value | \$ 94,657 | 65,800 | 28,857 | — |

The College had no investments measured at the net asset value per share or its equivalent as of June 30, 2019 and 2018.

(5) Due from State of New Jersey

Due from the State of New Jersey consists of the following as of June 30, 2019 and 2018:

| Due from State of New Jersey | | |
|------------------------------|----------|-------|
| | 2019 | 2018 |
| FICA benefit reimbursement | \$ 424 | 1,281 |
| Alternative Benefit Program | 1,045 | 510 |
| State appropriation | — | 2,745 |
| Total | \$ 1,469 | 4,536 |

Notes to the Financial Statements (\$ in thousands)

(6) Capital Assets

Capital asset activity for the years ended June 30, 2019 and 2018 was as follows:

| 2019 | | | | |
|-----------------------------------|----------------------|-----------|---------------------------|-------------------|
| Capital Asset Activity | | | | |
| | Beginning balance | Additions | Transfers/ retirements | Ending balance |
| Nondepreciable assets: | | | | |
| Land | \$ 22,389 | — | — | 22,389 |
| Works of art/historical treasures | 900 | 9 | — | 909 |
| Construction in progress | 21,273 | 15,328 | (6,595) | 30,006 |
| Total nondepreciable assets | 44,562 | 15,337 | (6,595) | 53,304 |
| Depreciable assets: | | | | |
| Land improvements | 477 | 8 | 351 | 836 |
| Buildings | 593,312 | 1,542 | 479 | 595,333 |
| Building improvements | 173,129 | 4,080 | 1,020 | 178,229 |
| Leasehold improvements | 1,456 | — | — | 1,456 |
| Infrastructure | 74,153 | 1,067 | 1,167 | 76,387 |
| Equipment and other assets | 96,091 | 3,050 | 3,573 | 102,714 |
| Total depreciable assets | 938,618 | 9,747 | 6,590 | 954,955 |
| Total capital assets | 983,180 | 25,084 | (5) | 1,008,259 |
| Accumulated depreciation: | | | | |
| Land improvements | (211) | (34) | — | (245) |
| Buildings | (174,030) | (11,939) | — | (185,969) |
| Building improvements | (41,831) | (6,802) | — | (48,633) |
| Leasehold improvements | (286) | (146) | — | (432) |
| Infrastructure | (19,300) | (2,390) | — | (21,690) |
| Equipment and other assets | (73,958) | (4,223) | — | (78,181) |
| Total accumulated depreciation | (309,616) | (25,534) | — | (335,150) |
| Capital assets, net | \$ 673,564 | (450) | (5) | 673,109 |

Notes to the Financial Statements (\$ in thousands)

| 2018 | | | | |
|-----------------------------------|----------------------|-----------|---------------------------|-------------------|
| Capital Asset Activity | | | | |
| | Beginning balance | Additions | Transfers/ retirements | Ending balance |
| Nondepreciable assets: | | | | |
| Land | \$ 22,255 | 134 | — | 22,389 |
| Works of art/historical treasures | 592 | 87 | 221 | 900 |
| Construction in progress | 115,246 | 19,850 | (113,823) | 21,273 |
| Total nondepreciable assets | 138,093 | 20,071 | (113,602) | 44,562 |
| Depreciable assets: | | | | |
| Land improvements | 230 | 247 | — | 477 |
| Buildings | 533,925 | 822 | 58,565 | 593,312 |
| Building improvements | 134,826 | 1,054 | 37,249 | 173,129 |
| Leasehold improvements | 1,442 | 14 | — | 1,456 |
| Infrastructure | 64,899 | 880 | 8,374 | 74,153 |
| Equipment and other assets | 91,441 | 1,652 | 2,998 | 96,091 |
| Total depreciable assets | 826,763 | 4,669 | 107,186 | 938,618 |
| Total capital assets | 964,856 | 24,740 | (6,416) | 983,180 |
| Accumulated depreciation: | | | | |
| Land improvements | (201) | (10) | — | (211) |
| Buildings | (166,766) | (10,687) | 3,423 | (174,030) |
| Building improvements | (37,454) | (5,302) | 925 | (41,831) |
| Leasehold improvements | (142) | (144) | — | (286) |
| Infrastructure | (17,170) | (2,131) | 1 | (19,300) |
| Equipment and other assets | (69,968) | (4,274) | 284 | (73,958) |
| Total accumulated depreciation | (291,701) | (22,548) | 4,633 | (309,616) |
| Capital assets, net | \$ 673,155 | 2,192 | (1,783) | 673,564 |

Notes to the Financial Statements (\$ in thousands)

As of June 30, 2019 and 2018, the College's bond obligations were collateralized by buildings and equipment with a book value of \$594,632 and \$588,426, respectively. During fiscal years 2019 and 2018, interest income on bond construction funds for Series 2010B, and 2013A bonds was \$204 and \$74, respectively. Interest expense on these same bond funds was \$285 and \$317 for 2019 and 2018, respectively. Net interest costs of \$81 and \$243 for fiscal years 2019 and 2018, respectively, was capitalized and included in construction in progress.

(7) Restricted Deposits Held with Trustees

Deposits held with trustees represent restricted funds held by U.S. Bank and BNY Mellon (the trustees), under the terms of various lease agreements, bond indentures and grant agreements. Restricted deposits held with trustees are carried in the financial statements at fair value and consist of short-term investments and government securities. As of June 30, 2019 and 2018 deposits held with trustees include the following:

| Restricted Deposits Held with Trustees | | |
|--|------------------|---------------|
| | 2019 | 2018 |
| Construction funds | \$ 1,033 | 1,479 |
| Grant related deposits | 6,593 | 11,852 |
| Debt service (principal and interest) | 56,015 | 55,018 |
| | <u>\$ 63,641</u> | <u>68,349</u> |

As of June 30, 2019 and 2018, the College's restricted deposits held with trustees are invested in money market funds, commercial paper, U.S. Treasury notes or government securities guaranteed by the U.S. government. All money market and U.S. Treasury notes and government security investments are rated Aaa and all commercial paper investments are rated P-1. Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of an investment. As of June 30, 2019 and 2018, the College holds \$63,641 and \$68,349, respectively, in restricted deposits held by trustees comprised of money market funds, commercial paper, and U.S. Treasury notes and government securities which are categorized as Level 1. The following table summarizes restricted deposits held with trustees maturities as of June 30, 2019 and 2018:

| 2019 | | | |
|---|------------------|-------------------------------------|----------|
| Restricted Deposits Held with Trustees | | | |
| Investment type | Fair value | Investment maturities (in years) | |
| | | Less than 1 | 1 - 5 |
| Money market funds | \$ 22,763 | 22,763 | — |
| U.S. Treasury notes and government securities | 40,878 | 40,878 | — |
| | <u>\$ 63,641</u> | <u>63,641</u> | <u>—</u> |

Notes to the Financial Statements (\$ in thousands)

| 2018 | | | |
|---|------------------|-------------------------------------|---------------|
| Restricted Deposits Held with Trustees | | | |
| Investment type | Fair value | Investment maturities (in years) | |
| | | Less than 1 | 1 - 5 |
| Money market funds | \$ 23,135 | 23,135 | — |
| U.S. Treasury notes and government securities | 45,214 | 3,851 | 41,363 |
| | <u>\$ 68,349</u> | <u>26,986</u> | <u>41,363</u> |

(8) Accounts Payable and Accrued Expenses

Accounts payable and accrued expenses consist of the following as of June 30, 2019 and 2018:

| Accounts Payable and Accrued Expenses | | |
|---------------------------------------|------------------|---------------|
| | 2019 | 2018 |
| Bond principal and interest | \$ 19,054 | 16,996 |
| Vendors | 7,560 | 6,531 |
| Accrued salaries and benefits | 3,078 | 4,987 |
| Accrued expenses – construction | 2,522 | 3,228 |
| Total | <u>\$ 32,214</u> | <u>31,742</u> |

Notes to the Financial Statements (\$ in thousands)

(9) Noncurrent Liabilities

The College is obligated under lease agreements associated with various revenue bonds issued by the New Jersey Educational Facilities Authority to finance the construction and acquisition of dormitories, parking garages, equipment, academic facilities, a co-generation plant, and student recreational facilities.

The following is a breakout of bonds payable and other long-term obligations, as of June 30, 2019 and 2018:

| Bonds Payable and Other Long-Term Obligations | | |
|---|-------------|-------------|
| | 2019 | 2018 |
| Bonds payable: | | |
| New Jersey Educational Facilities Authority: | | |
| 2010 Series B (interest 5.921%, maturing on July 1, 2018) | \$ — | \$ 1,045 |
| 2010 Series B (interest 6.021% to 7.395%, to be advance refunded on July 1, 2019) | 37,115 | 37,115 |
| 2012 Series A (interest 2.00% to 5.00%, maturing on July 1, 2019) | — | 5,145 |
| 2013 Series A (interest 4.00% to 5.00%, due serially starting on July 1, 2016 to July 1, 2033) | 10,385 | 10,905 |
| 2013 Series A (interest 5.00%, maturing on July 1, 2038) | 5,545 | 5,545 |
| 2013 Series A (interest 5.00%, maturing on July 1, 2043) | 7,085 | 7,085 |
| 2015 Series G (interest 3.25% to 5.00%, due serially starting on July 1, 2019 through July 1, 2031) | 110,285 | 114,525 |
| 2016 Series F (interest 4.00% to 5.00%, due serially starting on July 1, 2017 to July 1, 2035) | 74,950 | 74,950 |
| 2016 Series F (interest 3.00%, maturing on July 1, 2040) | 12,975 | 12,975 |
| 2016 Series G (interest 1.866% to 3.640%, due serially starting on July 1, 2017 to July 1, 2032) | 75,320 | 75,320 |
| 2016 Series G (interest 3.64%, maturing on July 1, 2034) | 29,935 | 29,935 |
| Subtotal bonds payable | 363,595 | 374,545 |
| Add: | | |
| Bond premium | 17,527 | 19,677 |
| Total bonds payable | \$ 381,122 | \$ 394,222 |
| Other long-term obligations: | | |
| Higher Education Capital Improvement Fund (interest 2.27% to 4.75%, maturing on August 15, 2022) | \$ 4,289 | \$ 4,821 |
| Higher Education Equipment Leasing Fund (interest 5.00%, maturing on May 1, 2023) | 761 | 929 |
| Higher Education Capital Improvement Fund (interest 3.00% to 5.50%, maturing on August 15, 2036) | 2,468 | 2,552 |
| Total other long-term obligations | \$ 7,518 | \$ 8,302 |

Notes to the Financial Statements (\$ in thousands)

Aggregate principal and interest repayments required during the next five fiscal years and in five year increments thereafter are as follows as of June 30, 2019 and 2018:

| Principal and Interest Repayments | | | | |
|-----------------------------------|-------------------|--|------------------|---|
| | Bond Principal | Other long-term obligations principal | Bond interest | Other long-term obligations interest |
| Year ending June 30: | | | | |
| 2020* | \$ 49,060 | 813 | 13,000 | 276 |
| 2021 | 12,455 | 823 | 12,569 | 249 |
| 2022 | 16,315 | 1,864 | 11,998 | 205 |
| 2023 | 17,075 | 1,930 | 11,323 | 142 |
| 2024 | 19,685 | 108 | 10,605 | 102 |
| 2025-2029 | 91,220 | 478 | 41,324 | 359 |
| 2030-2034 | 109,655 | 745 | 22,313 | 301 |
| 2035-2039 | 39,575 | 757 | 4,791 | 79 |
| 2040-2043 | 8,555 | — | 826 | — |
| | <u>\$ 363,595</u> | <u>7,518</u> | <u>128,749</u> | <u>1,713</u> |

* The bond principal repayment amount for the fiscal year ending June 30, 2020 includes \$37,115 of 2010 Series B principal that will be paid on July 1, 2019 from the crossover escrow included in restricted deposits held with trustees.

Notes to the Financial Statements (\$ in thousands)

Noncurrent liabilities activity for the years ended June 30, 2019 and 2018 is as follows:

| 2019 | | | | | |
|--|-------------------|-----------|------------|----------------|-----------------|
| Noncurrent Liabilities Activity | | | | | |
| | Beginning balance | Additions | Deductions | Ending balance | Current portion |
| Noncurrent liabilities: | | | | | |
| Compensated absences | \$ 3,970 | 885 | (764) | 4,091 | 3,603 |
| U.S. and Government grants refundable | 3,207 | — | — | 3,207 | — |
| Unearned revenues and student deposits | 8,764 | 373 | (5,035) | 4,102 | 1,843 |
| Bonds payable, net | 394,222 | — | (13,100) | 381,122 | 51,101 |
| Other long-term obligations | 8,302 | — | (784) | 7,518 | 813 |
| Net pension liability | 159,574 | 10,097 | (23,328) | 146,343 | — |
| Total noncurrent liabilities | \$ 578,039 | 11,355 | (43,011) | 546,383 | 57,360 |

| 2018 | | | | | |
|--|-------------------|-----------|------------|----------------|-----------------|
| Noncurrent Liabilities Activity | | | | | |
| | Beginning balance | Additions | Deductions | Ending balance | Current portion |
| Noncurrent liabilities: | | | | | |
| Compensated absences | \$ 4,229 | 346 | (605) | 3,970 | 3,516 |
| U.S. and Government grants refundable | 3,207 | — | — | 3,207 | — |
| Unearned revenues and student deposits | 13,010 | 8,904 | (13,150) | 8,764 | 1,470 |
| Bonds payable, net | 405,133 | — | (10,911) | 394,222 | 13,100 |
| Other long-term obligations | 9,015 | — | (713) | 8,302 | 784 |
| Net pension liability | 180,206 | 13,093 | (33,725) | 159,574 | — |
| Total noncurrent liabilities | \$ 614,800 | 22,343 | (59,104) | 578,039 | 18,870 |

In September 2016, the New Jersey Educational Facilities Authority issued tax-exempt 2016 Series F and federally taxable 2016 Series G Revenue Refunding Bonds to refund a portion of the 2008 Series D and 2010 Series B bonds. The 2008 Series D bonds were refunded by both 2016 Series F and 2016 Series G by establishing an escrow account with U.S. Treasury securities, the cash flow from which will be sufficient to pay principal and interest on the refunded bonds through their call date of July 1, 2019, at which point the refunded bonds will be called at par. The refunded 2008 Series D bonds totaled \$150,810, of which \$54,425 was refunded by 2016 Series F and \$96,385 by 2016 Series G. This included all of the remaining principal outstanding on the serial bonds maturing from 2019 through 2028 and the remaining sinking fund payments on the term bond maturing in 2035. The refunded 2008 Series D bonds have been legally defeased and have been removed from the College's financial statements.

Notes to the Financial Statements (\$ in thousands)

The 2010 Series B bonds will be repaid by a portion of the 2016 Series F bonds and are structured as a crossover refunding. A crossover escrow account with noncallable U.S. government obligations was established, the cash flow from which will be sufficient to pay interest on the portion of the 2016 Series F bonds allocable to the refunding of the 2010 Series B bonds to be refunded to July 1, 2019 (the crossover date) and to redeem \$37,115 of principal on the 2010 Series B bonds to be refunded on the crossover date. The crossover date is the first optional redemption date of the 2010 Series B bonds. The 2010 Series B bonds to be refunded will be legally defeased as of the crossover date. Prior to the crossover date, the 2010 Series B bonds to be refunded will continue to be secured by and payable from the revenues which were originally pledged for the payment of the 2010 Series B bonds. The 2010 Series B bonds to be refunded will remain outstanding until the crossover date and are included in the bonds payable balance in the statements of net position. The crossover escrow account balance of \$37,648 and \$38,708, respectively, is included in the restricted deposits held with trustees balance in the 2019 and 2018 statements of net position.

(10) Benefits Paid by the State of New Jersey

The State, through separate appropriations, funds certain fringe benefits, principally healthcare costs and FICA taxes, on behalf of College employees and retirees. The costs of these benefits were funded directly by the State on behalf of the College and are included in the accompanying financial statements as part of nonoperating revenues and as operating expenses in various functional expense categories.

(11) Retirement Plans

(a) Introduction

The College participates in three cost-sharing, multiple-employer defined benefit retirement plans administered by the State of New Jersey, Division of Pensions and Benefits as follows:

- **Public Employees' Retirement System (PERS)** – The College was determined to be a separate employer within the State Group of the plan. Although the State has historically provided the contribution, the special funding situation criteria were not met and the New Jersey statutes are silent as to the legal obligation. The College has recorded its proportionate share of the net pension liability, pension expense, deferred outflows of resources and deferred inflows of resources related to the PERS plan in the financial statements.
- **Police and Firemen's Retirement System (PFRS)** – The College was determined to be a separate employer within the State Group of the plan. Although the State has historically provided the contribution, the special funding situation criteria were not met and the New Jersey statutes are silent as to the legal obligation. The College has recorded its proportionate share of the net pension liability, pension expense, deferred outflows of resources and deferred inflows of resources related to the PFRS plan in the financial statements.
- **Teachers' Pension and Annuity Fund (TPAF)** – TPAF met the GASB 68 special funding situation criteria per the New Jersey statute and thus the net pension liability is recorded by the State of New Jersey. The College has disclosed its proportionate share of the net pension liability and recorded its proportionate share of the pension expense and related revenue in the statements of revenues, expenses and changes in net position.

Notes to the Financial Statements (\$ in thousands)

Benefit and employer contribution provisions are established by state statute and the provisions of the aforementioned plans can only be amended by new legislation passed by the State of New Jersey. Pension reforms enacted pursuant to Chapter 78, P.L. 2011 included provisions creating special Pension Plan Design Committees for PERS, PFRS and TPAF once a Target Funded Ratio (TFR) is met, that will have the discretionary authority to modify certain plan design features, including member contribution rate; formula for calculation of final compensation or final salary; fraction used to calculate a retirement allowance; age at which a member may be eligible for and the benefits for service or early retirement; and benefits provided for disability retirement. The committees will also have the authority to reactivate the cost of living adjustment (COLA) on pensions. However, modifications can only be made to the extent that the resulting impact does not cause the funded ratio to drop below the TFR in any one year of a 30 year projection period. Chapter 78, P.L. 2011 also suspended COLA increases for all active and future retirees of all State of New Jersey retirement plans.

A publicly available Comprehensive Annual Financial Report (CAFR) of the State of New Jersey Division of Pensions and Benefits, which includes financial statements, required supplementary information, and detailed information about the PERS, PFRS and TPAF plan's fiduciary net position, can be obtained at www.state.nj.us/treasury/pensions/annrpts.shtml or by writing to the State of New Jersey, Department of the Treasury, Division of Pensions and Benefits, P.O. Box 295, Trenton, NJ 08625-0295.

The College also participates in several defined contribution retirement plans, primarily the Alternative Benefit Program (ABP). Generally all employees, except certain part-time employees, participate in one of these plans. Under these plans, participants make annual contributions, and the State, in accordance with annual appropriations, makes employer contributions on behalf of the College for these plans. The College is charged for pension costs through a fringe benefit charge assessed by the State which is included within the state paid fringe benefits in the accompanying financial statements.

(b) Plan Descriptions

Public Employees' Retirement System

The State of New Jersey, Public Employees Retirement System (PERS) is a cost-sharing multiple-employer defined benefit pension plan administered by the State of New Jersey, Division of Pensions and Benefits (the Division). For additional information about PERS, please refer to Division's Comprehensive Annual Financial Report (CAFR), which can be found at <https://www.state.nj.us/treasury/pensions/annual-reports.shtml>.

The vesting and benefit provisions are set by N.J.S.A. 43:15A. PERS provides retirement, death and disability benefits. All benefits vest after ten years of service, except for medical benefits, which vest after 25 years of service or under the disability provisions of PERS.

The following represents the membership tiers for PERS:

Notes to the Financial Statements (\$ in thousands)

| Tier | Definition |
|-------------|--|
| 1 | Members who were enrolled prior to July 1, 2007 |
| 2 | Members who were eligible to enroll on or after July 1, 2007 and prior to November 2, 2008 |
| 3 | Members who were eligible to enroll on or after November 2, 2008 and prior to May 22, 2010 |
| 4 | Members who were eligible to enroll on or after May 22, 2010 and prior to June 28, 2011 |
| 5 | Members who were eligible to enroll on or after June 28, 2011 |

Service retirement benefits of 1/55th of final average salary for each year of service credit is available to tiers 1 and 2 members upon reaching age 60 and to tier 3 members upon reaching age 62. Service retirement benefits of 1/60th of final average salary for each year of service credit is available to tier 4 members upon reaching age 62 and tier 5 members upon reaching age 65. Early retirement benefits are available to tiers 1 and 2 members before reaching age 60, tiers 3 and 4 with 25 years or more of service credit before age 62, and tier 5 with 30 years or more of service credit before age 65. Benefits are reduced by a fraction of a percent for each month that a member retires prior to the age at which a member can receive full early retirement benefits in accordance with their respective tier. Tier 1 members can receive an unreduced benefit from age 55 to age 60 if they have at least 25 years of service. Deferred retirement is available to members who have at least 10 years of service credit and have not reached the service retirement age for the respective tier.

Police and Firemen's Retirement System

The State of New Jersey, Police and Firemen's Retirement System (PFRS) is a cost-sharing multiple-employer defined benefit pension plan administered by the State of New Jersey (the State), Division of Pensions and Benefits (the Division). For additional information about PFRS, please refer to Division's Comprehensive Annual Financial Report (CAFR), which can be found at <https://www.state.nj.us/treasury/pensions/annual-reports.shtml>.

The vesting and benefit provisions are set by N.J.S.A. 43:16A. PFRS provides retirement as well as death and disability benefits. All benefits vest after ten years of service, except disability benefits, which vest after four years of service.

The following represents the membership tiers for PFRS:

| Tier | Definition |
|-------------|---|
| 1 | Members who were enrolled prior to May 22, 2010 |
| 2 | Members who were eligible to enroll on or after May 22, 2010 and prior to June 28, 2011 |
| 3 | Members who were eligible to enroll on or after June 28, 2011 |

Service retirement benefits are available at age 55 and are generally determined to be 2% of final compensation for each year of creditable service up to 30 years plus 1% for each year of service in excess of 30 years. Members may seek special retirement after achieving 25 years of creditable service, in which benefits would equal 65% (tiers 1 and 2 members) and 60% (tier 3 members) of final compensation plus 1% for each year of creditable service over 25 years, but not to exceed 30 years. Members may elect deferred retirement benefits after achieving ten years of service, in which case benefits would begin at age 55 equal to 2% of final compensation for each year of service.

Notes to the Financial Statements (\$ in thousands)

Teachers' Pension and Annuity Fund

The State of New Jersey, Teachers' Pension and Annuity Fund (TPAF) is a cost sharing multiple-employer defined benefit pension plan with a special-funding situation, by which the State of New Jersey (the State) is responsible to fund 100% of the employer contributions, excluding any local employer early retirement incentive (ERI) contributions. TPAF is administered by the State of New Jersey, Division of Pensions and Benefits (the Division). For additional information about TPAF, please refer to Division's Comprehensive Annual Financial Report (CAFR) which can be found at <https://www.state.nj.us/treasury/pensions/annual-reports.shtml>.

The vesting and benefit provisions are set by N.J.S.A. 18A:66. TPAF provides retirement, death, and disability benefits. All benefits vest after ten years of service, except for medical benefits, which vest after 25 years of service or under the disability provisions of TPAF. Members are always fully vested for their own contributions and, after three years of service credit, become vested for 2% of related interest earned on the contributions. In the case of death before retirement, members' beneficiaries are entitled to full interest credited to the members' accounts.

The following represents the membership tiers for TPAF:

| Tier | Definition |
|-------------|--|
| 1 | Members who were enrolled prior to July 1, 2007 |
| 2 | Members who were eligible to enroll on or after July 1, 2007 and prior to November 2, 2008 |
| 3 | Members who were eligible to enroll on or after November 2, 2008 and prior to May 22, 2010 |
| 4 | Members who were eligible to enroll on or after May 22, 2010 and prior to June 28, 2011 |
| 5 | Members who were eligible to enroll on or after June 28, 2011 |

Service retirement benefits of 1/55th of final average salary for each year of service credit is available to tiers 1 and 2 members upon reaching age 60 and to tier 3 members upon reaching age 62. Service retirement benefits of 1/60th of final average salary for each year of service credit is available to tier 4 members upon reaching age 62 and tier 5 members upon reaching age 65. Early retirement benefits are available to tiers 1 and 2 members before reaching age 60, tiers 3 and 4 with 25 years or more of service credit before age 62, and tier 5 before age 65 with 30 years or more of service credit. Benefits are reduced by a fraction of a percent for each month that a member retires prior to the retirement age for his/her respective tier. Deferred retirement is available to members who have at least 10 years of service credit and have not reached the service retirement age for the respective tier.

Defined Contribution Plans

The ABP is a defined contribution plan that provides retirement and death benefits for or on behalf of those full-time professional employees and faculty members electing to participate in this optional retirement program. The ABP is an agency fund overseen by the State of New Jersey Division of Pensions and Benefits.

Notes to the Financial Statements (\$ in thousands)

Effective July 1, 2010, the College established two supplemental retirement plans – Supplemental Alternate Benefit Plan and Supplemental Retirement Plan – for the benefit of its eligible employees and the eligible employees of certain subsidiaries and affiliates that adopt the plans. The objective of the plans is to help provide for additional security on retirement, by means of employer contributions supplemental to those under the Alternate Benefit Program for the Supplemental Alternate Benefit Plan and supplemental to those under the Alternate Benefit Program and the Supplemental Alternate Benefit Plan for the Supplemental Retirement Plan.

(c) Basis of Accounting and Valuation of Investments

For purposes of measuring the net pension liability, deferred outflows of resources and deferred inflows of resources related to pensions, and pension expense, information about the fiduciary net position of the PERS, PFRS and TPAF and additions to/deductions from PERS', PFRS' and TPAF's fiduciary net position have been determined on the same basis as they are reported by the respective plans. Benefit payments, including refunds of employee contributions, are recognized when due and payable in accordance with the benefit terms. Investments are reported at fair value.

(d) Contributions

PERS, PFRS and TPAF covered employees are required by State statute to contribute a certain percentage of their salaries to the plan. The contribution requirements of employees are established and may be amended by the Pension Plan Design Committee of the respective plan. Each member's percentage is based on age determined at the effective date of enrollment. The employee contribution rates as a percentage of salary for the fiscal years ended June 30, 2019 and 2018 were as follows:

| Defined Benefit Retirement Plan Employee Contribution Rates | | |
|---|--------|--------|
| | 2019 | 2018 |
| Public Employees' Retirement System | 7.34% | 7.20% |
| Police and Firemen's Retirement System | 10.00% | 10.00% |

The College had no active employees enrolled in TPAF in the fiscal years ended June 30, 2019 and 2018.

The required employer contributions are actuarially determined. Chapter 1, P.L. 2010 required the State of New Jersey to resume making actuarially recommended contributions to the defined benefit pension plans on behalf of the employers on a phased-in basis over a seven year period beginning in the fiscal year ended June 30, 2012.

The State's contributions made subsequent to the measurement date to the PERS and PFRS plans on behalf of the College for the fiscal years ended June 30, 2019 and 2018 were as follows:

Notes to the Financial Statements (\$ in thousands)

| Defined Benefit Retirement Plan Employer Contributions | | | |
|--|----|-------|-------|
| | | 2019 | 2018 |
| Public Employees' Retirement System | \$ | 4,837 | 3,833 |
| Police and Firemen's Retirement System | | 547 | 387 |

The above contributions are recognized in the financial statements as deferred outflows of resources.

(e) Pension Amounts

Net pension liability amounts recorded within the College's 2019 and 2018 financial statements are measured as of June 30, 2018 and June 30, 2017, respectively. The College's proportion of the respective plans' net pension liability was based on the ratio of the employer contributions made related to the College's employees to the total contributions made by all participating State-group employers for the fiscal years ended June 30, 2018 and June 30, 2017. Pension expense is recognized within the functional classifications in the statements of revenues, expenses and changes in net position.

| 2019 | | | |
|--|------------|--------|--------|
| Summary of Pension Amounts | | | |
| | PERS | PFRS | TPAF* |
| College proportionate share of the net pension liability | \$ 139,891 | 6,452 | 822 |
| College proportion of the net pension liability - State group: | | | |
| 2018 | 0.590% | 0.149% | 0.001% |
| College proportion of the net pension liability - Plan as a whole: | | | |
| 2018 | 0.322% | 0.033% | —% |
| Deferred outflows of resources | 25,166 | 1,164 | N/A |
| Deferred inflows of resources | 30,401 | 1,456 | N/A |
| Pension expense | 9,527 | 570 | 48 |

* TPAF meets the special funding situation criteria of GASB 68. The proportionate share of the net pension liability shown here is the portion of the State's net pension liability attributable to the College, and is 100% of the amount attributable to the College. This amount is recognized as pension expense and revenue by the College.

Notes to the Financial Statements (\$ in thousands)

| 2018 | | | |
|---|------------|--------|--------|
| Summary of Pension Amounts | | | |
| | PERS | PFRS | TPAF* |
| College proportionate share of the net pension liability | \$ 152,684 | 6,890 | 928 |
| College proportion of the net pension liability - State group: 2017 | 0.595% | 0.157% | 0.001% |
| College proportion of the net pension liability - Plan as a whole: 2017 | 0.312% | 0.032% | —% |
| Deferred outflows of resources | 33,648 | 1,420 | N/A |
| Deferred inflows of resources | 21,616 | 1,088 | N/A |
| Pension expense | 12,408 | 686 | 64 |

* TPAF meets the special funding situation criteria of GASB 68. The proportionate share of the net pension liability shown here is the portion of the State's net pension liability attributable to the College, and is 100% of the amount attributable to the College. This amount is recognized as pension expense and revenue by the College.

| 2019 | | |
|---|-----------|-------|
| Deferred Outflows of Resources from Pensions | | |
| | PERS | PFRS |
| Difference between expected and actual experience | \$ 2,435 | — |
| Changes in assumptions | 13,669 | 238 |
| Changes in proportion | 3,829 | 285 |
| Net difference between projected and actual investment earnings | 396 | 94 |
| Contributions paid to plan subsequent to measurement date** | 4,837 | 547 |
| Total | \$ 25,166 | 1,164 |

** The contributions paid to the plan subsequent to the measurement date are recognized as a reduction of the net pension liability in fiscal year 2020.

Notes to the Financial Statements (\$ in thousands)

| 2018 | | |
|---|-----------|-------|
| Deferred Outflows of Resources from Pensions | | |
| | PERS | PFRS |
| Difference between expected and actual experience | \$ 3,498 | — |
| Changes in assumptions | 19,972 | 412 |
| Changes in proportion | 5,375 | 495 |
| Net difference between projected and actual investment earnings | 970 | 126 |
| Contributions paid to plan subsequent to measurement date** | 3,833 | 387 |
| Total | \$ 33,648 | 1,420 |

** The contributions paid to the plan subsequent to the measurement date are recognized as a reduction of the net pension liability in fiscal year 2019.

| 2019 | | |
|---|-----------|-------|
| Deferred Inflows of Resources from Pensions | | |
| | PERS | PFRS |
| Difference between expected and actual experience | \$ 1,167 | 90 |
| Changes in assumptions | 28,155 | 761 |
| Changes in proportion | 1,079 | 605 |
| Net difference between projected and actual investment earnings | — | — |
| Total | \$ 30,401 | 1,456 |

| 2018 | | |
|---|-----------|-------|
| Deferred Inflows of Resources from Pensions | | |
| | PERS | PFRS |
| Difference between expected and actual experience | \$ — | 89 |
| Changes in assumptions | 21,616 | 586 |
| Changes in proportion | — | 413 |
| Net difference between projected and actual investment earnings | — | — |
| Total | \$ 21,616 | 1,088 |

Notes to the Financial Statements (\$ in thousands)

The following table displays the net deferred outflows of resources and deferred inflows of resources that will be recognized in pension expense or that will be recognized as a reduction of the net pension liability:

| Future Recognition of Net Deferred Outflows (Inflows) of Resources | | | |
|--|----|----------|-------|
| | | PERS | PFRS |
| 2020 | \$ | 1,731 | 58 |
| 2021 | | 157 | (179) |
| 2022 | | (4,942) | (363) |
| 2023 | | (5,145) | (257) |
| 2024 | | (1,873) | (98) |
| Total deferrals recognized as pension expense | | (10,072) | (839) |
| Deferred outflows recognized as a reduction to net pension liability in fiscal year 2020 | | 4,837 | 547 |
| Net deferred outflows | \$ | (5,235) | (292) |

Notes to the Financial Statements (\$ in thousands)

(f) Defined Benefit Plan Assumptions

The College's June 30, 2019 net pension liability for each plan was measured as of June 30, 2018 and the total pension liability used to calculate the net pension liability for each plan was determined by an actuarial valuation as of July 1, 2017 rolled forward to June 30, 2018. The College's June 30, 2018 net pension liability for each plan was measured as of June 30, 2017 and the total pension liability used to calculate the net pension liability for each plan was determined by an actuarial valuation as of July 1, 2016 rolled forward to June 30, 2017.

The total pension liability for each plan was determined using the following actuarial assumptions:

| 2019 | | | |
|-------------------------------------|----------------------------|----------------------------|----------------------|
| Actuarial Methods and Assumptions | | | |
| | PERS | PFRS | TPAF |
| Valuation date | 7/1/2017 | 7/1/2017 | 7/1/2017 |
| Measurement date | 6/30/2018 | 6/30/2018 | 6/30/2018 |
| Inflation rate | 2.25% | 2.25% | 2.25% |
| Projected salary increases: | | | |
| Initial fiscal year applied through | 2026 | 2026 | 2026 |
| Rate | 1.65% - 4.15% based on age | 2.10% - 8.98% based on age | 1.55-4.55% |
| Thereafter | 2.65% - 5.15% based on age | 3.10% - 9.98% based on age | 2.00-5.45% |
| Investment rate of return | 7.00% | 7.00% | 7.00% |
| Municipal bond rate: | | | |
| 2018 | 3.87% | 3.87% | 3.87% |
| Discount rate: | | | |
| 2018 | 5.66% | 6.51% | 4.86% |
| Experience study dates | 7/1/2011 - 6/30/2014 | 7/1/2010 - 6/30/2013 | 7/1/2012 - 6/30/2015 |

Notes to the Financial Statements (\$ in thousands)

| 2018 | | | |
|-------------------------------------|----------------------------|----------------------------|----------------------------|
| Actuarial Methods and Assumptions | | | |
| | PERS | PFRS | TPAF |
| Valuation date | 7/1/2016 | 7/1/2016 | 7/1/2016 |
| Measurement date | 6/30/2017 | 6/30/2017 | 6/30/2017 |
| Inflation rate | 2.25% | 2.25% | 2.25% |
| Projected salary increases: | | | |
| Initial fiscal year applied through | 2026 | 2026 | N/A |
| Rate | 1.65% - 4.15% based on age | 2.10% - 8.98% based on age | Varies based on experience |
| Thereafter | 2.65% - 5.15% based on age | 3.10% - 9.98% based on age | Varies based on experience |
| Investment rate of return | 7.00% | 7.00% | 7.00% |
| Municipal bond rate: | | | |
| 2017 | 3.58% | 3.58% | 3.58% |
| Discount rate: | | | |
| 2017 | 5.00% | 6.14% | 4.25% |
| Experience study dates | 7/1/2011 - 6/30/2014 | 7/1/2010 - 6/30/2013 | 7/1/2012 - 6/30/2015 |

For the June 30, 2018 measurement date, PERS preretirement mortality rates were based on the RP-2000 Employee Preretirement Mortality Table for male and female active participants. For State employees, mortality tables are set back 4 years for males and females. For local employees, mortality tables are set back 2 years for males and 7 years for females. In addition, the tables provide for future improvements in mortality from the base year of 2013 using a generational approach based on the Conduent modified 2014 projection scale. Postretirement mortality rates were based on the RP-2000 Combined Healthy Male and Female Mortality Tables (set back 1 year for males and females) for service retirements and beneficiaries of former members. In addition, the tables for service retirements and beneficiaries of former members provide for future improvements in mortality from 2012 to 2013 using Projection Scale AA and using a generational approach based on the Conduent 2014 projection scale thereafter. Disability retirement rates used to value disabled retirees were based on the RP-2000 Disabled Mortality Table (set back 3 years for males and set forward 1 year for females).

Notes to the Financial Statements (\$ in thousands)

For the June 30, 2018 measurement date, PFRS preretirement mortality rates were based on the RP-2000 Combined Healthy Mortality tables projected on a generational basis from the base year of 2000 to 2013 using Projection Scale BB and the Conduent modified 2014 projection scale thereafter. For preretirement accidental mortality, a custom table with representative rates was used and there is no mortality improvement assumed. Post-retirement mortality rates for male service retirements are based the RP-2000 Combined Healthy Mortality Tables projected on a generational basis using Projection Scale AA from the base year of 2012 to 2013 and the Conduent modified 2014 projection scale thereafter. Postretirement mortality rates for female service retirements and beneficiaries were based on the RP-2000 Combined Healthy Mortality Tables projected on a generational basis from the base year of 2000 to 2013 using Projection Scale BB and the Conduent modified 2014 projection scales thereafter. Disability mortality rates were based on a custom table with representative rates and no mortality improvement assumed.

For the June 30, 2018 measurement date, TPAF pre-retirement mortality rates were based on the RP-2006 Employee White Collar Mortality Tables, set back 3 years for males and 5 years for females, projected on a generational basis from a base year of 2006 using a 60-year average of improvement rates based on Social Security data from 1953 to 2013. Post-retirement mortality rates were based on the RP-2006 Healthy Annuitant White Collar Mortality Tables, with adjustments as described in the latest experience study, projected on a generational basis from a base year of 2006 using a 60-year average of improvement rates based on Social Security data from 1953 to 2013. Disability mortality rates were based on the RP-2006 Disabled Retiree Mortality Tables with rates adjusted by 90%. No mortality improvement is assumed for disabled retiree mortality.

For the June 30, 2017 measurement date, PERS pre-retirement mortality rates were based on the RP-2000 Employee Preretirement Mortality Table for male and female active participants. Mortality tables are set back four years for males and females. In addition, the tables provide for future improvements in mortality from the base year of 2013 using a generational approach based on the plan actuary's modified MP-2014 projection scale. Post-retirement mortality rates were based on the RP-2000 Combined Healthy Male and Female Mortality Tables (set back one year for males and females) for service retirements and beneficiaries of former members and a one-year static projection based on mortality improvement Scale AA. In addition, the tables for service retirements and beneficiaries of former members provide for future improvements in mortality from the base year of 2013 using a generational approach based on the plan actuary's modified MP-2014 projection scale. Disability retirement rates used to value disabled retirees were based on the RP-2000 Disabled Mortality Table (set back three years for males and set forward one year for females).

For the June 30, 2017 measurement date, PFRS pre-retirement mortality rates were based on the RP-2000 Pre-Retirement mortality tables projected thirteen years using Projection Scale BB and then projected on a generational basis using the plan actuary's modified 2014 projection scales. Post-retirement mortality rates for male service retirements and beneficiaries are based the RP-2000 Combined Healthy Mortality Tables projected one year using Projection Scale AA and two years using the plan actuary's modified 2014 projection scales, which was further projected on a generational basis using the plan actuary's modified 2014 projection scales. Post-retirement mortality rates for female service retirements and beneficiaries were based the RP-2000 Combined Healthy Mortality Tables projected thirteen years using Projection Scale BB and then two years using the plan actuary's modified 2014 projection scales, which was further projected on a generational basis using the plan actuary's modified 2014 projection scales. Disability mortality rates were based on special mortality tables used for the period after disability retirement.

Notes to the Financial Statements (\$ in thousands)

For the June 30, 2017 measurement dates, mortality rates were based on the experience of TPAF members reflecting mortality improvement on a generational basis based on a 60-year average of Social Security data from 1953-2013.

Discount Rate

For fiscal year 2019, the discount rates in the above tables used to measure the total pension liabilities for PERS, PFRS and TPAF, respectively, are single blended discount rates based on the long-term expected rate of return on pension plan investments of 7.00% and a municipal bond rate of 3.87% as of June 30, 2018 based on the Bond Buyer Go 20-Bond Municipal Bond Index, which includes tax-exempt general obligation municipal bonds with an average rating of AA/Aa or higher. The projection of cash flows used to determine the discount rate assumed that contributions from plan members will be made at the current member contribution rates and that contributions from employers will be made based on the contribution rate in the most recent fiscal year. The State employer contributed 50% of the actuarially determined contributions and the local employers contributed 100% of their actuarially determined contributions for PERS and PFRS only. Based on those assumptions, the plan's fiduciary net position was projected to be available to make projected future benefit payments of current plan members through 2046 for PERS, 2062 for PFRS and 2040 for TPAF. Therefore, the long-term expected rate of return on plan investments was applied to projected benefit payments through 2046 for PERS, 2062 for PFRS and 2040 for TPAF and the municipal bond rate was applied to projected benefit payments after that date in determining the total pension liability.

For fiscal year 2018, the discount rates in the above tables used to measure the total pension liabilities for PERS, PFRS and TPAF, respectively, are single blended discount rates based on the long-term expected rate of return on investments and the municipal bond rates specified in the tables. The municipal bond rate is based on the Bond Buyer GO 20-Bond Municipal Bond Index which includes tax-exempt general obligation municipal bonds with an average rating of AA/Aa or higher. The projection of cash flows used to determine the discount rate assumed that contributions from plan members will be made at the current member contribution rates and that contributions from employers will be made based on the contribution rate in the most recent fiscal year. State employer contributed 40% of the actuarially determined contributions and the local employers contributed 100% of their actuarially determined contributions. Based on those assumptions, the plan's fiduciary net position was projected to be available to make projected future benefit payments of current plan members through 2040 for PERS, 2057 for PFRS, and 2036 for TPAF. Therefore, the long-term expected rate of return on plan investments was applied to projected benefit payments through 2040 for PERS, 2057 for PFRS, and 2036 for TPAF. The municipal bond rate was applied to projected benefit payments after that date determining the total pension liability

Notes to the Financial Statements (\$ in thousands)

Long-term Expected Rate of Return

In accordance with State statute, the long-term expected rate of return on plan investments (7% at June 30, 2018 and June 30, 2017) is determined by the State Treasurer, after consultation with the Directors of the Division of Investment and Division of Pensions and Benefits, the board of trustees and the actuaries. The long-term expected rate of return was determined using a building block method in which best-estimate ranges of expected future real rates of return (expected returns, net of pension plan investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. Best estimates of arithmetic rates of return for each major asset class included in the pension plans' target asset allocations as of June 30, 2018 and June 30, 2017 are summarized in the following table:

| 2019 and 2018 | | |
|---|---------------------|--|
| Target Asset Allocation and Long-Term Expected Rate of Return | | |
| | PERS, PFRS and TPAF | |
| | Target Allocation | Long-term Expected Real Rate of Return |
| Risk mitigation strategies | 5.00% | 5.51% |
| Cash equivalents | 5.50% | 1.00% |
| U.S. Treasuries | 3.00% | 1.87% |
| Investment grade credit | 10.00% | 3.78% |
| High yield | 2.50% | 6.82% |
| Global diversified credit | 5.00% | 7.10% |
| Credit oriented hedge funds | 1.00% | 6.60% |
| Debt related private equity | 2.00% | 10.63% |
| Debt related real estate | 1.00% | 6.61% |
| Private real asset | 2.50% | 11.83% |
| Equity related real estate | 6.25% | 9.23% |
| U.S. equity | 30.00% | 8.19% |
| Non-U.S. developed markets equity | 11.50% | 9.00% |
| Emerging markets equity | 6.50% | 11.64% |
| Buyouts/venture capital | 8.25% | 13.08% |

Notes to the Financial Statements (\$ in thousands)

Change in Assumptions

For the valuation used in the measurement of the net pension liability for PERS as of June 30, 2018, the discount rate increased from 5.00% at June 30, 2017 to 5.66%. For the valuation used in the measurement of the net pension liability for PFRS as of June 30, 2018, the discount rate increased from 6.14% at June 30, 2017 to 6.51%. For the valuation used in the measurement of the net pension liability for TPAF as of June 30, 2018, the discount rate increased from 4.25% at June 30, 2017 to 4.86%. For PERS, PFRS and TPAF the municipal bond rate increased from 3.58% at June 30, 2017 to 3.87% at June 30, 2018.

For the valuation used in the measurement of the net pension liability for PERS as of June 30, 2017, the discount rate increased from 3.98% at June 30, 2016 to 5.00%. For the valuation used in the measurement of the net pension liability for PFRS as of June 30, 2017, the discount rate increased from 5.55% at June 30, 2016 to 6.14%. For the valuation used in the measurement of the net pension liability for TPAF as of June 30, 2017, the discount rate increased from 3.22% at June 30, 2016 to 4.25%. For PERS, PFRS and TPAF the municipal bond rate increased from 2.85% at June 30, 2016 to 3.58% at June 30, 2017.

Sensitivity of the Net Pension Liability to Changes in the Discount Rate

The following table presents the College's proportionate share of the collective net pension liability for the PERS and PFRS as of June 30, 2018 and 2017 calculated using the discount rate as disclosed above for each plan as well as what the College's proportionate share of the collective net pension liability would be if it were calculated using a discount rate that is one percentage point lower or one percentage point higher than the current discount rate:

| 2019 | | | |
|--|--------------------------------|--------------------------|--------------------------------|
| Sensitivity of the Net Pension Liability | | | |
| Pension Plan | 1.0% decrease in discount rate | At current discount rate | 1.0% increase in discount rate |
| PERS (4.66%, 5.66%, 6.66%) | 161,778 | 139,891 | 121,555 |
| PFRS (5.51%, 6.51%, 7.51%) | 7,586 | 6,452 | 5,518 |

| 2018 | | | |
|--|--------------------------------|--------------------------|--------------------------------|
| Sensitivity of the Net Pension Liability | | | |
| Pension Plan | 1.0% decrease in discount rate | At current discount rate | 1.0% increase in discount rate |
| PERS (4.00%, 5.00%, 6.00%) | 177,529 | 152,684 | 132,049 |
| PFRS (5.14%, 6.14%, 7.14%) | 8,154 | 6,890 | 5,854 |

Notes to the Financial Statements (\$ in thousands)

(g) **Alternate Benefit Program**

The ABP currently provides the choice of seven investment carriers: Teachers Insurance and Annuity Association/College Retirement Equities Fund (TIAA/CREF), VALIC, AXA Financial (Equitable), Met Life, MassMutual (formerly The Hartford), VOYA Financial Services and Prudential Retirement Services. The College assumes no liability for ABP members other than payment of contributions. A separate board of trustees administers ABP alternatives. The State and Social Security Law establishes participation eligibility as well as contributory and noncontributory requirements.

Benefits are determined by the amount of individual accumulations and the retirement income option selected. All benefits vest after the completion of one year of service. Individually owned annuity contracts that provide for full ownership of retirement and survivor benefits are purchased at the time of vesting. Participating College employees contribute 5% of salary and may contribute a voluntary additional contribution up to the maximum Federal statutory limit, on a pretax basis. Employer contributions for the ABP are 8%. During the years ended June 30, 2019 and 2018 ABP investment carriers received employer and employee contributions as follows:

| ABP Employer and Employee Contributions | | |
|---|----------|--------|
| | 2019 | 2018 |
| Employer contributions | \$ 5,607 | 5,330 |
| Employee contributions | 7,694 | 6,722 |
| Participating employees' salaries | 70,092 | 66,625 |

Employer contributions to the ABP are paid by the State and are reflected in the accompanying financial statements as nonoperating revenue under New Jersey State appropriations and as operating expenses in various functional expense categories.

(h) **Supplemental Alternate Benefit Program**

The plan is administered by the College. TIAA-CREF is the privately operated investment carrier for this defined contribution retirement plan. All contributions are made by the College with non-State funds. The plan is intended to qualify as a governmental plan that is a tax-sheltered annuity plan under section 403(b) of the Internal Revenue Code of 1986, as amended. It is also intended that the Plan be exempt from the Employee Retiree Income Security Act of 1974, as amended, pursuant to Department of Labor regulations section 2510.3-2(f). Each employee whose compensation exceeds the State limit on contributions for the ABP in a given year shall be eligible to participate in the plan and have employer contributions made on their behalf. The College will contribute 8% of the employee's compensation in excess of the State limit on compensation. The accumulated base salary limit during each calendar year is \$141. There were no employee contributions during fiscal years 2019 and 2018. The employer contributions made during fiscal years 2019 and 2018 were \$255 and \$102, respectively.

(i) **Postemployment Benefits Other Than Pensions**

The College's retirees participate in the State Health Benefit State Retired Employees Plan (the Plan).

Notes to the Financial Statements (\$ in thousands)

Plan Description, Including Benefits Provided

The Plan is a single-employer defined benefit other postemployment benefit (OPEB) plan, which provides medical, prescription drug, and Medicare Part B reimbursements to retirees and their covered dependents. Although the Plan is a single-employer plan, it is treated as a cost-sharing multiple employer plan for standalone reporting purposes. In accordance N.J.S.A. 52:14-17.32, the State is required to pay the premiums and periodic charges for OPEB of State employees who retire with 25 years or more of credited service, or on a disability pension, from one or more of the following pension plans: PERS, ABP or PFRS. In addition, Chapter 302, P.L. 1996 provides that for purposes of this Plan, the College's employees retain any and all rights to the health benefits in the Plan, even though the College is considered autonomous from the State, therefore, its employees are classified as State employees. As such, the State is legally obligated for the benefit payments on behalf of the retirees of the College; therefore, the Plan meets the definition of a special funding situation as defined in GASB Statement No. 75, *Accounting and Financial Reporting for Other Postemployment Benefits Other Than Pensions* (GASB 75).

Retirees who are not eligible for employer-paid health coverage at retirement can continue in the program by paying the cost of the insurance for themselves and their covered dependents. Pursuant to Chapter 78, P.L. 2011, future retirees eligible for postretirement medical coverage, who have less than 20 years of creditable service on June 28, 2011, will be required to pay a percentage of the cost of their healthcare coverage in retirement provided they retire with 25 years or more of pension service credit. The percentage of the premium for which the retiree will be responsible for will be determined based on the retiree's annual retirement benefit and level of coverage.

The Plan is administered on a pay-as-you-go-basis. Accordingly, no assets are accumulated in a qualifying trust that meets the definition of a trust as per GASB 75.

Total OPEB Liability and OPEB Expense

As of June 30, 2019 and 2018, the State recorded a liability of \$296,779 and \$289,555, respectively, which represents the portion of the State's total proportionate share of the collective total OPEB liability that is associated with the College (the College's share). The College's share was based on the ratio of its members to the total members of the Plan. At June 30, 2019, the College's share was 4.15% and 1.26% of the special funding situation and of the Plan, respectively. At June 30, 2018, the College's share was 3.54% and 1.03% of the special funding situation and of the Plan, respectively.

For the years ended June 30, 2019 and 2018, the College recognized OPEB expense of \$13,607 and \$17,034, respectively. As the State is legally obligated for benefit payments on behalf of the College, the College recognized revenue related to the support provided by the State of \$13,607 and \$17,034, respectively.

Actuarial Assumptions and Other Inputs

The State's liability associated with the College at June 30, 2019 was determined by an actuarial valuation as of June 30, 2017, which was rolled forward to the measurement date of June 30, 2018. The State's liability associated with the College at June 30, 2018 was determined by an actuarial valuation as of June 30, 2016, which was rolled forward to the measurement date of June 30, 2017. This actuarial valuation used the following assumptions:

Notes to the Financial Statements (\$ in thousands)

| Actuarial Methods and Assumptions | | |
|-------------------------------------|--------------|--------------|
| | 2019 | 2018 |
| Inflation rate | 2.50% | 2.50% |
| Projected salary increases: | | |
| Initial fiscal year applied through | 2026 | 2026 |
| Rate | 1.55 - 8.98% | 1.55 - 8.98% |
| Thereafter | 2.00 - 9.98% | 2.00 - 9.98% |
| Discount rate | 3.87% | 3.58% |

The discount rate is based on the Bond Buyer GO 20-Bond Municipal Bond Index, which includes tax-exempt general obligation municipal bonds with an average rating of AA/Aa or higher. Salary increases depend on the pension plan a member is enrolled in. In addition, they are based on age or years of service.

The June 30, 2017 valuation used preretirement mortality rates based on the RP-2006 Headcount-Weighted Healthy Employee Male/Female mortality table with fully generational mortality improvement projections from the central year using the MP-2017 scale. Postretirement mortality rates were based on the RP-2006 Headcount-Weighted Healthy Annuitant Male/Female mortality table with fully generational improvement projections from the central year using the MP-2017 scale. Disability mortality was based on the RP-2006 Headcount-Weighted Disabled Male/Female mortality table with fully generational improvement projections from the central year using the MP-2017 scale.

The June 30, 2016 valuation used preretirement mortality rates based on the RP-2014 Headcount-Weighted Healthy Employee Male/Female mortality table with fully generational mortality improvement projections from the central year using the MP-2017 scale. Postretirement mortality rates were based on the RP-2014 Headcount-Weighted Healthy Annuitant Male/Female mortality table with fully generational improvement projections from the central year using the MP-2017 scale. Disability mortality was based on the RP-2014 Headcount-Weighted Disabled Male/Female mortality table with fully generational improvement projections from the central year using the MP-2017 scale.

Certain actuarial assumptions used in the June 30, 2017 and 2016 valuations were based on the results of actuarial experience studies of the State of New Jersey's defined benefit plans, including PERS (July 1, 2011 through June 30, 2014), ABP (using the experience of the TPAF – July 1, 2012 through June 30, 2015), and PFRS (July 1, 2010 through June 30, 2013).

Notes to the Financial Statements (\$ in thousands)

Health Care Trend Assumptions

For pre-Medicare preferred provider organization (PPO) and health maintenance organization (HMO) medical benefits, this amount initially is 5.8% and 5.9% for the June 30, 2017 and 2016 valuations, respectively, and decreases to a 5.0% long-term trend rate after eight and nine years, respectively. For self-insured post-65 PPO and HMO medical benefits, the trend rate is 4.5% for the June 30, 2017 and 2016 valuations. For prescription drug benefits, the initial trend rate is 8.0% and 10.5% for the June 30, 2017 and 2016 valuations, respectively, decreasing to a 5.0% long-term trend rate after seven and eight years, respectively. For the Medicare Part B reimbursement, the trend rate is 5.0% for the June 30, 2017 and 2016 valuations. The Medicare Advantage trend rate is 4.5% for the June 30, 2017 and 2016 valuations and will continue in all future years.

(12) Compensated Absences

Payments for accumulated sick leave balances are made to retiring employees upon regular retirement. The payment is based on 50% of the sick leave accumulation at the pay rate in effect at the time of retirement up to a maximum of \$15 per employee. Employees separating from College service prior to retirement are not entitled to payments for accumulated sick leave balances. Accordingly, the College recorded a liability for accumulated sick leave balances in the amount of \$488 and \$454 as of June 30, 2019 and 2018, respectively, which is reflected in compensated absences in the accompanying financial statements.

The College is required to pay non-faculty employees for their accumulated vacation time upon their separation or retirement. The liability was \$3,310 and \$3,222, respectively, as of June 30, 2019 and 2018 and is reflected in compensated absences in the accompanying financial statements.

The College is required to pay employees for their accumulated bank leave time upon their separation or retirement. As of June 30, 2019 and 2018 a liability of \$293 and \$294, respectively, was included in compensated absences in the accompanying financial statements.

(13) Contingencies

The College is a party to various pending legal actions and other claims in the normal course of business. Management of the College is of the opinion that the outcome thereof will not have a material effect on its financial position based on legal representation letters obtained from outside counsel.

(14) Government Relations and Legal Fees

The New Jersey Higher Education Restructuring Act of 1994 requires the College to disclose the costs incurred associated with government and public relations and legal costs. During the years ended June 30, 2019 and 2018 the College expended \$325 and \$324 for government and public relations, and \$114 and \$97, respectively, for legal fees.

Notes to the Financial Statements (\$ in thousands)

(15) The College of New Jersey Foundation, Inc.

Component Unit

The College of New Jersey Foundation, Inc. (the Foundation) is a legally separate, tax-exempt component unit of the organization with a fiscal year end of June 30. The Foundation has received a determination letter from the Internal Revenue Service concluding that it is exempt from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code. The Foundation acts primarily as a fundraising entity to supplement the resources that are available to the College in support of its programs. Although the College does not control the timing or amount of receipts from the Foundation, the Foundation's assets are used exclusively for the benefit, support, and promotion of the College and its educational activities. The Foundation meets the criteria to be discretely presented in the College's financial statements. Complete financial statements for the Foundation can be obtained from the Foundation at 2000 Pennington Road, Green Hall Room 211, Ewing, NJ 08628.

Investments

The Foundation has an investment policy which establishes guidelines for permissible investments. The primary investment objective is to preserve and increase the value of endowment funds and maximize the long-term total rate of return on all invested assets while assuming a level of risk consistent with prudent investment practices for such funds. The Foundation may invest in obligations of the U.S. Government, certificates of deposit, money market funds, equities and stock funds, bonds and bond funds, and alternative investments. Investments consist of the following as of June 30, 2019 and 2018:

| Investments | | |
|---|------------------|---------------|
| | 2019 | 2018 |
| Cash and cash equivalents | \$ 2,939 | 1,852 |
| U.S. Treasury bills and notes and Government agencies | 2,204 | 3,639 |
| Certificates of deposit | 1,236 | — |
| Corporate bonds | 862 | 1,218 |
| Equity securities | 16,826 | 18,420 |
| Mutual funds | 5,879 | 5,971 |
| Exchange-traded funds | 10,979 | 3,471 |
| Alternative investments: | | |
| Private equity | 683 | 600 |
| Hedge funds | 2,889 | 3,090 |
| Real estate income trust | 1,021 | — |
| Managed futures | — | 717 |
| Common trust funds | 690 | 628 |
| | \$ 46,208 | 39,606 |

Notes to the Financial Statements (\$ in thousands)

The Foundation's investments are subject to various risks. Among these risks are credit risk and interest rate risk. Each one of these risks is discussed in more detail below.

Credit risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligations. The credit risk of a debt instrument is measured by nationally recognized statistical rating agencies such as Moody's Investors Service, Inc. (Moody's).

Within the Foundation's investment policy guidelines, the policy gives investment money managers and investment funds full responsibility for security selection, diversification, turnover and allocation of holdings among selected securities and industry groups.

The following are guidelines to be followed by the investment advisors in the selection of investment money managers:

- Domestic equities may be selected from the New York, American and Regional Stock Exchanges, or the NASDAQ markets. The cost of an individual security in the portfolio at purchase may not exceed 5% of the total market value of that portfolio. Individual securities held in a portfolio must not exceed 5% of the portfolio on a cost basis. Mutual funds and investment money managers are not to be included in this limitation.
- Only international managers experienced in trade on foreign exchanges shall handle investments in international equities.
- Managers may use a mutual fund as a means of participating in international equities, with prior approval of the Investment Committee.
- Managers may invest in commercial paper, bankers' acceptances, repurchase agreements, U.S. Treasury bills, certificates of deposit, and money market funds to provide income, liquidity for expense payments, and preservation of the portfolio's principal value. All such assets must represent maturities of one year or less at the time of purchase.
- Commercial paper must be rated A-1 or P-1 by Standard & Poor's and Moody's, respectively.
- Bankers' acceptances and certificates of deposit should only be purchased from larger, well-capitalized domestic and foreign banks with a minimum of an A rating from one of the major rating agencies. Uninvested cash reserves should be kept to minimum levels. In any instance where the total funds on deposit with a financial institution exceeds the insurance coverage provided by the FDIC or FSLIC, collateral security or its equivalent shall be required.
- Fixed income investments will include U.S. Treasury and Federal agency debt obligations, corporate bonds, mortgages, asset backed securities and preferred stocks. By design, the managers should focus on fixed income securities of the highest quality, thereby reducing investment risk. With the exception of Federal Government issues, no single issue should exceed 4% and no industry group should exceed 10% of the aggregate fixed income portfolio without the Investment Committee's prior approval. The average credit quality of the fixed income or convertible portfolio should be rated investment grade or better. The average maturity of the fixed income portfolio may not exceed 12 years and the average duration of the fixed income portfolio should not exceed 10 years.

Notes to the Financial Statements (\$ in thousands)

As of June 30, 2019 and 2018, the Foundation's fixed income investments, which consist of U.S. Treasury bills and notes, U.S. Government agencies, certificates of deposit, and corporate bonds, were rated as follows:

| 2019 | | | | |
|----------------------------------|----------|--|--------------------------------|--------------------|
| Fixed Income Investments Ratings | | | | |
| Rating | Total | U.S. Treasury bills and notes | U.S. Government agencies | Corporate bonds |
| Aaa | \$ 2,260 | 1,053 | 1,151 | 56 |
| Aa1 | 60 | — | — | 60 |
| Aa2 | 67 | — | — | 67 |
| Aa3 | 15 | — | — | 15 |
| A1 | 29 | — | — | 29 |
| A2 | 126 | — | — | 126 |
| A3 | 213 | — | — | 213 |
| Baa1 | 192 | — | — | 192 |
| Baa2 | 104 | — | — | 104 |
| Total | \$ 3,066 | 1,053 | 1,151 | 862 |

The certificates of deposit of \$1,236 as of June 30, 2019 were not rated.

Notes to the Financial Statements (\$ in thousands)

| 2018 | | | | |
|----------------------------------|----------|--|--------------------------------|--------------------|
| Fixed Income Investments Ratings | | | | |
| Rating | Total | U.S. Treasury bills and notes | U.S. Government agencies | Corporate bonds |
| Aaa | \$ 3,791 | 2,095 | 1,476 | 220 |
| Aa1 | 95 | — | 68 | 27 |
| Aa2 | 108 | — | — | 108 |
| A1 | 71 | — | — | 71 |
| A2 | 158 | — | — | 158 |
| A3 | 226 | — | — | 226 |
| Baa1 | 254 | — | — | 254 |
| Baa2 | 104 | — | — | 104 |
| Baa3 | 50 | — | — | 50 |
| Total | \$ 4,857 | 2,095 | 1,544 | 1,218 |

Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of a debt investment. The Foundation's investment policy provides limitations in the maturities of various types of investments. As of June 30, 2019 and 2018, the Foundation's fixed income investments, which consist of U.S. Treasury bills and notes, U.S. Government agencies, certificates of deposit, and corporate bonds, had maturity dates as follows:

| 2019 | | | | | |
|-----------------------------------|----------|--|--------------------------------|----------------------------|--------------------|
| Fixed Income Investments Maturity | | | | | |
| Maturing in years | Total | U.S. Treasury bills and notes | U.S. Government agencies | Certificates of deposit | Corporate bonds |
| Less than 1 | \$ 1,303 | 67 | — | 1,236 | — |
| 1 – 5 | 711 | 286 | — | — | 425 |
| 6 – 10 | 687 | 267 | 110 | — | 310 |
| Greater than 10 | 1,601 | 433 | 1,041 | — | 127 |
| Total | \$ 4,302 | 1,053 | 1,151 | 1,236 | 862 |

Notes to the Financial Statements (\$ in thousands)

| 2018 | | | | |
|-----------------------------------|----------|--|--------------------------------|--------------------|
| Fixed Income Investments Maturity | | | | |
| Maturing in years | Total | U.S. Treasury bills and notes | U.S. Government agencies | Corporate bonds |
| Less than 1 | \$ 209 | 61 | 68 | 80 |
| 1 – 5 | 1,943 | 1,429 | — | 514 |
| 6 – 10 | 911 | 336 | 106 | 469 |
| Greater than 10 | 1,794 | 269 | 1,370 | 155 |
| Total | \$ 4,857 | 2,095 | 1,544 | 1,218 |

Fair Value Measurement

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the financial statements measurement date. The fair value hierarchy categorizes the inputs to valuation techniques used to measure fair value into three levels as follows:

- Level 1 – unadjusted quoted prices for identical assets or liabilities in active markets that a government can access at the measurement date;
- Level 2 – quoted prices other than those included within Level 1 and other inputs that are observable for an asset or liability, either directly or indirectly; and
- Level 3 – unobservable inputs for an asset or liability.

The fair value hierarchy gives the highest priority to Level 1 inputs and the lowest priority to Level 3. When the fair value of an asset or a liability is measured using inputs from more than one level of the fair value hierarchy, the measurement is considered to be based on the lowest priority level that is significant to the entire measurement.

While the Foundation believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date.

The following is a description of the valuation methodologies used for instruments measured at fair value:

- U.S. Treasury bills and notes – The fair value of U.S. Treasury bills and notes are based on prices quoted in active markets for those securities.
- U.S. Government agencies – The fair value of government agencies are based on a multi-dimensional relational model. Standard inputs to the pricing model for the Level 2 debt securities include benchmark yields, reported trades, broker/dealer quotes, issuer spreads, two-sided markets, benchmark securities, bids, offers, and reference data.

Notes to the Financial Statements (\$ in thousands)

- Certificates of deposit – The fair value of certificates of deposit are based on estimated secondary market prices that may be received if the certificate of deposit could be sold prior to maturity. The estimated secondary market price is evaluated using a curve-based approach which develops a constant maturity curve for specific programs which take into account factors such as instrument type, issuer, sector, credit rating and prevailing market conditions. Standard inputs to the pricing model for the Level 2 certificates of deposit include maturity date, issue date, and coupon rate.
- Corporate bonds – The fair value of corporate bonds are based on a multi-dimensional relational model. Standard inputs to the pricing methods for the Level 2 debt securities include benchmark yields, reported trades, broker/dealer quotes, issuer spreads, two-sided markets, benchmark securities, bids, offers, and reference data.
- Equity securities – The fair value of equity securities is the market value based on quoted market prices, when available, or market prices provided by recognized broker-dealers. These investments are classified as Level 1. Equity securities classified in Level 2 of the fair value hierarchy are valued at quoted market prices in the over-the-counter (inactive) market. The price used as the fair value may be from a market transaction or a bid or ask price in the market that did not result in a transaction.
- Mutual funds – The fair value of mutual funds is the market value based on quoted market prices, when available, or market prices provided by recognized broker-dealers.
- Exchange-traded funds – The fair value of exchange-traded funds are based on the quoted market price on an active market as of the measurement date.
- Alternative investments – Alternative investments are valued using current estimates of fair value obtained from the investment manager in the absence of readily determinable public market values. The estimated fair value of these investments is based on the most recent valuations provided by external investment managers. Because alternative investments are not readily marketable, their estimated value is subject to uncertainty and therefore may differ from the value that would have been used had a ready market for such investments existed.
- Cash and cash equivalents – These investments are measured at amortized cost and have been excluded from fair value leveling.

Notes to the Financial Statements (\$ in thousands)

The Foundation's investments at June 30, 2019 and 2018 are summarized in the following table by their fair value hierarchy:

| 2019 | | | | |
|--|-----------|---|---|--|
| Investments Measured at Fair Value | | | | |
| Investment | Total | Fair value measurements using | | |
| | | Quoted prices in active markets for identical assets (Level 1) | Significant other observable inputs (Level 2) | Significant unobservable inputs (Level 3) |
| <i>Investments by fair value level</i> | | | | |
| U.S. Treasury bills and notes | \$ 1,053 | 1,053 | — | — |
| U.S. Government agencies | 1,151 | — | 1,151 | — |
| Certificates of deposit | 1,236 | — | 1,236 | — |
| Corporate bonds | 862 | — | 862 | — |
| Equity securities | 16,826 | 16,826 | — | — |
| Mutual funds | 5,879 | 5,879 | — | — |
| Exchange-traded funds | 10,979 | 10,979 | — | — |
| Total investments by fair value level | 37,986 | 34,737 | 3,249 | — |
| <i>Investments measured at net asset value (NAV)</i> | | | | |
| Private equity | 683 | | | |
| Hedge funds | 2,889 | | | |
| Real estate income trust | 1,021 | | | |
| Common trust funds | 690 | | | |
| Total investments measured at NAV | 5,283 | | | |
| Total investments measured at fair value | \$ 43,269 | | | |

Notes to the Financial Statements (\$ in thousands)

| 2018 | | | | |
|--|-----------|---|---|--|
| Investments Measured at Fair Value | | | | |
| Investment | Total | Fair value measurements using | | |
| | | Quoted prices in active markets for identical assets (Level 1) | Significant other observable inputs (Level 2) | Significant unobservable inputs (Level 3) |
| <i>Investments by fair value level</i> | | | | |
| U.S. Treasury bills and notes | \$ 2,095 | 2,095 | — | — |
| U.S. Government agencies | 1,544 | — | 1,544 | — |
| Corporate bonds | 1,218 | — | 1,218 | — |
| Equity securities | 18,420 | 18,420 | — | — |
| Mutual funds | 5,971 | 5,971 | — | — |
| Exchange-traded funds | 3,471 | 3,471 | — | — |
| Total investments by fair value level | 32,719 | 29,957 | 2,762 | — |
| <i>Investments measured at net asset value (NAV)</i> | | | | |
| Private equity | 600 | | | |
| Hedge funds | 3,090 | | | |
| Managed futures | 717 | | | |
| Common trust funds | 628 | | | |
| Total investments measured at NAV | 5,035 | | | |
| Total investments measured at fair value | \$ 37,754 | | | |

Notes to the Financial Statements (\$ in thousands)

The fair value as of June 30, 2019 and 2018 and redemption terms for investments measured at the net asset value (NAV) per share (or its equivalent) is presented in the following table:

| 2019 | | | |
|--------------------------------------|------------|---|---|
| Investments Measured at NAV | | | |
| Investment | Fair value | Redemption frequency (if currently eligible) | Redemption notice period |
| Private equity | \$ 683 | Quarterly | 65 days |
| Hedge funds | 2,889 | Quarterly | 30 - 96 days |
| Real estate income trust | 1,021 | Monthly | Second to last business day of the month |
| Common trust funds | 690 | N/A | N/A |
| Total investments measured at NAV | \$ 5,283 | | |

| 2018 | | | |
|--------------------------------------|------------|---|-----------------------------|
| Investments Measured at NAV | | | |
| Investment | Fair value | Redemption frequency (if currently eligible) | Redemption notice period |
| Private equity | \$ 600 | Quarterly | 65 days |
| Hedge funds | 3,090 | Monthly / Quarterly | 45 - 67 days |
| Managed futures | 717 | Semi-monthly | 8 days |
| Common trust funds | 628 | N/A | N/A |
| Total investments measured at NAV | \$ 5,035 | | |

As of June 30, 2019 and 2018, the Foundation had no unfunded commitments for investments measured at NAV.

The investment strategy, valuation method and redemption terms for the investments measured as NAV are discussed below.

Private equity: This type is an investment in one multi-strategy private equity fund that invests in direct, secondary and primary private equity investments across a range of geographic markets, investment types and vintage years. The objective of the fund is to generate returns by systematically overweighting the vehicles, segments and opportunities it believes offer the best relative value at a point in time. Redemptions may be requested quarterly by tender offer with 65 days' notice. The fund's board of managers has the sole discretion to repurchase units from a tender offer due to the illiquid nature of the fund. The fund limits the

Notes to the Financial Statements (\$ in thousands)

redemptions each quarter to no more than 5% of the fund's net asset value. The fair value of the investment in this type has been determined using the NAV per share (or its equivalent) of the investment.

Hedge funds: This type consists of investments in four funds that employ a variety of alternative investment strategies including multi-strategy equity, relative value, and multi-strategy funds of funds. Redemption terms vary by fund. Redemptions may be requested quarterly with 30 – 96 calendar days' notice depending on the fund. None of the funds have active lockup periods. One fund's board of directors has the sole discretion to repurchase units with a tender offer. This fund limits the redemptions each quarter to 5-25% of the fund's NAV. The fair value of the investments in this type has been determined using the NAV per share (or its equivalent) of the investment. Three of the seven investments in hedge funds as of June 30, 2018 were sold during fiscal year 2019. One of the funds held as of June 30, 2018 that was sold during fiscal year 2019 allowed redemption requests monthly with 60 calendar days' notice.

Real estate income trust: This type is an investment in one fund that acquires stabilized, income-oriented commercial real estate in the United States, such as multi-family, industrial, hotel and retail properties, and real estate-related securities. Redemptions may be requested monthly by the second to last business day of each month. The fund's board of directors has the sole discretion to accept repurchase requests. Repurchases of shares outstanding for one year or less will be repurchased at 95% of the prior month's NAV. Aggregate repurchases are limited to no more than 2% of the fund's aggregate NAV per month and no more than 5% of the fund's aggregate NAV per calendar quarter. The fair value of the investment in this type has been determined using the NAV per share (or its equivalent) of the investment. This investment was purchased during fiscal year 2019.

Managed futures: This type is an investment in one fund that engages in systematic speculative trading of futures and forward contracts on a wide range of commodities including agriculture, currencies, energy, interest rates, metals and stock indices. The fund employs both short-term trading and long-term trend-following strategies using multiple time frames. Redemptions may be requested semi-monthly with 8 business days' notice. There are no restrictions or limits on redemptions. The fair value of the investment in this type has been determined using the NAV per share (or its equivalent) of the investment. This investment was sold during fiscal year 2019.

Common trust funds: This type consists of investments in twelve common trust funds that invest in a variety of debt and equity strategies including small- and mid-cap growth and value, small-, mid-, and large-cap core, emerging markets, international equities, dividend income, and aggregate bonds. These funds are held within an irrevocable trust of which the Foundation is a beneficiary. The investments in these common trust funds cannot be redeemed. The Foundation is currently receiving income earned on the investments. Distributions from the liquidation of the underlying assets are unknown at this time. The fair value of the investment in this type has been determined using the NAV per share (or its equivalent) of the investment.

(16) Trenton State College Corporation

Component Unit

The Trenton State College Corporation (the Corporation or TSCC) is a legally separate, tax-exempt component unit of the organization with a fiscal year end of June 30. The Corporation is qualified under Section 115 of the Internal Revenue Code as an organization exempt from Federal income taxes by its relationship with the College and the State of New Jersey. The Corporation assists in the development and growth of the College through property acquisitions and facilities management. The Corporation meets the criteria to be discretely presented in the College's financial statements. Complete financial statements for the Corporation can be obtained from the Corporation at 54 Carlton Avenue, Ewing Township, NJ 08618.

Notes to the Financial Statements (\$ in thousands)

Capital Assets

Capital asset activity for the Corporation for years ended June 30, 2019 and 2018 was as follows:

| 2019 | | | | |
|--------------------------------|-------------------|-----------|----------------------------|----------------|
| Capital Assets | | | | |
| 2019 | Beginning balance | Additions | Property sold/ transferred | Ending balance |
| Depreciable assets: | | | | |
| Buildings | \$ 6,125 | — | — | 6,125 |
| Building improvements | 1,323 | 140 | — | 1,463 |
| Leasehold improvements | 1,214 | — | — | 1,214 |
| Furniture | 30 | — | — | 30 |
| Vehicles | 64 | — | — | 64 |
| Nondepreciable assets: | | | | |
| Land | 2,751 | — | — | 2,751 |
| Total capital assets | 11,507 | 140 | — | 11,647 |
| Accumulated depreciation: | | | | |
| Buildings | (4,301) | (205) | — | (4,506) |
| Building improvements | (484) | (47) | — | (531) |
| Leasehold improvements | (243) | (121) | — | (364) |
| Furniture | (30) | — | — | (30) |
| Vehicles | (17) | (9) | — | (26) |
| Total accumulated depreciation | (5,075) | (382) | — | (5,457) |
| Capital assets, net | \$ 6,432 | (242) | — | 6,190 |

Notes to the Financial Statements (\$ in thousands)

| 2018 | | | | |
|--------------------------------|-------------------|-----------|-------------------------------|----------------|
| Capital Assets | | | | |
| 2018 | Beginning balance | Additions | Property sold/ transferred | Ending balance |
| Depreciable assets: | | | | |
| Buildings | \$ 5,812 | 727 | (414) | 6,125 |
| Building improvements | 1,146 | 177 | — | 1,323 |
| Leasehold improvements | 1,214 | — | — | 1,214 |
| Furniture | 30 | — | — | 30 |
| Vehicles | 59 | 5 | — | 64 |
| Nondepreciable assets: | | | | |
| Land | 2,630 | 255 | (134) | 2,751 |
| Total capital assets | 10,891 | 1,164 | (548) | 11,507 |
| Accumulated depreciation: | | | | |
| Buildings | (4,108) | (193) | — | (4,301) |
| Building improvements | (444) | (40) | — | (484) |
| Leasehold improvements | (121) | (122) | — | (243) |
| Furniture | (30) | — | — | (30) |
| Vehicles | (8) | (9) | — | (17) |
| Total accumulated depreciation | (4,711) | (364) | — | (5,075) |
| Capital assets, net | \$ 6,180 | 800 | (548) | 6,432 |

Notes to the Financial Statements (\$ in thousands)

(17) Risk Management

The College is exposed to various risks of loss. The College purchased and funds property and casualty insurances through a joint insurance program with the nine State of New Jersey Public Colleges and Universities. The College's risk management program involves insurance for all property risk in the joint insurance program and all liability risk and employee benefit exposures are self-funded programs maintained and administered by the State of New Jersey (including tort liability, auto liability, trustees and officers liability, workers' compensation, unemployment, temporary and long term disability, unemployment liability, life insurance and employee retirement programs).

Buildings, plants, and equipment and lost revenue are fully insured on an all risk replacement basis to the extent that losses exceed \$100 per occurrence with a per occurrence limit of \$2,000,000. Commercial crime insurance coverage provides money and securities coverage for an actual loss in excess of \$100 with a per loss limit of \$5,000. In addition to the insurance purchased and maintained through the consortium, the College maintains two additional policies. The first is a student blanket professional liability insurance policy with a limit of \$2,000 per claim and a \$5,000 aggregate. The second is a museum collection and temporary loans policy with a \$500 limit.

As an instrumentality of the State of New Jersey the liability of the College is subject to all of the provisions of the New Jersey Tort Claims Act (NJSA 59:1-1 et seq.), the New Jersey Contractual Liability Act (NJSA 59:13-1 et seq.), and the availability of appropriations. The Tort Claims Act also creates a fund and provides for payment of claims under the Act against the State of New Jersey or against its employees for which the State of New Jersey is obligated to indemnify against tort claims, which arise out of the performance of their duties.

All insurance policies are renewed on an annual basis. All of the State of New Jersey self-funded programs are statutory with an annual appropriation provided by the legislature. There has been no decrease in insurance coverage during the current year. There have been no settlements in excess of insurance coverage in the past three years.

(18) Campus Town Development

The College is participating in a public-private partnership with a private real estate corporation to develop approximately 13 acres of land adjacent to the College into a mixed use retail/student housing complex. This project, called Campus Town, which is projected to cost approximately \$85 million for Phase One, was made possible pursuant to the provisions of the New Jersey Economic Stimulus Act of 2009. In February 2015, the College and the developer agreed to expand the project to include two additional residential buildings in Phase Two of the project. The partnership has been structured to include no direct financial obligation of the College to support the project. Planning, design, construction, operation, preventative maintenance and capital renewal of the project are all borne by the developer.

Notes to the Financial Statements (\$ in thousands)

The Ground Lease for Campus Town was executed by all parties at closing on April 4, 2014. The term of the Ground Lease is 50 years and the Developer agrees to make Basic Rent payments of \$400 on the rent commencement date (September 1, 2017) in accordance with the lease agreement, increasing by an Additional Applicable Increase Rent of \$25 annually for the duration of the Ground Lease term. In addition to the Basic and Applicable Increase Rent, after the seventh year of the lease, the Developer will also pay Supplemental Rent in accordance with the lease agreement. The developer will set rental rates for the student housing units and the College will treat this similarly to other off-campus housing it does not own and manage. There were no rental payments by the developer during fiscal years 2019 and 2018. The College will not be providing any financial assistance to the developer. Upon expiration of the lease term the premises will revert to the College.

Phase One of the project opened on schedule for student housing in August 2015 for the fall semester of 2015. Phase Two of the project opened on schedule for student housing in August 2016 for the fall semester of 2016. Bond rating agencies do not include any Campus Town debt in their calculations of the College's debt burden given the state's legislation prohibiting the College from financing any portion of Campus Town, or being financially obligated.

The College entered into an agreement on April 4, 2014 to lease a space from the Developer to operate a fitness center on the Campus Town premises. The lease term is 10 years beginning August 2015 with two options to renew for an additional five years. The Base Rent for year one was \$196 annually plus Additional Rent equal to the College's percentage of the cost of expenses as included in the lease agreement. Future years' Base Rent will also increase in accordance with the lease agreement. Rental payments began on the Rent Commencement Date (September 14, 2015) in accordance with the lease agreement. In fiscal years 2019 and 2018 there were rental payments by the College totaling \$206 and \$202, respectively. The minimum annual base rental commitments approximate the following:

| Annual Rental Commitments | |
|---------------------------|-----------------|
| | Amount |
| Year ending June 30: | |
| 2020 | \$ 211 |
| 2021 | 215 |
| 2022 | 219 |
| 2023 | 224 |
| 2024 | 228 |
| 2025-2026 | 280 |
| | <u>\$ 1,377</u> |

Notes to the Financial Statements (\$ in thousands)

Under the fitness center lease agreement, the College is responsible for the capital tenant improvements to prepare the leased property for its intended use. As of June 30, 2019, \$1,456 of capital construction costs have been incurred and were recorded as leasehold improvements in the statements of net position, this cost remained unchanged from fiscal year 2018. The cost of these leasehold improvements will be depreciated on a straight-line basis over the 10 year term of the lease agreement.

To facilitate the construction and operation of the bookstore in Campus Town, the Corporation was engaged to act as an intermediary between the College, Barnes & Noble College Booksellers, LLC (Barnes & Noble) and PRC Campus Partners, LLC (PRC). The Corporation entered into a ten year service management agreement dated April 4, 2014 with Barnes & Noble to manage and operate a hybrid campus and general interest retail bookstore in the space leased by the Corporation in the Campus Town development. Beginning on the Bookstore Services Commencement Date (August 3, 2015), Barnes & Noble will pay the Corporation a minimum annual guaranteed commission of \$650 with additional commission paid based on the specified percentages of gross sales in accordance with the agreement terms. After the Corporation pays the space rental payments to the landlord and other operational costs and deducts certain amounts for tenant fit-out as described below, excess commission will be transferred to the College. In fiscal years 2019 and 2018 there was no excess commission to be transferred to the College. In fiscal years 2019 and 2018, \$53 and \$36, respectively, was due to be reimbursed to the Corporation for certain expenses related to the bookstore operations.

The Chairs of the Corporation Board of Directors and the College Board of Trustees executed an agreement dated July 7, 2015 whereby the College provided \$250 to the Corporation for reimbursement of the bookstore fit-out and tenant improvement costs. Additionally, the agreement stipulates that the remainder of the fit-out and tenant improvement costs of \$1,085 are to be repaid to the Corporation from the bookstore commission revenue during the first five years of the Barnes & Noble agreement based on a capital reimbursement schedule. The amounts repaid for both years ended June 30, 2019 and 2018 was \$226. The remaining year five is to be repaid as follows.

| Capital Reimbursement Schedule | | | |
|--------------------------------|-----------|----------|-------|
| | Principal | Interest | Total |
| Year ending June 30: | | | |
| 2020 | \$ 218 | 9 | 227 |
| | \$ 218 | 9 | 227 |

The College of New Jersey
Schedules of Proportionate Share of the Net Pension Liability
(Unaudited)
June 30, 2019
(In thousands)

Public Employees' Retirement System

| | 2019 | 2018 | 2017 | 2016 | 2015 |
|--|------------|---------|---------|---------|---------|
| College proportion of the net pension liability - State group | 0.590% | 0.595% | 0.586% | 0.571% | 0.557% |
| College proportion of the net pension liability - Plan as a whole | 0.322% | 0.312% | 0.292% | 0.294% | 0.289% |
| College proportionate share of the net pension liability | \$ 139,891 | 152,684 | 172,328 | 135,548 | 112,127 |
| College covered-employee payroll (for the year ended as of the measurement date) | 26,648 | 26,046 | 25,776 | 25,823 | 25,380 |
| College proportionate share of the net pension liability as a percentage of the employee covered-payroll | 524.96% | 586.21% | 668.56% | 524.91% | 441.79% |
| Plan fiduciary net position as a percentage of the total pension liability | 40.45% | 36.78% | 31.20% | 38.21% | 42.74% |

Police and Firemen's Retirement System

| | 2019 | 2018 | 2017 | 2016 | 2015 |
|--|----------|---------|----------|---------|---------|
| College proportion of the net pension liability - State group | 0.149% | 0.157% | 0.167% | 0.169% | 0.153% |
| College proportion of the net pension liability - Plan as a whole | 0.033% | 0.032% | 0.031% | 0.032% | 0.031% |
| College proportionate share of the net pension liability | \$ 6,452 | 6,890 | 7,878 | 7,262 | 5,420 |
| College covered-employee payroll (for the year ended as of the measurement date) | 766 | 785 | 772 | 763 | 822 |
| College proportionate share of the net pension liability as a percentage of the employee covered-payroll | 842.30% | 877.71% | 1020.47% | 951.77% | 659.37% |
| Plan fiduciary net position as a percentage of the total pension liability | 57.91% | 54.52% | 48.55% | 52.84% | 58.86% |

Teachers' Pension and Annuity Fund

| | 2019 | 2018 | 2017 | 2016 | 2015 |
|--|--------|--------|--------|--------|----------|
| College proportion of the net pension liability | 0.001% | 0.001% | 0.000% | 0.000% | 0.000% |
| College proportionate share of the net pension liability | \$ — | — | — | — | — |
| State's proportionate share of the net pension liability associated with the College | 822 | 928 | 2,024 | 4,749 | 4,666 |
| Total net pension liability | 822 | 928 | 2,024 | 4,749 | 4,666 |
| College covered-employee payroll (for the year ended as of the measurement date) | — | — | — | — | 122 |
| College proportionate share of the net pension liability as a percentage of the employee covered-payroll | N/A | N/A | N/A | N/A | 3824.59% |
| Plan fiduciary net position as a percentage of the total pension liability | 26.49% | 25.41% | 22.33% | 28.71% | 33.64% |

Notes:

1. Information provided for Required Supplementary Information will be provided for ten years as the information becomes available in subsequent years.

2. There were no significant changes in benefits for any of the actuarial valuations used to determine required contributions.

3. There were no significant changes in assumptions except for the annual changes as follows:

PERS

For 2019, the discount rate changed to 5.66%. For 2018, the discount rate changed to 5.00% and the long-term rate of return changed to 7.00%. For 2017, the discount rate changed to 3.98%, the long-term expected rate of return changed to 7.65% from 7.90%. For 2016, the discount rate changed to 4.90% from 5.39%.

PFRS

For 2019, the discount rate changed to 6.51%. For 2018, the discount rate changed to 6.14% and the long-term rate of return changed to 7.00%. For 2017, the discount rate changed to 5.55%, the long-term expected rate of return changed to 7.65% from 7.90%. For 2016, the discount rate changed to 5.79% from 6.32%.

See accompanying independent auditors' report.

The College of New Jersey
Schedules of Employer Contributions
(Unaudited)
June 30, 2019
(in thousands)

Public Employees' Retirement System

| | 2019 | 2018 | 2017 | 2016 | 2015 |
|---|--------------|--------------|--------------|--------------|--------------|
| Contractually required contribution (amount provided by the State of New Jersey) | \$ 4,837 | 3,833 | 2,835 | 1,941 | 1,289 |
| Contributions in relation to the contractually required contribution (amount provided by the State of New Jersey) | <u>4,837</u> | <u>3,833</u> | <u>2,835</u> | <u>1,941</u> | <u>1,289</u> |
| Contribution deficiency (excess) | \$ <u>—</u> | <u>—</u> | <u>—</u> | <u>—</u> | <u>—</u> |
| College covered-employee payroll (as of the fiscal year end) | \$ 26,684 | 26,648 | 26,046 | 25,776 | 25,823 |
| Contributions as a percentage of covered-employee payroll | 18.13% | 14.38% | 10.88% | 7.53% | 4.99% |

Police and Firemen's Retirement System

| | 2019 | 2018 | 2017 | 2016 | 2015 |
|---|-------------|-------------|-------------|-------------|-------------|
| Contractually required contribution (amount provided by the State of New Jersey) | \$ 547 | 387 | 306 | 231 | 120 |
| Contributions in relation to the contractually required contribution (amount provided by the State of New Jersey) | <u>547</u> | <u>387</u> | <u>306</u> | <u>231</u> | <u>120</u> |
| Contribution deficiency (excess) | \$ <u>—</u> | <u>—</u> | <u>—</u> | <u>—</u> | <u>—</u> |
| College covered-employee payroll (as of the fiscal year end) | \$ 764 | 766 | 785 | 772 | 763 |
| Contributions as a percentage of employee covered payroll | 71.60% | 50.52% | 38.98% | 29.92% | 15.73% |

Notes:

See notes included on the Schedules of Proportionate Share of the Net Pension Liability.

See accompanying independent auditors' report.

The College of New Jersey

Schedule of Proportionate Share of the Total Other Postemployment Benefits (OPEB) Liability

(Unaudited)

June 30, 2019

(In thousands)

State Health Benefit State Retired Employees Plan

| | 2019 | 2018 |
|--|----------------|----------------|
| College proportion of the collective total OPEB liability | 0.000% | 0.000% |
| College proportionate share of the collective OPEB liability | \$ — | — |
| State's proportionate share of the collective OPEB liability associated with the College | 296,779 | 289,555 |
| Total proportionate share of the collective OPEB liability | <u>296,779</u> | <u>289,555</u> |
| College covered-employee payroll (for the year ended as of the measurement date) | 108,347 | 77,708 |
| College proportionate share of the collective OPEB liability as a percentage of the employee covered-payroll | 0.000% | 0.000% |

Notes:

1. Information provided for Required Supplementary Information will be provided for ten years as the information becomes available in subsequent years.
2. For the State Health Benefit State Retired Employees Plan, there are no assets accumulated in a trust that meets the criteria in paragraph 4 of GASB Statement No. 75, *Accounting and Financial Reporting for Other Postemployment Benefits Other Than Pensions*.

See accompanying independent auditors' report.

Schedule of Expenditures of Federal Awards
Year ended June 30, 2019

| Federal grantor/pass-through grantor/ program or cluster title | Federal CFDA number | Pass-through grant award number | Current year expenditures | Amount provided to subrecipients |
|--|------------------------------------|--|--------------------------------------|---|
| Student Financial Assistance Cluster: | | | | |
| U.S. Department of Health and Human Services: Nursing Student Loans (note 2) | 93.364 | — | \$ 212,511 | — |
| Total U.S. Department of Health and Human Services | | | 212,511 | — |
| U.S. Department of Education: | | | | |
| Federal Supplemental Educational Opportunity Grants | 84.007 | — | 205,190 | — |
| Federal Work-Study Program (including administrative cost of \$8,670) | 84.033 | — | 160,260 | — |
| Federal Perkins Loan Program (note 2) | 84.038 | — | 3,760,682 | — |
| Federal Pell Grant Program | 84.063 | — | 5,696,474 | — |
| Federal Direct Student Loans | 84.268 | — | 33,897,485 | — |
| Teacher Education Assistance for College and Higher Education Grants | 84.379 | — | 54,404 | — |
| Total U.S. Department of Education | | | 43,774,495 | — |
| Total Student Financial Assistance Cluster | | | 43,987,006 | — |
| Research and Development Cluster: | | | | |
| National Science Foundation: | | | | |
| Collaborative Research: Mantle Dynamics, Lithospheric Structure, and Topographic Evolution of the Southeastern US Continental Margin | 47.050 | — | 44,394 | 27,719 |
| RUI: Interactive Effects of Invasive Plants and Deer on the Herb Layer of Suburban Forest | 47.074 | — | 49,044 | — |
| RUI: Investigation of the structure and dynamics of type IV pilus filaments using all-atom and coarse-grained molecular dynamics | 47.074 | — | 125,252 | — |
| Program to Enhance Retention of Students in Science Trajectories in Biology and Chemistry | 47.076 | — | 84,961 | — |
| Scholarships for Success in Computational Science | 47.076 | — | 145,047 | — |
| Foundation for Increasing and Retaining STEM Students (FIRSTS) | 47.076 | — | 143,916 | — |
| Preparing Highly Qualified Physics Teachers | 47.076 | — | 149,095 | — |
| Collaborative Research: Swift/E: Integrating Parallel Scripted Workflow into the Scientific Software Ecosystem | 47.070 | — | 16,131 | — |
| MRI: Acquisition of Hardware for the Enhancement of the ELSA High Performance Computing Cluster to Enable Computational Research at The College of New Jersey | 47.070 | — | 635,716 | — |
| CC*Networking Infrastructure: Building a Friction-free High-speed Science Network and DMZ to Support Data-intensive Research and Education at The College of New Jersey | 47.070 | — | 415,438 | — |
| Passed through Educational Testing Service: Developing Preservice Elementary Teachers' Ability to Facilitate Goal-Oriented Discussions in Science and Math via the Use of Simulated Classroom Interactions | 47.076 | Agreement dated 10/02/17 | 24 | — |
| Passed through Florida State University: Investigating Relationships between STEM Teacher Preparation, Instructional Quality, and Teacher Persistence | 47.076 | R01901 | 11,748 | — |
| RUI: Cirrus Ice Crystal Surface Structure and Kinetics at the Nanoscale | 47.050 | — | 30,214 | — |
| Total National Science Foundation | | | 1,850,980 | 27,719 |
| U.S. Department of Energy: P | | | | |
| CUWiP 2019 Site Contract | 81.049 | CWC-003 | 17,500 | — |
| Total U.S. Department of Energy | | | 17,500 | — |
| U.S. Department of Commerce: | | | | |
| National Oceanic and Atmospheric Administration: | | | | |
| Analysis of Alaskan Crab Cuticles-Contract No. RA-133F-17-SE-1446 | 11.UNK | — | 76,459 | — |
| Analysis of Golden King Crab-Contract No. 1305M318PNFFS0246 | 11.UNK | — | 11,418 | — |
| Total U.S. Department of Commerce | | | 87,877 | — |
| U.S. Department of Health and Human Services: | | | | |
| National Institute of Health: | | | | |
| Deciphering how tubulin glutamylation regulates microtubule function | 93.859 | — | 58,072 | — |
| Reciprocal coupling between RNA splicing and transcription through chromatin dynamics | 93.859 | — | 127,555 | — |
| Total U.S. Department of Health and Human Services | | | 185,627 | — |
| National Endowment for Humanities: | | | | |
| A Documentary History of Ismailism, the Second Largest Branch of Shia Islam, from the 16th-20th Centuries | 45.161 | — | 114,707 | — |
| Total National Endowment for Humanities | | | 114,707 | — |
| National Aeronautics and Space Administration: | | | | |
| Passed through Rutgers, The State University: New Jersey Space Grant Consortium Training Grant 2015-2018 | 43.008 | 6238 | 27,000 | — |
| Total National Aeronautics and Space Administration | | | 27,000 | — |
| Total Research and Development Cluster | | | 2,283,691 | 27,719 |

Schedule of Expenditures of Federal Awards
Year ended June 30, 2019

| Federal grantor/pass-through grantor/ program or cluster title | Federal CFDA number | Pass-through grant award number | Current year expenditures | Amount provided to subrecipients |
|--|---------------------------|---|------------------------------|--|
| U.S. Department of Education: | | | | |
| Special Education, Technical Assistance and Dissemination to Improve Services and Results for Children With Disabilities | 84.326 | — | \$ 239,889 | — |
| Success for English Language Learners (SELL) | 84.365 | — | 624,513 | — |
| Increasing access to and progressing the general education curriculum and grade-level academic content standards for children who are deaf-blind | 84.326 | — | 110,722 | — |
| Passed through Disability Rights New Jersey: | | | | |
| DRNJ/ATAC-The Center for Assistive Technology & Inclusive Education Studies | 84.224 | Agreement dated 03/28/18 | 9,382 | — |
| Passed through Bergen Community College: | | | | |
| Transition Program for Students with Intellectual Disabilities Into Higher Education (TPSID) | 84.407 | Agreement dated 03/19/16 | 129,775 | — |
| Passed through New Jersey Department of Human Services, Commission for the Blind and Visually Impaired: | | | | |
| Rehabilitation Services - Vocational Rehabilitation Grants to States: | | | | |
| Work Skills Prep Program (WSP) @ TCNJ | 84.126 | FFY2017 MOU | 374,881 | — |
| Summer College Preparatory Program | 84.126 | FFY2017 MOU | 254,696 | — |
| New Jersey Deaf-Blind Equipment Distribution Project | 84.126 | 2018-2020 MOU | 80,263 | — |
| Support Service Providers - New Jersey (SSP-NJ) | 84.126 | 2018-2020 MOU | 144,637 | — |
| Total Rehabilitation Services - Vocational Rehabilitation Grants to States | | | 854,477 | — |
| Total U.S. Department of Education | | | 1,968,758 | — |
| U.S. Department of Health and Human Services: | | | | |
| Youth Mental Health First Aid: Addressing Mercer County's Critical Need | 93.243 | — | 71,508 | — |
| Total U.S. Department of Health and Human Services | | | 71,508 | — |
| U.S. Department of Homeland Security, Federal Emergency Management Agency: | | | | |
| Passed through New Jersey Department Environmental Protection: | | | | |
| National Dam Safety Program 2018 | 97.041 | EC18-026 | 6,759 | — |
| National Dam Safety Program 2019 | 97.041 | EC19-026 | 4,156 | — |
| Total National Dam Safety Program | | | 10,915 | — |
| FEMA Community Assistance Program State Support Services Element | 97.023 | EC18-017 | 22,358 | — |
| FEMA Community Assistance Program State Support Services Element | 97.023 | EC19-011 | 3,594 | — |
| Total U.S. Department of Homeland Security, Federal Emergency Management Agency | | | 36,867 | — |
| U.S. Department of Transportation: | | | | |
| Passed through New Jersey Division of Highway Traffic Safety: | | | | |
| Highway Safety Cluster: | | | | |
| The College of New Jersey 2018 New Jersey Peer Institute Grant | 20.616 | AL-18-45-06-02 | 7,879 | — |
| The College of New Jersey 2019 New Jersey Peer Institute Grant | 20.616 | AL-19-45-06-02 | 50,349 | — |
| Total Highway Safety Cluster | | | 58,228 | — |
| Passed through the New Jersey Transportation Planning Authority, Inc.: | | | | |
| Complete Streets Outreach and Technical Assistance | 20.205 | Contract dated 05/07/18 | 133,359 | 75,000 |
| Total New Jersey Transportation Planning Authority, Inc. | | | 133,359 | 75,000 |
| Total U.S. Department of Transportation | | | 191,587 | 75,000 |
| National Endowment for Humanities: | | | | |
| Passed through the New Jersey Council for the Humanities: | | | | |
| Dis/Ability and Social Justice Project | 45.126 | 2017-19 | 280 | — |
| Total National Endowment for Humanities | | | 280 | — |
| U.S. Small Business Administration: | | | | |
| Passed through Rutgers, The State University of New Jersey: | | | | |
| New Jersey Small Business Development Centers | 59.037 | 0432:0888 | 202,454 | — |
| Total U.S. Small Business Administration | | | 202,454 | — |
| Corporation for National and Community Service: | | | | |
| Passed through New Jersey Department of State: | | | | |
| AmeriCorps | 94.006 | AC17Form-005; AC18Form-002; AC19Form-005 | 250,411 | 108,233 |
| Total Corporation for National Community Service | | | 250,411 | 108,233 |
| Environmental Protection Agency: | | | | |
| Implementing Community-Led Outreach to Achieve Pollution Prevention in Flood Risk Areas | 66.708 | — | 19,864 | 5,539 |
| ECO-Teachers: Protecting Water and Connecting Minds through Environmental Education | 66.951 | — | 44,965 | 11,375 |
| Total Environmental Protection Agency | | | 64,829 | 16,914 |
| U.S. Department of Justice: | | | | |
| Office of Violence Against Women: | | | | |
| The College of New Jersey Plan to Reduce Sexual Assault, Domestic Violence, Dating Violence, and Stalking on Campus Program | 16.525 | — | 63,771 | — |
| Office of Justice Programs: | | | | |
| The College of New Jersey Campus Police Services Body-Worn Camera Policy and Implementation Program | 16.835 | — | 37,801 | — |
| Passed through the State of New Jersey Department of Law and Public Safety, Office of the Attorney General: | | | | |
| New Jersey College and University Sexual Violence Awareness and Response Grant Program | 16.575 | VSAI-4-16 | 83,287 | — |
| Passed through the State of New Jersey Department of Law and Public Safety: | | | | |
| The College of New Jersey's "Am I Okay" program | 16.575 | V-85-17 | 7,588 | — |
| Total U.S. Department of Justice | | | 192,447 | — |
| Total expenditures of Federal awards | | | \$ 49,249,838 | 227,866 |

See accompanying notes to schedules of expenditures of Federal and State of New Jersey awards.

Schedule of Expenditures of State of New Jersey Awards
Year ended June 30, 2019

| State of New Jersey grantor/pass-through grantor/ program or cluster title | State of New Jersey or pass- through grant award number | Grant amount | Grant period | Current year expenditures | Amount provided to subrecipients |
|--|--|-----------------|---------------------|------------------------------|--|
| Student Financial Assistance Cluster: | | | | | |
| Office of the Secretary of Higher Education: | | | | | |
| Educational Opportunity Fund - Article III - Academic Year (FY19) | 100-074-2401-001-KKKK-6140 | \$ 527,981 | 06/01/17 - 07/31/18 | \$ 495,075 | — |
| Educational Opportunity Fund - Article III - Summer (FY19) | 100-074-2401-001-KKKK-6140 | 260,366 | 06/01/18 - 07/31/19 | 259,445 | — |
| Total Office of the Secretary of Higher Education | | | | 754,520 | — |
| Higher Education Student Assistance Authority: | | | | | |
| Tuition Aid Grant Program | 18-100-074-2405-007 | 6,897,897 | 07/01/18 - 06/30/19 | 6,897,897 | — |
| Governor's Urban Scholarship | 18-100-074-2405-329 | 26,500 | 07/01/18 - 06/30/19 | 26,500 | — |
| New Jersey Student Tuition Assistance Reward Scholarship II | 18-100-074-2405-313 | 104,853 | 07/01/18 - 06/30/19 | 104,853 | — |
| Total Higher Education Student Assistance Authority | | | | 7,029,250 | — |
| Total Student Financial Assistance Cluster | | | | 7,783,770 | — |
| New Jersey Department of Education: | | | | | |
| CTSO-TSA Continuation (Year 4) | 17E00101 | 146,500 | 09/01/16 - 08/31/17 | 629 | — |
| CTSO-TSA Continuation (Year 5) | 18E00106 | 146,500 | 09/01/17 - 08/31/18 | 28,390 | — |
| CTSO-TSA Continuation (Year 6) | 19E00080 | 146,500 | 09/01/18 - 08/31/19 | 106,386 | — |
| Total New Jersey Department of Education | | | | 135,405 | — |
| New Jersey Department of Environmental Protection: | | | | | |
| Corn Snake Research | FG19-012 | 10,000 | 03/30/18 - 12/31/22 | 4,000 | — |
| Total New Jersey Department of Environmental Protection | | | | 4,000 | — |
| New Jersey Commission on Higher Education: | | | | | |
| Educational Opportunity Fund - Article IV - Academic Year (FY19) | 100-074-2401-002-KKKK-6140 | 393,609 | 06/01/18 - 07/31/19 | 348,074 | — |
| Educational Opportunity Fund -Winter Session (FY19) | 100-074-2401-002-KKKK-6140 | 174,897 | 12/24/18 - 01/27/19 | 174,696 | — |
| Total Educational Opportunity Fund | | | | 522,770 | — |
| Passed through New Jersey Educational Facilities Authority: | | | | | |
| Higher Education Technology Infrastructure Fund Program | 013-05/ 013-06 | 4,550,000 | dated 01/01/14 | 126,654 | — |
| Higher Education Facilities Trust Fund Act | 013-04 | 6,000,000 | dated 09/01/14 | 2,350,110 | — |
| Higher Education Capital Improvement Fund Program | 113-04 | 8,000,000 | dated 12/01/16 | 2,558,322 | — |
| Total New Jersey Commission on Higher Education | | | | 5,035,086 | — |
| New Jersey Commission on National Commission on National and Community Services: | | | | | |
| Dr. Martin Luther King Jr. Day of Service mini-grant for 2019 | Agreement dated 01/10/19 | 1,000 | 01/10/19 - 01/29/19 | 1,000 | — |
| Total New Jersey Commission on National Commission on National and Community Services | | | | 1,000 | — |
| New Jersey Department of Community Affairs: | | | | | |
| Passed through Trenton Police Department: | | | | | |
| Trenton Rise (Resilience increases success and excellence) Project | Agreement dated 02/20/19 | 383,000 | 01/01/19 - 12/31/20 | 30,418 | — |
| Total New Jersey Department of Community Affairs | | | | 30,418 | — |
| New Jersey Board of Public Utilities: | | | | | |
| Office of Clean Energy Program: Sustainable Jersey FY2017-2019 Compliance Filing | 17-71D-082-2014-003-3610 | 1,377,576 | 07/01/16 - 06/30/19 | 492,021 | — |
| Total New Jersey Board of Public Utilities | | | | 492,021 | — |

Schedule of Expenditures of State of New Jersey Awards
Year ended June 30, 2019

| State of New Jersey grantor/pass-through grantor/ program or cluster title | State of New Jersey or pass- through grant award number | Grant amount | Grant period | Current year expenditures | Amount provided to subrecipients |
|---|--|-----------------|---------------------|------------------------------|--|
| New Jersey Department of Law and Public Safety, Office of the Attorney General: | | | | | |
| Passed through Rutgers, The State University of New Jersey: | | | | | |
| Trenton Violence Reduction Strategy FY17-FY19 | MOU Dated 09/06/16 | 1,277,623 | 07/01/16 - 06/30/19 | 79,256 | — |
| Trenton Youth Policy Planning Board Contract Renewal for 2017-2018 | Agreement Dated 11/08/17 | 40,000 | 07/01/17 - 12/31/18 | 1,441 | — |
| Trenton Youth Policy Planning Board Contract Renewal for 2018-2019 | Agreement Dated 12/18/18 | 40,000 | 07/01/18 - 06/30/19 | 33,146 | — |
| Total Trenton Youth Policy Planning Board | | | | 34,587 | — |
| Total New Jersey Department of Law and Public Safety, Office of the Attorney General | | | | 113,843 | — |
| New Jersey Department of Treasury: | | | | | |
| Grants-In-Aid Appropriations to Senior Public Colleges and Universities | 18-100-074-2470-001 | 27,177,000 | 07/01/18 - 06/30/19 | 27,177,000 | — |
| Fringe Benefits Other than FICA for Senior Public Colleges and Universities | XX-100-094-9410-XXX | 20,359,842 | 07/01/18 - 06/30/19 | 20,359,842 | — |
| FICA (Social Security Tax) for Senior Public Colleges and Universities | XX-100-094-9410-137 | 6,765,994 | 07/01/18 - 06/30/19 | 6,765,994 | — |
| Total New Jersey Department of Treasury | | | | 54,302,836 | — |
| New Jersey Department of Human Services: | | | | | |
| Division of Mental Health and Addiction Services: | | | | | |
| Recovery Support and Environmental Strategies to Prevent and Reduce Substance Abuse on College Campuses in New Jersey (Renewal) FY18 | 18-824-ADA-0 | 245,000 | 07/01/17 - 06/30/18 | 633 | — |
| Supporting Students in Recovery through Recovery Housing and Supports to Prevent and Reduce Substance Abuse on College Campus | 19-824-ADA-0 | 1,234,810 | 03/01/18 - 06/30/19 | 886,852 | — |
| Total New Jersey Department of Human Services | | | | 887,485 | — |
| New Jersey Department of State Business Action Center: | | | | | |
| Passed through Rutgers, The State University of New Jersey: | | | | | |
| New Jersey Small Business Development Centers 2018-2019 | 0899 | 32,000 | 07/01/18-06/30/19 | 32,200 | — |
| Total New Jersey Department of State Business Action Center | | | | 32,200 | — |
| New Jersey State Council on the Arts: | | | | | |
| Passed through Mercer County Cultural and Heritage Commission: | | | | | |
| Local Arts Special Project Grant Award FY2018 | Contract dated 01/31/18 | 4,000 | 01/01/18 - 12/31/18 | 4,000 | — |
| Local Arts Special Project Grant Award FY2019 | Contract dated 01/04/19 | 4,000 | 01/01/19 - 12/31/19 | 4,000 | — |
| Total New Jersey State Council on the Arts | | | | 8,000 | — |
| New Jersey Department of Transportation: | | | | | |
| Passed through Rutgers, The State University of New Jersey: | | | | | |
| Real-Time Traffic Signal System Performance Measurement | 00006154 | 49,371 | 03/03/17 - 05/08/19 | 25,760 | — |
| Total New Jersey Department of Transportation | | | | 25,760 | — |
| Total expenditures of State of New Jersey awards | | | | \$ 69,374,594 | — |

See accompanying notes to schedules of expenditures of Federal and State of New Jersey awards.

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Notes to the Schedules of Expenditures of Federal and State of New Jersey Awards

Year Ended June 30, 2019

(1) Basis of Presentation

The accompanying schedules of expenditures of Federal and State of New Jersey awards include the Federal and State of New Jersey grant activity of The College of New Jersey (the College) and are presented on the accrual basis of accounting. The information in these schedules is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* and New Jersey Office of Management and Budget Circular 15-08, *Single Audit Policy for Recipients of Federal Grants, State Grants and State Aid*. Therefore, some amounts presented in these schedules may differ from amounts presented in, or used in the preparation of, the 2019 basic financial statements.

(2) Federal Perkins Loan and Nursing Student Loan Programs

The College administers and accounts for certain aspects of the Federal Perkins Loan and Nursing Student Loan programs. The balance of loans outstanding under these programs as of June 30, 2019 are as follows:

| Year Ended June 30, 2019 | | |
|--------------------------|------------------------------|------------------------------|
| | Federal Perkins Loan Program | Nursing Student Loan Program |
| Beginning balance | \$ 3,760,682 | 123,711 |
| New loans issued | — | 88,800 |
| Payments | (751,888) | (13,037) |
| Adjustments | — | — |
| Cancellations | (32,966) | — |
| Ending balance | \$ 2,975,828 | 199,474 |

(3) Federal Direct Student Loans

The College is responsible only for the performance of certain administrative duties with respect to the Federal Direct Student Loans program and, accordingly, these loans are not included in the College's basic financial statements. It is not practical to determine the balance of loans outstanding to students of the College under this program as of June 30, 2019.

(4) Indirect Costs

For the year ended June 30, 2019, the College did not elect to use the 10% de minimis indirect cost rate.



KPMG LLP
New Jersey Headquarters
51 John F. Kennedy Parkway
Short Hills, NJ 07078-2702

Independent Auditors' Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance With *Government Auditing Standards*

The Board of Trustees
The College of New Jersey:

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, the financial statements of the business-type activities and the discretely presented component units of The College of New Jersey (the College), a component unit of the State of New Jersey, as of and for the year ended June 30, 2019, and the related notes to the financial statements, which collectively comprise the College's basic financial statements, and have issued our report thereon dated December 17, 2019. The financial statements of The College of New Jersey Foundation, Inc. and the Trenton State College Corporation were not audited in accordance with *Government Auditing Standards*, and accordingly, this report does not include reporting on internal control over financial reporting or instances of reportable noncompliance associated with The College of New Jersey Foundation, Inc. or the Trenton State College Corporation.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the College's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the College's internal control. Accordingly, we do not express an opinion on the effectiveness of the College's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the College's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those



provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the College's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the College's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

KPMG LLP

Short Hills, New Jersey
December 17, 2019



KPMG LLP
New Jersey Headquarters
51 John F. Kennedy Parkway
Short Hills, NJ 07078-2702

**Independent Auditors' Report on Compliance for Each Major Federal and State of New Jersey Program;
Report on Internal Control Over Compliance; and Report on Schedule of Expenditures of Federal and
State of New Jersey Awards Required by the Uniform Guidance and New Jersey OMB Circular 15-08**

The Board of Trustees
The College of New Jersey:

Report on Compliance for Each Major Federal and State of New Jersey Program

We have audited The College of New Jersey's (the College) compliance with the types of compliance requirements described in the OMB Compliance Supplement and the New Jersey Office of Management and Budget (New Jersey OMB) State Grant Compliance Supplement (the Compliance Supplements) that could have a direct and material effect on each of the College's major Federal and State of New Jersey programs for the year ended June 30, 2019. The College's major Federal and State of New Jersey programs are identified in the summary of auditors' results section of the accompanying schedule of findings and questioned costs.

Management's Responsibility

Management is responsible for compliance with Federal and State of New Jersey statutes, regulations, and the terms and conditions of its Federal and State of New Jersey awards applicable to its Federal and State of New Jersey programs.

Auditors' Responsibility

Our responsibility is to express an opinion on compliance for each of the College's major Federal and State of New Jersey programs based on our audits of the types of compliance requirements referred to above. We conducted our audits of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; the audit requirements of Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance); and New Jersey OMB Circular 15-08, Single Audit Policy for Recipients of Federal Grants, State Grants and State Aid (New Jersey OMB Circular 15-08). Those standards, the Uniform Guidance and New Jersey OMB Circular 15-08, require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major Federal or State of New Jersey program occurred. An audit includes examining, on a test basis, evidence about the College's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audits provide a reasonable basis for our opinion on compliance for each major Federal and State of New Jersey program. However, our audits do not provide a legal determination of the College's compliance.

Opinion on Each Major Federal and State of New Jersey Program

In our opinion, the College complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major Federal and State of New Jersey programs identified in the summary of auditors' results section of the accompanying schedule of findings and questioned costs for the year ended June 30, 2019.



Report on Internal Control Over Compliance

Management of the College is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audits of compliance, we considered the College's internal control over compliance with the types of requirements that could have a direct and material effect on each major Federal and State of New Jersey program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major Federal and State of New Jersey program and to test and report on internal control over compliance in accordance with the Uniform Guidance and New Jersey OMB Circular 15-08, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the College's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a Federal or State of New Jersey program on a timely basis. A material weakness in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a Federal or State of New Jersey program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a Federal or State of New Jersey program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance and New Jersey OMB Circular 15-08. Accordingly, this report is not suitable for any other purpose.

Report on Schedules of Expenditures of Federal and State of New Jersey Awards Required by the Uniform Guidance and New Jersey OMB Circular 15-08

We have audited the financial statements of the business-type activities and the discretely presented component units of The College of New Jersey as of and for the year ended June 30, 2019, and the related notes to the financial statements, which collectively comprise the College's basic financial statements, and have issued our report thereon dated December 17, 2019, which contained unmodified opinions on those financial statements. Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the basic financial statements. The accompanying schedules of expenditures of Federal and State of New Jersey awards for the year ended June 30, 2019 are presented for purposes of additional analysis as required by the Uniform Guidance and New Jersey OMB Circular 15-08, respectively, and are not a required part of the basic financial statements. Such information is the responsibility of



management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. The information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the schedules of expenditures of Federal and State of New Jersey awards are fairly stated in all material respects in relation to the basic financial statements as a whole.

KPMG LLP

Short Hills, New Jersey
February 19, 2020

(1) Summary of Auditors' Results

- (a) Type of report issued on whether the financial statements were prepared in accordance with generally accepted accounting principles: **Unmodified opinions were issued on the basic financial statements of business-type activities and the aggregate discretely component units of The College of New Jersey, a component unit of the State of New Jersey, as of and for the year ended June 30, 2019.**
- (b) Internal control deficiencies over financial reporting disclosed by the audit of the basic financial statements:
- Material weakness: **No**
 - Significant deficiencies: **None Reported**
- (c) Noncompliance material to the basic financial statements: **No**
- (d) Internal control deficiencies over major Federal programs disclosed by the audit:
- Material weaknesses: **No**
 - Significant deficiencies: **None reported**
- Internal control deficiencies over major State of New Jersey programs disclosed by the audit:
- Material weaknesses: **No**
 - Significant deficiencies: **None reported**
- (e) Type of report issued on compliance for each major Federal and State of New Jersey program: **Unmodified for all major Federal and State of New Jersey programs**
- (f) Audit findings that are required to be reported in accordance with 2 CFR 200.516(a) and New Jersey OMB Circular 15-08: **No**
- (g) The major Federal and State of New Jersey programs of the College for the year ended June 30, 2019 were as follows:

Federal:

- Student Financial Assistance Cluster (CFDA 93.364, 84.007, 84.033, 84.038, 84.063, 84.268, and 84.379)
- Success for English Language Learners (CFDA 84.365)

State of New Jersey:

- Student Financial Assistance Cluster
- Grants-In-Aid Appropriations to Senior Public Colleges and Universities
- Higher Education Capital Improvement Fund Program

Schedule of Findings and Questioned Costs

Year Ended June 30, 2019

(h) Dollar threshold used to distinguish between Type A and Type B programs: **\$750,000 (Federal); \$2,081,238 (State of New Jersey)**

(i) Auditee qualified as a low risk auditee: **No (Federal); Yes (State of New Jersey)**

(2) Findings Relating to the Financial Statements Reported in Accordance with *Government Auditing Standards*

None

(3) Findings and Questioned Costs Relating to Federal and State of New Jersey Awards

None