

### THE COLLEGE OF NEW JERSEY

(A Component Unit of the State of New Jersey)

Basic Financial Statements, Management's Discussion and Analysis, Required Supplementary Information and Schedules of Expenditures of Federal and State of New Jersey Awards

June 30, 2016

(With Independent Auditors' Reports Thereon)

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Independent Huditors' Report

on Basic Financial Statements

The Board of Trustees
The College of New Jersey:

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of the business-type activities and the discretely presented component unit of The College of New Jersey (the College), a component unit of the State of New Jersey, as of and for the years ended June 30, 2016 and 2015, and the related notes to the financial statements, which collectively comprise the College's basic financial statements as listed in the table of contents.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with U.S. generally accepted accounting principles; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express opinions on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.





# Independent Huditors' Report

#### **Opinions**

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the business-type activities and the discretely presented component unit of the College, as of and for the years ended June 30, 2016 and 2015, and the respective changes in financial position, and where applicable, cash flows thereof for the years then ended in accordance with U.S. generally accepted accounting principles.

#### **Emphasis of Matter**

Adoption of New Accounting Pronouncements

As discussed in note 2 to the financial statements, as of July 1, 2014, the College adopted Governmental Accounting Standards Board (GASB) Statement No. 72, *Fair Value Measurement and Application* (GASB 72). Our opinions are not modified with respect to this matter.

#### Other Matters

Required Supplementary Information

U.S. generally accepted accounting principles require that the management's discussion and analysis on pages 3 through 26 and the Schedules of Proportionate Share of the Net Pension Liability and Schedules of Employer Contributions on pages 79 and 80, respectively, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by GASB who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audits of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

#### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated November 1, 2016 on our consideration of the College's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the College's internal control over financial reporting and compliance.



Short Hills, New Jersey November 1, 2016



#### Overview of Financial Statements and Financial Analysis

The Management's Discussion and Analysis (MD&A) section provides an analytical overview of The College of New Jersey's (TCNJ or the College) financial performance during the fiscal years ended June 30, 2016 and 2015. The financial statements have been prepared in accordance with U.S. generally accepted accounting principles as prescribed by the Governmental Accounting Standards Board (GASB), which establishes financial reporting standards for governments, including public colleges and universities. The MD&A section is designed to focus on current activities, resulting changes and currently known facts, and should be read in conjunction with the accompanying financial statements and notes thereto. Responsibility for the accuracy of the information and the completeness and fairness of its presentation, including all disclosures, rests with the management of the College. The College's significant accounting policies are summarized in Note 2 to the financial statements of this report, including further information on the financial reporting entity.

Because the financial statements of The College of New Jersey Foundation Inc., a component unit of TCNJ, are presented discretely from the College, the MD&A focuses only on the College. Information relating to the component unit can be found in its separately issued financial statements.

#### **College Overview**

The College of New Jersey is a mid-sized, comprehensive public college that concentrates primarily on the undergraduate experience. The College supports the teacher-scholar model, with teaching being informed by scholarship and scholarship by teaching. TCNJ has an achievement-oriented and diverse student body.

Acknowledged for the quality of its academic offerings, the College has been ranked as one of the best comprehensive colleges in the country since 1993 in US News & World Report's annual survey of "America's Best Colleges." The annual survey for 2015–16 ranked the College number one among public universities for undergraduate education and tied for number three in the best Regional Universities category for the North region of the country. In Barron's Profiles of American Colleges, in 2005, 2007, 2009, 2011 and 2013, the College was ranked "Most Competitive," Barron's top category. It is stated that "even superior students will encounter a great deal of competition for admission" to the 85 institutions that garner this ranking. Barron's Profiles of American Colleges includes and ranks all four-year institutions that offer bachelor's degrees, if they are fully accredited or are recognized candidates for accreditation. Only five state-supported institutions were included among the 85 schools featured in Barron's Guide to the Most Competitive Colleges. In 2016, Kiplinger's Personal Finance ranked the College No. 31 in its list of the 100 "Best College Values" in public higher education nationally and tops the list for the best value institution in New Jersey (the "State"). In Money Magazine's 2016 ranking of the "Best College's for Your Money", the College ranked number one among public colleges and universities and second overall in the State. Nationally the College placed 34<sup>th</sup> among other public institutions of higher education. The College's School of Business was ranked 35th in Bloomberg Businessweek's 2016 ranking of the top 100 undergraduate business programs in the nation and has the number one undergraduate business school in the State, according to the publication's survey of the "Best Undergraduate Business Schools". Additionally, in 2014, The Princeton Review ranked the College as one of the nation's 75 "Best Value" public colleges and universities. The College was the only public college from the State to make the list.

A strong liberal arts core forms the foundation for a wealth of degree programs offered through the College's seven schools. These schools include Arts and Communication; Business; Education; Humanities and Social Science; Science; Nursing, Health, and Exercise Science; and Engineering. The College is enriched by an honors program and extensive opportunities to study abroad; its freshman orientation programs have helped make its retention and graduation rates among the highest in the country.

In the fall of 2015, TCNJ enrolled 6,589 full-time equivalent undergraduate students and 368 full-time graduate students. The College has residential facilities that house more than half of the undergraduate students on campus.

The College is recognized as a public institution of higher education by the State of New Jersey (the State) and, accordingly, the State Legislature appropriates funds annually to support operations and the cost of fringe benefits for state authorized positions. Under the law, the College is an instrumentality of the State with a high degree of autonomy and is subject to all of the laws and regulations applying to the state public colleges.

#### Governance

The governing board of the College is a Board of Trustees comprised of no more than 15 publicly appointed trustees, two students and the President of the College (ex-officio non-voting). All citizen members are voting members, as is one of the two students. The Board also includes representatives from the staff and the faculty.

Under P.L. 1994, C. 48, the Board of Trustees is responsible for developing an institutional plan; determining academic programs; establishing administrative policies; borrowing money; awarding contracts; setting tuition and fees; granting degrees; appointing, evaluating and determining compensation of the president; appointing and promoting the faculty and staff; establishing admission standards and requirements and standards for granting diplomas, certificates and degrees; recommending members for appointments to the Board of Trustees by the Governor; having final authority to determine controversies and disputes pertaining to tenure and other personnel matters of employees; investing and reinvesting the funds of the College; retaining legal counsel of the College's choosing; and preparing and making public an annual financial statement.

#### **Academic Profile**

#### Faculty

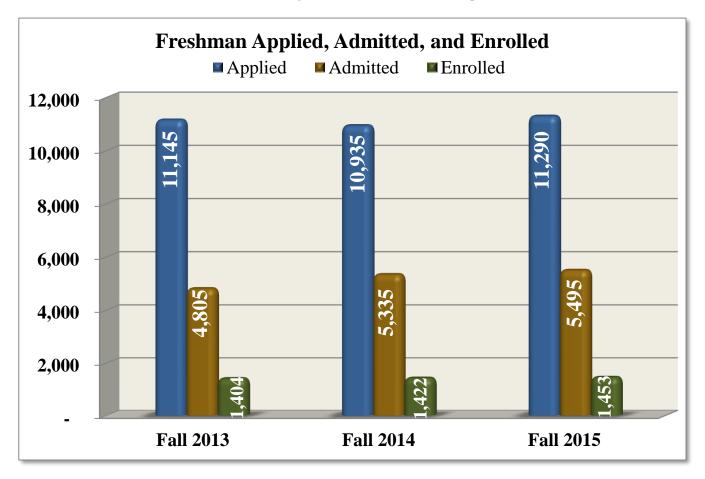
Grounded in the liberal arts, TCNJ's personalized, collaborative, and rigorous education engages students at the highest level within and beyond the classroom. In fall 2015, the College's overall full-time equivalent (FTE) faculty count was 517. Approximately 68% of the total faculty FTE was full time (355) and the remaining 32% (162) included permanent part-time faculty, adjunct and teaching professional staff. During this same period, the total FTE student enrollment was 6,957 and the student to faculty ratio was 13:1. The College does not employ graduate teaching assistants, which increases faculty involvement in the curriculum and enriches student learning.

|               | j                    | Faculty Data          | 1                  |                               |                              |
|---------------|----------------------|-----------------------|--------------------|-------------------------------|------------------------------|
| Academic Year | Full-Time<br>Faculty | Part-Time<br>Faculty* | Tenured<br>Faculty | Faculty with Terminal Degrees | Student/<br>Faculty<br>Ratio |
| 2013 - 2014   | 347                  | 161                   | 284                | 305                           | 13:1                         |
| 2014 - 2015   | 356                  | 155                   | 274                | 320                           | 13:1                         |
| 2015 - 2016   | 355                  | 162                   | 271                | 323                           | 13:1                         |

<sup>\*</sup>Part-time includes permanent part-time faculty, adjunct and teaching professional staff full-time equivalents.

#### Students

The College enjoys a healthy student demand and continues to attract academically talented students. As illustrated in the graph below, the fall 2015 full-time freshmen class enrolled 1,453 students yielding a 26% matriculation ratio based upon a 49% acceptance ratio for 11,290 applicants. The 94% freshman to sophomore retention rate demonstrates a high level of student satisfaction. The level of academic engagement is reflected in the high four year and six year graduation rates for the 2009 first time freshman cohort of 72% and 85%, respectively. Currently, 95% of the freshmen class and 56% of all undergraduate students live on campus.



The 2015–2016 academic year concluded with the awarding of 1,634 bachelor's degrees, 398 master's degrees, and 178 pre-/post-master's certifications.

#### **Using the Financial Statements**

The basic financial statements present the financial position, the changes in financial position and cash flows of the College, through three primary financial statements and notes to the financial statements. The three financial statements consist of the Statements of Net Position, the Statements of Revenues, Expenses and Changes in Net

Position and the Statements of Cash Flows. The Notes to Financial Statements provide additional information that is essential to a full understanding of the financial statements.

One of the most important questions asked about the College's finances is whether the College as a whole is better off or worse off as a result of the year's activities. The key to understanding this question is the Statements of Net Position, Statements of Revenues, Expenses and Changes in Net Position, and the Statements of Cash Flows. Sustained increases or decreases in net position over time is one indicator of the improvement or erosion of an institution's financial health when considered with relevant nonfinancial indicators such as enrollment levels, quality of freshman applicants, student retention and graduation rates and the condition of the facilities.

#### **Significant Aspects of the Financial Statements**

- Revenues and expenses are categorized as either operating or nonoperating. Significant recurring sources of the College's revenues, including state appropriations and investment income, are considered nonoperating, as defined by GASB Statement No. 35. The net nonoperating revenue totaled \$37.3 million and \$40.2 million for the years ended June 30, 2016 and 2015, respectively.
- Scholarships applied to student accounts are shown as a reduction of student tuition and residence fee revenue. Tuition waivers are reported as a scholarship expense. For the years ended June 30, 2016 and 2015, scholarship allowance totaled \$25.8 million and \$26.7 million, respectively.
- The College is required to report depreciation on its capital assets. Depreciation expense totaled \$21.2 million and \$20.7 million for the years ended June 30, 2016 and 2015, respectively.
- Unrestricted net position comprised various subcategories of designated and committed funds; however, GASB Statement No. 35 prohibits a breakdown of these designations on the face of the statement of net position. The College has many activities that require a certain level of reserves to be maintained. Examples include working capital reserves for auxiliary operations, educational and general activities, funding for debt service and capital reserves for planned construction efforts.

#### Implementation of GASB Statement No. 68

In fiscal year 2015, the College implemented GASB Statement No. 68 (GASB 68), Accounting and Financial Reporting for Pensions—an amendment of GASB Statement No. 27 and GASB Statement No. 71 (GASB 71), Pension Transition for Contributions made Subsequent to the Measurement Date—an amendment of GASB Statement No. 68. GASB 68 requires state and local government employers to recognize a net pension liability for defined benefit plans where the entity is a participant. The College pension plans impacted by GASB 68 and 71 are the New Jersey Public Employees' Retirement System (PERS), the New Jersey Police and Firemen's Retirement System (PFRS) and the Teachers' Pension and Annuity Fund (TPAF).

The changes in net pension liability adjusted for the deferred inflows and deferred outflows of resources result in pension expense. Prior to fiscal year 2015, the College only recognized pension expense for these plans up to the amount contributed to the plan by the State as indicated within the fringe benefit rate provided by the State. In fiscal year 2015, the College was also required to adjust the unrestricted net position by \$118.1 million to reflect the cumulative effect of implementation from prior years. The amounts recorded as a result of the implementation of GASB 68 have been shown separately in the tables below.

Historically, the State provided the contributions to the plan while seeking reimbursement from the College for the College's non-State-authorized positions. The State provides an annual fringe benefit appropriation to the College

based on a fully loaded fringe benefit appropriation. The College recorded the fringe benefit revenue (100% of the State-authorized positions) and expense (100% of State-authorized positions plus non-State-authorized positions reimbursed to the State) in its financial statements.

The College's financial statements relating to the reporting of pension liability under GASB 68 reflect its proportionate share, as determined by the Division of Pensions and Benefits (DPB) of the State, of the State-wide pension liabilities under the PERS and PFRS as of June 30, 2015 (FY 2015) and June 30, 2014 (FY 2014), respectively. In computing the College's proportionate share for each of FY 2015 and FY 2014, DPB first computed the contributions made for the College for each fiscal year as a percentage of contributions deemed made on behalf of all "employers" in the "State Group" for that fiscal year. Next, DPB multiplied this ratio by the total net pension liability for the entire State Group as of the last day of each fiscal year.

With respect to TPAF, the State determined they met the "special funding situation" included in GASB 68 and the State recorded the pension liability on its respective financial statements. With respect to PERS and PFRS, the State determined the College was a separate employer. Thus, the College records on its financial statements the net position liability and related deferred inflows and deferred outflows as determined by DPB.

However, the State has communicated that the GASB 68 pension liability "allocations do not impact state laws or past funding arrangements that have been established annually in the State budget". The tables below show the GASB 68 adjustment to the financial statements for 2016 and 2015:

| 2016   |                |            |          |  |  |  |
|--|----------------|------------|----------|--|--|--|
| Condensed Statement of Net Position (Amounts in thousands) |                |            |          |  |  |  |
|  | Before GASB 68 |            |          |  |  |  |
|  | GASB 68        | Adjustment | Reported |  |  |  |
| Assets:  |                |            |          |  |  |  |
| Current assets \$  | 126,811        | _          | 126,811  |  |  |  |
| Capital assets, net  | 638,881        | _          | 638,881  |  |  |  |
| Other noncurrent assets                                    | 53,879         | _          | 53,879   |  |  |  |
| Total assets   | 819,571        |            | 819,571  |  |  |  |
| Deferred outflows of resources                             | 28,610         | 18,756     | 47,366   |  |  |  |
| Liabilities:   |                |            |          |  |  |  |
| Current liabilities  | 54,970         |            | 54,970   |  |  |  |
| Noncurrent liabilities                                     | 373,742        | 142,810    | 516,552  |  |  |  |
| Total liabilities  | 428,712        | 142,810    | 571,522  |  |  |  |
| Deferred inflows of resources                              | _              | 724        | 724      |  |  |  |
| Net Position:  |                |            |          |  |  |  |
| Net investment in capital assets                           | 283,072        | _          | 283,072  |  |  |  |
| Restricted expendable                                      | 12,607         |            | 12,607   |  |  |  |
| Unrestricted   | 123,790        | (124,778)  | (988)    |  |  |  |
| Total net position \$                                      | 419,469        | (124,778)  | 294,691  |  |  |  |
|  |                |            |          |  |  |  |

| 2015                             |  |            |          |  |  |  |
|----------------------------------|--|------------|----------|--|--|--|
|                                  | Condensed Statement of Net Position (Amounts in thousands) |            |          |  |  |  |
| Before GASB 68 As                |  |            |          |  |  |  |
|                                  | GASB 68  | Adjustment | Reported |  |  |  |
| Assets:                          |  |            |          |  |  |  |
| Current assets \$                | 127,811  |            | 127,811  |  |  |  |
| Capital assets, net              | 601,473  |            | 601,473  |  |  |  |
| Other noncurrent assets          | 64,571   |            | 64,571   |  |  |  |
| Total assets                     | 793,855  |            | 793,855  |  |  |  |
| Deferred outflows of resources   | 21,312   | 4,581      | 25,893   |  |  |  |
| Liabilities:                     |  |            |          |  |  |  |
| Current liabilities              | 55,912   |            | 55,912   |  |  |  |
| Noncurrent liabilities           | 380,330  | 117,547    | 497,877  |  |  |  |
| Total liabilities                | 436,242  | 117,547    | 553,789  |  |  |  |
| Deferred inflows of resources    |  | 3,537      | 3,537    |  |  |  |
| Net Position:                    |  |            |          |  |  |  |
| Net investment in capital assets | 251,027  |            | 251,027  |  |  |  |
| Restricted expendable            | 11,383   | _          | 11,383   |  |  |  |
| Unrestricted                     | 116,515  | (116,503)  | 12       |  |  |  |
| Total net position \$            | 378,925  | (116,503)  | 262,422  |  |  |  |

Under GASB 68, the College recorded its proportionate share of pension expense of \$11.0 million and \$7.3 million, for fiscal years 2016 and 2015, respectively. In fiscal years 2016 and 2015, the State's contributions amounted to \$2.2 million and \$1.1 million, respectively.

| State appropriations and fringe benefits       52,149       290       52,439         Other expenses, net       (15,129)       —       (15,129)         Net nonoperating revenues       37,020       290       37,310         Capital grants and gifts       38,587       —       38,587         Increase (decrease) in net position       40,544       (8,275)       32,269         Net position, beginning of year       378,925       (116,503)       262,422  | 2016                                     |                 |               |          |  |
|--|--|-----------------|---------------|----------|--|
| Net student revenues   \$ 139,452  | Condense                                 | d Statement of  |               |          |  |
| Net student revenues   \$ 139,452  | Revenues, Expenses ar                    | nd Changes in N | Net Position  |          |  |
| Net student revenues         \$ 139,452         —         139,452           Government grants and contracts         19,375         —         19,375           Auxiliary activities         4,175         —         4,175           Other         5,451         —         5,451           Operating revenues         168,453         —         168,453           Instruction and research         70,358         3,780         74,138           Auxiliary activities         31,296         500         31,796           Institutional support         16,795         1,114         17,909           Operation and maintenance of plant         19,076         1,319         20,395           Student services         18,365         945         19,310           Academic support         14,990         674         15,664           Depreciation         21,199         —         21,199           Impairment loss on capital assets         3,573         —         3,573           Other         7,864         233         8,097           Operating expenses         203,516         8,565         212,081           Operating loss         (35,063)         (8,565)         (43,628)           State appropriatio   | (Amounts                                 | ,               | G + G 7 - C 2 |          |  |
| Net student revenues   S   139,452   |  |                 |               | 125      |  |
| Government grants and contracts  |  | GASB 68         | Adjustment    | Reported |  |
| Auxiliary activities         4,175         —         4,175           Other         5,451         —         5,451           Operating revenues         168,453         —         168,453           Instruction and research         70,358         3,780         74,138           Auxiliary activities         31,296         500         31,796           Institutional support         16,795         1,114         17,909           Operation and maintenance of plant         19,076         1,319         20,395           Student services         18,365         945         19,310           Academic support         14,990         674         15,664           Depreciation         21,199         —         21,199           Impairment loss on capital assets         3,573         —         3,573           Other         7,864         233         8,097           Operating expenses         203,516         8,565         212,081           Operating loss         (35,063)         (8,565)         (43,628)           State appropriations and fringe benefits         52,149         290         52,439           Other expenses, net         (15,129)         —         (15,129)           Net nono  | · ·                                      |                 | _             |          |  |
| Other         5,451         —         5,451           Operating revenues         168,453         —         168,453           Instruction and research         70,358         3,780         74,138           Auxiliary activities         31,296         500         31,796           Institutional support         16,795         1,114         17,909           Operation and maintenance of plant         19,076         1,319         20,395           Student services         18,365         945         19,310           Academic support         14,990         674         15,664           Depreciation         21,199         —         21,199           Impairment loss on capital assets         3,573         —         3,573           Other         7,864         233         8,097           Operating expenses         203,516         8,565         212,081           Operating loss         (35,063)         (8,565)         (43,628)           State appropriations and fringe benefits         52,149         290         52,439           Other expenses, net         (15,129)         —         (15,129)           Net nonoperating revenues         37,020         290         37,310 <td< td=""><td></td><td></td><td>_</td><td></td></td<>   |  |                 | _             |          |  |
| Operating revenues         168,453         —         168,453           Instruction and research         70,358         3,780         74,138           Auxiliary activities         31,296         500         31,796           Institutional support         16,795         1,114         17,909           Operation and maintenance of plant         19,076         1,319         20,395           Student services         18,365         945         19,310           Academic support         14,990         674         15,664           Depreciation         21,199         —         21,199           Impairment loss on capital assets         3,573         —         3,573           Other         7,864         233         8,097           Operating expenses         203,516         8,565         212,081           Operating loss         (35,063)         (8,565)         (43,628)           State appropriations and fringe benefits         52,149         290         52,439           Other expenses, net         (15,129)         —         (15,129)           Net nonoperating revenues         37,020         290         37,310           Capital grants and gifts         38,587         —         38,587   |  |                 | _             |          |  |
| Instruction and research   | Other                                    | 5,451           |               | 5,451    |  |
| Auxiliary activities       31,296       500       31,796         Institutional support       16,795       1,114       17,909         Operation and maintenance of plant       19,076       1,319       20,395         Student services       18,365       945       19,310         Academic support       14,990       674       15,664         Depreciation       21,199       —       21,199         Impairment loss on capital assets       3,573       —       3,573         Other       7,864       233       8,097         Operating expenses       203,516       8,565       212,081         Operating loss       (35,063)       (8,565)       (43,628)         State appropriations and fringe benefits       52,149       290       52,439         Other expenses, net       (15,129)       —       (15,129)         Net nonoperating revenues       37,020       290       37,310         Capital grants and gifts       38,587       —       38,587         Increase (decrease) in net position       40,544       (8,275)       32,269         Net position, beginning of year       378,925       (116,503)       262,422   | Operating revenues                       | 168,453         |               | 168,453  |  |
| Institutional support  | Instruction and research                 | 70,358          | 3,780         | 74,138   |  |
| Operation and maintenance of plant         19,076         1,319         20,395           Student services         18,365         945         19,310           Academic support         14,990         674         15,664           Depreciation         21,199         —         21,199           Impairment loss on capital assets         3,573         —         3,573           Other         7,864         233         8,097           Operating expenses         203,516         8,565         212,081           Operating loss         (35,063)         (8,565)         (43,628)           State appropriations and fringe benefits         52,149         290         52,439           Other expenses, net         (15,129)         —         (15,129)           Net nonoperating revenues         37,020         290         37,310           Capital grants and gifts         38,587         —         38,587           Increase (decrease) in net position         40,544         (8,275)         32,269           Net position, beginning of year         378,925         (116,503)         262,422  | Auxiliary activities                     | 31,296          | 500           | 31,796   |  |
| Student services       18,365       945       19,310         Academic support       14,990       674       15,664         Depreciation       21,199       —       21,199         Impairment loss on capital assets       3,573       —       3,573         Other       7,864       233       8,097         Operating expenses       203,516       8,565       212,081         Operating loss       (35,063)       (8,565)       (43,628)         State appropriations and fringe benefits       52,149       290       52,439         Other expenses, net       (15,129)       —       (15,129)         Net nonoperating revenues       37,020       290       37,310         Capital grants and gifts       38,587       —       38,587         Increase (decrease) in net position       40,544       (8,275)       32,269         Net position, beginning of year       378,925       (116,503)       262,422   |  |                 |               |          |  |
| Academic support       14,990       674       15,664         Depreciation       21,199       —       21,199         Impairment loss on capital assets       3,573       —       3,573         Other       7,864       233       8,097         Operating expenses       203,516       8,565       212,081         Operating loss       (35,063)       (8,565)       (43,628)         State appropriations and fringe benefits       52,149       290       52,439         Other expenses, net       (15,129)       —       (15,129)         Net nonoperating revenues       37,020       290       37,310         Capital grants and gifts       38,587       —       38,587         Increase (decrease) in net position       40,544       (8,275)       32,269         Net position, beginning of year       378,925       (116,503)       262,422  |  | *               |               |          |  |
| Depreciation   21,199   — 21,199   — 3,573   — 3,565 |  |                 |               |          |  |
| Impairment loss on capital assets       3,573       —       3,573         Other       7,864       233       8,097         Operating expenses       203,516       8,565       212,081         Operating loss       (35,063)       (8,565)       (43,628)         State appropriations and fringe benefits       52,149       290       52,439         Other expenses, net       (15,129)       —       (15,129)         Net nonoperating revenues       37,020       290       37,310         Capital grants and gifts       38,587       —       38,587         Increase (decrease) in net position       40,544       (8,275)       32,269         Net position, beginning of year       378,925       (116,503)       262,422  | * *                                      |                 | 6/4           |          |  |
| Other         7,864         233         8,097           Operating expenses         203,516         8,565         212,081           Operating loss         (35,063)         (8,565)         (43,628)           State appropriations and fringe benefits         52,149         290         52,439           Other expenses, net         (15,129)         —         (15,129)           Net nonoperating revenues         37,020         290         37,310           Capital grants and gifts         38,587         —         38,587           Increase (decrease) in net position         40,544         (8,275)         32,269           Net position, beginning of year         378,925         (116,503)         262,422  |  |                 | _             |          |  |
| Operating expenses         203,516         8,565         212,081           Operating loss         (35,063)         (8,565)         (43,628)           State appropriations and fringe benefits         52,149         290         52,439           Other expenses, net         (15,129)         —         (15,129)           Net nonoperating revenues         37,020         290         37,310           Capital grants and gifts         38,587         —         38,587           Increase (decrease) in net position         40,544         (8,275)         32,269           Net position, beginning of year         378,925         (116,503)         262,422  |  |                 | 233           |          |  |
| Operating loss       (35,063)       (8,565)       (43,628)         State appropriations and fringe benefits       52,149       290       52,439         Other expenses, net       (15,129)       —       (15,129)         Net nonoperating revenues       37,020       290       37,310         Capital grants and gifts       38,587       —       38,587         Increase (decrease) in net position       40,544       (8,275)       32,269         Net position, beginning of year       378,925       (116,503)       262,422   |  |                 |               |          |  |
| State appropriations and fringe benefits         52,149         290         52,439           Other expenses, net         (15,129)         —         (15,129)           Net nonoperating revenues         37,020         290         37,310           Capital grants and gifts         38,587         —         38,587           Increase (decrease) in net position         40,544         (8,275)         32,269           Net position, beginning of year         378,925         (116,503)         262,422  |  |                 |               |          |  |
| Other expenses, net       (15,129)       —       (15,129)         Net nonoperating revenues       37,020       290       37,310         Capital grants and gifts       38,587       —       38,587         Increase (decrease) in net position       40,544       (8,275)       32,269         Net position, beginning of year       378,925       (116,503)       262,422   | Operating loss                           | (35,063)        | (8,565)       | (43,628) |  |
| Net nonoperating revenues       37,020       290       37,310         Capital grants and gifts       38,587       —       38,587         Increase (decrease) in net position       40,544       (8,275)       32,269         Net position, beginning of year       378,925       (116,503)       262,422   | State appropriations and fringe benefits | 52,149          | 290           | 52,439   |  |
| Capital grants and gifts       38,587       —       38,587         Increase (decrease) in net position       40,544       (8,275)       32,269         Net position, beginning of year       378,925       (116,503)       262,422   | Other expenses, net                      | (15,129)        | _             | (15,129) |  |
| Increase (decrease) in net position         40,544         (8,275)         32,269           Net position, beginning of year         378,925         (116,503)         262,422  | Net nonoperating revenues                | 37,020          | 290           | 37,310   |  |
| Net position, beginning of year 378,925 (116,503) 262,422  | Capital grants and gifts                 | 38,587          | <u>—</u>      | 38,587   |  |
|  | Increase (decrease) in net position      | 40,544          | (8,275)       | 32,269   |  |
| Net position, end of year \$ 419,469 (124,778) 294,691   | Net position, beginning of year          | 378,925         | (116,503)     | 262,422  |  |
|  | Net position, end of year \$             | 419,469         | (124,778)     | 294,691  |  |

|   | 2015   |   |   |  |  |
|---|--|---|---|--|--|
| Revenues, Expenses a  | Condensed Statement of Revenues, Expenses and Changes in Net Position (Amounts in thousands) |   |   |  |  |
|   | Before<br>GASB 68  | GASB 68<br>Adjustment                         | As<br>Reported  |  |  |
| Net student revenues \$ Government grants and contracts Auxiliary activities Other  | 135,614<br>18,836<br>4,323<br>5,404  | _<br>_<br>_<br>_                              | 135,614<br>18,836<br>4,323<br>5,404   |  |  |
| Operating revenues  | 164,177  | _   | 164,177   |  |  |
| Instruction and research Auxiliary activities Institutional support Operation and maintenance of plant Student services Academic support Depreciation Other | 67,950<br>30,685<br>16,714<br>25,443<br>16,751<br>14,645<br>20,703<br>7,212                  | 2,791<br>399<br>784<br>947<br>656<br>487<br>— | 70,741<br>31,084<br>17,498<br>26,390<br>17,407<br>15,132<br>20,703<br>7,373 |  |  |
| Operating expenses  | 200,103  | 6,225   | 206,328   |  |  |
| Operating loss  | (35,926)   | (6,225)                                       | (42,151)  |  |  |
| State appropriations and fringe benefits<br>Other expenses, net   | 53,596<br>(13,613)   | 251<br>—                                      | 53,847<br>(13,613)  |  |  |
| Net nonoperating revenues   | 39,983   | 251   | 40,234  |  |  |
| Capital grants and gifts  | 15,728   |   | 15,728  |  |  |
| Increase (decrease) in net position   | 19,785   | (5,974)                                       | 13,811  |  |  |
| Net position, beginning of year   | 359,140  | (110,529)                                     | 248,611   |  |  |
| Net position, end of year \$  | 378,925  | (116,503)                                     | 262,422   |  |  |

Refer to note 11 for additional information related to the implementation of GASB 68.

#### **Statements of Net Position**

The statements of net position present the College's financial position at the end of fiscal years 2016 and 2015, including all assets, liabilities and net position using the accrual basis of accounting. Assets and liabilities are generally measured using current values with certain exceptions, such as capital assets which are stated at cost less accumulated depreciation, and long-term debt which is carried at cost.

Assets and liabilities are categorized as current and noncurrent and are shown in order of their relative liquidity. An asset's liquidity is determined by how readily it is expected to be converted to cash or whether restrictions limit the College's ability to use the resources. Current assets are generally considered to be convertible to cash within one year. Deferred outflows of resources are a consumption of net position by the College that is applicable to a

future reporting period. A liability's liquidity is based on its maturity or when cash is expected to be used to liquidate it. Current liabilities are amounts becoming due and payable within the next year. Deferred inflows of resources are an acquisition of net position by the College that is applicable to a future reporting period.

The difference between the College's assets, deferred outflows of resources, liabilities and deferred inflows of resources is shown as net position. Net position is one indicator of the financial condition of the College, while the change in net position during the year is a measure of whether the overall condition has improved or worsened during the year.

Net position is classified into three major categories. The first category, net investment in capital assets, provides the College's equity in property, plant, and equipment. The second net position category is restricted expendable net position. These are available to the College but must be spent for purposes as determined by donors and/or external entities that have placed time or purpose restrictions on their usage.

Finally, unrestricted net position represents those balances from operational activities that have not been restricted by parties external to the College, such as donors or granting agencies. Also included are normal working capital balances maintained for departmental and auxiliary enterprise activities.

From the data presented, readers of the Statements of Net Position are able to determine the assets available to continue the operations of the institution. They are also able to ascertain how much the College owes external parties or employees. A summary of the College's assets, deferred outflows of resources, liabilities, deferred inflows of resources and net position at June 30, 2016, 2015 and 2014 are as follows (2014 amounts have not been restated to reflect the effect of GASB 68):

| Condensed Statement of Net Position (Amounts in thousands) |         |         |         |  |  |
|--|---------|---------|---------|--|--|
|  | 2016    | 2015    | 2014    |  |  |
| Assets:  |         |         |         |  |  |
| Current assets \$  | 126,811 | 127,811 | 120,239 |  |  |
| Capital assets, net  | 638,881 | 601,473 | 587,655 |  |  |
| Other noncurrent assets                                    | 53,879  | 64,571  | 65,599  |  |  |
| Total assets   | 819,571 | 793,855 | 773,493 |  |  |
| Deferred outflows of resources                             | 47,366  | 25,893  | 22,559  |  |  |
| Liabilities:   |         |         |         |  |  |
| Current liabilities  | 54,970  | 55,912  | 47,537  |  |  |
| Noncurrent liabilities                                     | 516,522 | 497,877 | 389,375 |  |  |
| Total liabilities  | 571,492 | 553,789 | 436,912 |  |  |
| Deferred inflows of resources                              | 724     | 3,537   | _       |  |  |
| Net Position:  |         |         |         |  |  |
| Net investment in capital assets                           | 283,072 | 251,027 | 229,359 |  |  |
| Restricted expendable                                      | 12,607  | 11,383  | 11,641  |  |  |
| Unrestricted   | (988)   | 12      | 118,140 |  |  |
| Total net position \$                                      | 294,691 | 262,422 | 359,140 |  |  |

#### **Statements of Net Position Financial Highlights**

#### **Assets**

During fiscal years 2016 and 2015, the College's total assets increased by \$25.7 million or 3.2% and \$20.4 million or 2.6%, respectively. At June 30, 2016 and 2015, the College's working capital, which is current assets less current liabilities, was \$71.8 million and \$71.9 million, a decrease of \$0.1 million and \$0.8 million from the previous years, respectively. This change was due to a decrease in cash and cash equivalents, offset by a decrease in accounts payable and accrued expenses.

Working capital is a key financial metric used to measure the College's liquidity for operations. It measures the institution's ability to satisfy its current obligations as they come due. With current assets at 2.3 times above current liabilities in fiscal years 2016 and 2015, the College had adequate liquidity to satisfy its current obligations.

| Summary of Working Capital (Amounts in thousands) |         |         |         |  |  |
|---|---------|---------|---------|--|--|
| 2016 2015 2014                                    |         |         |         |  |  |
| Current assets \$                                 | 126,811 | 127,811 | 120,239 |  |  |
| Current liabilities                               | 54,970  | 55,912  | 47,537  |  |  |
| Working capital                                   | 71,841  | 71,899  | 72,702  |  |  |
| Ratio of current assets to current liabilities    | 2.31    | 2.29    | 2.53    |  |  |

#### Cash and Investments

The College's investment portfolio contains two components: a short duration fixed income approach, which holds high quality liquid fixed income securities generally maturing between overnight and three years, and a longer-term multi-asset class management portfolio, which employs a more diversified approach focused on global investments.

Despite the equity market volatility, the College remained focused on providing steady and consistent earnings growth in its portfolio. In aggregate, the College generated over \$1.2 million, or approximately 1.7%, in capital appreciation in fiscal year 2016. Similarly, in fiscal year 2015, the College generated over \$1.7 million, or approximately 2.5%, in capital appreciation.

Despite the persistently low interest rate environment during the fiscal year, the College's short duration fixed income portfolio generated positive returns while adhering to the investment policy mandates of safety, liquidity and yield. During fiscal year 2016, the portfolio generated a gross return of 1.3%.

The short duration fixed income portfolio is allocated largely towards U.S. government securities, which include U.S. Treasury and federal agency notes and bonds rated AA+. These investments accounted for approximately 55% of the portfolio at June 30, 2016. The remainder of the portfolio is invested in high quality credit investments, including corporate notes, commercial paper, certificates of deposit and municipal bonds.

The multi-asset class portfolio is allocated with a 70.0% equity and 30.0% fixed income approach since its inception in February 2012. The portfolio overweight in equities was reduced in order to minimize risk to the portfolio due to the equity market volatility. During the fiscal year, the portfolio generated a gross return of 1.9%, outperforming its benchmark by 1.4% for the year.

In fiscal years 2016 and 2015, cash and cash equivalents decreased by \$4.6 million, or 11.5% and \$10.2 million, or 20.4%, respectively. The net decrease was primarily due to disbursements for operations including debt service payments. The decrease in cash was offset by cash receipts from operations plus cash reimbursements from deposits held by bond trustees for capital expenses the previous year.

At June 30, 2016, investments totaled \$75.4 million, representing an increase of \$1.2 million due to the portfolio's investment income and appreciation net of investment manager fees.

At June 30, 2015, investments totaled \$74.2 million, representing an increase of \$16.7 million due to the addition of \$15.0 million in excess cash to the portfolio, coupled with the strong performance of the portfolio generating \$1.7 million in investment income and appreciation.

| Cash and Cash Equivalents and Investments<br>(Amounts in thousands)        |    |                            |                            |                            |  |
|--|----|----------------------------|----------------------------|----------------------------|--|
|  |    | 2016                       | 2015                       | 2014                       |  |
| Cash and cash equivalents Investments – short term Investments – long term | \$ | 35,225<br>55,737<br>19,654 | 39,817<br>54,055<br>20,106 | 50,026<br>36,494<br>20,941 |  |
| Total cash and cash equivalents and investments                            | \$ | 110,616                    | 113,978                    | 107,461                    |  |

#### Restricted Deposits Held With Trustees

Restricted deposits held with trustees decreased by \$9.9 million and \$0.6 million as of June 30, 2016 and 2015, respectively, primarily due to requisitions paid throughout the fiscal year to reimburse TCNJ for bond financed capital expenditures temporarily funded by the operating cash. Debt service payments for July 1, 2016 and 2015 are reflected in the restricted deposits held with bond trustees balance as of June 30, 2016 and 2015, respectively.

#### Capital Assets

At June 30, 2016 and 2015, the College had \$638.9 million and \$601.5 million invested in capital assets, net of accumulated depreciation of \$269.9 million and \$250.5 million, respectively. Depreciation charges totaled \$21.2 million and \$20.7 million for the years ended June 30, 2016 and 2015, respectively. Gross capital additions totaling \$62.2 million were comprised primarily of new construction and renovation of facilities such as the new STEM Complex and the Brower Student Center. These additions were funded by capital contributions, institutional reserves, capital grants and proceeds from bonds. The following is a breakdown of the net additions (transfers) for fiscal years ended June 30, 2016, 2015 and 2014:

| Capital Additions (Amounts in thousands) |        |        |          |  |  |
|--|--------|--------|----------|--|--|
|  | 2016   | 2015   | 2014     |  |  |
| Additions (transfers):                   |        |        |          |  |  |
| Works of art/historical treasures        | S —    |        | 200      |  |  |
| Buildings and building improvements      | 13,847 | 6,668  | 26,037   |  |  |
| Leasehold improvements                   | 1,416  |        |          |  |  |
| Infrastructure                           | 2,524  | 4,206  | 4,677    |  |  |
| Equipment and other assets               | 4,920  | 2,414  | 2,518    |  |  |
| Construction in progress                 | 34,119 | 21,233 | (21,539) |  |  |
| Net total additions                      | 56,826 | 34,521 | 11,893   |  |  |

#### **Deferred Outflows of Resources**

During fiscal years 2016 and 2015, the deferred outflows of resources consist of deferred amounts from debt refunding and pensions. The debt refunding amounts increased by \$7.3 million due to the recognition of deferred outflows from the Series 2015G bond issuance, partially offset by the amortization of the deferred amounts, while the deferred outflows relating to pensions increased by \$14.2 million due to the GASB 68 pension amounts allocated to the College.

#### Liabilities

#### Current Liabilities

During fiscal year 2016, current liabilities decreased by \$942 thousand, or 1.7% primarily due to a decrease in unearned revenue and student deposits as a result of changes in the timing of summer 2016 global and other programs.

During fiscal year 2015, current liabilities increased by \$8.4 million, or 17.6% primarily due to the accrual of construction related invoices that were not paid as of the end of the year and increases in the principal bond payments due July 1 of the next fiscal year.

#### Noncurrent Liabilities

During fiscal year 2016, noncurrent liabilities increased by \$18.7 million, or 3.8%, primarily due to the recording of \$25.3 million in additional net pension liability under GASB 68 at fiscal year-end. In addition, \$2.8 million of unearned revenue related to the New Jersey capital grants was recognized as capital grant revenue in 2016 as project expenditures were incurred. The College also made repayments of principal on various bond issues totaling \$11.4 million coupled with \$1.0 million amortization of bond premium.

During fiscal year 2015, noncurrent liabilities increased by \$108.5 million, or 27.9% primarily due to the implementation of GASB 68 and GASB 71 which resulted in the recording of \$117.5 million in net pension liability. In addition, \$3.5 million of unearned revenue related to the New Jersey capital grants was added in 2015. These increases were offset by repayment of principal on various bond issues totaling \$10.3 million coupled with \$1.3 million amortization of bond premium.

#### **Long-Term Debt**

The use of debt has been a key component in the College's transformation into a highly selective institution that has earned national recognitions for its commitment to academic excellence. The attractiveness of the College's facilities is an important factor in the College's ability to recruit highly qualified students. At June 30, 2016 and 2015, the College had \$373.5 million and \$375.9 million, respectively, in outstanding bonds and other long-term obligations including bond premium. TCNJ's debt burden is a characteristic of many New Jersey state colleges and universities due primarily to the lack of state capital support historically and TCNJ's strategic choice to invest and reinvest in state-of-the-art facilities.

According to the rating agencies, TCNJ's bond ratings reflect strong student demand and conservative financial management, which have translated into excellent operating performance and significant growth in cash and investments. At June 30, 2016 and 2015, the College's bond ratings and outlook were as follows:

| 2016             |                         |                              |                   |  |  |  |
|------------------|-------------------------|------------------------------|-------------------|--|--|--|
|                  | Bond Rating and Outlook |                              |                   |  |  |  |
|                  | Fitch                   | Moody's Investors<br>Service | Standard & Poor's |  |  |  |
| Long-term rating | AA-                     | A2                           | A                 |  |  |  |
| Rating outlook   | Stable                  | Stable                       | Stable            |  |  |  |

| 2015             |                         |                              |                   |  |  |  |
|------------------|-------------------------|------------------------------|-------------------|--|--|--|
|                  | Bond Rating and Outlook |                              |                   |  |  |  |
|                  | Fitch                   | Moody's Investors<br>Service | Standard & Poor's |  |  |  |
| Long-term rating | AA                      | A2                           | A                 |  |  |  |
| Rating outlook   | Stable                  | Stable                       | Stable            |  |  |  |

Additional information about the College's existing long-term liabilities is presented in note 9 to the financial statements.

#### **Deferred Inflows of Resources**

During fiscal years 2016 and 2015, the deferred inflows of resources consist of deferred amounts relating to pensions of \$724 thousand and \$3.5 million, respectively, which represent the College's proportionate share recognized under GASB 68 beginning in fiscal year 2015.

#### **Net Position**

Net position represents the value of the College's assets after considering deferred outflows of resources, deferred inflows of resources and liabilities. The change in net position is one indicator of whether the overall financial condition has improved or worsened during the year. The College's net position increased by \$32.3 million, or 12.3% and \$13.8 million, or 5.6% in fiscal years 2016 and 2015, respectively, due to positive performances despite the recording of \$11.0 and \$7.3 million, respectively, in net pension expense under GASB 68.

At June 30, 2016 and 2015, the total net position was reflected in the following three component categories:

Net investment in capital assets represents the College's capital assets, net of accumulated depreciation and outstanding debt attributable to the acquisition, construction, or improvement of those assets. During fiscal year 2016 and 2015, this category increased \$32.0 million and \$21.7 million, respectively, due to net additions to capital assets and payments of outstanding debt.

- Restricted expendable net position contains resources that are subject to externally imposed stipulations regarding their use, but are not required to be maintained in perpetuity. During fiscal year 2016, this category increased \$1.2 million due to a decrease in loans receivable and return of federal capital contributions offset by an increase in trustee principal funds. In fiscal year 2015 this category remained relatively flat.
- Unrestricted net position is not subject to externally imposed stipulations although these resources may be designated for specific purposes by the College's management or Board of Trustees. In fiscal year 2016, this category had a cumulative decrease of \$1.0 million primarily due to the College's proportionate share of GASB 68 pension expense and related deferred outflows of resources, net pension liability and deferred inflows of resources. In fiscal year 2015, this category had a cumulative decrease of \$118.1 million primarily due to the implementation of GASB 68 which resulted in the recording of \$117.5 million in net pension liability as of June 30, 2015.

#### Statements of Revenues, Expenses and Changes in Net Position

The statements of revenues, expenses and changes in net position present the College's results of operations. The statement distinguishes revenues and expenses between operating and nonoperating categories, and provides a view of the College's performance. Generally speaking, operating revenues are received for providing goods and services to the various customers and constituencies of the College. Operating expenses are incurred in the normal operation of the College, including a provision for estimated depreciation on capital assets.

Certain revenue sources that the College relies on for operations, including state appropriations and investment income, are required by GASB to be classified as nonoperating revenues. Nonoperating expenses primarily include interest expense and amortization expense related to the deferred outflows of resources from debt refunding. The College will always report an operating loss due to the types of revenues classified as nonoperating. Therefore, the change in net position is more indicative of the overall financial results for the fiscal year.

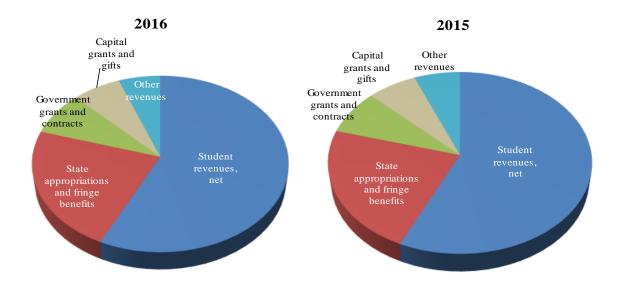
A summary of the College's revenues, expenses, and changes in net position for the fiscal years ended June 30, 2016, 2015 and 2014 are as follows (2014 amounts have not been restated to reflect the effect of GASB 68):

| Condensed Statement of<br>Revenues, Expenses and Changes in Net Position<br>(Amounts in thousands)  |  |  |  |  |  |
|---|--|--|--|--|--|
|   | 2016   | 2015   | 2014   |  |  |
| Net student revenues \$ Government grants and contracts Auxiliary activities Other  | 139,452<br>19,375<br>4,175<br>5,451  | 135,614<br>18,836<br>4,323<br>5,404  | 131,297<br>17,636<br>5,699<br>2,573  |  |  |
| Operating revenues  | 168,453  | 164,177  | 157,205  |  |  |
| Instruction and research Academic support Student services Operation and maintenance of plant Auxiliary activities Institutional support Depreciation Impairment loss on capital assets Other | 74,138<br>15,664<br>19,310<br>20,395<br>31,796<br>17,909<br>21,199<br>3,573<br>8,097 | 70,741<br>15,132<br>17,407<br>26,390<br>31,084<br>17,498<br>20,703<br>—<br>7,373 | 66,849<br>14,972<br>15,558<br>23,811<br>31,494<br>13,228<br>20,337<br>5,382<br>6,550 |  |  |
| Operating expenses  | 212,081  | 206,328  | 198,181  |  |  |
| Operating loss  | (43,628)   | (42,151)   | (40,976)   |  |  |
| State appropriations and fringe benefits<br>Other expenses, net   | 52,439<br>(15,129)   | 53,847<br>(13,613)   | 53,079<br>(12,465)   |  |  |
| Net nonoperating revenues   | 37,310   | 40,234   | 40,614   |  |  |
| Capital grants and gifts  | 38,587   | 15,728   | 8,616  |  |  |
| Increase in net position  | 32,269   | 13,811   | 8,254  |  |  |
| Net position, beginning of year   | 262,422  | 248,611  | 350,886  |  |  |
| Net position, end of year \$  | 294,691  | 262,422  | 359,140  |  |  |

#### Statements of Revenues, Expenses and Changes in Net Position Financial Highlights

#### **Revenues**

The following is an illustration of revenues by source (both operating and nonoperating), that were used to fund the College's activities for the fiscal years ended June 30, 2016 and 2015:



|                                | _    | 2010    | 6              |          | 201     | 5       |
|--------------------------------|------|---------|----------------|----------|---------|---------|
|                                |      | Amount  | Amount Percent |          | Amount  | Percent |
|                                |      |         | (Amounts       | in thous | ands)   |         |
| Student revenues, net          | \$   | 139,452 | 53.7%          | \$       | 135,614 | 58.0%   |
| State appropriations and fring | ge   |         |                |          |         |         |
| benefits                       |      | 52,439  | 20.2%          |          | 53,847  | 23.0%   |
| Government grants and contr    | acts | 19,375  | 7.5%           |          | 18,836  | 8.1%    |
| Capital grants and gifts       |      | 38,587  | 14.9%          |          | 15,728  | 6.7%    |
| Other revenues                 |      | 9,626   | 3.7%           |          | 9,727   | 4.2%    |
|                                | \$   | 259,479 | 100.0%         | \$       | 233,752 | 100.0%  |

#### **Operating Revenues**

Operating revenues represent resources generated by the College in fulfilling its instruction, research and public service mandate. Total operating revenues increased by \$4.3 million or 2.6% and \$7.0 million or 4.4% in fiscal years 2016 and 2015, respectively.

#### Tuition and Fees

Tuition and fees revenues increased \$3.0 million, or 2.6% and \$3.7 million, or 3.3% in fiscal years 2016 and 2015 primarily due to the College's continued strategic efforts to keep the cost of education affordable with a modest

tuition and fees increase of 3.0% in 2016 and 2.0% in 2015 for in-state undergraduate and out-of-state undergraduate students coupled with additional international non-matriculated students in 2015.

#### Student Housing and Fees

In fiscal years 2016 and 2015, student housing and fees decreased by \$0.1 million or 0.2% and \$0.2 million or 0.3%, respectively. In 2015, a residence hall of 156 beds was taken off-line for a major renovation during the fiscal year. While this residence hall was back on-line in 2016, overall housing occupancy was slightly less than 2015 due to an increased number of students participating in study-abroad programs during the spring 2016 semester.

#### Scholarship Allowance

Scholarship allowance decreased by \$0.9 million or 3.4% in fiscal year 2016 primarily due to decreases in institutional scholarships totaling \$0.4 million, state scholarships totaling \$0.3 million and federal scholarships totaling \$0.2 million.

Scholarship allowance decreased by \$0.8 million or 2.9% in fiscal year 2015 primarily due to a decrease in institutional scholarships totaling \$1.4 million, which was offset by an increase of \$0.3 million in State funded scholarships and \$0.3 million in Federal scholarships.

| Scholarship Allowance<br>(Amounts in thousands) |  |                          |  |  |  |
|---|--|--------------------------|--|--|--|
|   | 2016                                   | 2015                     | 2014   |  |  |
| \$  | 6,785<br>5,582<br>13,427               | 7,115<br>5,747<br>13,827 | 6,787<br>5,451<br>15,257   |  |  |
| \$  | 25,794                                 | 26,689                   | 27,495   |  |  |
|   | ************************************** | **Example 1.5            | Amounts in thousands)       2016     2015       \$ 6,785     7,115       5,582     5,747       13,427     13,827 |  |  |

#### Auxiliary Activities

Auxiliary activities, which are self-supporting activities, accounted for approximately 2.5% and 2.6% of the total operating revenues in fiscal years 2016 and 2015, respectively. Included in auxiliary activities are revenues derived primarily from commissions, student center and conference center operations, and summer camp activities.

#### Government Grants and Contracts

The College recognizes revenues associated with the direct costs of grants and contracts as the related expenditures are incurred. In fiscal years 2016 and 2015, government grants and contracts increased by \$0.5 million or 2.9%, and \$1.2 million or 6.8%, respectively, primarily due to the increase in federal and state grant activities.

#### **Nonoperating Revenues**

Nonoperating revenues are those not generated by the College's core mission and include such funding sources as investment income and New Jersey State support, appropriations and funding for fringe benefits.

#### New Jersey State Appropriations

New Jersey state appropriations represented 20.2% and 23.0% of the total College revenues in fiscal years 2016 and 2015, respectively. The level of state support is therefore a factor influencing the College's overall financial condition. The state appropriations include amounts appropriated by the State Legislature and employees' fringe benefits paid by the State.

The College reimburses the State for the fringe benefit costs for the number of employees who exceed the state authorized position count of 859 for TCNJ. Even though state appropriations are considered nonoperating revenue, the total amount supports operating expenses.

In fiscal year 2016, the gross state support to the College decreased by \$1.4 million or 2.6% as the base state appropriation decreased \$2.1 million and fringe benefits funded by the State increased \$0.7 million. In fiscal year 2015, gross state support increased \$0.8 million or 1.4%. The base state appropriations remained stable while the fringe benefits funded by the State increased.

The breakdown of the state appropriations at June 30, 2016, 2015 and 2014 are as follows:

| State Appropriations<br>(Amounts in thousands) |    |                  |                  |                  |  |
|--|----|------------------|------------------|------------------|--|
|  |    | 2016             | 2015             | 2014             |  |
| State appropriations Fringe benefits           | \$ | 27,177<br>25,262 | 29,317<br>24,530 | 29,317<br>23,762 |  |
| Gross state support                            | \$ | 52,439           | 53,847           | 53,079           |  |

#### Investment Income

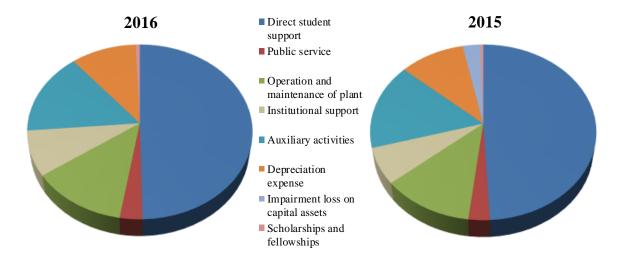
Investment income includes interest and dividend income as well as realized and unrealized gains and losses. During fiscal year 2016, the positive performance of the investment portfolio yielded a total return of \$1.4 million, a decrease of \$0.4 million over the previous fiscal year total of \$1.8 million. The decreases in fiscal year 2016 and 2015 are primarily due to lower investment income and appreciation as a result of continued market volatility.

#### Capital Grants and Gifts

Capital grants and gifts totaled \$38.6 million and \$15.7 million in fiscal years 2016 and 2015, respectively, due to the receipt of a number of New Jersey State grants to fund the acquisition of academic equipment, a new Science, Engineering, Technology and Mathematics (STEM) building and various information technology improvements. The revenue for these capital grants is recognized as expenses are incurred. Amounts received from grants for which eligibility requirements have not been met under the terms of the agreements are included in unearned revenue in the statements of net position. In addition, in fiscal year 2016, the College received the third and final payment on a multi-year restricted gift earmarked for a major renovation of the student center. This gift was recognized as revenue as funds are received and in the possession and control of the College.

#### **Expenses**

The following is an illustration of operating expenses by function for the fiscal years ended June 30, 2016 and 2015:



|                                    | <br>2016      |          |           | 201     | 5       |
|------------------------------------|---------------|----------|-----------|---------|---------|
|                                    | Amount        | Percent  |           | Amount  | Percent |
|                                    |               | (Amounts | in thousa | ands)   |         |
| Instruction and research           | \$<br>74,138  | 35.0%    | \$        | 70,741  | 34.3%   |
| Academic support                   | 15,664        | 7.4%     |           | 15,132  | 7.4%    |
| Student services                   | 19,310        | 9.1%     |           | 17,407  | 8.4%    |
| Direct student support             | <br>109,112   | 51.5%    |           | 103,280 | 50.1%   |
| Public service                     | 6,795         | 3.2%     |           | 6,080   | 2.9%    |
| Operation and maintenance of plant | 20,395        | 9.6%     |           | 26,390  | 12.8%   |
| Institutional support              | 17,909        | 8.4%     |           | 17,498  | 8.5%    |
| Auxiliary activities               | 31,796        | 15.0%    |           | 31,084  | 15.1%   |
| Depreciation expense               | 21,199        | 10.0%    |           | 20,703  | 10.0%   |
| Impairment loss on capital assets  | 3,573         | 1.7%     |           | _       | 0.0%    |
| Scholarships and fellowships       | 1,302         | 0.6%     |           | 1,293   | 0.6%    |
|                                    | \$<br>212,081 | 100.0%   | \$        | 206,328 | 100.0%  |

2017

#### **Operating Expenses**

The College has consistently demonstrated its commitment to preserving the quality of its academic programs despite the challenging fiscal environment by continuing to allocate a significant portion of its operating expenses to direct student support (instruction, research, academic support and student services) and to college-funded scholarships which are reported as a reduction of operating revenues.

In fiscal year 2016, total operating expenses were \$212.1 million, representing an overall increase of \$5.8 million or 2.8% over the previous fiscal year total of \$206.3 million. This increase was primarily due to a \$3.7 million

2015

increase in pension expense, increases in salaries and fringe benefit costs and a \$3.6 million impairment loss on capital assets in fiscal year 2016, offset by a decrease of \$6.0 million in operation and maintenance of plant expenses.

In fiscal year 2015, total operating expenses were \$206.3 million, representing an overall increase of \$8.1 million or 4.1% over the previous fiscal year total of \$198.2 million. This increase was primarily due to \$7.3 million in net pension expense due to the implementation of GASB 68. Increases in salaries and other fringe benefits costs were offset by a decrease of \$5.4 million in impairment loss on capital assets recorded in fiscal year 2014.

#### Instruction and Research

The combination of instruction and research represents the College's largest operating expense category. In fiscal years 2016 and 2015, the change in both functional categories was primarily due to contractual salary and related fringe benefits costs driven by the recording of pension expenses for the defined benefit plans.

#### Academic Support

In fiscal year 2016, academic support expenses increased \$0.5 million or 3.5%. In fiscal year 2015, academic support expenses remained relatively stable. The increase in both years was primarily due to increases in salary, fringe benefits and pension expenses.

#### Public Service

Public service represents grant activities and academic enterprise programs geared toward community involvement and benefit, such as the Bonner Center for Civic and Community Engagement and the New Jersey AmeriCorps grants. This category increased by \$0.7 million or 11.8% in fiscal year 2016 primarily due to an increase in external grant activity plus an increase in salary, fringe benefit and pension expenses. This category increased by \$0.6 million or 10.3% in fiscal year 2015 primarily due to an increase in external grant activity.

#### Student Services

In fiscal years 2016 and 2015, student service expenses increased by \$1.9 million or 10.9% and \$1.8 million or 11.9%, respectively, due to increases in salary and fringe benefits costs driven by the recording of pension expenses for the defined benefit plans. In addition, there were investments for commencement activities, athletics activities and the operation of a new fitness center.

#### Operation and Maintenance of Plant

Operation and maintenance of plant decreased by \$6.0 million or 22.7% in fiscal year 2016 primarily due to additional expenses being capitalized in the current year. This category increased \$2.6 million or 10.8% in fiscal year 2015 mainly due to increases in emergency repairs for maintenance projects plus salary and fringe benefits increases driven by the recording of pension expenses for the defined benefit plans.

#### Institutional Support

In fiscal years 2016 and 2015, institutional support increased \$0.4 million or 2.3% and \$4.3 million or 32.3%, respectively. In fiscal year 2016, the change is due to increases in salary, fringe benefit and pension expenses. In fiscal year 2015, the increase is due to the strategic funding allocations for the institutional priorities within college advancement for fundraising activities and campus-wide staff professional development. In addition, there were



increases in administrative computing for hardware and software coupled with increases in salary and related fringe benefits costs driven by the recording of pension expenses for the defined benefit plans.

#### Auxiliary Activities

The \$0.7 million or 2.3% increase during fiscal year 2016 in auxiliary activities can be attributed primarily to increases in salary, fringe benefit and pension expenses. The \$0.4 million or 1.3% decrease during fiscal year 2015 in auxiliary activities can be attributed primarily to a large external event that was held on campus in fiscal year 2014, coupled with the lack of summer camp activities in fiscal year 2015. This was offset by increased meal plan costs, salary and fringe benefits.

#### Depreciation Expense

Depreciation expense increased by \$0.5 million or 2.4% in fiscal year 2016 and \$0.4 million or 1.8% in fiscal year 2015 due to additional capital expenditures in investment in plant which were eligible to be depreciated.

#### Impairment Loss on Capital Assets

During fiscal year 2016 there was a total of \$3.6 million in impairment loss on capital assets as a result of changes in the manner and expected duration of use of various assets.

#### **Nonoperating Expenses**

Nonoperating expenses are those not incurred by the College's core mission and include such activities as interest on debt and transactions with institutionally affiliated organizations.

#### Interest Expense

Interest expense is traditionally partially offset by the amount of interest capitalized during the construction phase of major projects. Interest expense decreased by \$0.6 million or 3.7% in fiscal year 2016 primarily due to the 2015 Series G refunding of 2008 Series D that resulted in a savings to the College. In fiscal year 2015, interest expense decreased by \$0.1 million or 0.8% primarily due to the capitalized interest on the 2013 Series A bonds that were issued to finance the construction of a new STEM building.

#### Transactions with Affiliates

The College's affiliates include the College of New Jersey Foundation and the Trenton State College Corporation. Examples of transactions that are reflected in affiliate transfers include: funds disbursed from the Foundation for institutional scholarship support, restricted funds disbursements and transfer of properties. In fiscal year 2016, transactions with affiliates decreased by \$0.8 million primarily due to a decrease in Foundation activity for institutional scholarship support. This decrease was offset by a modest increase in the Corporation's affiliate transfers. In fiscal year 2015, transactions with affiliates increased by \$0.2 million, primarily due to Foundation activity for institutional scholarship support and restricted private grants. This increase was offset by a modest decrease in the Corporation's affiliate transfers.

#### Other Revenues (Expenses), Net

In fiscal year 2016, other nonoperating expenses increased \$1.0 million which was mainly due to an increase in amortization of deferred outflows related to the 2015 Series G bond issuance. In fiscal year 2015, other nonoperating expenses decreased \$1.2 million which was mainly due to the activities relating to the bond issuance costs, loan administrative costs and bad debt expense.

#### **Economic Factors that Will Affect the Future**

The College has a long tradition of prudent financial planning and resource allocation. This philosophy has allowed it to continue to strengthen its financial position through positive operating results allowing it to respond to unforeseen challenges and opportunities. For the fiscal years ending June 30, 2016 and 2015, the College finished with an increase of \$32.3 million or 12.3% and \$13.8 million or 5.6% in net position despite the recording of \$11.0 million and \$7.3 million in net pension expense due to the adoption of GASB 68, respectively. The increase in net position is one indicator that the College's financial health continues to improve.

Cognizant of our responsibility to allocate resources strategically and keep the cost of education at TCNJ affordable, the College has identified areas for focused review and strategies to ensure the maintenance of the College's long-term financial health. These focused reviews are coordinated with two major institutional priorities, the new strategic plan and the enterprise risk management program, and should provide the foundation for improvement in the health of the institution based on sound strategic planning as well as facilities master planning. These planning enhancements will depend on a better understanding of the increasing demand for institutional scholarships, strategic enrollment management and thoughtful investment in academic and student development programs. The strategies include cost containment initiatives, review of the organizational structure to generate financial efficiencies and preserve organizational effectiveness, investment in facilities, expansion of fundraising activities, diversification of revenues, and enhancement of entrepreneurial activity.

The state and national economy will continue to pose budgetary challenges for the College in the future. However, as a result of strategic planning efforts and a campus-wide commitment to prudent fiscal management, TCNJ continues to make significant strategic investments over the next several years based on our financial position.

A healthy student demand and favorable market position as evidenced by consistent enrollment, our sustained ability to attract and retain high-achieving students and our consistently strong operating performance and liquidity, are all factors in the positive outlook for The College of New Jersey. Management believes that the College is well positioned to continue providing excellence in educational programs to our students and service to the State.

### STATEMENT OF NET POSITION

June 30, 2016

(Amounts in thousands)

| Assets  | Business-Type Activities The College of New Jersey | Component Unit<br>The College<br>of New Jersey<br>Foundation, Inc. | Total           |
|---|--|--|-----------------|
| Current assets:   | of New Jersey                                      | roundation, inc.   | Total           |
| Cash and cash equivalents \$ Receivables:   | 35,225   | 1,273  | 36,498          |
| Student accounts, net of allowance for doubtful accounts of \$394<br>Student loans                                | 1,848<br>841                                       |  | 1,848<br>841    |
| Grants  | 4,264  | _  | 4,264           |
| Due from State of New Jersey (note 5)   | 6,161  | _  | 6,161           |
| Due from affiliates (note 3)  | 649  | <del></del>  | 649             |
| Other   | 1,028  | 19   | 1,047           |
| Total receivables   | 14,791   | 19   | 14,810          |
| Investments (notes 4 and 15)  | 55,737   | 2,469  | 58,206          |
| Restricted deposits held with trustees (note 7)   | 19,841   | _  | 19,841          |
| Prepaid expenses and other assets   | 1,217  | 10   | 1,227           |
| Total current assets  | 126,811  | 3,771  | 130,582         |
| Noncurrent assets:  |  |  |                 |
| Student loans receivable, net of allowance for doubtful loans of \$404  | 2,810  | _  | 2,810           |
| Restricted deposits held with trustees (note 7)   | 28,538   |  | 28,538          |
| Other assets Investments (notes 4 and 15)   | 19,654   | 3  | 3<br>19,654     |
| Restricted investments (notes 4 and 15)   | 19,034   | 30,962   | 30,962          |
| Prepaid insurance premium costs, net of accumulated amortization of \$1,317                                       | 2,877  |  | 2,877           |
| Capital assets, net (note 6)  | 638,881  | _  | 638,881         |
| Total noncurrent assets   | 692,760  | 30,965   | 723,725         |
| Total assets  | 819,571  | 34,736   | 854,307         |
| Deferred Outflows of Resources  | 619,571  | 34,730   | 654,507         |
| Deferred amounts from debt refunding  | 28,610   | _  | 28,610          |
| Deferred amounts from pensions (note 11)  | 18,756   | _  | 18,756          |
| Total deferred outflows of resources  | 47,366   | _  | 47,366          |
| Liabilities   | 17,500   |  | 17,500          |
| Current liabilities:  |  |  |                 |
| Accounts payable and accrued expenses (note 8)  | 36,479   | 138  | 36,617          |
| Compensated absences – current portion (note 12)  | 3,528  | _  | 3,528           |
| Due to affiliates (note 3)  | 164  | 597  | 761             |
| Unearned revenue and student deposits  Bonds payable – current portion, including net premium of \$1,755 (note 9) | 913<br>13,275                                      | _  | 913<br>13,275   |
| Other long-term obligations – current portion (note 9)  | 611  | 401  | 1,012           |
| Total current liabilities   | 54,970   | 1,136  | 56,106          |
| Noncurrent liabilities (note 9):  | 34,970   | 1,130  | 30,100          |
| Compensated absences – noncurrent (note 12)   | 415  | _  | 415             |
| U.S. and Government grants refundable   | 4,330  | _  | 4,330           |
| Unearned revenue – noncurrent   | 9,342  | _  | 9,342           |
| Bonds payable - noncurrent, including net premium of \$14,607 (note 9)  | 353,462  | _  | 353,462         |
| Other long-term obligations (note 9)  | 6,193  | 2,757  | 8,950           |
| Net pension liability (note 11)   | 142,810  |  | 142,810         |
| Total noncurrent liabilities  | 516,552  | 2,757  | 519,309         |
| Total liabilities   | 571,522  | 3,893  | 575,415         |
| Deferred Inflows of Resources   |  |  |                 |
| Deferred amounts from pensions (note 11)  | 724  | _  | 724             |
| Net Position  | 292.072  |  | 282 072         |
| Net investment in capital assets Restricted:  | 283,072  | <del></del>  | 283,072         |
| Nonexpendable:  |  |  |                 |
| Scholarships  | _  | 9,156  | 9,156           |
| Other programs  | _  | 2,884  | 2,884           |
| Expendable:   |  |  |                 |
| Scholarships  | _  | 10,963   | 10,963          |
| Research Debt convice and conital   | 12.100   | 81   | 81              |
| Debt service and capital Other  | 12,198   | 4,720  | 12,198<br>4,720 |
| Student loans   | 409  |  | 409             |
| Unrestricted  | (988)  | 3,039  | 2,051           |
| Total net position \$   | 294,691  | 30,843   | 325,534         |
| - 0m. not position  | 271,071  | 30,013   | 520,051         |



### STATEMENT OF NET POSITION

June 30, 2015

(Amounts in thousands)

| A   | Business-Type Activities The College | Component Unit The College of New Jersey | Tatal           |
|---|--------------------------------------|--|-----------------|
| Assets Current assets:  | of New Jersey                        | Foundation, Inc.                         | Total           |
| Current assets:  Cash and cash equivalents  Receivables:  | 39,817                               | 1,326                                    | 41,143          |
| Student accounts, net of allowance for doubtful accounts of \$427   | 2,898                                |  | 2,898           |
| Student loans   | 851                                  | _  | 851             |
| Grants  | 3,291                                | _  | 3,291           |
| Due from State of New Jersey (note 5)   | 3,601                                | _  | 3,601           |
| Due from affiliates (note 3) Other  | 1,377<br>1,111                       | 1,049                                    | 1,377<br>2,160  |
|   |                                      |  |                 |
| Total receivables   | 13,129                               | 1,049                                    | 14,178          |
| Investments (notes 4 and 15)  | 54,055                               | 1,630                                    | 55,685          |
| Restricted deposits held with trustees (note 7) Prepaid expenses and other assets                                 | 19,840<br>970                        |  | 19,840<br>970   |
|   |                                      | 4.005                                    |                 |
| Total current assets Noncurrent assets:   | 127,811                              | 4,005                                    | 131,816         |
| Student loans receivable, net for allowance for doubtful loans of \$514   | 3,022                                | _  | 3,022           |
| Restricted deposits held with trustees (note 7)   | 38,404                               | _  | 38,404          |
| Other assets  | _                                    | 4  | 4               |
| Investments (notes 4 and 15)  | 20,106                               | _  | 20,106          |
| Restricted investments (notes 4 and 15)   |                                      | 30,609                                   | 30,609          |
| Prepaid insurance premium costs, net of accumulated amortization of \$1,156                                       | 3,039                                | _  | 3,039           |
| Capital assets, net (note 6)  | 601,473                              | 20.612                                   | 601,473         |
| Total noncurrent assets   | 666,044                              | 30,613                                   | 696,657         |
| Total assets  | 793,855                              | 34,618                                   | 828,473         |
| Deferred Outflows of Resources Deferred amounts from debt refunding   | 21,312                               |  | 21,312          |
| Deferred amounts from pensions (note 11)  | 4,581                                |  | 4,581           |
| Total deferred outflows of resources  |                                      |  |                 |
| Liabilities   | 25,893                               |  | 25,893          |
| Current liabilities:  |                                      |  |                 |
| Accounts payable and accrued expenses (note 8)  | 37,394                               | 26                                       | 37,420          |
| Compensated absences – current portion (note 12)  | 3,637                                | _  | 3,637           |
| Due to affiliates (note 3)  | 102                                  | 1,323                                    | 1,425           |
| Unearned revenue and student deposits  Bonds payable – current portion, including net premium of \$1,149 (note 9) | 2,224<br>11,884                      | _  | 2,224<br>11,884 |
| Other long-term obligations – current portion (note 9)  | 671                                  | 371                                      | 1,042           |
| Total current liabilities   | 55,912                               | 1,720                                    | 57,632          |
| Noncurrent liabilities (note 9):  | 55,712                               | 1,720                                    | 31,032          |
| Compensated absences – noncurrent (note 12)   | 433                                  | _  | 433             |
| U.S. and Government grants refundable   | 4,414                                | _  | 4,414           |
| Unearned revenue – noncurrent   | 12,144                               | _  | 12,144          |
| Bonds payable – noncurrent, including net premium of \$8,020 (note 9)   | 356,535                              | _  | 356,535         |
| Other long-term obligations (note 9)  | 6,804                                | 2,570                                    | 9,374           |
| Net pension liability (note 11)   | 117,547                              | _  | 117,547         |
| Total noncurrent liabilities  | 497,877                              | 2,570                                    | 500,447         |
| Total liabilities   | 553,789                              | 4,290                                    | 558,079         |
| Deferred Inflows of Resources Deferred amounts from pensions (note 11)  | 3,537                                |  | 3,537           |
| Net Position  | 3,337                                |  | 3,337           |
| Net investment in capital assets  | 251,027                              | _  | 251,027         |
| Restricted:   |                                      |  |                 |
| Nonexpendable:  |                                      |  |                 |
| Scholarships Other programs   | _                                    | 7,829                                    | 7,829           |
| Other programs Expendable:  |                                      | 3,117                                    | 3,117           |
| Scholarships  | _                                    | 12,887                                   | 12,887          |
| Research  | _                                    | 72                                       | 72              |
| Debt service and capital  | 11,082                               | _  | 11,082          |
| Other   | _                                    | 3,046                                    | 3,046           |
| Student loans   | 301                                  | 2.220                                    | 301             |
| Unrestricted  | 12                                   | 3,378                                    | 3,390           |
| Total net position \$   | 262,422                              | 30,329                                   | 292,751         |



# STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION

Year ended June 30, 2016 (Amounts in thousands)

|  | Business-Type<br>Activities<br>The College | Component Unit<br>The College<br>of New Jersey |                    |
|--|--|--|--------------------|
|  | of New Jersey                              | Foundation, Inc.                               | Total              |
| Operating revenues:                                    |  |  |                    |
| Student revenues:                                      | 110.056                                    |  | 110.056            |
| Student tuition and fees \$                            | 118,856                                    |  | 118,856            |
| Less tuition scholarship allowances                    | (20,374)                                   |  | (20,374)           |
| Net student tuition and fees                           | 98,482                                     |  | 98,482             |
| Student housing and fees                               | 46,390                                     | <del>-</del>                                   | 46,390             |
| Less housing scholarship allowances                    | (5,420)                                    | _  | (5,420)            |
| Net student housing and fees                           | 40,970                                     | _  | 40,970             |
| Federal grants and contracts                           | 10,531                                     | _  | 10,531             |
| State of New Jersey grants and contracts               | 8,844                                      | _  | 8,844              |
| Auxiliary activities                                   | 4,175                                      | _  | 4,175              |
| Contributions  | _  | 3,053  | 3,053              |
| Interest on student loans receivable                   | 89   | <del></del>                                    | 89                 |
| Other operating revenues                               | 5,362                                      | 2,199  | 7,561              |
| Total operating revenues                               | 168,453                                    | 5,252  | 173,705            |
| Operating expenses:                                    |  |  |                    |
| Instruction  | 61,384                                     | _  | 61,384             |
| Research   | 12,754                                     |  | 12,754             |
| Academic support                                       | 15,664                                     | _  | 15,664             |
| Public service   | 6,795                                      |  | 6,795              |
| Student services                                       | 19,310                                     | _  | 19,310             |
| Operation and maintenance of plant                     | 20,395                                     | <del>-</del>                                   | 20,395             |
| Institutional support                                  | 17,909                                     |  | 17,909             |
| Scholarships and fellowships                           | 1,302                                      | 723  | 2,025              |
| Auxiliary activities                                   | 31,796                                     | 75.4   | 31,796             |
| Fundraising  | 21 100                                     | 754  | 754                |
| Depreciation Impairment loss on capital assets         | 21,199<br>3,573                            | <del></del>                                    | 21,199             |
|  |  | 1 155  | 3,573              |
| Total operating expenses                               | 212,081                                    | 1,477  | 213,558            |
| Operating (loss) income                                | (43,628)                                   | 3,775  | (39,853)           |
| Nonoperating revenues (expenses):                      | 25.155                                     |  | 25.155             |
| State of New Jersey appropriations                     | 27,177                                     |  | 27,177             |
| State of New Jersey fringe benefits                    | 25,262                                     | (21)   | 25,262             |
| Investment income                                      | 1,385                                      | (31)   | 1,354              |
| Interest expense Transactions with affiliates (note 3) | (15,983)<br>1,213                          | (3,490)  | (15,983)           |
| Other expenses, net                                    | (1,744)                                    | (5,490)  | (2,277)<br>(2,332) |
| •  |  |  |                    |
| Net nonoperating revenues (expenses)                   | 37,310                                     | (4,109)  | 33,201             |
| Loss before other revenues                             | (6,318)                                    | (334)  | (6,652)            |
| Additions to permanent endowments                      | <del>-</del>                               | 848  | 848                |
| Capital grants and gifts                               | 38,587                                     | _  | 38,587             |
| Increase in net position                               | 32,269                                     | 514  | 32,783             |
| Net position as of beginning of year                   | 262,422                                    | 30,329   | 292,751            |
| Net position as of end of year \$                      | 294,691                                    | 30,843   | 325,534            |



# STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION

Year ended June 30, 2015 (Amounts in thousands)

| of New Jersey Foundation, Inc. Total                                 |              |
|--|--------------|
| Operating revenues:  |              |
| Student revenues:  |              |
| Student tuition and fees \$ 115,813 — 115                            | ,813         |
| Less tuition scholarship allowances (20,862) — (20,                  | ,862)        |
| Net student tuition and fees 94,951 — 94                             | ,951         |
| Student housing and fees 46,490 — 46                                 | ,490         |
| Less housing scholarship allowances (5,827) — (5,                    | ,827)        |
| Net student housing and fees 40,663 — 40                             | ,663         |
| Federal grants and contracts 10,041 — 10                             | ,041         |
| State of New Jersey grants and contracts 8,795 — 8                   | ,795         |
|  | ,323         |
|  | ,361         |
| Interest on student loans receivable 89 —                            | 89           |
| Other operating revenues 5,315 1,360 6                               | ,675         |
|  | ,898         |
| Operating expenses:  | 0.40         |
|  | ,048         |
|  | ,693         |
|  | ,132         |
| ***************************************                              | ,080         |
|  | ,407<br>,390 |
|  | ,498         |
|  | ,839         |
|  | ,084         |
| Fundraising — 678  | 678          |
|  | ,703         |
| Total operating expenses 206,328 1,224 207                           | ,552         |
| Operating (loss) income (42,151) 3,497 (38,                          | (654)        |
| Nonoperating revenues (expenses):                                    |              |
| State of New Jersey appropriations 29,317 — 29                       | ,317         |
| State of New Jersey fringe benefits 24,530 — 24                      | ,530         |
|  | ,632         |
|  | ,592)        |
|  | (417)        |
| Other expenses, net (783) (837)                                      | ,620)        |
| Net nonoperating revenues (expenses) 40,234 (3,384) 36               | ,850         |
| (Loss) income before other revenues (1,917) 113 (1,                  | ,804)        |
|  | 832          |
| Capital grants and gifts   | ,728         |
| Increase in net position 13,811 945 14                               | ,756         |
| Net position as of beginning of year, as restated 248,611 29,384 277 | ,995         |
| Net position as of end of year \$ 262,422 30,329 292                 | ,751         |



### STATEMENTS OF CASH FLOWS

(Business-Type Activities – College only) Years ended June 30, 2016 and 2015 (Amounts in thousands)

|  | 2016             | 2015     |
|--|------------------|----------|
| Cash flows from operating activities:  |                  |          |
| Student tuition and fees \$  | 98,069           | 94,256   |
| Federal and State grants and contracts   | 18,402           | 19,016   |
| Payments to suppliers  | (45,670)         | (50,171) |
| Payments to employees  | (104,262)        | (99,999) |
| Payments for benefits  | (4,806)          | (4,400)  |
| Student housing and auxiliary activities                                       | 45,632           | 45,918   |
| Other receipts, net  | 5,560            | 5,609    |
| Net cash provided by operating activities                                      | 12,925           | 10,229   |
| Cash flows from noncapital financing activities:                               |                  |          |
| New Jersey State appropriations  | 27,177           | 29,317   |
| Other receipts, net  | 2,350            | 1,709    |
| Net cash provided by noncapital financing activities                           | 29,527           | 31,026   |
| Cash flows from capital and related financing activities:                      |                  |          |
| Purchase of capital assets   | (60,022)         | (26,310) |
| Net withdrawals from deposits held with trustees                               | 10,839           | 7,595    |
| Bond debt retirement Proceeds from bond issuance                               | (124,948)        | _        |
| Bond issuance costs  | 125,611<br>(631) | _        |
| Capital grants and gifts   | 31,567           | 11,293   |
| Principal payments on bonds and other obligations                              | (10,459)         | (9,422)  |
| Interest payments on bonds and other obligations                               | (19,148)         | (19,675) |
| Net cash used in capital and related financing activities                      | (47,191)         | (36,519) |
| Cash flows from investing activities:  |                  |          |
| Interest on investments  | 147              | 55       |
| Purchases of investments   | _                | (15,000) |
| Net cash provided by (used in) investing activities                            | 147              | (14,945) |
| Net change in cash and cash equivalents  | (4,592)          | (10,209) |
| Cash and cash equivalents as of beginning of year                              | 39,817           | 50,026   |
| Cash and cash equivalents as of end of year \$                                 | 35,225           | 39,817   |
| Reconciliation of operating loss to net cash provided by operating activities: |                  |          |
| Operating loss \$  | (43,628)         | (42,151) |
| Adjustments to reconcile operating loss to net cash provided by                |                  |          |
| operating activities:  |                  |          |
| Depreciation   | 21,199           | 20,703   |
| Impairment loss  | 3,573            | 24.520   |
| State of New Jersey fringe benefits  | 25,262           | 24,530   |
| Changes in assets and liabilities:  Receivables, net                           | 681              | 45       |
| Prepaid expenses   | (247)            | (266)    |
| Deferred outflows of resources from pensions                                   | (14,175)         | (4,581)  |
| Accounts payable and accrued expenses  | (217)            | 26       |
| Accrued salaries   | (535)            | 609      |
| Other accrued expenses   | (127)            | 138      |
| Unearned revenue and student deposits  | (1,311)          | 621      |
| Net pension liability  | 25,263           | 7,018    |
| Deferred inflows of resources from pensions                                    | (2,813)          | 3,537    |
| Net cash provided by operating activities \$                                   | 12,925           | 10,229   |



### Notes to the Financial Statements (\$ in thousands)

#### (1) Organization

The College of New Jersey (the College) is a mid-sized, comprehensive public college that concentrates primarily on the undergraduate experience. Baccalaureate and master's degrees are offered through the academic programs of the College's seven schools (Arts and Communication; Business; Education; Humanities and Social Science; Science; Nursing, Health, and Exercise Science; and Engineering). In the fall of 2015, TCNJ enrolled 6,589 full time equivalent undergraduate students and 368 full time graduate students. The College has residential facilities that house more than half of the students on campus.

The College is recognized as a public institution of higher education by the State of New Jersey (the State) and, accordingly, the State Legislature appropriates funds annually to support the College. Under the law, the College is an instrumentality of the State with a high degree of autonomy. However, pursuant to the provisions of Governmental Accounting Standards Board (GASB) Statement No. 14, the College is considered to be a component unit of the State for financial reporting purposes. Accordingly, the financial statements of the College are included in the State's Comprehensive Annual Financial Report.

#### (2) Summary of Significant Accounting Policies

#### (a) Basis of Presentation

The accounting policies of the College conform to all U.S. generally accepted accounting principles as applicable to public colleges and universities.

GASB Statement No. 35 establishes standards for external financial reporting for public colleges and universities and requires that resources be classified for accounting and reporting purposes into the following net position categories.

• *Net investment in capital assets:* Capital assets, net of accumulated depreciation and outstanding principal balances of debt attributable to the acquisition, construction, or improvement of those assets.

#### • Restricted:

*Nonexpendable:* Net position that is subject to externally imposed stipulations and must be maintained permanently by the College.

*Expendable:* Net position that is subject to externally imposed stipulations that can be fulfilled by actions of the College pursuant to the stipulations or that expire by the passage of time.

• *Unrestricted:* Net position that is not subject to externally imposed stipulations and may be designated for specific purposes by action of management to the board of trustees.

When an expense is incurred that can be paid using either restricted or unrestricted resources, the College's policy is to first apply the expense towards restricted resources and then towards unrestricted resources.

#### (b) Measurement Focus and Basis of Accounting

The accompanying financial statements have been prepared on the accrual basis of accounting using the economic resources measurement focus. The College reports as a business-type activity, as defined



### Notes to the Financial Statements (\$ in thousands)

by GASB Statement No. 35. Business-type activities are those that are financed in whole or in part by fees charged to external parties for goods or services.

#### (c) Cash and Cash Equivalents

Cash and cash equivalents consist primarily of investments with the New Jersey State Cash Management Fund that are combined into a large scale investment program with amounts contributed by other state entities. These investments consist primarily of U.S. Treasury issues, commercial paper and certificates of deposit. All highly liquid investments purchased with an original maturity of three months or less are also classified as cash equivalents.

#### (d) Restricted Deposits Held with Trustees

Restricted deposits held with trustees are reflected at fair value, which is based on quoted market prices. Purchases and sales of investments are accounted for on the trade-date basis. Investment income is recorded on an accrual basis.

#### (e) Investments

Investments are reflected at fair value, which is based on quoted market prices or other fair value measurement methods allowed by GASB Statement No. 72. Purchases and sales of investments are accounted for on the trade-date basis. Investment income is recorded on an accrual basis. Changes in fair value (including both realized and unrealized gains and losses) are reported in investment income.

#### (f) Capital Assets

Capital assets include buildings, equipment, works of art, and infrastructure assets, such as roads and sidewalks. Such assets are recorded at historical cost or estimated historical cost if purchased or constructed. Building improvements and infrastructure costing over \$5, equipment items with a unit cost of \$3 or more, land improvements over \$25, and software implementation over \$100 are capitalized. Leasehold improvements are capitalized using the building improvement and equipment thresholds and are depreciated over the life of the lease. Donated capital assets are recorded at estimated fair market value at the date of donation. The costs of normal maintenance and repairs that do not add to the value of the asset or materially extend assets' lives are not capitalized. Major outlays for capital assets and improvements are capitalized as projects are constructed. Works of art or historical treasures that are held for public exhibition, education, or research in furtherance of public service are capitalized.

Capital assets of the College are depreciated using the straight line method over the following useful lives:

| Capital asset                  | Useful lives   |
|--------------------------------|----------------|
| Buildings                      | 30 to 50 years |
| Infrastructure                 | 35 years       |
| Land and building improvements | 25 years       |
| Leasehold improvements         | 10 years       |
| Equipment and other assets     | 5 to 10 years  |

### Notes to the Financial Statements (\$ in thousands)

Estimated costs to complete the projects classified as construction in progress are approximately \$49,502. Such construction costs are anticipated to be financed by proceeds from long-term debt, capital grants and gifts, and capital reserves.

#### (g) Deferred Outflows of Resources

Deferred outflows of resources represent unamortized amounts from debt refunding and amounts related to changes in the net pension liability.

#### (h) Deferred Inflows of Resources

Deferred inflows of resources represent amounts related to changes in the net pension liability.

#### (i) Revenue Recognition

Revenues from student tuition and fees and auxiliary activities are presented net of scholarships applied to student accounts and are recognized in the period earned. Tuition waivers and other payments made directly to students are presented as scholarships and are included in operating expenses in the period incurred. Student tuition and fees and deposits collected in advance of the fiscal year are recorded as unearned revenue in the accompanying statements of net position.

Grant revenue is comprised mainly of funds received from grants from Federal and State of New Jersey sources and is recognized when all eligibility requirements for revenue recognition are met which is generally the period in which related expenses are incurred. Amounts received from grants for which eligibility requirements have not been met under the terms of the agreements are included in unearned revenue in the accompanying statements of net position.

Revenue from State of New Jersey appropriations is recognized in the fiscal year during which the State of New Jersey appropriates the funds to the College.

#### (j) Student Activity Fees

It is the policy of the College to collect the student activity fees for the Student Finance Board. Collections and related remittance of these fees to the Student Finance Board of \$1,745 and \$1,759, respectively, in fiscal years 2016 and 2015 have not been included in the accompanying financial statements.

#### (k) Operating Activities

The College's policy for defining operating activities as reported on the statements of revenues, expenses and changes in net position are those that serve the College's principal purpose and generally result from exchange transactions such as the payment received for services and payment made for the purchase of goods and services. Examples include: student tuition and fees, net of scholarship allowances, and most Federal, State and private grants and contracts. Certain significant revenue streams relied upon for operations are recorded as nonoperating revenue, as defined by GASB Statement No. 35, including state appropriations, gifts, and investment income. Interest expense is reported as a nonoperating expense.

#### (l) Adoption of Accounting Pronouncements

In fiscal year 2016, the Foundation adopted GASB Statement No. 72, *Fair Value Measurements and Application* (GASB 72). The statement addresses accounting and financial reporting issues related to fair value measurements of assets and liabilities. GASB 72 identifies various approaches to measuring fair value and levels of inputs based on the objectivity of the data used to measure fair value. It provides additional fair value application guidance and requires enhanced disclosures about fair value measurements. The impact on the financial statements was note disclosure only.

The College adopted GASB Statement No. 79, Certain External Investment Pools and Pool Participants. The statement addresses accounting and financial reporting for certain external investment pools and pool participants and establishes criteria for an external investment pool to qualify for making the election to measure all of its investments at amortized cost for financial reporting purposes. The State of New Jersey Cash Management Fund measures investments at fair value. The College records its investment in the State of New Jersey Cash Management Fund in cash equivalents in the accompanying financial statements. There was no change in the measurement of the College's cash equivalents in the pool, which was at fair value as of June 30, 2016 and 2015.

#### (m) Accounting Pronouncements Applicable to the College, Issued but Not Yet Effective

In June 2015, the GASB issued Statement No. 75, Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions (GASB 75). The statement addresses accounting and financial reporting for other postemployment benefits (OPEB) that are provided to the employees of state and local governmental employers. GASB 75 establishes standards for recognizing and measuring liabilities, deferred outflows of resources, deferred inflows of resources, and expenses related to OPEB in the basic financial statements, in addition to requiring more extensive note disclosures and required supplementary information. GASB 75 will be effective for fiscal periods beginning after June 15, 2017. The College is evaluating the impact of this new statement.

In January 2016, the GASB issued Statement No. 80, *Blending Requirements for Certain Component Units* (GASB 80). The statement amends the blending requirements for the financial statement presentation of component units of all state and local governments. The additional criteria requires blending of a component unit incorporated as a not-for-profit corporation in which the primary government is the sole corporate member. GASB 80 will be effective for fiscal periods beginning after June 15, 2016. The College is evaluating the impact of this new statement.

In March 2016, the GASB issued Statement No. 81, *Irrevocable Split-Interest Agreements*. This Statement requires that a government that receives resources pursuant to an irrevocable split-interest agreement recognize assets, liabilities, and deferred inflows of resources at the inception of the agreement. Furthermore, this Statement requires that a government recognize assets representing its beneficial interests in irrevocable split-interest agreements that are administered by a third party, if the government controls the present service capacity of the beneficial interests. This Statement requires that a government recognize revenue when the resources become applicable to the reporting period. The requirements of this Statement are effective for financial statements for periods beginning after December 15, 2016, and should be applied retroactively. The College is evaluating the impact of this new standard.

#### (n) Income Taxes

The College is exempt from income taxes on related income pursuant to Federal and State tax laws as an instrumentality of the State of New Jersey.

#### (o) Use of Estimates

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reported period. Actual results could differ from those estimates.

#### (3) Transactions with Affiliates

#### (a) The College of New Jersey Foundation

The College of New Jersey Foundation, Inc. (the Foundation) has approved payments to the College for restricted scholarships, private grants, departmental funds, and donated capital assets of \$3,490 and \$3,397, respectively, during fiscal years 2016 and 2015. The College provides certain administrative functions on behalf of the Foundation. The costs of salaries and benefits for administrative functions were not charged to the Foundation in fiscal years 2016 and 2015. As of June 30, 2016 and 2015, a receivable of \$607 and \$1,323, respectively, was due from the Foundation. As of June 30, 2016, a payable of \$11 was due to the Foundation. Additional information about the Foundation is presented in note 15 to the financial statements.

#### (b) Trenton State College Corporation

Trenton State College Corporation (TSC Corporation or the Corporation) assists in the development and growth of the College through property acquisitions and facilities management. The accompanying financial statements do not include the activities of the TSC Corporation. The New Jersey Board of Higher Education approved the Corporation on April 15, 1988, in accordance with the Public College Auxiliary Organizations Act, P.L. 1982.

During fiscal years 2016 and 2015, the College incurred \$349 and \$297, respectively, in rent and related expenses paid to the Corporation for usage of space in homes owned by the Corporation. In addition, the College reimbursed the Corporation for expenses associated with the maintenance of College owned properties. As of June 30, 2016 and 2015, there were outstanding payables of \$153 and \$102, respectively, due to the Corporation relating to these expenses.

Additionally, the Corporation pays the College for the portion of salaries and benefits of College employees who perform functions for the Corporation and any expenses applicable to the Corporation. This amounted to \$350 and \$345 as of June 30, 2016 and 2015, of which \$42 and \$54 was due to the College as of June 30, 2016 and 2015, respectively.

The Corporation purchased student housing facilities in order to provide additional housing for the College's students. During fiscal years 2016 and 2015, the College reimbursed the Corporation for expenses incurred while maintaining the Transfer Housing facilities plus a management fee. The expenses reimbursed to the Corporation for Transfer Housing during fiscal years 2016 and 2015 was

\$86 and \$233, respectively. Additional information about the College's transactions with the Corporation for Campus Town is presented in note 17 to the financial statements.

#### (4) Cash, Cash Equivalents and Investments

Cash and cash equivalents was \$35,225 and \$39,817 as of June 30, 2016 and 2015, which included \$30,407 and \$34,196 held in the State of New Jersey Cash Management fund and \$4,808 and \$5,614 held in various accounts at Wells Fargo Bank, respectively. Of the amounts held at Wells Fargo Bank, \$250 was insured by the Federal Deposit Insurance Corporation (FDIC) and the amounts in excess of FDIC coverage were collateralized pursuant to New Jersey Statute 52:18-16-1.

The College participates in the State of New Jersey Cash Management Fund wherein amounts also contributed by other State entities are combined into a large scale investment program. The operations of the Cash Management Fund are governed by the provisions of the State Investment Council Regulations for the purpose of determining authorized investments. Statutes of the State of New Jersey and Regulations of the State Investment Council authorize the New Jersey Division of Investment to invest in obligations of the U.S. Treasury, agencies, and municipal or political subdivisions of the State, commercial paper, bankers acceptances, revenue obligations of public authorities, debt instruments of banks, collateralized notes, mortgages, certificates of deposit, repurchase agreements, equity, and convertible equity securities and other common types of investment securities. Investee institutions and organizations are prescribed by the statutes and regulations based on such criteria as minimum capital, dividend paying history, credit history and other evaluation factors. The fair value of the State of New Jersey Cash Management Fund is based on the quoted market price on an inactive market as of the measurement date. The Cash Management Fund would be classified as level 2 within the fair value hierarchy. The Cash Management Fund is unrated with a portfolio maturity of less than one year.

The College has an investment policy approved by the Board of Trustees that establishes guidelines for permissible investments. The College may invest in equities, real estate assets, inflation hedge and fixed income assets. The Commonfund is a financial services group serving the educational and philanthropic community that holds and administers a series of investment funds for educational institutions meeting certain eligibility criteria.

The College's investments as of June 30, 2016 and 2015 were as follows:

|                               | Investments |        |        |
|-------------------------------|-------------|--------|--------|
|                               |             | 2016   | 2015   |
| Mutual funds:                 |             |        |        |
| Domestic equities             | \$          | 23,242 | 28,885 |
| International equities        |             | 4,987  | 2,228  |
| Fixed income                  |             | 13,713 | 10,078 |
| Mutual funds total            |             | 41,942 | 41,191 |
| U.S. Treasury bonds and notes |             | 9,843  | 13,054 |
| U.S. Government agencies      |             | 8,104  | 9,046  |
| Corporate bonds               |             | 9,138  | 8,871  |
| Municipal bonds               |             | 1,450  | 533    |
| Commercial paper              |             | 2,589  | 500    |
| Certificates of deposit       |             | 1,300  | _      |
| Money market fund             |             | 873    | 817    |
| Commonfund                    |             | 152    | 149    |
| Total                         | \$          | 75,391 | 74,161 |
|                               |             |        |        |

The College's investments are subject to various risks. Among these risks are credit risk and interest rate risk. Each one of these risks is discussed in more detail below.

Credit risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligations. The credit risk of a debt instrument is measured by nationally recognized statistical rating agencies such as Moody's Investors Service, Inc. (Moody's). As of June 30, 2016 and 2015, the College's fixed income investments were rated as follows:

|        | 2016                             |           |            |           |           |            |              |        |  |  |
|--------|----------------------------------|-----------|------------|-----------|-----------|------------|--------------|--------|--|--|
|        | Fixed Income Investments Ratings |           |            |           |           |            |              |        |  |  |
|        |                                  | U.S.      |            |           |           |            |              |        |  |  |
|        |                                  | Treasury  | U.S.       |           |           |            |              | Money  |  |  |
|        |                                  | bonds and | Government | Corporate | Municipal | Commercial | Certificates | market |  |  |
| Rating | Total                            | notes     | agencies   | bonds     | bonds     | paper      | of deposit   | fund   |  |  |
| Aaa \$ | 19,387                           | 9,843     | 8,104      | 567       |           | _          | _            | 873    |  |  |
| Aa1    | 205                              |           |            | 205       |           |            |              | _      |  |  |
| Aa2    | 551                              |           |            | 551       |           |            |              | _      |  |  |
| Aa3    | 2,945                            |           |            | 1,621     | 1,324     |            |              | _      |  |  |
| A1     | 3,195                            |           |            | 3,195     |           |            |              | _      |  |  |
| A2     | 2,297                            |           |            | 2,297     |           |            |              | _      |  |  |
| A3     | 702                              |           |            | 702       |           |            |              | _      |  |  |
| P1     | 3,889                            |           |            | —         | _         | 2,589      | 1,300        | _      |  |  |
| NR     | 126                              |           |            |           | 126       |            | _            | _      |  |  |
| \$     | 33,297                           | 9,843     | 8,104      | 9,138     | 1,450     | 2,589      | 1,300        | 873    |  |  |
|        |                                  |           |            |           |           |            |              |        |  |  |

|        | 2015 |        |           |             |            |           |            |        |  |  |
|--------|------|--------|-----------|-------------|------------|-----------|------------|--------|--|--|
|        |      |        | Fixed I   | ncome Inves | tments Rat | ings      |            |        |  |  |
|        |      |        | U.S.      |             |            |           |            |        |  |  |
|        |      |        | Treasury  | U.S.        |            |           |            | Money  |  |  |
|        |      |        | bonds and | Government  | Corporate  | Municipal | Commercial | market |  |  |
| Rating |      | Total  | notes     | agencies    | bonds      | bonds     | paper      | fund   |  |  |
| Aaa    | \$   | 23,479 | 13,054    | 9,046       | 562        | _         |            | 817    |  |  |
| Aa2    |      | 342    |           |             | 342        |           |            | _      |  |  |
| Aa3    |      | 1,010  |           |             | 1,010      |           |            | _      |  |  |
| A1     |      | 2,712  |           |             | 2,712      |           |            | _      |  |  |
| A2     |      | 3,391  |           |             | 3,391      |           |            |        |  |  |
| A3     |      | 854    |           |             | 854        |           |            | _      |  |  |
| P1     |      | 500    |           |             |            |           | 500        | _      |  |  |
| NR     |      | 533    |           |             |            | 533       |            | _      |  |  |
|        | \$   | 32,821 | 13,054    | 9,046       | 8,871      | 533       | 500        | 817    |  |  |

The fixed income mutual funds of \$13,713 and \$10,078 as of June 30, 2016 and 2015, respectively, were not rated.

The College's investment policy requires the following limits:

- Equities No single corporation shall exceed 5% of the College's total stock portfolio. The College's ownership of the shares of one company shall not exceed 2% of those outstanding. Not more than 25% of stock valued at market value may be held in any one industry category.
- Corporate notes and bonds Issuers must have a long-term rating of at least A- by Standard & Poor's or A3 by Moody's. The maximum maturity of any investment in this sector is limited to five years from time of purchase. No single issuer shall exceed 5% of the College's portfolio.

- Certificates of deposit Issuers must have a minimum short-term rating of A-1 by Standard & Poor's or P1 by Moody's or a minimum long-term rating of A- by Standard & Poor's or A3 by Moody's. The maximum maturity of any investment in this sector is limited to five years from time of purchase.
- Commercial paper Issuers must have a short-term rating of at least A-1 by Standard & Poor's or P1 by Moody's. The maximum maturity of any investment in this sector is limited to 270 days from time of purchase.
- Bankers' acceptances Issuers must have a short-term rating of at least A-1 by Standard & Poor's and P1 by Moody's. The maximum maturity of any investment in this sector is limited to 180 days from time of purchase.
- Municipal debt obligations Issuers must have a long-term rating of at least A- by Standard & Poor's or A3 by Moody's. The maximum maturity of any investment in this sector is limited to five years from time of purchase. No single issuer shall exceed 5% of the College's portfolio.
- Repurchase agreements The maximum maturity of any investment in this sector is limited to 90 days at time of purchase. No single repurchase agreement counterparty shall exceed 15% of the College's portfolio.
- Money market funds Funds must be rated AAm by Standard & Poor's or Aa-mf by Moody's. No single fund in this category shall exceed 15% of the College's portfolio.

Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of a debt investment. The College's investment policy provides limitations in the maturities of various types of investments as a means of managing its exposure to fair value losses arising from interest rate fluctuations. As of June 30, 2016 and 2015, the College's fixed income investments had maturity dates as follows:

|                             | 2016                    |  |                                |                     |                    |                     |                         |                         |  |  |
|-----------------------------|-------------------------|--|--------------------------------|---------------------|--------------------|---------------------|-------------------------|-------------------------|--|--|
|                             |                         | Fixe                                   | ed Income I                    | nvestments          | Maturity           |                     |                         |                         |  |  |
| Maturing in years           | Total                   | U.S.<br>Treasury<br>bonds and<br>notes | U.S.<br>Government<br>agencies | Corporate bonds     | Municipal<br>bonds | Commercial<br>paper | Certificates of deposit | Money<br>market<br>fund |  |  |
| Less than 1 \$ 1 - 5 6 - 10 | 13,643<br>19,122<br>532 | 3,749<br>6,094<br>—                    | 2,776<br>4,796<br>532          | 2,225<br>6,913<br>— | 131<br>1,319<br>—  | 2,589<br>—<br>—     | 1,300                   | 873<br>—<br>—           |  |  |
| \$                          | 33,297                  | 9,843                                  | 8,104                          | 9,138               | 1,450              | 2,589               | 1,300                   | 873                     |  |  |

|                             | 2015                    |  |                                |                 |                    |                     |                         |  |  |  |
|-----------------------------|-------------------------|--|--------------------------------|-----------------|--------------------|---------------------|-------------------------|--|--|--|
|                             |                         | Fixed Inc                              | ome Investn                    | nents Matu      | rity               |                     |                         |  |  |  |
| Maturing in years           | Total                   | U.S.<br>Treasury<br>bonds and<br>notes | U.S.<br>Government<br>agencies | Corporate bonds | Municipal<br>bonds | Commercial<br>paper | Money<br>market<br>fund |  |  |  |
| Less than 1 \$ 1 - 5 6 - 10 | 12,715<br>19,440<br>666 | 6,516<br>6,538                         | 2,822<br>5,558<br>666          | 1,652<br>7,219  | 408<br>125<br>—    | 500<br>—<br>—       | 817<br>—<br>—           |  |  |  |
| \$                          | 32,821                  | 13,054                                 | 9,046                          | 8,871           | 533                | 500                 | 817                     |  |  |  |

#### **Fair Value Measurement**

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the financial statement measurement date. The fair value hierarchy categorizes the inputs to valuation techniques used to measure fair value into three levels as follows:

- Level 1 unadjusted quoted prices for identical assets or liabilities in active markets that a government can access at the measurement date
- Level 2 quoted prices other than those included within Level 1 and other inputs that are observable for an asset or liability, either directly or indirectly
- Level 3 unobservable inputs for an asset or liability

The fair value hierarchy gives the highest priority to Level 1 inputs and the lowest priority to Level 3. When the fair value of an asset or a liability is measured using inputs from more than one level of the fair value hierarchy, the measurement is considered to be based on the lowest priority level that is significant to the entire measurement.

While the College believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date.

The following is a description of the valuation methodologies used for instruments measured at fair value:

- Mutual funds The fair value of mutual funds are based on quoted market prices, when available, or market prices provided by recognized broker-dealers.
- U.S. Treasury bonds and notes The fair value of debt and equity securities and funds are based on prices quoted in active markets for those securities.
- U.S. Government agencies The fair value of government agencies are based on institutional bond quotes and evaluations based on various market and industry inputs.
- Corporate bonds The fair value of corporate bonds are based on institutional bond quotes and evaluations based on various market and industry inputs.

- Municipal bonds The fair value of municipal bonds are based on institutional bond quotes and evaluations based on various market and industry inputs.
- Commercial paper The fair value of commercial paper is based on evaluations based on various market and industry inputs.
- Certificate of deposit The fair value of certificates of deposit are based on evaluations based on various market and industry inputs.
- Money market funds These investments are measured at amortized cost and have been excluded from fair value leveling.

The College's investments at June 30, 2016 are summarized in the following table by their fair value hierarchy:

| Investment                                    | Investments Measured at Fair Value 2016 |  |  |                                       |  |  |  |  |
|---|---|--|--|---------------------------------------|--|--|--|--|
|   |   | Fair value measurements using                                    |  |                                       |  |  |  |  |
|   |   | Quoted prices<br>in active<br>markets for<br>identical<br>assets | Significant<br>other<br>observable<br>inputs | Significant<br>unobservable<br>inputs |  |  |  |  |
| Investment                                    | Total                                   | (Level 1)  | (Level 2)                                    | (Level 3)                             |  |  |  |  |
| Investments by fair value level Mutual funds: |   |  |  |                                       |  |  |  |  |
| Domestic equities                             | 23,242                                  | 23,242   | _  | _                                     |  |  |  |  |
| International equities                        | 4,987                                   | 4,987  | _  | _                                     |  |  |  |  |
| Fixed income                                  | 13,713                                  | 13,713   | _  | _                                     |  |  |  |  |
| U.S. Treasury bonds and notes                 | 9,843                                   | 9,843  | _  | _                                     |  |  |  |  |
| U.S. Government agencies                      | 8,104                                   | _  | 8,104  | _                                     |  |  |  |  |
| Corporate bonds                               | 9,138                                   |  | 9,138  | _                                     |  |  |  |  |
| Municipal bonds                               | 1,450                                   | _  | 1,450  | _                                     |  |  |  |  |
| Commercial paper                              | 2,589                                   | _  | 2,589  | _                                     |  |  |  |  |
| Certificate of deposit                        | 1,300                                   | _  | 1,300  | _                                     |  |  |  |  |
| Total investments by fair value level         | 74,366                                  | 51,785   | 22,581                                       | _                                     |  |  |  |  |
| Investments measured at net asset value (NAV) |   |  |  |                                       |  |  |  |  |
| Commonfund                                    | 152                                     |  |  |                                       |  |  |  |  |
| Total investments measured at NAV             | 152                                     |  |  |                                       |  |  |  |  |
| Total investments measured at fair value      | 74,518                                  |  |  |                                       |  |  |  |  |

The College's investments at June 30, 2015 are summarized in the following table by their fair value hierarchy:

| Investment                                    | Investments Measured at Fair Value 2015 |  |  |                                       |  |  |  |
|---|---|--|--|---------------------------------------|--|--|--|
|   |   | Fair value measurements using                                    |  |                                       |  |  |  |
|   |   | Quoted prices<br>in active<br>markets for<br>identical<br>assets | Significant<br>other<br>observable<br>inputs | Significant<br>unobservable<br>inputs |  |  |  |
| Investment                                    | Total                                   | (Level 1)  | (Level 2)                                    | (Level 3)                             |  |  |  |
| Investments by fair value level Mutual funds: |   |  |  |                                       |  |  |  |
| Domestic equities \$                          | 28,885                                  | 28,885   | _  | _                                     |  |  |  |
| International equities                        | 2,228                                   | 2,228  | _  | _                                     |  |  |  |
| Fixed income                                  | 10,078                                  | 10,078   | _  | _                                     |  |  |  |
| U.S. Treasury bonds and notes                 | 13,054                                  | 13,054   | _  | _                                     |  |  |  |
| U.S. Government agencies                      | 9,046                                   |  | 9,046  | _                                     |  |  |  |
| Corporate bonds                               | 8,871                                   |  | 8,871  | _                                     |  |  |  |
| Municipal bonds                               | 533                                     |  | 533  | _                                     |  |  |  |
| Commercial paper                              | 500                                     | _  | 500  | _                                     |  |  |  |
| Total investments by fair value level         | 73,195                                  | 54,245   | 18,950                                       |                                       |  |  |  |
| Investments measured at NAV                   |   |  |  |                                       |  |  |  |
| Commonfund                                    | 149                                     |  |  |                                       |  |  |  |
| Total investments measured at NAV             | 149                                     |  |  |                                       |  |  |  |
| Total investments measured at fair value \$   | 73,344                                  |  |  |                                       |  |  |  |

The fair value as of June 30, 2016 and 2015 and redemption terms for the investment measured at the NAV per share (or its equivalent) is presented on the following table:

| Investments Measured at NAV  |    |      |  |                        |           |        |  |  |
|------------------------------|----|------|--|------------------------|-----------|--------|--|--|
|                              |    | Fair | Redemption<br>frequency<br>(if currently | Redemption notice      |           |        |  |  |
| Investment                   |    | 2016 | 2015                                     | Redemption restriction | eligible) | period |  |  |
| Commonfund Total investments | \$ | 152  | 149                                      | None                   | Weekly    | 5 days |  |  |
| measured at NAV              | \$ | 152  | 149                                      |                        |           |        |  |  |

As of June 30, 2016 and 2015, the College had no unfunded commitments for investments measured at NAV.

The Commonfund investment is in the Intermediate Term Fund which invests in intermediate-term fixed income securities including: (1) obligations of or guaranteed by the U.S. government or its agencies; (2) debt securities rated Baa or better by Moody's or BBB or better by Standard & Poor's; (3) obligations of or guaranteed by national or state banks or bank holding companies which are rated A or better by Fitch Investors Services, Inc. (Fitch); (4) commercial paper rated P-3 or better by Moody's; (5) bankers acceptances or negotiable certificates of deposits issued by banks and rated A or better by Fitch; (6) interest rate futures contracts; and (7) repurchase agreements secured by securities qualifying under items (1) through (6). The fund is also permitted to hold preferred stocks and convertible preferred stocks of corporations whose senior debt securities are rated Baa or better by Moody's or BBB or better by Standard & Poor's. Securities must be rated A or better at the time of purchase and at least 50% of the net assets of the fund are invested in securities issued or guaranteed by the U.S. government, federal agencies or U.S. sponsored corporations, or in securities rated AAA or its equivalent by at least one of the nationally recognized rating agencies. The objective of this fund is to produce a total return in excess of its benchmark but generate a higher current yield than short-term money market investments in a manner that mitigates the changes of a negative total return over any twelve-month period. The average effective duration of the portfolio is approximately three years or less. The portfolio holdings must be sufficiently liquid to permit the sale of 10% of the portfolio on one day's notice with no material impact on the unit value. The College can redeem all or a portion of its investment in the Commonfund each Wednesday and each day that is the last business day of the month. At least five business days' notice must be given. The unit value for redemption is based on the net asset value per unit as determined as of the close of the day of the withdrawal. The fair value of the investment has been determined using the NAV per share (or its equivalent) of the investment.

#### (5) Due from State of New Jersey

Due from the State of New Jersey consists of the following as of June 30, 2016 and 2015:

| Due from State of New Jersey  |    |                     |                       |  |  |  |  |
|---|----|---------------------|-----------------------|--|--|--|--|
|   |    | 2016                | 2015                  |  |  |  |  |
| FICA benefit reimbursement<br>Alternative Benefit Program<br>Capital grants | \$ | 481<br>830<br>4,850 | 1,004<br>791<br>1,806 |  |  |  |  |
| Total   | \$ | 6,161               | 3,601                 |  |  |  |  |
|   |    |                     |                       |  |  |  |  |

#### (6) Capital Assets

Capital asset activity for the years ended June 30, 2016 and 2015 was as follows:

|   | 2016                 |                   |                           |                   |
|---|----------------------|-------------------|---------------------------|-------------------|
|   | Capital Asset        | Activity          |                           |                   |
|   | Beginning<br>balance | Additions         | Transfers/<br>retirements | Ending<br>balance |
| Nondepreciable assets:                        |                      |                   |                           |                   |
| Land \$                                       | 22,148               | _                 | _                         | 22,148            |
| Works of art/historical treasures             | 592                  | _                 | _                         | 592               |
| Construction in progress                      | 36,794               | 60,299            | (26,180)                  | 70,913            |
| Total nondepreciable                          |                      |                   |                           |                   |
| assets  | 59,534               | 60,299            | (26,180)                  | 93,653            |
| Depreciable assets:                           |                      |                   |                           |                   |
| Land improvements                             | 230                  | _                 | _                         | 230               |
| Buildings                                     | 535,203              | _                 | (1,373)                   | 533,830           |
| Building improvements                         | 118,562              | 837               | 14,383                    | 133,782           |
| Leasehold improvements                        | · —                  | _                 | 1,416                     | 1,416             |
| Infrastructure                                | 60,173               | 223               | 2,301                     | 62,697            |
| Equipment and other assets                    | 78,289               | 821               | 4,099                     | 83,209            |
| Total depreciable                             |                      |                   |                           |                   |
| assets  | 792,457              | 1,881             | 20,826                    | 815,164           |
| Total capital assets                          | 851,991              | 62,180            | (5,354)                   | 908,817           |
| 1   | 031,771              | 02,100            | (3,331)                   | 700,017           |
| Accumulated depreciation:                     | (192)                | (0)               |                           | (102)             |
| Land improvements                             | (183)                | (9)<br>(10,640)   | —<br>189                  | (192)             |
| Buildings Building improvements               | (145,616)            |                   |                           | (156,067)         |
| Building improvements  Leasehold improvements | (28,866)             | (4,626)           | 1,259                     | (32,233)          |
| Infrastructure                                | (13,239)             | (2,347)           | 333                       | (15,253)          |
| Equipment and other assets                    | (62,614)             | (2,347) $(3,577)$ |                           | (66,191)          |
|   | (02,014)             | (3,311)           | _                         | (00,191)          |
| Total accumulated                             | (250 519)            | (21.100)          | 1 701                     | (260,026)         |
| depreciation                                  | (250,518)            | (21,199)          | 1,781                     | (269,936)         |
| Capital assets, net \$                        | 601,473              | 40,981            | (3,573)                   | 638,881           |

| 2015   |                        |           |                           |                   |  |  |  |  |
|--|------------------------|-----------|---------------------------|-------------------|--|--|--|--|
|  | Capital Asset Activity |           |                           |                   |  |  |  |  |
|  | Beginning<br>balance   | Additions | Transfers/<br>retirements | Ending<br>balance |  |  |  |  |
| Nondepreciable assets:   |                        |           |                           |                   |  |  |  |  |
| Land \$  | 22,148                 | _         | _                         | 22,148            |  |  |  |  |
| Works of art/historical treasures  | 592                    | _         | _                         | 592               |  |  |  |  |
| Construction in progress   | 15,561                 | 32,364    | (11,131)                  | 36,794            |  |  |  |  |
| Total nondepreciable   |                        |           |                           |                   |  |  |  |  |
| assets   | 38,301                 | 32,364    | (11,131)                  | 59,534            |  |  |  |  |
| Depreciable assets:  |                        |           |                           |                   |  |  |  |  |
| Land improvements  | 230                    | _         |                           | 230               |  |  |  |  |
| Buildings  | 535,074                |           | 129                       | 535,203           |  |  |  |  |
| Building improvements  | 112,023                | 488       | 6,051                     | 118,562           |  |  |  |  |
| Infrastructure   | 55,967                 | 529       | 3,677                     | 60,173            |  |  |  |  |
| Equipment and other assets   | 75,875                 | 1,140     | 1,274                     | 78,289            |  |  |  |  |
| Total depreciable  | ,                      | ,         |                           | ,                 |  |  |  |  |
| assets   | 779,169                | 2,157     | 11,131                    | 792,457           |  |  |  |  |
| The state of the s |                        | ,         |                           | ,                 |  |  |  |  |
| Total capital assets   | 817,470                | 34,521    | _                         | 851,991           |  |  |  |  |
| Accumulated depreciation:  |                        |           |                           |                   |  |  |  |  |
| Land improvements  | (174)                  | (9)       | _                         | (183)             |  |  |  |  |
| Buildings  | (134,878)              | (10,738)  | _                         | (145,616)         |  |  |  |  |
| Building improvements  | (24,386)               | (4,480)   | _                         | (28,866)          |  |  |  |  |
| Infrastructure   | (11,641)               | (1,598)   | _                         | (13,239)          |  |  |  |  |
| Equipment and other assets   | (58,736)               | (3,878)   | _                         | (62,614)          |  |  |  |  |
| Total accumulated  |                        |           |                           |                   |  |  |  |  |
| depreciation   | (229,815)              | (20,703)  | _                         | (250,518)         |  |  |  |  |
| Capital assets, net \$   | 587,655                | 13,818    |                           | 601,473           |  |  |  |  |

As of June 30, 2016 and 2015, the College's bond obligations were collateralized by buildings and equipment with a book value of \$506,790 and \$501,704, respectively. During fiscal years 2016 and 2015, interest income on bond construction funds for Series 2010 A, 2010 B, and 2013 A bonds was \$58 and \$26, respectively. Interest expense on these same bond funds was \$1,652 and \$1,657 for 2016 and 2015, respectively. Net interest costs of \$1,594 and \$1,631 for fiscal years 2016 and 2015, respectively, was capitalized and included in construction in progress.

#### (7) Restricted Deposits Held with Trustees

Deposits held with trustees represent restricted funds held by U.S. Bank and BNY Mellon (the trustees), under the terms of various lease agreements, bond indentures and grant agreements. Restricted deposits held with trustees are carried in the financial statements at fair value and consist of short-term investments and government securities. As of June 30, 2016 and 2015, deposits held with trustees include the following:

| Restricted Deposits Held with Trustees |    |        |        |  |  |  |  |  |  |
|--|----|--------|--------|--|--|--|--|--|--|
|  |    | 2016   | 2015   |  |  |  |  |  |  |
| Construction funds                     | \$ | 17,015 | 24,174 |  |  |  |  |  |  |
| Grant related deposits                 |    | 11,523 | 14,230 |  |  |  |  |  |  |
| Debt service (principal and interest)  |    | 19,841 | 19,840 |  |  |  |  |  |  |
|  | \$ | 48,379 | 58,244 |  |  |  |  |  |  |
|  |    |        |        |  |  |  |  |  |  |

As of June 30, 2016 and 2015, the College's restricted deposits held with trustees are invested in money market funds or U.S. Treasury notes or government securities guaranteed by the U.S. government. The U.S. Treasury notes, government securities, and money market funds are all rated Aaa. Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of an investment. As of June 30, 2016 and 2015, the College holds \$48,379 and \$58,244, respectively, in restricted deposits held by trustees comprised of money market funds and U.S. Treasury notes and government securities which are categorized as Level 1. The following table summarizes restricted deposits held with trustees maturities as of June 30, 2016 and 2015:

| 2016                                |  |                                       |             |  |  |  |  |
|-------------------------------------|--|---------------------------------------|-------------|--|--|--|--|
| Restricted Deposits H               | Restricted Deposits Held with Trustees |                                       |             |  |  |  |  |
|                                     |  |                                       | Investment  |  |  |  |  |
|                                     |  |                                       | maturities  |  |  |  |  |
|                                     | (in years                              |                                       |             |  |  |  |  |
| Investment type                     |  | Fair value                            | Less than 1 |  |  |  |  |
| Money market funds                  | \$                                     | 32,126                                | 32,126      |  |  |  |  |
| U. S. Treasury notes and government |  |                                       |             |  |  |  |  |
| securities                          |  | 16,253                                | 16,253      |  |  |  |  |
|                                     | \$                                     | 48,379                                | 48,379      |  |  |  |  |
|                                     | :                                      | · · · · · · · · · · · · · · · · · · · |             |  |  |  |  |

| 2015                                |            |             |             |  |
|-------------------------------------|------------|-------------|-------------|--|
| Restricted Deposits H               | [eld wi    | th Trustees |             |  |
|                                     | Investment |             |             |  |
|                                     |            |             | maturities  |  |
| _                                   |            |             | (in years)  |  |
| Investment type                     |            | Fair value  | Less than 1 |  |
| Money market funds                  | \$         | 37,166      | 37,166      |  |
| U. S. Treasury notes and government |            |             |             |  |
| securities                          |            | 21,078      | 21,078      |  |
|                                     | \$         | 58,244      | 58,244      |  |
|                                     | •          |             |             |  |

#### (8) Accounts Payable and Accrued Expenses

Accounts payable and accrued expenses consist of the following as of June 30, 2016 and 2015:

| Accounts Payable and Accrued Expenses   |    |                                   |                                   |  |  |
|---|----|-----------------------------------|-----------------------------------|--|--|
|   |    | 2016                              | 2015                              |  |  |
| Bond principal and interest Vendors Accrued salaries and benefits Accrued expenses – construction | \$ | 19,841<br>6,723<br>3,909<br>6,006 | 19,395<br>6,615<br>4,328<br>7,056 |  |  |
| Total   | \$ | 36,479                            | 37,394                            |  |  |
|   | •  |                                   |                                   |  |  |

#### (9) Noncurrent Liabilities

The College is obligated under lease agreements associated with various revenue bonds issued by the New Jersey Educational Facilities Authority to finance the construction and acquisition of dormitories, parking garages, equipment, academic facilities, a co-generation plant, and student recreational facilities.

The following is a breakout of bonds payable and other long-term obligations, as of June 30, 2016 and 2015:

| Bonds Payable and Other Long-Term Obligations            |         |         |  |  |
|--|---------|---------|--|--|
|  | 2016    | 2015    |  |  |
| Bonds payable:   |         |         |  |  |
| New Jersey Educational Facilities Authority:             |         |         |  |  |
| 2008 Series D (interest 4.00% to 5.00%, due serially     |         |         |  |  |
| starting on July 1, 2010 to July 1, 2028) \$             | 60,275  | 147,165 |  |  |
| 2008 Series D (interest 5.00%, maturing on July 1, 2035) | 96,545  | 127,455 |  |  |
| 2010 Series B (interest 4.878% to 7.395%, maturing       |         |         |  |  |
| on July 1, 2016 through July 1, 2040)                    | 40,145  | 41,090  |  |  |
| 2012 Series A (interest 2.00% to 5.00%, maturing         |         |         |  |  |
| on July 1, 2019)   | 14,385  | 18,590  |  |  |
| 2013 Series A (interest 4.00% to 5.00%, due serially     |         |         |  |  |
| starting on July 1, 2016 to July 1, 2033)                | 11,870  | 12,320  |  |  |
| 2013 Series A (interest 5.00%, maturing on July 1, 2038) | 5,545   | 5,545   |  |  |
| 2013 Series A (interest 5.00%, maturing on July 1, 2043) | 7,085   | 7,085   |  |  |
| 2015 Series G (interest 3.25% to 5.00%, maturing         |         |         |  |  |
| on July 1, 2019 through July 1, 2031)                    | 114,525 | _       |  |  |
| Subtotal bonds payable                                   | 350,375 | 359,250 |  |  |
| Add:   |         |         |  |  |
| Bond premium   | 16,362  | 9,169   |  |  |
| Total bonds payable \$                                   | 366,737 | 368,419 |  |  |
| Other long-term obligations:                             |         |         |  |  |
| Dormitory Safety Trust Fund (interest 0%, maturing on    |         |         |  |  |
| January 15, 2018) \$                                     | 60      | 178     |  |  |
| Higher Education Capital Improvement Fund (interest      | 20      | 2,0     |  |  |
| 4.52% to 5.25%, maturing on August 15, 2022)             | 5,502   | 5,910   |  |  |
| Higher Education Equipment Leasing Fund (interest        | - 7     |         |  |  |
| 5.00%, maturing on May 1, 2023)                          | 1,242   | 1,387   |  |  |
| Total other long-term obligations \$                     |         | 7,475   |  |  |

Aggregate principal and interest repayments required during the next five fiscal years and in five year increments thereafter are as follows as of June 30, 2016 and 2015:

| Principal and Interest Repayments |                   |  |                  |   |  |  |
|-----------------------------------|-------------------|--|------------------|---|--|--|
|                                   | Bond<br>Principal | Other<br>long-term<br>obligations<br>principal | Bond<br>interest | Other<br>long-term<br>obligations<br>interest |  |  |
| Year ending June 30:              |                   |  |                  |   |  |  |
| 2017 \$                           | 11,520            | 611  | 17,678           | 300   |  |  |
| 2018                              | 12,185            | 641  | 17,098           | 271   |  |  |
| 2019                              | 13,330            | 639  | 16,524           | 242   |  |  |
| 2020                              | 14,065            | 667  | 15,890           | 213   |  |  |
| 2021                              | 14,735            | 699  | 15,254           | 182   |  |  |
| 2022-2026                         | 80,610            | 3,547  | 64,383           | 174   |  |  |
| 2027-2031                         | 90,980            |  | 43,534           |   |  |  |
| 2032-2036                         | 93,385            | _  | 19,209           | _   |  |  |
| 2037-2041                         | 16,520            | _  | 3,667            | _   |  |  |
| 2042-2043                         | 3,045             | _  | 230              | _   |  |  |
| \$                                | 350,375           | 6,804  | 213,467          | 1,382   |  |  |

Noncurrent liabilities activity for the years ended June 30, 2016 and 2015 is as follows:

| 2016                                   |                          |         |           |            |         |         |  |  |
|--|--------------------------|---------|-----------|------------|---------|---------|--|--|
| Noncurrent Liabilities Activity        |                          |         |           |            |         |         |  |  |
|  | Beginning Ending Current |         |           |            |         |         |  |  |
|  |                          | balance | Additions | Deductions | balance | portion |  |  |
| Noncurrent liabilities:                |                          |         |           |            |         |         |  |  |
| Compensated absences                   | \$                       | 4,070   | 582       | (709)      | 3,943   | 3,528   |  |  |
| U.S. and Government grants             |                          |         |           |            |         |         |  |  |
| refundable                             |                          | 4,414   | _         | (84)       | 4,330   | _       |  |  |
| Unearned revenues and student deposits |                          | 14,368  | 5,500     | (9,613)    | 10,255  | 913     |  |  |
| Bonds payable, net                     |                          | 368,419 | 125,611   | (127,293)  | 366,737 | 13,275  |  |  |
| Other long-term obligations            |                          | 7,475   | _         | (671)      | 6,804   | 611     |  |  |
| Net pension liability                  |                          | 117,547 | 26,671    | (1,408)    | 142,810 | _       |  |  |
| Total noncurrent liabilities           | \$                       | 516,293 | 158,364   | (139,778)  | 534,879 | 18,327  |  |  |

| 2015                                   |         |           |            |         |         |  |  |  |
|--|---------|-----------|------------|---------|---------|--|--|--|
| Noncurrent Liabilities Activity        |         |           |            |         |         |  |  |  |
| Beginning Ending Current               |         |           |            |         |         |  |  |  |
|  | balance | Additions | Deductions | balance | portion |  |  |  |
| Noncurrent liabilities:                |         |           |            |         |         |  |  |  |
| Compensated absences                   | 3,932   | 905       | (767)      | 4,070   | 3,637   |  |  |  |
| U.S. and Government grants             |         |           |            |         |         |  |  |  |
| refundable                             | 4,414   | _         | _          | 4,414   | _       |  |  |  |
| Unearned revenues and student deposits | 10,285  | 11,908    | (7,825)    | 14,368  | 2,224   |  |  |  |
| Bonds payable, net                     | 379,360 | _         | (10,941)   | 368,419 | 11,884  |  |  |  |
| Other long-term obligations            | 8,097   | _         | (622)      | 7,475   | 671     |  |  |  |
| Net pension liability*                 | 111,592 | 10,556    | (4,601)    | 117,547 | _       |  |  |  |
| Total noncurrent liabilities           | 517,680 | 23,369    | (24,756)   | 516,293 | 18,416  |  |  |  |

<sup>\*</sup>The beginning balance of the net pension liability is a restatement as a result of the adoption of GASB 68.

In September 2015, the New Jersey Educational Facilities Authority issued tax-exempt 2015 Series G Revenue Refunding Bonds to advance refund a portion of the 2008 Series D bonds by establishing an escrow account with Treasury securities, the cash flow from which will be sufficient to pay principal and interest on the refunded bonds through their call date of July 1, 2018, at which point the refunded bonds will be called at par. The refunded 2008 Series D bonds totaled \$112,665 and included approximately 62.6% of the principal outstanding of the serial bonds maturing from 2019 through 2028 and the sinking fund payments occurring in 2029 through 2031 of the term bond maturing in 2035. The refunded 2008 Series D bonds have been legally defeased and have been removed from the College's financial statements. The 2015 Series G serial bonds totaling \$114,525 carry coupon rates ranging from 3.25% to 5.00% and mature July 1, 2019 through July 1, 2031. The bonds were issued with a premium of \$11,086 and the College incurred \$631 in bond issue costs which were expensed during the year ended June 30, 2016. The College also recognized a loss on bond refunding of \$18,040 which is reported as a deferred outflows of resources. In effect, the College reduced its aggregate debt service payments by \$4,678 over the next 15 years and obtained an economic gain (difference between the present values of the old and new debt service payments) of \$4,787.

#### (10) Benefits Paid by the State of New Jersey

The State, through separate appropriations, funds certain fringe benefits, principally healthcare costs and FICA taxes, on behalf of College employees and retirees. The costs of these benefits were funded directly by the State on behalf of the College and are included in the accompanying financial statements as part of nonoperating revenues and as operating expenses in various functional expense categories.

#### (11) Retirement Plans

#### (a) Introduction

The College participates in three cost-sharing, multiple-employer defined benefit retirement plans administered by the State of New Jersey, Division of Pensions and Benefits. These three plans are within the scope of GASB 68 and are as follows:

 Public Employees' Retirement System (PERS) – The College was determined to be a separate employer within the State Group of the plan. Although the State has historically provided the

contribution, the special funding situation criteria was not met and the New Jersey statutes are silent as to the legal obligation. The College has recorded its proportionate share of the net pension liability, pension expense, deferred outflows of resources and deferred inflows of resources related to the PERS plan in the financial statements.

- Police and Firemen's Retirement System (PFRS) The College was determined to be a
  separate employer within the State Group of the plan. Although the State has historically
  provided the contribution, the special funding situation criteria was not met and the New
  Jersey statutes are silent as to the legal obligation. The College has recorded its proportionate
  share of the net pension liability, pension expense, deferred outflows of resources and
  deferred inflows of resources related to the PFRS plan in the financial statements.
- Teachers' Pension and Annuity Fund (TPAF) TPAF met the GASB 68 special funding situation criteria per the New Jersey statute and thus the net pension liability is recorded by the State of New Jersey. The College has recorded its proportionate share of the pension expense and related revenue in the statements of revenues, expenses and changes in net position.

Benefit and employer contribution provisions are established by state statute and the provisions of the aforementioned plans can only be amended by new legislation passed by the State of New Jersey. Pension reforms enacted pursuant to Chapter 78, P.L. 2011 included provisions creating special Pension Plan Design Committees for PERS, PFRS and TPAF once a Target Funded Ratio (TFR) is met, that will have the discretionary authority to modify certain plan design features, including member contribution rate; formula for calculation of final compensation or final salary; fraction used to calculate a retirement allowance; age at which a member may be eligible and the benefits for service or early retirement; and benefits provided for disability retirement. The committees will also have the authority to reactivate the cost of living adjustment (COLA) on pensions. However, modifications can only be made to the extent that the resulting impact does not cause the funded ratio to drop below the TFR in any one year of a 30 year projection period. Chapter 78, P.L. 2011 also suspended COLA increases for all active and future retirees of all State of New Jersey retirement plans.

A publicly available Comprehensive Annual Financial Report (CAFR) of the State of New Jersey Division of Pensions and Benefits, which includes financial statements, required supplementary information, and detailed information about the PERS, PFRS and TPAF plan's fiduciary net position, can be obtained at www.state.nj.us/treasury/pensions/annrprts.shtml or\_by writing to the State of New Jersey, Department of the Treasury, Division of Pensions and Benefits, P.O. Box 295, Trenton, NJ 08625-0295.

The College also participates in several defined contribution retirement plans, primarily the Alternative Benefit Program (ABP). Generally all employees, except certain part-time employees, participate in one of these plans. Under these plans, participants make annual contributions, and the State, in accordance with annual appropriations, makes employer contributions on behalf of the College for these plans. The College is charged for pension costs through a fringe benefit charge assessed by the State which is included within the state paid fringe benefits in the accompanying financial statements.

#### (b) Plan Descriptions

Public Employees' Retirement System

The vesting and benefit provisions for PERS are set by N.J.S.A. 43:15A. PERS provides retirement, death and disability benefits. All benefits vest after ten years of service, except for medical benefits, which vest after 25 years of service or under the disability provisions of PERS.

The following represents the membership tiers for PERS:

| Tier | Definition   |  |  |
|------|--|--|--|
| 1    | Members who were enrolled prior to July 1, 2007  |  |  |
| 2    | Members who were eligible to enroll on or after July 1, 2007 and prior to November 2, 2008 |  |  |
| 3    | Members who were eligible to enroll on or after November 2, 2008 and prior to May 22, 2010 |  |  |
| 4    | Members who were eligible to enroll on or after May 22, 2010 and prior to June 28, 2011    |  |  |
| 5    | Members who were eligible to enroll on or after June 28, 2011                              |  |  |

Service retirement benefits of 1/55<sup>th</sup> of final average salary for each year of service credit is available to tiers 1 and 2 members upon reaching age 60 and to tier 3 members upon reaching age 62. Service retirement benefits of 1/60<sup>th</sup> of final average salary for each year of service credit is available to tier 4 members upon reaching age 62 and tier 5 members upon reaching age 65. Early retirement benefits are available to tiers 1 and 2 members before reaching age 60, tiers 3 and 4 before age 62 with 25 or more years of service credit and tier 5 with 30 or more years of service credit before age 65. Benefits are reduced by a fraction of a percent for each month that a members retires prior to the age at which a member can receive full early retirement benefits in accordance with their respective tier. Tier 1 members can receive an unreduced benefit from age 55 to age 60 if they have at least 25 years of service. Deferred retirement is available to members who have at least 10 years of service credit and have not reached the service retirement age for the respective tier.

Police and Firemen's Retirement System

The vesting and benefit provisions for PFRS are set by N.J.S.A. 43:16A. PFRS provides retirement as well as death and disability benefits. All benefits vest after ten years of service, except disability benefits which vest after four years of service.

The following represents the membership tiers for PFRS:

| <u>Tier</u> | Definition  |
|-------------|---|
| 1           | Members who were enrolled prior to May 22, 2010   |
| 2           | Members who were eligible to enroll on or after May 22, 2010 and prior to June 28, 2011 |
| 3           | Members who were eligible to enroll on or after June 28, 2011                           |

Service retirement benefits are available at age 55 and are generally determined to be 2% of final compensation for each year of creditable service, as defined, up to 30 years plus 1% for each year of service in excess of 30 years. Members may seek special retirement after achieving 25 years of creditable service, in which benefits would equal 65% (tiers 1 and 2 members) and 60% (tier 3

members) of final compensation plus 1% for each year of creditable service over 25 years but not to exceed 30 years. Members may elect deferred retirement benefits after achieving ten years of service, in which case benefits would begin at age 55 equal to 2% of final compensation for each year of service.

#### Teachers' Pension and Annuity Fund

The vesting and benefit provisions for TPAF are set by N.J.S.A. 18A:66. TPAF provides retirement, death and disability benefits. All benefits vest after ten years of service, except for medical benefits, which vest after 25 years of service or under the disability provisions of TPAF. Members are always fully vested for their own contributions and, after three years of service credit, become vested for 2% of related interest earned on the contributions. In the case of death before retirement, members' beneficiaries are entitled to full interest credited to the members' accounts.

The following represents the membership tiers for TPAF:

| Tier | <b>Definition</b>  |  |  |
|------|--|--|--|
| 1    | Members who were enrolled prior to July 1, 2007  |  |  |
| 2    | Members who were eligible to enroll on or after July 1, 2007 and prior to November 2, 2008 |  |  |
| 3    | Members who were eligible to enroll on or after November 2, 2008 and prior to May 22, 2010 |  |  |
| 4    | Members who were eligible to enroll on or after May 22, 2010 and prior to June 28, 2011    |  |  |
| 5    | Members who were eligible to enroll on or after June 28, 2011                              |  |  |

Service retirement benefits of 1/55<sup>th</sup> of final average salary for each year of service credit is available to tiers 1 and 2 members upon reaching age 60 and to tier 3 members upon reaching age 62. Service retirement benefits of 1/60<sup>th</sup> of final average salary for each year of service credit is available to tier 4 members upon reaching age 62 and tier 5 members upon reaching age 65. Early retirement benefits are available to tiers 1 and 2 members before reaching age 60, tiers 3 and 4 before age 62, and tier 5 before age 65 with 30 or more years of service credit. Benefits are reduced by a fraction of a percent for each month that a member retires prior to the retirement age for his/her respective tier. Deferred retirement is available to members who have at least ten years of service credit and have not reached the service retirement age for the respective tier.

#### Defined Contribution Plans

The ABP is a defined contribution plan that provides retirement and death benefits for or on behalf of those full-time professional employees and faculty members electing to participate in this optional retirement program. The ABP is an agency fund overseen by the State of New Jersey Division of Pensions and Benefits.

Effective July 1, 2010, the College established two supplemental retirement plans – Supplemental Alternate Benefit Plan and Supplemental Retirement Plan – for the benefit of its eligible employees and the eligible employees of certain subsidiaries and affiliates that adopt the plans. The objective of the plans is to help provide for additional security on retirement, by means of employer contributions supplemental to those under the Alternate Benefit Program for the Supplemental Alternate Benefit Plan for the Supplemental Alternate Benefit Plan for the Supplemental Retirement Plan.

#### (c) Basis of Accounting and Valuation of Investments

For purposes of measuring the net pension liability, deferred outflows of resources and deferred inflows of resources related to pensions, and pension expense, information about the fiduciary net position of the PERS, PFRS and TPAF and additions to/deductions from PERS', PFRS' and TPAF's fiduciary net position have been determined on the same basis as they are reported by the respective plans. Benefit payments, including refunds of employee contributions, are recognized when due and payable in accordance with the benefit terms. Investments are reported at fair value.

#### (d) Contributions

PERS, PFRS and TPAF covered employees are required by State statute to contribute a certain percentage of their salaries to the plan. The contribution requirements of employees are established and may be amended by the Pension Plan Design Committee of the respective plan. Each member's percentage is based on age determined at the effective date of enrollment. The employee contribution rates as a percentage of salary for the fiscal years ended June 30, 2016 and 2015 were as follows:

| Defined Benefit Retirement Plan Employee Contribution Rates   |                          |                          |  |  |  |
|---|--------------------------|--------------------------|--|--|--|
| 2016 2015   |                          |                          |  |  |  |
| Public Employees' Retirement System Police and Firemen's Retirement System Teachers' Pension and Annuity Fund | 6.92%<br>10.00%<br>6.92% | 6.78%<br>10.00%<br>6.78% |  |  |  |

The required employer contributions are actuarially determined. Chapter 1, P.L. 2010 required the State of New Jersey to resume making actuarially recommended contributions to the defined benefit pension plans on behalf of the employers on a phased-in basis over a seven year period beginning in the fiscal year ended June 30, 2012.

The State's contributions made subsequent to the measurement date to the PERS, PFRS and TPAF plans on behalf of the College for the fiscal years ended June 30, 2016 and 2015 were as follows:

| Defined Benefit Retirement Plan Employer Contributions   |    |              |            |  |  |
|--|----|--------------|------------|--|--|
|  |    | 2016         | 2015       |  |  |
| Public Employees' Retirement System Police and Firemen's Retirement System Track and Providence of Approximation Front | \$ | 1,941<br>231 | 883<br>236 |  |  |
| Teachers' Pension and Annuity Fund Total   | \$ | 2,172        | 1,119      |  |  |

The above contributions are recognized in the financial statements as deferred outflows of resources.

#### (e) Pension Amounts

Net pension liability amounts recorded within the College's financial statements are measured as of June 30, 2015. The College's proportion of the respective plans' net pension liability was based on the ratio of the employer contributions made related to the College's employees to the total contributions made by all participating State-group employers for the fiscal year ended June 30, 2015. Pension expense is recognized within the functional classifications in the statements of revenues, expenses and changes in net position.

| 2016                                 |         |        |          |  |  |  |  |
|--------------------------------------|---------|--------|----------|--|--|--|--|
| Summary of Pension Amounts           |         |        |          |  |  |  |  |
| PERS PFRS TPAF*                      |         |        |          |  |  |  |  |
| College proportionate share of the   |         |        |          |  |  |  |  |
| net pension liability \$             | 135,548 | 7,262  | 4,749    |  |  |  |  |
| College proportion of the net        |         |        |          |  |  |  |  |
| pension liability - State group:     |         |        |          |  |  |  |  |
| 2015                                 | 0.571%  | 0.169% | 0.008%   |  |  |  |  |
| College proportion of the net        |         |        |          |  |  |  |  |
| pension liability - Plan as a whole: |         |        |          |  |  |  |  |
| 2015                                 | 0.294%  | 0.032% | <u> </u> |  |  |  |  |
| Deferred outflows of resources       | 16,845  | 1,911  | N/A      |  |  |  |  |
| Deferred inflows of resources        | 669     | 55     | N/A      |  |  |  |  |
| Net pension expense                  | 9,889   | 848    | 290      |  |  |  |  |

<sup>\*</sup> TPAF meets the special funding situation criteria of GASB 68. The proportionate share of the net pension liability shown here is the portion of the State's net pension liability attributable to the College, and is 100% of the amount attributable to the College. The amount of pension expense disclosed is also recognized as revenue by the College.

| 2015                                 |         |        |          |  |  |  |  |
|--------------------------------------|---------|--------|----------|--|--|--|--|
| Summary of Pension Amounts           |         |        |          |  |  |  |  |
| PERS PFRS TPAF*                      |         |        |          |  |  |  |  |
| College proportionate share of the   |         |        |          |  |  |  |  |
| net pension liability \$             | 112,127 | 5,420  | 4,666    |  |  |  |  |
| College proportion of the net        |         |        |          |  |  |  |  |
| pension liability - State group:     |         |        |          |  |  |  |  |
| 2014                                 | 0.557%  | 0.153% | 0.009%   |  |  |  |  |
| College proportion of the net        |         |        |          |  |  |  |  |
| pension liability - Plan as a whole: |         |        |          |  |  |  |  |
| 2014                                 | 0.289%  | 0.031% | <u> </u> |  |  |  |  |
| Deferred outflows of resources       | 3,702   | 879    | N/A      |  |  |  |  |
| Deferred inflows of resources        | 3,403   | 134    | N/A      |  |  |  |  |
| Net pension expense                  | 6,565   | 528    | 251      |  |  |  |  |

\* TPAF meets the special funding situation criteria of GASB 68. The proportionate share of the net pension liability shown here is the portion of the State's net pension liability attributable to the College, and is 100% of the amount attributable to the College. The amount of pension expense disclosed is also recognized as revenue by the College.

| 2016  |    |          |       |  |  |
|---|----|----------|-------|--|--|
| Deferred Outflows of Resources from                             | m  | Pensions |       |  |  |
|   |    | PERS     | PFRS  |  |  |
| Difference between expected and actual experience               | \$ | 1,895    | _     |  |  |
| Changes in assumptions  |    | 10,332   | 745   |  |  |
| Changes in proportion   |    | 2,677    | 915   |  |  |
| Net difference between projected and actual investment earnings |    | _        | 20    |  |  |
| Contributions paid to plan subsequent to measurement date**     |    | 1,941    | 231   |  |  |
| Total   | \$ | 16,845   | 1,911 |  |  |

<sup>\*\*</sup> The contributions paid to the plan subsequent to the measurement date will be recognized as a reduction of the net pension liability in fiscal year 2017.

| 2015  |    |       |     |  |  |
|---|----|-------|-----|--|--|
| Deferred Outflows of Resources from Pensions                |    |       |     |  |  |
| PERS PFRS   |    |       |     |  |  |
| Changes in assumptions                                      | \$ | 2,473 | 110 |  |  |
| Changes in proportion                                       |    | 346   | 533 |  |  |
| Contributions paid to plan subsequent to measurement date** |    | 883   | 236 |  |  |
| Total   | \$ | 3,702 | 879 |  |  |

<sup>\*\*</sup> The contributions paid to the plan subsequent to the measurement date were recognized as a reduction of the net pension liability in fiscal year 2016.

| 2016  |    |          |      |  |  |
|---|----|----------|------|--|--|
| Deferred Inflows of Resources from  | m  | Pensions |      |  |  |
|   |    | PERS     | PFRS |  |  |
| Difference between expected and actual experience   | \$ | _        | 55   |  |  |
| Net difference between projected and actual investment earnings on pension plan investments |    | 669      | _    |  |  |
| Total   | \$ | 669      | 55   |  |  |

| 2015   |       |      |  |  |
|--|-------|------|--|--|
| Deferred Inflows of Resources from Pensions            |       |      |  |  |
|  | PERS  | PFRS |  |  |
| Net difference between projected and actual investment |       |      |  |  |
| earnings on pension plan investments \$                | 3,403 | 134  |  |  |
| Total \$   | 3,403 | 134  |  |  |
| ·  | ,     |      |  |  |

The following table displays the net deferred outflows of resources and deferred inflows of resources that will be recognized in pension expense or that will be recognized as a reduction of the net pension liability:

| Future Recognition of Net Deferred Outflows (Inflows) of Resources |        |       |  |  |  |
|--|--------|-------|--|--|--|
|  | PERS   | PFRS  |  |  |  |
| 2017 \$  | 2,804  | 360   |  |  |  |
| 2018   | 2,804  | 360   |  |  |  |
| 2019   | 2,804  | 360   |  |  |  |
| 2020   | 3,676  | 397   |  |  |  |
| 2021   | 2,147  | 148   |  |  |  |
| Total deferrals recognized as pension expense                      | 14,235 | 1,625 |  |  |  |
| Deferred outflows recognized as a reduction to                     |        |       |  |  |  |
| net pension liability  | 1,941  | 231   |  |  |  |
| Net deferred outflows \$   | 16,176 | 1,856 |  |  |  |

#### (f) Defined Benefit Plan Assumptions

The College's June 30, 2016 net pension liability for each plan was measured as of June 30, 2015 and the total pension liability used to calculate the net pension liability for each plan was determined by an actuarial valuation as of July 1, 2014 rolled forward to June 30, 2015. The College's June 30, 2015 net pension liability for each plan was measured as of June 30, 2014 and the total pension liability used to calculate the net pension liability for each plan was determined by an actuarial valuation as of July 1, 2013 rolled forward to June 30, 2014. The total pension liability for each plan was determined using the following actuarial assumptions, applied to all periods in the measurement:

| 2016  |  |   |  |  |  |  |
|---|--|---|--|--|--|--|
| Actuarial Methods and Assumptions                 |  |   |  |  |  |  |
|   | PERS   | PFRS  | TPAF   |  |  |  |
| Valuation date                                    | 7/1/2014   | 7/1/2014  | 7/1/2014   |  |  |  |
| Measurement date                                  | 6/30/2015  | 6/30/2015                                       | 6/30/2015  |  |  |  |
| Inflation rate<br>Salary increases:               | 3.04%  | 3.04%   | 2.50%  |  |  |  |
| 2012-2021   | 2.15% - 4.40% based<br>on age<br>3.15% - 5.40% based | 2.60% - 9.48% based<br>on age<br>3.60% - 10.48% | Varies based on<br>experience<br>Varies based on |  |  |  |
| Thereafter  | on age   | based on age                                    | experience                                       |  |  |  |
| Investment rate of return<br>Municipal bond rate: | 7.90%  | 7.90%   | 7.90%  |  |  |  |
| 2015  | 3.80%  | 3.80%   | 3.80%  |  |  |  |
| Discount rate:                                    |  |   |  |  |  |  |
| 2015  | 4.90%  | 5.79%   | 4.13%  |  |  |  |
| Experience study dates                            | 7/1/2008 - 6/30/2011                                 | 7/1/2010 - 6/30/2013                            | 7/1/2009 - 6/30/2012                             |  |  |  |

| 2015  |  |  |  |  |  |  |
|---|--|--|--|--|--|--|
| Actuarial Methods and Assumptions                 |  |  |  |  |  |  |
|   | PERS   | PFRS   | TPAF   |  |  |  |
| Valuation date                                    | 7/1/2013                                       | 7/1/2013                                       | 7/1/2013   |  |  |  |
| Measurement date                                  | 6/30/2014                                      | 6/30/2014                                      | 6/30/2014  |  |  |  |
| Inflation rate<br>Salary increases:               | 3.01%  | 3.01%  | 2.50%  |  |  |  |
| 2012-2021   | 2.15% - 4.40%<br>based on age<br>3.15% - 5.40% | 3.95% - 8.62%<br>based on age<br>4.95% - 9.62% | Varies based on<br>experience<br>Varies based on |  |  |  |
| Thereafter  | based on age                                   | based on age                                   | experience                                       |  |  |  |
| Investment rate of return<br>Municipal bond rate: | 7.90%  | 7.90%  | 7.90%  |  |  |  |
| 2014  | 4.29%  | 4.29%  | 4.29%  |  |  |  |
| Discount rate:                                    |  |  |  |  |  |  |
| 2014  | 5.39%  | 6.32%  | 4.68%  |  |  |  |
| Experience study dates                            | 7/1/2008 - 6/30/2011                           | 7/1/2007 - 6/30/2010                           | 7/1/2009 - 6/30/2012                             |  |  |  |

For the June 30, 2015 measurement date, mortality rates for the PERS were based on the RP-2000 Combined Healthy Male and Female Mortality Tables (setback one year for females) for service retirement and beneficiaries of former members with adjustments for mortality improvements from the base year of 2012 based on Projection Scale AA. The RP-2000 Disabled Mortality Tables (setback three years for males and one year for females) were used to value disabled retirees.

For the June 30, 2015 measurement date, mortality rates for the PFRS were based on the RP-2000 Combined Healthy Mortality Tables projected one year using Projection Scale AA and one year using Projection Scale BB for male service retirements with adjustments for mortality improvements from the base year based on Projection Scale BB. Mortality rates for the PFRS were based on the RP-2000 Combined Healthy Mortality Tables projected fourteen years using Projection Scale BB for female service retirements and beneficiaries with adjustments for mortality improvements from the base year of 2014 based on Projection Scale BB.

For the June 30, 2014 measurement date, mortality rates for the PERS and PFRS were based on the RP-2000 Combined Healthy Male and Female Mortality Tables (setback one year for females) with adjustments for mortality improvements from the base year of 2012 for PERS and 2011 for PFRS based on Projection Scale AA.

For the June 30, 2015 and 2014 measurement dates, mortality rates for the TPAF were based on the RP-2000 Health Annuitant Mortality Table for Males or Females, as appropriate, with adjustments for mortality improvements based on Scale AA. Pre-retirement mortality improvements for active members are projected using Scale AA from the base year of 2000 until the valuation date plus fifteen years to account for future mortality improvement. Post-retirement mortality improvements for non-disabled annuitants are projected using Scale AA from the base year of 2000 for males and 2003 for females until the valuation date plus seven years to account for future mortality improvement.

#### Discount Rate

The discount rates in the above tables used to measure the total pension liabilities for PERS, PFRS and TPAF, respectively, are single blended discount rates based on the long-term expected rate of return on investments and the municipal bond rates specified in the tables. The municipal bond rate is based on the Bond Buyer GO 20-Bond Municipal Bond Index which includes tax-exempt general obligation municipal bonds with an average rating of AA/Aa or higher. The projection of cash flows used to determine the discount rate assumed that contributions from plan members will be made at the current member contribution rates and that contributions from employers will be made based on the average of the last five years of actuarially recommended contributions for PERS and based on the average of the last five years' contributions for PFRS and TPAF. Based on those assumptions, the plans' fiduciary net position was projected to be available to make projected future benefit payments of current plan members through 2033 for PERS, 2045 for PFRS and 2027 for TPAF. Therefore, the long-term expected rate of return on plan investments was applied to projected benefit payments through 2033 for PERS, 2045 for PFRS and 2027 for TPAF and the municipal bond rate was applied to projected benefit payments after that date in determining the total pension liability for each plan.

#### Long-term Expected Rate of Return

In accordance with State statute, the long-term expected rate of return on plan investments is determined by the State Treasurer, after consultation with the Directors of the Division of Investments and the Division of Pensions and Benefits, the board of trustees and the actuaries. The long-term expected rate of return on pension plan investments was determined using a building block method in which best-estimate ranges of expected future real rate of return (expected returns, net of the pension plan's investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. Best estimates of arithmetic real rates of return for each major asset class included in the pension plans' target asset allocation as of June 30, 2015 and 2014 are summarized in the following tables:

| 2016  |               |              |            |              |  |
|---|---------------|--------------|------------|--------------|--|
| Target Asset Allocation and Long-Term Expected Rate of Return |               |              |            |              |  |
|   | PERS and PFRS |              | TP         | AF           |  |
|   |               | Long-term    |            | Long-term    |  |
|   |               | Expected     |            | Expected     |  |
|   | Target        | Real Rate of | Target     | Real Rate of |  |
|   | Allocation    | Return       | Allocation | Return       |  |
| Cash  | 5.00%         | 1.04%        | 5.00%      | 0.53%        |  |
| Core bonds  | 1.75%         | 1.64%        | 1.75%      | 1.39%        |  |
| Intermediate-grade credit                                     | 10.00%        | 1.79%        | N/A        | N/A          |  |
| U.S. credit bonds   | N/A           | N/A          | 13.50%     | 2.72%        |  |
| Mortgages   | 2.10%         | 1.62%        | 2.10%      | 2.54%        |  |
| High yield bonds  | 2.00%         | 4.03%        | 2.00%      | 4.57%        |  |
| Inflation-indexed bonds                                       | 1.50%         | 3.25%        | 1.50%      | 1.47%        |  |
| Broad U.S. equities   | 27.25%        | 8.52%        | 27.25%     | 5.63%        |  |
| Developed foreign equities                                    | 12.00%        | 6.88%        | 12.00%     | 6.22%        |  |
| Emerging market equities                                      | 6.40%         | 10.00%       | 6.40%      | 8.46%        |  |
| Private equity  | 9.25%         | 12.41%       | 9.25%      | 9.15%        |  |
| Hedge funds - absolute return                                 | 12.00%        | 4.72%        | N/A        | N/A          |  |
| Hedge funds - multi-strategy                                  | N/A           | N/A          | 4.00%      | 4.59%        |  |
| Hedge funds - equity hedge                                    | N/A           | N/A          | 4.00%      | 5.68%        |  |
| Hedge funds - distressed                                      | N/A           | N/A          | 4.00%      | 4.30%        |  |
| Real estate (property)  | 2.00%         | 6.83%        | N/A        | N/A          |  |
| Real estate (REITs)   | 4.25%         | 5.12%        | N/A        | N/A          |  |
| Private real estate   | N/A           | N/A          | 4.25%      | 3.97%        |  |
| Commodities   | 1.00%         | 5.32%        | 1.00%      | 3.58%        |  |
| Global debt ex U.S.   | 3.50%         | -0.40%       | N/A        | N/A          |  |
| Timber  | N/A           | N/A          | 1.00%      | 4.09%        |  |
| Farmland  | N/A           | N/A          | 1.00%      | 4.61%        |  |

| 2015  |            |              |            |              |  |
|---|------------|--------------|------------|--------------|--|
| Target Asset Allocation and Long-Term Expected Rate of Return |            |              |            |              |  |
|   | PERS a     | nd PFRS      | TPAF       |              |  |
|   |            | Long-term    |            | Long-term    |  |
|   |            | Expected     |            | Expected     |  |
|   | Target     | Real Rate of | Target     | Real Rate of |  |
|   | Allocation | Return       | Allocation | Return       |  |
| Cash  | 6.00%      | 0.80%        | 6.00%      | 0.50%        |  |
| Core fixed income   | N/A        | N/A          | N/A        | 2.19%        |  |
| Core bonds  | 1.00%      | 2.49%        | 1.00%      | 1.38%        |  |
| Short-term bonds  | N/A        | N/A          | N/A        | 1.00%        |  |
| Intermediate-term bonds                                       | 11.20%     | 2.26%        | 11.20%     | 2.60%        |  |
| Long-term bonds   | N/A        | N/A          | N/A        | 3.23%        |  |
| Mortgages   | 2.50%      | 2.17%        | 2.50%      | 2.84%        |  |
| High yield bonds  | 5.50%      | 4.82%        | 5.50%      | 4.15%        |  |
| Non-US fixed income   | N/A        | N/A          | N/A        | 1.41%        |  |
| Inflation-indexed bonds                                       | 2.50%      | 3.51%        | 2.50%      | 1.30%        |  |
| Broad US equities   | 25.90%     | 8.22%        | 25.90%     | 5.88%        |  |
| Large cap US equities   | N/A        | N/A          | N/A        | 5.62%        |  |
| Mid cap US equities   | N/A        | N/A          | N/A        | 6.39%        |  |
| Small cap US equities   | N/A        | N/A          | N/A        | 7.39%        |  |
| Developed foreign equities                                    | 12.70%     | 8.12%        | 12.70%     | 6.05%        |  |
| Emerging market equities                                      | 6.50%      | 9.91%        | 6.50%      | 8.90%        |  |
| Private equity  | 8.25%      | 13.02%       | 8.25%      | 9.15%        |  |
| Hedge funds/absolute return                                   | 12.25%     | 4.92%        | 12.25%     | 3.85%        |  |
| Real estate (property)  | 3.20%      | 5.80%        | 3.20%      | 4.43%        |  |
| Real estate (REITS)   | N/A        | N/A          | N/A        | 5.58%        |  |
| Commodities   | 2.50%      | 5.35%        | 2.50%      | 3.60%        |  |
| Long credit bonds   | N/A        | N/A          | N/A        | 3.74%        |  |

Sensitivity of the Net Pension Liability to Changes in the Discount Rate

The following tables present the College's proportionate share of the collective net pension liability for the PERS and PFRS as of June 30, 2015 and 2014 calculated using the discount rate as disclosed above for each plan as well as what the College's proportionate share of the collective net pension liability would be if it were calculated using a discount rate that is one percentage point lower or one percentage point higher than the current discount rate:

| 2016   |                                |                          |                                |  |  |
|--|--------------------------------|--------------------------|--------------------------------|--|--|
| Sensitiv   | vity of the Net Pens           | sion Liability           |                                |  |  |
| Pension Plan   | 1.0% decrease in discount rate | At current discount rate | 1.0% increase in discount rate |  |  |
| PERS (3.90%, 4.90%, 5.90%)<br>PFRS (4.79%, 5.79%, 6.79%) | 158,861<br>8,744               | 135,548<br>7,262         | 116,079<br>6,058               |  |  |

| 2015 Sensitivity of the Net Pension Liability            |                                |                          |                                |  |  |
|--|--------------------------------|--------------------------|--------------------------------|--|--|
| Pension Plan   | 1.0% decrease in discount rate | At current discount rate | 1.0% increase in discount rate |  |  |
| PERS (4.39%, 5.39%, 6.39%)<br>PFRS (5.32%, 6.32%, 7.32%) | 132,435<br>6,553               | 112,127<br>5,420         | 95,096<br>4,487                |  |  |

#### (g) Alternate Benefit Program

The ABP currently provides the choice of seven investment carriers: Teachers Insurance and Annuity Association/College Retirement Equities Fund (TIAA/CREF), VALIC, AXA Financial (Equitable), Met Life, MassMutual (formerly The Hartford), VOYA Financial Services and Prudential Retirement Services. The College assumes no liability for ABP members other than payment of contributions. A separate board of trustees administers ABP alternatives. The State and Social Security Law establishes participation eligibility as well as contributory and noncontributory requirements.

Benefits are determined by the amount of individual accumulations and the retirement income option selected. All benefits vest after the completion of one year of service. Individually owned annuity contracts that provide for full ownership of retirement and survivor benefits are purchased at the time of vesting. Participating College employees contribute 5% of salary and may contribute a voluntary additional contribution up to the maximum Federal statutory limit, on a pretax basis. Employer contributions for the ABP are 8%. During the years ended June 30, 2016 and 2015, ABP investment carriers received employer and employee contributions as follows:

| ABP Employer and Employee Contributions   |                          |                          |  |  |  |
|---|--------------------------|--------------------------|--|--|--|
|   | 2016                     | 2015                     |  |  |  |
| Employer contributions Employee contributions Participating employees' salaries | 4,859<br>6,796<br>60,732 | 4,693<br>6,277<br>58,665 |  |  |  |

Employer contributions to the ABP are paid by the State and are reflected in the accompanying financial statements as nonoperating revenue under New Jersey State appropriations and as operating expenses in various functional expense categories.

#### (h) Supplemental Alternate Benefit Program

The plan is administered by the College. TIAA-CREF is the privately operated investment carrier for this defined contribution retirement plan. All contributions are made by the College with non-State funds. The plan is intended to qualify as a governmental plan that is a tax-sheltered annuity plan under section 403(b) of the Internal Revenue Code of 1986, as amended. It is also intended that the Plan be exempt from the Employee Retiree Income Security Act of 1974, as amended, pursuant to Department of Labor regulations section 2510.3-2(f). Each employee whose compensation exceeds the State limit on contributions for the ABP in a given year shall be eligible to participate in the plan and have employer contributions made on their behalf. The College will contribute 8% of the employee's compensation in excess of the State limit on compensation. The accumulated base salary limit during each calendar year is \$141. There were no employee contributions during fiscal years 2016 and 2015. The employer contributions made during fiscal years 2016 and 2015 were \$95 and \$98, respectively.

#### (i) Post-employment Benefits Other Than Pension

In addition to providing pension benefits, the State provides certain health care and life insurance benefits for the College's retired employees. Full health coverage is provided to eligible employees retiring with 25 years of service credited on or before June 30, 1997 in one of the State of New Jersey's mandatory pension plans. Employees retiring with 25 years of service credit after June 30, 1997 may share in the cost of health care provided under the State Plan according to the terms specified in the appropriate bargaining unit agreement in effect at the time the employee reaches 25 years of credited service. The rules governing the contribution rate are the same as that for active employees. Since the costs of these programs are the responsibility of the State and the retired employees, the amounts are not available to the College and no expenses or liabilities for benefits are reflected in the College's financial statements.

#### (12) Compensated Absences

Payments for accumulated sick leave balances are made to retiring employees upon regular retirement. The payment is based on 50% of the sick leave accumulation at the pay rate in effect at the time of retirement up to a maximum of \$15 per employee. Employees separating from College service prior to retirement are not entitled to payments for accumulated sick leave balances. Accordingly, the College recorded a liability for accumulated sick leave balances in the amount of \$415 and \$433 as of June 30, 2016 and 2015, respectively, which is reflected in compensated absences in the accompanying financial statements.

The College is required to pay non-faculty employees for their accumulated vacation time upon their separation or retirement. The liability was \$3,195 and \$3,229 as of June 30, 2016 and 2015, respectively, and is reflected in compensated absences in the accompanying financial statements.

The College is required to pay employees for their accumulated bank leave time upon their separation or retirement. As of June 30, 2016 and 2015 a liability of \$333 and \$408, respectively, was included in compensated absences in the accompanying financial statements.

#### (13) Contingencies

The College is a party to various pending legal actions and other claims in the normal course of business. Management of the College is of the opinion that the outcome thereof will not have a material effect on its financial position based on legal representation letters obtained from outside counsel.

#### (14) Government Relations and Legal Fees

The New Jersey Higher Education Restructuring Act of 1994 requires the College to disclose the costs incurred associated with government and public relations and legal costs. During the years ended June 30, 2016 and 2015, the College expended \$346 and \$340 for government and public relations, and \$75 and \$95 for legal fees, respectively.

#### (15) The College of New Jersey Foundation, Inc.

#### Component Unit

The College of New Jersey Foundation, Inc. (the Foundation) is a legally separate, tax-exempt component unit of the organization with a fiscal year end of June 30. The Foundation has received a determination letter from the Internal Revenue Service concluding that it is exempt from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code. The Foundation acts primarily as a fundraising entity to supplement the resources that are available to the College in support of its programs. Although the College does not control the timing or amount of receipts from the Foundation, the Foundation's assets are used exclusively for the benefit, support, and promotion of the College and its educational activities. The Foundation meets the criteria to be discretely presented in the College's financial statements. Complete financial statements for the Foundation can be obtained from the College at 2000 Pennington Road, Ewing, NJ 08628.

#### **Investments**

The Foundation has an investment policy which establishes guidelines for permissible investments. The primary investment objective is to preserve and increase the value of endowment funds and maximize the long-term total rate of return on all invested assets while assuming a level of risk consistent with prudent



investment practices for such funds. The Foundation may invest in obligations of the U.S. Government, certificates of deposit, money market funds, equities and stock funds, bonds and bond funds, and alternative investments. Investments consist of the following as of June 30, 2016 and 2015:

| Investments   |    |        |        |  |  |  |
|---|----|--------|--------|--|--|--|
|   |    | 2016   | 2015   |  |  |  |
| Cash and cash equivalents                             | \$ | 2,660  | 3,927  |  |  |  |
| U.S. Treasury bills and notes and Government agencies |    | 2,354  | 2,414  |  |  |  |
| Corporate bonds                                       |    | 634    | 567    |  |  |  |
| Equity securities                                     |    | 18,150 | 18,422 |  |  |  |
| Mutual funds  |    | 7,465  | 4,741  |  |  |  |
| Exchange-traded funds                                 |    | 485    | 362    |  |  |  |
| Alternative investments:                              |    |        |        |  |  |  |
| Private equity  |    | 547    | 497    |  |  |  |
| Hedge fund  |    | 308    | 351    |  |  |  |
| Managed futures                                       |    | 216    | 209    |  |  |  |
| Common trust funds                                    |    | 612    | 749    |  |  |  |
|   | \$ | 33,431 | 32,239 |  |  |  |
|   |    |        |        |  |  |  |

The Foundation's investments are subject to various risks. Among these risks are credit risk and interest rate risk. Each one of these risks is discussed in more detail below.

Credit risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligations. The credit risk of a debt instrument is measured by nationally recognized statistical rating agencies such as Moody's Investors Service, Inc. (Moody's).

Within the Foundation's investment policy guidelines, the policy gives investment money managers and investment funds full responsibility for security selection, diversification, turnover and allocation of holdings among selected securities and industry groups.

The following are guidelines to be followed by the investment advisors in the selection of investment money managers:

- Domestic equities may be selected from the New York, American and Regional Stock Exchanges, or the NASDAQ markets. The cost of an individual security in the portfolio at purchase may not exceed 5% of the total market value of that portfolio. Individual securities held in a portfolio must not exceed 5% of the portfolio on a cost basis. Mutual funds and investment money managers are not to be included in this limitation.
- Only international managers experienced in trade on foreign exchanges shall handle investments in international equities.
- Managers may use a mutual fund as a means of participating in international equities, with prior approval of the Investment Committee.



- Managers may invest in commercial paper, bankers' acceptances, repurchase agreements, Treasury
  Bills, certificates of deposit, and money market funds to provide income, liquidity for expense
  payments, and preservation of the portfolio's principal value. All such assets must represent maturities
  of one year or less at the time of purchase.
- Commercial paper must be rated A-1 or P-1 by Standard & Poor's and Moody's, respectively.
- Bankers' acceptances and certificates of deposit should only be purchased from larger, well-capitalized domestic and foreign banks with a minimum of an A rating from one of the major rating agencies. Uninvested cash reserves should be kept to minimum levels. In any instance where the total funds on deposit with a financial institution exceeds the insurance coverage provided by the FDIC or FSLIC, collateral security or its equivalent shall be required.
- Fixed income investments will include U.S. Treasury and Federal agency debt obligations, corporate bonds, mortgages, asset backed securities and preferred stocks. By design, the managers should focus on fixed income securities of the highest quality, thereby reducing investment risk. With the exception of Federal Government issues, no single issue should exceed 4% and no industry group should exceed 10% of the aggregate fixed income portfolio without the Investment Committee's prior approval. The average credit quality of the fixed income or convertible portfolio should be rated investment grade or better. The average maturity of the fixed income portfolio may not exceed 12 years and the average duration of the fixed income portfolio should not exceed 10 years.

As of June 30, 2016, the Foundation's fixed income investments, which consist of U.S. Treasury bills and notes, U.S. Government agencies, and corporate bonds, were rated as follows:

| 2016                             |       |           |            |           |  |
|----------------------------------|-------|-----------|------------|-----------|--|
| Fixed Income Investments Ratings |       |           |            |           |  |
|                                  |       | U.S.      |            |           |  |
|                                  |       | Treasury  | U.S.       |           |  |
|                                  |       | bills and | Government | Corporate |  |
| Rating                           | Total | notes     | agencies   | bonds     |  |
| Aaa \$                           | 2,442 | 1,411     | 943        | 88        |  |
| Aa2                              | 16    |           |            | 16        |  |
| Aa3                              | 8     |           |            | 8         |  |
| A1                               | 47    |           | _          | 47        |  |
| A2<br>A3                         | 75    |           | _          | 75        |  |
| A3                               | 149   | _         |            | 149       |  |
| Baa1                             | 169   |           |            | 169       |  |
| Baa2                             | 64    |           | _          | 64        |  |
| Baa3                             | 18    | _         | _          | 18        |  |
| Total \$                         | 2,988 | 1,411     | 943        | 634       |  |

As of June 30, 2015, the Foundation's fixed income investments, which consist of U.S. Treasury bills and notes, U.S. Government agencies, and corporate bonds, were rated as follows:

| 2015                             |       |                               |                                |                 |  |
|----------------------------------|-------|-------------------------------|--------------------------------|-----------------|--|
| Fixed Income Investments Ratings |       |                               |                                |                 |  |
| Rating                           | Total | U.S. Treasury bills and notes | U.S.<br>Government<br>agencies | Corporate bonds |  |
| Aaa \$                           | 2,479 | 1,505                         | 909                            | 65              |  |
| Aa1                              | 30    |                               |                                | 30              |  |
| Aa2                              | 20    | _                             | _                              | 20              |  |
| Aa3                              | 23    |                               | _                              | 23              |  |
| A1                               | 35    |                               |                                | 35              |  |
| A2                               | 86    |                               |                                | 86              |  |
| A3                               | 119   |                               |                                | 119             |  |
| Baa1                             | 103   |                               |                                | 103             |  |
| Baa2                             | 51    |                               |                                | 51              |  |
| Baa3                             | 24    | —                             | _                              | 24              |  |
| Ba1                              | 11    |                               |                                | 11              |  |
| Total \$                         | 2,981 | 1,505                         | 909                            | 567             |  |

Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of a debt investment. The Foundation's investment policy provides limitations in the maturities of various types of investments. As of June 30, 2016, the Foundation's fixed income investments, which consist of U.S. Treasury bills and notes, U.S. Government agencies, and corporate bonds, had maturity dates as follows:

| 2016                              |       |                               |                    |           |  |
|-----------------------------------|-------|-------------------------------|--------------------|-----------|--|
| Fixed Income Investments Maturity |       |                               |                    |           |  |
|                                   |       | U.S.<br>Treasury<br>bills and | U.S.<br>Government | Corporate |  |
| Maturing in years                 | Total | notes                         | agencies           | bonds     |  |
| Less than 1 \$                    | 99    | 50                            |                    | 49        |  |
| 1 - 5                             | 1,086 | 715                           | 89                 | 282       |  |
| 6 - 10                            | 602   | 418                           | 11                 | 173       |  |
| Greater than 10                   | 1,201 | 228                           | 843                | 130       |  |
| Total \$                          | 2,988 | 1,411                         | 943                | 634       |  |

As of June 30, 2015, the Foundation's fixed income investments, which consist of U.S. Treasury bills and notes, U.S. Government agencies, and corporate bonds, had maturity dates as follows:

| 2015                              |       |                               |                    |           |  |
|-----------------------------------|-------|-------------------------------|--------------------|-----------|--|
| Fixed Income Investments Maturity |       |                               |                    |           |  |
|                                   |       | U.S.<br>Treasury<br>bills and | U.S.<br>Government | Corporate |  |
| Maturing in years                 | Total | notes                         | agencies           | bonds     |  |
| Less than 1 \$                    | 146   | 97                            | 49                 | _         |  |
| 1 - 5                             | 896   | 551                           | 88                 | 257       |  |
| 6 - 10                            | 923   | 687                           | 12                 | 224       |  |
| Greater than 10                   | 1,016 | 170                           | 760                | 86        |  |
| Total \$                          | 2,981 | 1,505                         | 909                | 567       |  |

#### Fair Value Measurement

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the financial statement measurement date. The fair value hierarchy categorizes the inputs to valuation techniques used to measure fair value into three levels as follows:

- Level 1 unadjusted quoted prices for identical assets or liabilities in active markets that a government can access at the measurement date
- Level 2 quoted prices other than those included within Level 1 and other inputs that are observable for an asset or liability, either directly or indirectly
- Level 3 unobservable inputs for an asset or liability

The fair value hierarchy gives the highest priority to Level 1 inputs and the lowest priority to Level 3. When the fair value of an asset or a liability is measured using inputs from more than one level of the fair value hierarchy, the measurement is considered to be based on the lowest priority level that is significant to the entire measurement.

While the Foundation believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date.

The following is a description of the valuation methodologies used for instruments measured at fair value:

• U.S. Treasury bills and notes – The fair value of U.S. Treasury bills and notes are based on prices quoted in active markets for those securities.

# Notes to the Financial Statements (\$ in thousands)

- U.S. Government agencies The fair value of government agencies are based on a multi-dimensional relational model. Standard inputs to the pricing model for the Level 2 debt securities include benchmark yields, reported trades, broker/dealer quotes, issuer spreads, two-sided markets, benchmark securities, bids, offers, and reference data.
- Corporate bonds The fair value of corporate bonds are based on a multi-dimensional relational
  model. Standard inputs to the pricing methods for the Level 2 debt securities include benchmark yields,
  reported trades, broker/dealer quotes, issuer spreads, two-sided markets, benchmark securities, bids,
  offers, and reference data.
- Equity securities The fair value of equity securities is the market value based on quoted market prices, when available, or market prices provided by recognized broker-dealers. These investments are classified as Level 1. Equity securities classified in Level 2 of the fair value hierarchy are valued at quoted market prices in the over-the-counter (inactive) market. The price used as the fair value may be from a market transaction or a bid or ask price in the market that did not result in a transaction.
- Mutual funds The fair value of mutual funds is the market value based on quoted market prices, when available, or market prices provided by recognized broker-dealers.
- Exchange-traded funds The fair value of exchange-traded funds are based on the quoted market price on an active market as of the measurement date.
- Alternative investments Alternative investments are valued using current estimates of fair value obtained from the investment manager in the absence of readily determinable public market values. The estimated fair value of these investments is based on the most recent valuations provided by external investment managers. Because alternative investments are not readily marketable, their estimated value is subject to uncertainty and therefore may differ from the value that would have been used had a ready market for such investments existed.
- Cash and cash equivalent These investments are measured at amortized cost and have been excluded from fair value leveling.

# Notes to the Financial Statements (\$\\$ in thousands)

The Foundation's investments at June 30, 2016 are summarized in the following table by their fair value hierarchy:

| 2016  |        |                               |                     |                          |  |  |  |  |
|---|--------|-------------------------------|---------------------|--------------------------|--|--|--|--|
| Investments Measured at Fair Value          |        |                               |                     |                          |  |  |  |  |
|   |        | Fair value measurements using |                     |                          |  |  |  |  |
|   |        | <b>Quoted prices</b>          |                     |                          |  |  |  |  |
|   |        | in active                     | Significant         | a                        |  |  |  |  |
|   |        | markets for                   | other<br>observable | Significant unobservable |  |  |  |  |
|   |        | identical<br>assets           | inputs              | inputs                   |  |  |  |  |
| Investment                                  | Total  | (Level 1)                     | (Level 2)           | (Level 3)                |  |  |  |  |
| Investments by fair value level             |        | (==:==)                       | (=====)             | (==+===)                 |  |  |  |  |
| U.S. Treasury bills and notes \$            | 1,411  | 1,411                         | _                   | _                        |  |  |  |  |
| U.S. Government agencies                    | 943    | _                             | 943                 | _                        |  |  |  |  |
| Corporate bonds                             | 634    | _                             | 634                 | _                        |  |  |  |  |
| Equity securities                           | 18,150 | 18,141                        | 9                   | _                        |  |  |  |  |
| Mutual funds                                | 7,465  | 7,465                         | _                   | _                        |  |  |  |  |
| Exchange-traded funds                       | 485    | 485                           |                     | _                        |  |  |  |  |
| Total investments by fair value level       | 29,088 | 27,502                        | 1,586               | _                        |  |  |  |  |
| Investments measured at net                 |        |                               |                     | -                        |  |  |  |  |
| asset value (NAV)                           |        |                               |                     |                          |  |  |  |  |
| Private equity                              | 547    |                               |                     |                          |  |  |  |  |
| Hedge fund                                  | 308    |                               |                     |                          |  |  |  |  |
| Managed futures                             | 216    |                               |                     |                          |  |  |  |  |
| Common trust funds                          | 612    |                               |                     |                          |  |  |  |  |
| Total investments measured at NAV           | 1,683  |                               |                     |                          |  |  |  |  |
| Total investments measured at fair value \$ | 30,771 |                               |                     |                          |  |  |  |  |

# Notes to the Financial Statements (\$\\$ in thousands)

The Foundation's investments at June 30, 2015 are summarized in the following table by their fair value hierarchy:

| 2015  |        |  |                                    |                             |  |  |  |  |
|---|--------|--|------------------------------------|-----------------------------|--|--|--|--|
| Investments Measured at Fair Value          |        |  |                                    |                             |  |  |  |  |
|   |        | Fair value measurements using                          |                                    |                             |  |  |  |  |
|   |        | Quoted prices<br>in active<br>markets for<br>identical | Significant<br>other<br>observable | Significant<br>unobservable |  |  |  |  |
| Investment                                  | Total  | assets<br>(Level 1)                                    | inputs<br>(Level 2)                | inputs<br>(Level 3)         |  |  |  |  |
| Investments by fair value level             | 1000   | (Ecver 1)  | (Ecver 2)                          | (Level 3)                   |  |  |  |  |
| U.S. Treasury bills and notes \$            | 1,505  | 1,505  | _                                  | _                           |  |  |  |  |
| U.S. Government agencies                    | 909    | _  | 909                                | _                           |  |  |  |  |
| Corporate bonds                             | 567    | _  | 567                                | _                           |  |  |  |  |
| Equity securities                           | 18,422 | 18,422   | _                                  | _                           |  |  |  |  |
| Mutual funds                                | 4,741  | 4,741  | _                                  | _                           |  |  |  |  |
| Exchange-traded funds                       | 362    | 362  |                                    |                             |  |  |  |  |
| Total investments by fair value level       | 26,506 | 25,030   | 1,476                              | _                           |  |  |  |  |
| Investments measured at net                 |        |  |                                    |                             |  |  |  |  |
| asset value (NAV)                           |        |  |                                    |                             |  |  |  |  |
| Private equity                              | 497    |  |                                    |                             |  |  |  |  |
| Hedge fund                                  | 351    |  |                                    |                             |  |  |  |  |
| Managed futures                             | 209    |  |                                    |                             |  |  |  |  |
| Common trust funds                          | 749    |  |                                    |                             |  |  |  |  |
| Total investments measured at NAV           | 1,806  |  |                                    |                             |  |  |  |  |
| Total investments measured at fair value \$ | 28,312 |  |                                    |                             |  |  |  |  |

# Notes to the Financial Statements (\$\xi\$ in thousands)

The fair value as of June 30, 2016 and 2015 and redemption terms for investments measured at the net asset value (NAV) per share (or its equivalent) is presented in the following table.

| Investments Measured at NAV       |    |       |       |  |  |                   |  |
|-----------------------------------|----|-------|-------|--|--|-------------------|--|
|                                   |    | Fair  | value | Redemption                                       | Redemption<br>frequency<br>(if currently | Redemption notice |  |
| Investment                        |    | 2016  | 2015  | restriction                                      | eligible)                                | period            |  |
| Private equity                    | \$ | 547   | 497   | Quarterly redemption limit  Quarterly redemption | Quarterly                                | 65 days           |  |
| Hedge fund                        |    | 308   | 351   | limit  | Quarterly                                | 67 days           |  |
| Managed futures                   |    | 216   | 209   | None   | Semi-monthly                             | 8 days            |  |
| Common trust funds                |    | 612   | 749   | Cannot be redeemed                               | N/A                                      | N/A               |  |
| Total investments measured at NAV | \$ | 1,683 | 1,806 |  |  |                   |  |

As of June 30, 2016 and 2015, the Foundation had no unfunded commitments for investments measured at NAV.

The investment strategy, valuation method and redemption terms for the investments measured as NAV are discussed below.

Private equity: This type is an investment in one multi-strategy private equity fund that invests in direct, secondary and primary private equity investments across a range of geographic markets, investment types and vintage years. The objective of the fund is to generate returns by systematically overweighting the vehicles, segments and opportunities it believes offer the best relative value at a point in time. Redemptions may be requested quarterly by tender offer with 65 days' notice. The fund's board of managers has the sole discretion to repurchase units from a tender offer due to the illiquid nature of the fund. The fund limits the redemptions each quarter to no more than 5% of the fund's net asset value. The fair value of the investment in this type has been determined using the NAV per share (or its equivalent) of the investment.

Hedge fund: This type is an investment in one multi-manager fund of funds that invests in investment funds managed by third-party investment managers that employ a variety of alternative investment strategies including directional equity, directional macro, event driven and relative value. Redemptions may be requested quarterly by tender offer with 67 calendar days' notice. The fund's board of directors has the sole discretion to repurchase units with a tender offer. The fund limits the redemptions each quarter to 5-25% of the fund's net asset value. The fair value of the investment in this type has been determined using the NAV per share (or its equivalent) of the investment.

Managed futures: This type is an investment in one fund that engages in systematic speculative trading of futures and forward contracts on a wide range of commodities including agriculture, currencies, energy, interest rates, metals and stock indices. The fund employs both short-term trading and long-term trendfollowing strategies using multiple time frames. Redemptions may be requested semi-monthly with 8

# Notes to the Financial Statements (\$\xi\$ in thousands)

business days' notice. There are no restrictions or limits on redemptions. The fair value of the investment in this type has been determined using the NAV per share (or its equivalent) of the investment.

Common trust funds: This type consists of investments in ten common trust funds that invest in a variety of debt and equity strategies including small- and mid-cap growth and value, emerging markets, international equities, dividend income, high quality equities and aggregate bonds. These funds are held within an irrevocable trust of which the Foundation is a beneficiary. The investments in these common trust funds cannot be redeemed. The Foundation is currently receiving income earned on the investments. Distributions from the liquidation of the underlying assets are unknown at this time. The fair value of the investment in this type has been determined using the NAV per share (or its equivalent) of the investment.

## (16) Risk Management

The College is exposed to various risks of loss. The College purchased and funds property and casualty insurances through a joint insurance program with the nine State of New Jersey Public Colleges and Universities. The College's risk management program involves insurance for all property risk in the joint insurance program and all liability risk and employee benefit exposures are self-funded programs maintained and administered by the State of New Jersey (including tort liability, auto liability, trustees and officers liability, workers' compensation, unemployment, temporary and long term disability, unemployment liability, life insurance and employee retirement programs).

Buildings, plants, and equipment and lost revenue are fully insured on an all risk replacement basis to the extent that losses exceed \$100 per occurrence with a per occurrence limit of \$1,500,000. Commercial crime insurance coverage provides money and securities coverage for an actual loss in excess of \$75 with a per loss limit of \$5,000. In addition to the insurance purchased and maintained through the consortium, the College maintains two additional policies. The first is a student blanket professional liability insurance policy with a limit of \$2,000 per claim and a \$5,000 aggregate. The second is a museum collection and temporary loans policy with a \$500 limit.

As an instrumentality of the State of New Jersey the liability of the College is subject to all of the provisions of the New Jersey Tort Claims Act (NJSA 59:1-1 et seq.), the New Jersey Contractual Liability Act (NJSA 59:13-1 et seq.), and the availability of appropriations. The Tort Claims Act also creates a fund and provides for payment of claims under the Act against the State of New Jersey or against its employees for which the State of New Jersey is obligated to indemnify against tort claims, which arise out of the performance of their duties.

All insurance policies are renewed on an annual basis. All of the State of New Jersey self-funded programs are statutory with an annual appropriation provided by the legislature. There has been no decrease in insurance coverage during the current year. There have been no settlements in excess of insurance coverage in the past three years.

# Notes to the Financial Statements (\$ in thousands)

## (17) Campus Town Development

The College is participating in a public-private partnership with a private real estate corporation to develop approximately 13 acres of land adjacent to the College into a mixed use retail/student housing complex. This project, called Campus Town, which is projected to cost approximately \$85 million for Phase One, was made possible pursuant to the provisions of the New Jersey Economic Stimulus Act of 2009. In February 2015, the College and the developer agreed to expand the project to include two additional residential buildings in Phase Two of the project. The partnership has been structured to include no direct financial obligation of the College to support the project. Planning, design, construction, operation, preventative maintenance and capital renewal of the project are all borne by the developer.

The Ground Lease for Campus Town was executed by all parties at closing on April 4, 2014. The term of the Ground Lease is 50 years and the Developer agrees to make Basic Rent payments of \$400 on the rent commencement date (earlier of first day of twenty-fifth calendar month following month in which the initial Certificate of Occupancy date occurs or in which the Outside Completion date occurs) in accordance with the lease agreement, increasing by an Additional Applicable Increase Rent of \$25 annually for the duration of the Ground Lease term. In addition to the Basic and Applicable Increase Rent, after the seventh year of the lease, the Developer will also pay Supplemental Rent in accordance with the lease agreement. The developer will set rental rates for the student housing units and the College will treat this similarly to other off-campus housing it does not own and manage. There were no rental payments by the developer during fiscal years 2016 and 2015. The College will not be providing any financial assistance to the developer. Upon expiration of the lease term the premises will revert to the College.

Phase One of the project opened on schedule for student housing in August 2015 for the fall semester of 2015. Phase Two of the project opened on schedule for student housing in August 2016 for the fall semester of 2016. Bond rating agencies do not include any Campus Town debt in their calculations of the College's debt burden given the state's legislation prohibiting the College from financing any portion of Campus Town, or being financially obligated.

# Notes to the Financial Statements (\$\xi\$ in thousands)

The College entered into an agreement on April 4, 2014 to lease a space from the Developer to operate a fitness center on the Campus Town premises. The lease term is 10 years beginning August 2015 with two options to renew for an additional five years. The Base Rent for year one is \$196 annually plus Additional Rent equal to the College's percentage of the cost of expenses as included in the lease agreement. Future years' Base Rent will also increase in accordance with the lease agreement. Rental payments did not begin until the Rent Commencement Date (September 14, 2015) in accordance with the lease agreement. In fiscal year 2016 there were rental payments by the College totaling \$156. The minimum annual base rental commitments approximate the following:

| Annual Rental Commitments |        |  |  |  |
|---------------------------|--------|--|--|--|
|                           | Amount |  |  |  |
| Year ending June 30:      |        |  |  |  |
| 2017 \$                   | 198    |  |  |  |
| 2018                      | 202    |  |  |  |
| 2019                      | 206    |  |  |  |
| 2020                      | 211    |  |  |  |
| 2021                      | 215    |  |  |  |
| 2022-2026                 | 961    |  |  |  |
| \$                        | 1,993  |  |  |  |
| Ψ                         | 1,773  |  |  |  |

Under the fitness center lease agreement, the College is responsible for the capital tenant improvements to prepare the leased property for its intended use. As of June 30, 2016 and 2015, \$1,416 and \$108, respectively, of capital construction costs have been incurred and were recorded as leasehold improvements in the statements of net position. The cost of these leasehold improvements will be depreciated on a straight-line basis over the 10 year term of the lease agreement.

To facilitate the construction and operation of the bookstore in Campus Town, the Corporation was engaged to act as an intermediary between the College, Barnes & Noble College Booksellers, LLC (Barnes & Noble) and PRC Campus Partners, LLC (PRC). The Corporation entered into a ten year service management agreement dated April 4, 2014 with Barnes & Noble to manage and operate a hybrid campus and general interest retail bookstore in the space leased by the Corporation in the Campus Town development. Beginning on the Bookstore Services Commencement Date (August 3, 2015), Barnes & Noble will pay the Corporation a minimum annual guaranteed commission of \$650 with additional commission paid based on the specified percentages of gross sales in accordance with the agreement terms. After the Corporation pays the space rental payments to the landlord and other operational costs and deducts certain amounts for tenant fit-out as described below, excess commission will be transferred to the College. In fiscal year 2016, there was no excess commission to be transferred to the College.

# Notes to the Financial Statements (\$\xi\$ in thousands)

The Chairmen of the Corporation Board of Directors and the College Board of Trustees executed an agreement dated July 7, 2015 whereby the College provided \$250 to the Corporation for reimbursement of the bookstore fit-out and tenant improvement costs. Additionally, the agreement stipulates that the remainder of the fit-out and tenant improvement costs of \$1,085 are to be repaid to the Corporation from the bookstore commission revenue during the first five years of the Barnes & Noble agreement based on a capital reimbursement schedule. The amount repaid for year one for the year ended June 30, 2016 was \$180. The remaining years two through five are to be repaid as follows.

| Capital Reimbursement Schedule |           |          |       |  |  |  |  |  |
|--------------------------------|-----------|----------|-------|--|--|--|--|--|
|                                | Principal | Interest | Total |  |  |  |  |  |
| Year ending June 30:           |           |          |       |  |  |  |  |  |
| 2017                           | 193       | 33       | 226   |  |  |  |  |  |
| 2018                           | 201       | 25       | 226   |  |  |  |  |  |
| 2019                           | 209       | 17       | 226   |  |  |  |  |  |
| 2020                           | 218       | 9        | 227   |  |  |  |  |  |
| \$                             | 821       | 84       | 905   |  |  |  |  |  |

## (18) Subsequent Event

In August 2016, the New Jersey Educational Facilities Authority (NJEFA) issued Series 2016 F (tax-exempt) and Series 2016 G (Federally taxable) Revenue Refunding Bonds to advance refund a portion of the outstanding Series 2008 D bonds, advance refund all of the outstanding Series 2010 B (Build America Bonds – Direct Payment), and pay certain costs incidental to the issuance and sale of the Series 2016 F and Series 2016 G bonds. The Series 2016 F bonds totaling \$87,925 consist of \$74,950 of serial bonds carrying coupon rates ranging from 4.00% to 5.00% maturing through July 1, 2035 and a \$12,975 term bond with an interest rate of 3.00% maturing on July 1, 2040. The Series 2016 G bonds totaling \$105,255 consist of \$75,320 of serial bonds carrying coupon rates ranging from 1.866% to 3.459% maturing through July 1, 2032 and a \$29,935 term bond with an interest rate of 3.64% maturing on July 1, 2034. The bonds were issued with a premium of \$11,566 on the Series 2016 F bonds and the College incurred \$1,032 in bond issue costs which will be expensed in fiscal year 2017. This advance refunding achieved \$21,608 in present value savings on the debt service with no extension of bond maturities.

In July 2016, the College was awarded an \$8,000 Higher Education Capital Improvement Fund grant from the NJEFA to fund the renovation of the School of Engineering building, Armstrong Hall. The grant is contingent upon NJEFA issuing the bonds necessary to finance the project. In exchange for the receipt of the grant, the College will pay one third of the debt service and fees of the bonds allocable to the College.

# The College of New Jersey

Schedules of Proportionate Share of the Net Pension Liability

(Unaudited)

June 30, 2016 and 2015

(In thousands)

**Public Employees' Retirement System** 

| rubiic Employees' Retirement System  |    |         |          |
|--|----|---------|----------|
|  | _  | 2016    | 2015     |
| College proportion of the net pension liability - State group  |    | 0.571%  | 0.557%   |
| College proportion of the net pension liability - Plan as a whole  |    | 0.294%  | 0.289%   |
| College proportionate share of the net pension liability   | \$ | 135,548 | 112,127  |
| College covered-employee payroll (for the year ended as of the measurement date)                         |    | 25,823  | 25,380   |
| College proportionate share of the net pension liability as a percentage of the employee covered-payroll |    | 524.91% | 441.79%  |
| Plan fiduciary net position as a percentage of the total pension liability                               |    | 38.21%  | 42.74%   |
| Police and Firemen's Retirement System   | 1  |         |          |
|  | _  | 2016    | 2015     |
| College proportion of the net pension liability - State group  |    | 0.169%  | 0.153%   |
| College proportion of the net pension liability - Plan as a whole  |    | 0.032%  | 0.031%   |
| College proportionate share of the net pension liability   | \$ | 7,262   | 5,420    |
| College covered-employee payroll (for the year ended as of the measurement date)                         |    | 763     | 822      |
| College proportionate share of the net pension liability as a percentage of the employee covered-payroll |    | 951.77% | 659.37%  |
| Plan fiduciary net position as a percentage of the total pension liability                               |    | 52.84%  | 58.86%   |
| Teachers' Pension and Annuity Fund   |    |         |          |
|  |    | 2016    | 2015     |
| College proportion of the net pension liability  |    | 0.000%  | 0.000%   |
| College proportionate share of the net pension liability   | \$ | _       | _        |
| State's proportionate share of the net pension liability associated with the College                     |    | 4,749   | 4,666    |
| Total net pension liability  |    | 4,749   | 4,666    |
| College covered-employee payroll (for the year ended as of the measurement date)                         |    |         | 122      |
| College proportionate share of the net pension liability as a percentage of the employee covered-payroll |    | N/A     | 3824.59% |

See accompanying independent auditors' report.

Plan fiduciary net position as a percentage of the total pension liability

33.64%

28.71%

# The College of New Jersey

Schedules of Employer Contributions
(Unaudited)

June 30, 2016 and 2015
(in thousands)

Public Employees' Retirement System

|   |    | 2016     | 2015   |
|---|----|----------|--------|
| Contractually required contribution (amount provided by the State of New Jersey)                                  | \$ | 1,941    | 1,289  |
| Contributions in relation to the contractually required contribution (amount provided by the State of New Jersey) | _  | 1,941    | 1,289  |
| Contribution deficiency (excess)  | \$ |          |        |
| College covered-employee payroll (as of the fiscal year end)  | \$ | 25,776   | 25,823 |
| Contributions as a percentage of covered-employee payroll   |    | 7.53%    | 4.99%  |
| Police and Firemen's Retirement System  |    | 2016     | 2015   |
| Contractually required contribution (amount provided by the State of New Jersey)                                  | \$ | 231      | 120    |
| Contributions in relation to the contractually required contribution (amount provided by the State of New Jersey) |    | 231      | 120    |
| Contribution deficiency (excess)  | \$ | <u> </u> |        |
| College covered-employee payroll (as of the fiscal year end)  | \$ | 772      | 763    |
| Contributions as a percentage of employee covered payroll   |    | 29.92%   | 15.73% |

See accompanying independent auditors' report.

### Schedule of Expenditures of Federal Awards Year ended June 30, 2016

| Federal grantor/pass-through grantor/<br>program or cluster title  | Federal<br>CFDA<br>number | Pass-through<br>grant award<br>number  | Current year expenditures | Amount<br>provided to<br>subrecipients |
|--|---------------------------|--|---------------------------|--|
| Student Financial Assistance Cluster:  |                           |  |                           |  |
| U.S. Department of Health and Human Services: Nursing Student Loans  | 93.364                    |  | \$ 201,785                |  |
| Total U.S. Department of Health and Human Services   | 93.304                    | _                                      | 201,785                   |  |
| U.S. Department of Education:  |                           |  | 201,763                   |  |
| Federal Supplemental Educational Opportunity Grants (including administrative  |                           |  |                           |  |
| cost allowance of \$10,147)  | 84.007                    | _                                      | 213,087                   | _                                      |
| Federal Direct Loan Program Federal Work-Study Program (including administrative cost of \$7,861)  | 84.268<br>84.033          | _<br>_                                 | 36,546,446<br>152,363     | _                                      |
| Federal Perkins Loan Program (including administrative cost allowance of \$13,880)   | 84.038                    | _                                      | 4,512,607                 | _                                      |
| Federal Pell Grant Program Teacher Education Assistance for College and Higher Education Grants  | 84.063<br>84.379          | _                                      | 5,117,044<br>117,252      | _                                      |
| The state of the s | 64.379                    | _                                      |                           |  |
| Total U.S. Department of Education  Total Student Financial Assistance Cluster   |                           |  | 46,658,799<br>46,860,584  |  |
| Research and Development Cluster:  |                           |  | 40,000,304                |  |
| U.S. Department of Defense:  |                           |  |                           |  |
| Assessing the Effect of Environment on Barnacle Settlement, Adhesion and Biomineralization<br>Measuring Neuronal Activity and Functional Connectivity in an In Vitro Model Traumatic   | 12.300                    | _                                      | 71,607                    | 7,571                                  |
| Brain Injury   | 12.431                    | _                                      | 44,001                    |  |
| Total U.S. Department of Defense   |                           |  | 115,608                   | 7,571                                  |
| National Science Foundation: Collaborative Research: Mantle Dynamics, Lithospheric Structure, and Topographic  |                           |  |                           |  |
| Evolution of the Southeastern US Continental Margin  | 47.050                    | _                                      | 13,257                    | _                                      |
| Algorithms for Synthetic Gene Library Design   | 47.070                    | _                                      | 88,203                    | 57,039                                 |
| RUI: Interactive Effects of Invasive Plants and Deer on the Herb Layer<br>of Suburban Forest   | 47.074                    | _                                      | 49,028                    | _                                      |
| Passed through Yale University:  | 47.074                    |  | 47,020                    |  |
| Advancing Revisionary Taxonomy & Systematics (ARTS): A cyber-enabled global  | 47.074                    | C12D115(0/D019(4)                      | 16.570                    |  |
| monograph of Viburnum Transforming Undergraduate Education in Science (TUES): Collaborating Across Boundaries  | 47.074                    | C13D11560(D01864)                      | 16,570                    | _                                      |
| to Engage Undergraduates in Computational Thinking   | 47.076                    | _                                      | 35,679                    | _                                      |
| Collaborative Research: Smart Power Distribution System Curriculum - Multi-Institution Demonstration and Deployment  | 47.076                    |  | 10,175                    |  |
| Assignment of personnel from the College of New Jersey to the National Science   | 47.070                    | _                                      | 10,173                    | _                                      |
| Foundation (NSF)   | 47.UNK                    | _                                      | 38,529                    | _                                      |
| Program to Enhance Retention of Student in Science Trajectories in Biology<br>and Chemistry  | 47.076                    | _                                      | 147,531                   | _                                      |
| Scholarships for Success in Computational Science  | 47.076                    | _                                      | 138,391                   | _                                      |
| Foundation for Increasing and Retaining STEM Students (FIRSTS)   | 47.076                    | _                                      | 12,325                    | _                                      |
| RUI: Cirrus Ice Crystal Surface Structure and Kinetics at the Nanoscale<br>Research Initiation: Assessing the Effectiveness of the Professional Formation of Engineering   | 47.050                    | _                                      | 32,139                    | _                                      |
| Students at the College of New Jersey  | 47.041                    | _                                      | 32,435                    |  |
| Total National Science Foundation  |                           |  | 614,262                   | 57,039                                 |
| U.S. Department of Commerce:   |                           |  |                           |  |
| National Institute of Standards and Technology:  | 11.620                    |  | 14 472                    |  |
| Fiscal Year 2015 Summer Undergraduate Research Fellowship<br>Fiscal Year 2016 Summer Undergraduate Research Fellowship   | 11.620<br>11.620          | _<br>_                                 | 14,472<br>5,500           | _                                      |
| National Oceanic and Atmospheric Administration:   |                           |  |                           |  |
| Effects of ocean acidification on golden crab mineralized cuticle  | 11.UNK                    | _                                      | 17,500                    |  |
| Total U.S. Department of Commerce  |                           |  | 37,472                    |  |
| U.S. Department of Interior: Passed through Western Pennsylvania Conservancy:  |                           |  |                           |  |
| State Wildlife Grant Program   | 15.657                    | 4100064364                             | 2,191                     | _                                      |
| Total U.S. Department of Interior  |                           |  | 2,191                     |  |
| U.S. Department of Energy:   |                           |  |                           |  |
| Passed through the Board of Regents of the University of Wisconsin System: Optical and electro-optic modulation of Biomimetically-functionalized nanotubes   | 81.049                    | 513K380                                | 29,638                    |  |
| Total U.S. Department of Energy  |                           |  | 29,638                    | _                                      |
| U.S. Department of Health and Human Services:  |                           |  |                           |  |
| National Institute of Health:  | 02.070                    |  | 207.022                   | 155 500                                |
| Modeling Transcriptional Programming by Markov Chain Monte Carlo Sampling<br>Deciphering how tubulin glutamylation regulates microtubule function  | 93.879<br>93.859          | <u> </u>                               | 297,032<br>43,532         | 155,598                                |
| Passed through New Jersey Department of Education:   |                           | ************************************** |                           |  |
| School-Based HIV, STD, and Pregnancy Prevention Passed through Rhode Island Hospital:  | 93.079                    | IU87PS004149                           | 24,592                    | _                                      |
| Antimicrobial Use in Dialysis Units  | 93.226                    | 701-7137035                            | 72,790                    |  |
| Total U.S Department of Health and Human Services  |                           |  | 437,946                   | 155,598                                |



# Schedule of Expenditures of Federal Awards Year ended June 30, 2016

| Federal grantor/pass-through grantor/<br>program or cluster title   | Federal<br>CFDA<br>number            | Pass-through<br>grant award<br>number  | Current year expenditures                          | Amount provided to subrecipients |
|---|--------------------------------------|--|--|----------------------------------|
| U.S. Department of Transportation:  Passed through The Board of Trustees of the University of Alabama:  Alabama Statewide Mobility Study  Passed through Research Foundation of City University of New York, University Transportation  | 20.205                               | UA15-012   | \$ 11,593  | _                                |
| Research Center: Improving Cross-Frame Design to Reduce the Effects of Skew in Steel I-Girder Bridges Worker Safety Issues of Wi-Fi Devices   | 20.701<br>20.701                     | 49198-21-27<br>75144-01-27   | 14,800<br>150,234                                  | _                                |
| Passed through State of New Jersey Department of Transportation:<br>Fiberglass Composite Materials Specification Redevelopment  | 20.200                               | 16-60101   | 123,546  | 52,625                           |
| Total U.S. Department of Transportation National Aeronautics and Space Administration: Passed through Rutgers, the State University of New Jersey: MUSE Program for Summer 2016   | 43.008                               | 5893   | 2,500  | 52,625                           |
| Total National Aeronautics and Space Administration   |                                      |  | 2,500  |                                  |
| Total Research and Development Cluster  U.S. Department of Education: Undergraduate International Studies and Foreign Language Program Passed through Disability Rights New Jersey:   | 84.016                               | _  | 1,539,790<br>65,408                                | 272,833                          |
| Expanding Assistive Technology Services to People with Disabilities in NJ Expansion of Assistive Technology Services for People with Autism Special Education, Technical Assistance and Dissemination to Improve Services   | 84.224                               | DRNJ/ATAC - TCNJ   | 16,515   | _                                |
| and Results for Children With Disabilities<br>Creating a Team of Highly Qualified Professionals for English Language Learners   | 84.326<br>84.365                     |  | 208,995<br>403,137                                 | _<br>_                           |
| Transition Programs for Students with Intellectual Disabilities into Higher Education: Enhancing and Extending the Current Career and Community Studies Program   | 84.407                               | _  | 175,687  | _                                |
| Passed through Bergen Community College: Transition Program for Students with Intellectual Disabilities Into Higher Education (TPSID)   | 84.407                               | P407A150069  | 2,140  |                                  |
| Total Transition Programs for Students with Intellectual Disabilities into Higher Education   |                                      |  | 177,827  |                                  |
| Special Education Cluster: Passed through New Jersey Department of Corrections: NJ DOC GED Tutoring Project   | 84.027                               | 01-IDEAB-DOC   | 198  |                                  |
| Total Special Education Cluster  Passed through New Jersey Department of Human Services, Commission for the Blind and Visually Impaired: Rehabilitation Services - Vocational Rehabilitation Grants to States: Work Skills Prep Program (WSP) @ TCNJ Summer College Preparatory Program New Jersey Deaf-Blind Equipment Distribution Project Support Service Providers - New Jersey (SSP-NJ) Total Rehabilitation Services - Vocational Rehabilitation Grants to States | 84.126<br>84.126<br>84.126<br>84.126 | FFY2015 MOU, FFY2016 MOU<br>FFY2015 MOU, FFY2016 MOU<br>2015 MOU, 2016 MOU<br>2015 MOU, 2016 MOU | 498,025<br>165,808<br>54,370<br>158,249<br>876,452 |                                  |
| Passed through New Jersey Department of Education: Building Teacher Leadership Comp   | 84.367                               | 16E00078   | 77,592   |                                  |
| Total U.S. Department of Education  | 01.507                               | 1020070  | 1,826,124  |                                  |
| U.S. Department of Energy: Passed through New Jersey Board of Public Utilities: New Jersey Public Building Energy Efficiency Program  | 81.119                               | DD-EE-0005855  | 61,659   |                                  |
| Total U.S. Department of Energy   |                                      |  | 61,659   |                                  |
| U.S. Department of Homeland Security, Federal Emergency Management Agency: Passed through New Jersey Department Environmental Protection: Community Assistance Program State Support Services Element National Dam Safety Program Cooperating Technical Partners Program  | 97.023<br>97.041<br>97.045           | EC-13-025<br>EC15-041<br>EC16-024  | 8,213<br>14,731<br>3,081                           | <br>                             |
| Total U.S. Department of Homeland Security, Federal Emergency Management Agency U.S. Department of Transportation: Passed through New Jersey Division of Highway Traffic Safety: Highway Safety Cluster:  | 20 (01                               | AT 15 45 04 02 AT 14 45 06 05  | 26,025   |                                  |
| Peer Institute and Harm Reduction Total Highway Safety Cluster  | 20.601                               | AL-15-45-06-03, AL-16-45-06-05   | 43,710   |                                  |
| National Endowment for Humanities:  NEH Enduring Questions Course on Ancient and Modern Meanings of Fame Passed through New Jersey Council for the Humanities:  Family Reports Particle New Jersey Hay Jersey Hay Nation and the World  | 45.163                               | —<br>2014 12   | 9,609  |                                  |
| Exploring Economic Justice: New Jersey, the Nation, and the World  Total National Endowment for Humanities  | 45.129                               | 2014-12  | 2,738<br>12,347                                    |                                  |
| U.S. Small Business Administration: Passed through Rutgers, The State University of New Jersey: New Jersey Small Business Development Centers Phase 2 Hurricane Sandy Small Business Revitalization Opportunity   | 59.037<br>59.064                     | 5585, 5870<br>5135   | 161,846<br>25,265                                  |                                  |
| Total U.S. Small Business Administration  |                                      |  | 187,111  |                                  |



### Schedule of Expenditures of Federal Awards Year ended June 30, 2016

| Federal grantor/pass-through grantor/<br>program or cluster title  | Federal<br>CFDA<br>number | Pass-through<br>grant award<br>number                  | Current year expenditures | Amount provided to subrecipients |
|--|---------------------------|--|---------------------------|----------------------------------|
| Corporation for National and Community Service:<br>Volunteers in Service to America (VISTA)  | 94.013                    | _  | \$ 1,314                  | _                                |
| AmeriCorps: AmeriCorps National Education Awards Program Passed through New Jersey Department of State:  | 94.006                    | _  | 28,713                    | _                                |
| AmeriCorps Total AmeriCorps  | 94.006                    | 14AMER010AFO,<br>AmeriCorps 15ACP-030,<br>AC16Form-016 | 271,060<br>299,773        | 132,146<br>132,146               |
| Total Corporation for National and Community Service   |                           |  | 301,087                   | 132,146                          |
| U.S. Department of Environmental Protection:  Passed through New Jersey Department of Environmental Protection:  Building Ecological Solutions to Coastal Community Hazards  | 15.153                    | CP15-026   | 214,523                   | 132,140                          |
| Total U.S. Department of Environmental Protection  |                           |  | 214,523                   |                                  |
| U.S. Department of Commerce:  Passed through New Jersey Department of Environmental Protection:  New Jersey Resilient Coastal Communities Program  National Oceanic and Atmospheric Administration (NOAA):  Decision-making for Coastal Adaptation: Sustaining Coastal Salt Marches for Ecosystem Services | 11.483<br>11.431          | CP14-023   | 76,512<br>7,236           | 20,873                           |
| Total U.S. Department of Commerce  |                           |  | 83,748                    | 20,873                           |
| U.S. Department of Justice: Office of Violence Against Women: The College of New Jersey Plan to Reduce Sexual Assault, Domestic Violence, Dating Violence, and Stalking on Campus Program  | 16.525                    | _  | 25,280                    |                                  |
| Total U.S. Department of Justice   |                           |  | 25,280                    |                                  |
| National Aeronautics and Space Administration: Passed through Rutgers, The State University of New Jersey: TCNJ-MUSE program for Summer  | 43.008                    | 5809   | 12,500                    |                                  |
| Total National Aeronautics and Space Administration  |                           |  | 12,500                    |                                  |
| U.S. Department of Housing and Urban Development: Passed through City of Trenton: Trenton Youth Empowerment Project Total U.S. Department of Housing and Urban Development   | 14.218                    | Agreement dated 06/23/2016                             | 39,780<br>39,780          |                                  |
|  |                           |  | 39,780                    |                                  |
| Centers for Disease Control and Prevention:  Passed through New Jersey Department of Education: School-Based HIV, STD, and Pregnancy Prevention  | 93.079                    | IU87PS004149   | 7,135                     |                                  |
| Total Centers for Disease Control and Prevention   |                           |  | 7,135                     |                                  |
| Total expenditures of Federal awards   |                           |  | \$ 51,241,403             | 425,852                          |

See accompanying notes to schedules of expenditures of Federal and State of New Jersey awards.



# Schedule of Expenditures of State of New Jersey Awards Year ended June 30, 2016

| State of New Jersey grantor/pass-through grantor/<br>program or cluster title   | State of New Jersey or pass-<br>through grant award number        | Grant<br>amount                                   | Grant period   | Current year expenditures                     | Amount provided to subrecipients |
|---|---|---|--|---|----------------------------------|
| Student Financial Assistance Cluster: Office of the Secretary of Higher Education: Educational Opportunity Fund - Article III - Academic Year (FY16) Educational Opportunity Fund - Article III - Summer (FY16)                                       | 100-074-2401-001-KKKK-6140 \$<br>100-074-2401-001-KKKK-6140       | 535,300<br>221,287                                | 06/01/15 - 07/31/16<br>06/01/15 - 07/31/16                           | \$ 527,456<br>221,203                         |                                  |
| Total Office of the Secretary of Higher Education   |   |   |  | 748,659                                       |                                  |
| Higher Education Student Assistance Authority: Tuition Aid Grant Program Governor's Urban Scholarship New Jersey Student Tuition Assistance Reward Scholarship II   | 16-100-074-2405-007<br>16-100-074-2405-329<br>16-100-074-2405-313 | 5,992,406<br>30,500<br>96,445                     | 07/01/15 - 06/30/16<br>07/01/15 - 06/30/16<br>07/01/15 - 06/30/16    | 5,992,406<br>30,500<br>96,445                 | _<br>                            |
| Total Higher Education Student Assistance Authority   |   |   |  | 6,119,351                                     |                                  |
| Total Student Financial Assistance Cluster  |   |   |  | 6,868,010                                     |                                  |
| New Jersey Department of Education: Career and Technical Education Partnership CTSO-TSA Continuation (Year 3) Total New Jersey Department of Education  | 15-100-034-5062-032-H200<br>16E00056                              | 146,500<br>146,500                                | 09/01/14 - 08/31/15<br>09/01/15 - 08/31/16                           | 48,589<br>115,968<br>164,557                  |                                  |
| New Jersey Commission on Higher Education:  Educational Opportunity Fund - Article IV - Academic Year (FY15)  Educational Opportunity Fund - Article IV - Academic Year (FY16)  Total Educational Opportunity Fund - Article IV                       | 100-074-2401-002-KKKK-6140<br>100-074-2401-002-KKKK-6140          | 364,150<br>373,254                                | 06/01/14 - 07/31/15<br>06/01/15 - 07/31/16                           | 26,074<br>373,254<br>399,328                  |                                  |
| **  |   |   |  | 399,328                                       |                                  |
| Passed through New Jersey Educational Facilities Authority: Building our Future Bond Act (GO Bond) Higher Education Equipment Leasing Fund Program Higher Education Technology Infrastructure Fund Program Higher Education Facilities Trust Fund Act | 013-05<br>013-03<br>013-05/013-06<br>013-04                       | 40,000,000<br>6,900,035<br>4,550,000<br>6,000,000 | dated 03/01/14<br>dated 01/01/14<br>dated 01/01/14<br>dated 09/01/14 | 18,784,570<br>2,276,235<br>194,066<br>332,236 | <br><br>                         |
| Total New Jersey Commission on Higher Education   |   |   |  | 21,587,107                                    |                                  |
| New Jersey Board of Public Utilities: Office of Clean Energy Program: Sustainable Jersey FY2015 Compliance Filing Office of Clean Energy Program: Sustainable Jersey FY2016 Compliance Filing   | AO-082-20146000093<br>BPU-069G                                    | 500,000<br>500,000                                | 07/01/14 - 06/30/15<br>07/01/15 - 06/30/16                           | 382<br>497,833                                |                                  |
| Total Office of Clean Energy Program: Sustainable Jersey  |   |   |  | 498,215                                       |                                  |
| Total New Jersey Board of Public Utilities  |   |   |  | 498,215                                       |                                  |



# Schedule of Expenditures of State of New Jersey Awards Year ended June 30, 2016

| Passed through Rutgers. The State University of New Jersey:   Passed through Rutgers. The State University of New Jersey:   Trenton Violence Reduction Strategy   Service Agreement DATED 91/14   80,000   90/114 - 06/3016   40,049   - 0   - 0   - 0     Municipal Planning for Safe Streets and Neighborhoods (continuation)   Service Agreement DATED 91/14   80,000   90/114 - 06/3016   40,049   - 0   - 0     Total New Jersey Department of Law and Public Safety / Office of the Attorney General   Service Agreement DATED 91/14   80,000   90/114 - 06/3016   40,049   - 0   - 0     Total New Jersey Department of Law and Public Safety / Office of the Attorney General   Service Agreement DATED 91/14   80,000   90/115 - 06/3016   40,049   - 0   - 0     Total New Jersey Department of Teasury   Service Agreement DATED 91/14   80,000   90/115 - 06/3016   27,177,000   - 0   - 0   - 0     Pinge Benefits Other than PICA for Senior Public Colleges and Universities   XX-100-094-9410-XXX   18,896.917   07/10/15 - 06/3016   18,896.917   - 0 | State of New Jersey grantor/pass-through grantor/program or cluster title  | State of New Jersey or pass-<br>through grant award number | Grant<br>amount | Grant period                  | Current year expenditures | Amount provided to subrecipients |
|--|--|--|-----------------|-------------------------------|---------------------------|----------------------------------|
| Separation   Contract dated   124/2015   Contract dated  | Passed through Rutgers, The State University of New Jersey:<br>Trenton Violence Reduction Strategy   |  | , ,,,,,,        |                               | , .                       |                                  |
| Contract In-Aid Appropriations to Senior Public Colleges and Universities   16-100-07-2470-001   27,177,000   07/01/15 - 06/30/16   27,177,000   - 18,1896,17   - 18,1896 | , ,  |  |                 |                               | 330,150                   |                                  |
| New Jersey State Council on the Arts:   Passed through Mercer County Cultural and Heritage Commission:   Local Arts Program FY2015   | Grants-In-Aid Appropriations to Senior Public Colleges and Universities<br>Fringe Benefits Other than FICA for Senior Public Colleges and Universities                   | XX-100-094-9410-XXX  | 18,896,917      | 07/01/15 - 06/30/16           | 18,896,917                |                                  |
| Passed through Mercer County Cultural and Heritage Commission:   Local Arts Program FY2015   | Total New Jersey Department of Treasury  |  |                 |                               | 52,149,018                |                                  |
| FY16 Mercer County History Regrant Program Contract dated 12/4/2015 1,950 09/01/15 - 08/31/16 1,950 — Total New Jersey State Council on the Arts  New Jersey Department of Human Services: Division of Mental Health and Addiction Services: Recovery Support and Environmental Strategies to Prevent and Reduce Substance Abuse on College Campuses in New Jersey Intoxicated Driver Resource Center Curriculum MOU 27,500 10/05/15 - 01/31/17 7,145 — Total New Jersey Department of Human Services  New Jersey Department of State Business Action Center: Passed through Rutgers, The State University of New Jersey: New Jersey Small Business Development Centers 16BACT000SBDC 32,200 07/15/15 - 06/30/16 32,200 — Total New Jersey Department of State Business Action Center 32,200 —   | Passed through Mercer County Cultural and Heritage Commission:<br>Local Arts Program FY2015  |  | ,               |                               | ,                         |                                  |
| Total New Jersey State Council on the Arts  New Jersey Department of Human Services:  Division of Mental Health and Addiction Services:  Recovery Support and Environmental Strategies to Prevent and Reduce Substance Abuse on College Campuses in New Jersey Intoxicated Driver Resource Center Curriculum MOU 27,500 10/05/15 - 01/31/17 7,145 —  New Jersey Department of State Business Action Center:  Passed through Rutgers, The State University of New Jersey: New Jersey Small Business Development Centers 16BACT000SBDC 32,200 07/15/15 - 06/30/16 32,200 —  Total New Jersey Department of State Business Action Center  32,200 —  | Total Local Arts Program   |  |                 |                               | 8,800                     |                                  |
| New Jersey Department of Human Services: Division of Mental Health and Addiction Services: Recovery Support and Environmental Strategies to Prevent and Reduce Substance Abuse on College Campuses in New Jersey Intoxicated Driver Resource Center Curriculum MOU 27,500 10/05/15 - 01/31/17 7,145 —  Mous Jersey Department of Human Services  New Jersey Department of State Business Action Center:  Passed through Rutgers, The State University of New Jersey: New Jersey Small Business Development Centers  16BACT000SBDC 32,200 07/15/15 - 06/30/16 32,200 —  Total New Jersey Department of State Business Action Center  32,200 —   | FY16 Mercer County History Regrant Program   | Contract dated 12/4/2015                                   | 1,950           | 09/01/15 - 08/31/16           | 1,950                     |                                  |
| Division of Mental Health and Addiction Services:  Recovery Support and Environmental Strategies to Prevent and Reduce  Substance Abuse on College Campuses in New Jersey  Intoxicated Driver Resource Center Curriculum  MOU  27,500  10/05/15 - 01/31/17  7,145  —  New Jersey Department of State Business Action Center:  Passed through Rutgers, The State University of New Jersey:  New Jersey Small Business Development Centers  16BACT000SBDC  32,200  07/15/15 - 06/30/16  32,200  —  Total New Jersey Department of State Business Action Center:  232,200  —  Total New Jersey Department of State Business Action Center  32,200  —  | Total New Jersey State Council on the Arts   |  |                 |                               | 10,750                    |                                  |
| New Jersey Department of State Business Action Center:  Passed through Rutgers, The State University of New Jersey:  New Jersey Small Business Development Centers  16BACT000SBDC  32,200  07/15/15 - 06/30/16  32,200  —  Total New Jersey Department of State Business Action Center  32,200  —  | Division of Mental Health and Addiction Services:  Recovery Support and Environmental Strategies to Prevent and Reduce Substance Abuse on College Campuses in New Jersey |  | ,               | 0 - 1 0 - 1 - 0 0 1 - 0 1 - 0 | ,                         |                                  |
| Passed through Rutgers, The State University of New Jersey: New Jersey Small Business Development Centers  16BACT000SBDC  32,200  07/15/15 - 06/30/16  32,200  —  Total New Jersey Department of State Business Action Center  32,200  —   | Total New Jersey Department of Human Services  |  |                 |                               | 344,893                   |                                  |
| · ·  | Passed through Rutgers, The State University of New Jersey:  | 16BACT000SBDC  | 32,200          | 07/15/15 - 06/30/16           | 32,200                    |                                  |
| Total expenditures of State of New Jersey awards \$\frac{82,384,228}{} = \frac{-}{}  | Total New Jersey Department of State Business Action Center  |  |                 |                               | 32,200                    |                                  |
|  | Total expenditures of State of New Jersey awards   |  |                 |                               | \$ 82,384,228             |                                  |

See accompanying notes to schedules of expenditures of Federal and State of New Jersey awards.



Year Ended June 30, 2016

#### (1) Basis of Presentation

The accompanying schedules of expenditures of Federal and State of New Jersey awards include the Federal and State of New Jersey grant activity of The College of New Jersey (the College) and are presented on the accrual basis of accounting. The information in these schedules is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance) and New Jersey Office of Management and Budget Circular 15-08, *Single Audit Policy for Recipients of Federal Grants, State Grants and State Aid.* Therefore, some amounts presented in these schedules may differ from amounts presented in, or used in the preparation of, the 2016 basic financial statements.

#### (2) Federal Perkins Loan and Nursing Student Loan Programs

The College administers and accounts for certain aspects of the Federal Perkins Loan and Nursing Student Loan Programs. The balance of loans outstanding under these programs as of June 30, 2016 are as follows:

| Year Ended June 30, 2016 |           |          |
|--------------------------|-----------|----------|
|                          | Federal   | Nursing  |
|                          | Perkins   | Student  |
|                          | Loan      | Loan     |
|                          | Program   | Program  |
| Beginning balance \$     | 4,221,127 | 165,785  |
| New loans issued         | 277,600   | 36,000   |
| Payments                 | (591,961) | (41,112) |
| Adjustments              |           |          |
| Cancellations            | (17,268)  |          |
| Ending balance \$        | 3,889,498 | 160,673  |

#### (3) Federal Direct Loan Program

The College is responsible only for the performance of certain administrative duties with respect to the Federal Direct Loan program and, accordingly, these loans are not included in the College's basic financial statements. It is not practical to determine the balance of loans outstanding to students of the College under this program as of June 30, 2016.

#### (4) Indirect Costs

For the year ended June 30, 2016, the College did not elect to use the 10% de minimis indirect cost rate.



#### KPMG LLP New Jersey Headquarters 51 John F. Kennedy Parkway Short Hills, NJ 07078-2702

# Independent Huditors' Report

on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance With Government Auditing Standards

The Board of Trustees
The College of New Jersey:

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the business-type activities and the discretely presented component unit of The College of New Jersey (the College), a component unit of the State of New Jersey, as of and for the year ended June 30, 2016, and the related notes to the financial statements, which collectively comprise the College's basic financial statements, and have issued our report thereon dated November 1, 2016, which contained unmodified opinions on those financial statements with an emphasis of matter paragraph regarding the College's adoption of Governmental Accounting Standards Board Statement No. 72, *Fair Value Measurement and Application*. The financial statements of The College of New Jersey Foundation, Inc. were not audited in accordance with *Government Auditing Standards*.

### **Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered the College's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the College's internal control. Accordingly, we do not express an opinion on the effectiveness of the College's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.





# Independent Auditors' Report

# **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the College's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

## **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the College's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the College's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

KPMG LIP

Short Hills, New Jersey November 1, 2016



#### KPMG LLP

New Jersey Headquarters 51 John F. Kennedy Parkway Short Hills, NJ 07078-2702

# Independent Auditors' Report

on Compliance for Each Major Federal and State of New Jersey Program; Report on Internal Control Over Compliance; and Report on Schedules of Expenditures of Federal and State of New Jersey Awards Required by the Uniform Guidance and New Jersey OMB Circular 15-08

The Board of Trustees
The College of New Jersey:

## Report on Compliance for Each Major Federal and State of New Jersey Program

We have audited The College of New Jersey's (the College) compliance with the types of compliance requirements described in the *OMB Compliance Supplement* and the New Jersey Office of Management and Budget (New Jersey OMB) *State Grant Compliance Supplement* (the Compliance Supplements) that could have a direct and material effect on each of the College's major Federal and State of New Jersey programs for the year ended June 30, 2016. The College's major Federal and State of New Jersey programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

## Management's Responsibility

Management is responsible for compliance with Federal and State of New Jersey statutes, regulations, and the terms and conditions of its Federal and State of New Jersey awards applicable to its Federal and State of New Jersey programs.

#### Auditors' Responsibility

Our responsibility is to express an opinion on compliance for each of the College's major Federal and State of New Jersey programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; the audit requirements of Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance) and New Jersey OMB Circular 15-08, *Single Audit Policy for Recipients of Federal Grants, State Grants and State Aid.* Those standards, the Uniform Guidance and New Jersey OMB Circular 15-08 require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major Federal or State of New Jersey program occurred. An audit includes examining, on a test basis, evidence about the College's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major Federal and State of New Jersey program. However, our audit does not provide a legal determination of the College's compliance.





# Independent Huditors' Report

## Opinion on Each Major Federal and State of New Jersey Program

In our opinion, the College complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major Federal and State of New Jersey programs for the year ended June 30, 2016.

#### Other Matters

The results of our auditing procedures disclosed an instance of noncompliance, which is required to be reported in accordance with the Uniform Guidance and which is described in the accompanying schedule of findings and questioned costs as item 2016-001. Our opinion on each major Federal and State of New Jersey program is not modified with respect to this matter.

The College's response to the noncompliance finding identified in our audit is described in the accompanying schedule of findings and questioned costs. The College's response was not subjected to the auditing procedures applied in the audit of compliance and, accordingly, we express no opinion on the response.

## **Report on Internal Control Over Compliance**

Management of the College is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered the College's internal control over compliance with the types of requirements that could have a direct and material effect on each major Federal and State of New Jersey program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major Federal and State of New Jersey program and to test and report on internal control over compliance in accordance with the Uniform Guidance and New Jersey OMB Circular 15-08, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the College's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a Federal or State of New Jersey program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a Federal or State of New Jersey program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a Federal or State of New Jersey program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies and therefore, material weaknesses or significant deficiencies may exist that were not identified. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, we identified a deficiency in internal control over compliance, as described in the accompanying schedule of findings and questioned costs as item 2016-001, that we consider to be a significant deficiency.





# Independent Huditors' Report

The College's response to the internal control over compliance finding identified in our audit is described in the accompanying schedule of findings and questioned costs. The College's response was not subjected to the auditing procedures applied in the audit of compliance and, accordingly, we express no opinion on the response.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance and New Jersey OMB Circular 15-08. Accordingly, this report is not suitable for any other purpose.

# Report on Schedules of Expenditures of Federal and State of New Jersey Awards Required by the Uniform Guidance and New Jersey OMB Circular 15-08

We have audited the financial statements of the business-type activities and the discretely presented component unit of The College of New Jersey as of and for the years ended June 30, 2016 and 2015, and the related notes to the financial statements, which collectively comprise the College's basic financial statements. We issued our report thereon dated November 1, 2016, which contained unmodified opinions on those financial statements. Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the basic financial statements. The accompanying schedules of expenditures of Federal and State of New Jersey awards are presented for purposes of additional analysis as required by the Uniform Guidance and New Jersey OMB Circular 15-08 and are not a required part of the basic financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. The information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the schedules of expenditures of Federal and State of New Jersey awards are fairly stated in all material respects in relation to the basic financial statements as a whole.



Short Hills, New Jersey March 17, 2017

Year Ended June 30, 2016

#### (1) Summary of Auditors' Results

- (a) Unmodified opinions were issued on the financial statements of the business-type activities and the discretely presented component unit of The College of New Jersey (the College), a component unit of the State of New Jersey, as of and for the year ended June 30, 2016, which collectively comprise the College's basic financial statements. These financial statements were prepared in accordance with generally accepted accounting principles.
- (b) No material weaknesses and no significant deficiencies in internal control over financial reporting were disclosed by the audit of the financial statements of the College as of and for the year ended June 30, 2016.
- (c) The audit disclosed no instances of noncompliance considered to be material to the financial statements of the College as of and for the year ended June 30, 2016.
- (d) The audit disclosed no material weaknesses and one significant deficiency (identified as item 2016-001) in connection with the major Federal programs of the College for the year ended June 30, 2016. The audit disclosed no material weaknesses and no significant deficiencies in connection with the major State of New Jersey programs of the College for the year ended June 30, 2016.
- (e) An unmodified opinion was issued on the College's compliance with its major Federal and State of New Jersey programs for the year ended June 30, 2016.
- (f) There was one audit finding (2016-001) which is required to be reported in accordance with 2 CFR 200.516(a) and no audit findings which are required to be reported under New Jersey OMB Circular 15-08 for the year ended June 30, 2016.
- (g) The major Federal and State of New Jersey programs of the College for the year ended June 30, 2016 were as follows:

#### Federal:

- Student Financial Assistance Cluster (CFDA #93.364, 84.007, 84.033, 84.038, 84.063, 84.268, and 84.379)
- Creating a Team of Highly Qualified Professionals for English Language Learners (CFDA #84.365)

## **State of New Jersey:**

- Student Financial Assistance Cluster
- Grants-In-Aid Appropriations to Senior Public Colleges and Universities
- (h) The dollar threshold used to distinguish between type A and type B programs was \$750,000 for Federal awards and \$2,471,527 for State of New Jersey awards for the year ended June 30, 2016.
- (i) The College qualified as a low risk auditee for Federal and State of New Jersey awards for the year ended June 30, 2016.



Year Ended June 30, 2016

# (2) Findings Relating to the Financial Statements Reported in Accordance with Government Auditing Standards

No findings required to be reported.

### (3) Findings and Questioned Costs Relating to Federal and State of New Jersey Awards

#### Federal Awards:

Finding 2016-001: Verification

U.S. Department of Education Student Financial Assistance Cluster

#### **Federal Grant Number:**

P007A152618, P033A152618, P063P151026, P063P141026, P379T161026, P063P141026, P268K161026, P268K151026, P268K141026

Statistically Valid Sample: No, not intended to be

**Prior Year Finding:** Not Applicable

Finding Type: Significant Deficiency and Noncompliance

#### Criteria:

An institution may participate under an ED-approved Quality Assurance Program (QAP) that exempts it from verifying those applicants selected by the central processor, provided that the applicants do not meet the institution's own verification selection criteria. (20 USC 1094a; HEA section 487A) (FSA Handbook 2015-2016. Application and Verification Guide. Chapter AVG-92 page http://ifap.ed.gov/fsahandbook/attachments/1516AVGCh4.pdf). An institution not participating under an ED-approved QAP is required to establish written policies and procedures that incorporate the provisions of 34 CFR sections 668.51 through 668.61 for verifying applicant information. Such an institution shall require each applicant whose application is selected by ED to verify the information required for the Verification Tracking Group to which the applicant is assigned.

Specified verification items and acceptable documentation are listed in the Federal Register. For award year 2015-2016, the Federal Register notice was published June 25, 2014 (http://www.gpo.gov/fdsys/pkg/FR-2014-06-25/pdf/2014-14895.pdf).

The institution shall also require applicants to verify any information used to calculate an applicant's EFC that the institution has reason to believe is inaccurate. (34 CFR section 668.54(a); FSA Handbook 2015-2016, Application and Verification Guide, Chapter 4, pages AVG-75 through AVG-82)

Acceptable documentation for the verification is listed in 34 CFR section 668.57 and in the annual Federal Register update and in Appendix B located after Section IV, "Other Information," of Part 5 of the Supplement (as listed below).



Year Ended June 30, 2016

#### **Condition:**

The College does not participate in an ED-approved QAP, therefore it performs verifications on all applicants that are selected by the ED. The College collects all the required documentation based on the reasoning for the applicant's selection, which may include tax returns. As documentation is received for a particular applicant, the assigned financial aid personnel performs the verification between the documentation and what's reported on the application. Any differences are updated within the College's Primary Academic Web Services (PAWS) (the College's information system) to determine the appropriate expected family contribution (EFC).

We noted the following for a sample of forty applicants selected for testwork:

- For one of the forty applicants selected for testwork (student A), who received Pell and Direct Loans, the applicant's parents reported payments to tax-deferred pensions on the Dependent Verification Form. The College did not update the PAWS system to reflect the payments to tax-deferred pensions and therefore the information was not updated on the Institutional Student Information Record (ISIR). If these amounts were corrected, the applicant's EFC would have been increased by \$439. As a result, the student was over awarded \$400 in Federal Pell Grant funds.
- For one of the forty applicants (student B), who received Pell and Direct Loans, the applicant reported that they were not filing a return for 2014. The school did not request a signed statement from the applicant stating that the individual had not filed and was not required to file an income tax return for the tax year 2014 or the sources of income earned from work and the amount of income from each source for the tax year 2014.
- For one of the forty applicants (student C), who received Pell, Direct Loans and Federal Supplemental Educational Opportunity Grant (FSEOG), the applicant's parents reported that they were not filing a return for 2014. The school did not request a signed statement from the parents stating that they have not filed and were not required to file an income tax return for the tax year 2014 or the sources of income earned from work and the amount of income from each source for the tax year 2014.

#### Cause:

The College did not properly review supporting documentation provided by the student A to ensure the information provided matched the information included on the ISIR or the College did not request the required supporting documentation for students B and C based on the non-filing status reported on the ISIR.

## **Effect:**

For student A, discrepancies in the information reported on the tax return and the information reported on the ISIR resulted in an increased EFC, lowering the amount of aid they were entitled to.

For students B and C, the College cannot determine if the non-filing status which was reported was appropriate as a signed statement was not requested.



Year Ended June 30, 2016

#### **Questioned Costs:**

For student A the known questioned costs for the Federal Pell Grant Program was \$400. These known questioned costs represents the change (over award) in the student's awards after performing a recalculation utilizing the updated EFC. There were no questioned costs related to Direct Loans for student A.

The College subsequently obtained certifications from students B and C supporting the non-filing status, therefore there are no questioned costs related to Pell, Direct Loans or FSEOG.

#### **Recommendation:**

We recommend that the College take appropriate steps to ensure the documentation received during the verification process meets the requirements of acceptable documentation as listed in the Federal Register, is properly reviewed and agreed to the ISIR. If there is a disagreement, updates should be entered into PAWS to determine if there is a change in EFC and the award.

## Management Response and View of Responsible Official:

In the case of student A, the Verification Checklist used during the file review was followed and the amount of untaxed income that was listed on the Verification Worksheet was corrected according to the amount listed on the parent's W-2 wage statement. The discrepancy occurred during the file correction process. The untaxed income data was not entered in PAWS therefore resulting in the incorrect EFC and incorrect award. After the discovery of this error the Office of Student Financial Assistance (OSFA) proceeded to correct the student's Financial Aid record to reflect this untaxed income. A new Student Aid Report was generated and the award was corrected in PAWS to reflect the new award. Since this was an OSFA error the student was not penalized and a waiver was processed for the \$400 dollar discrepancy. Corrective action has been taken to ensure corrections to student records are made completely and accurately.

In the case of students B and C the errors occurred due to a misinterpretation of federal regulations. In management's interpretation, the federal regulations that pertain to a student/parent(s) requirement to submit a signed statement when they indicated on their FAFSA that they did not file a tax return AND had no income are nebulous and left room for interpretation. Management's conclusion was that this was not needed when the family fulfilled the no income/no tax return scenario. OSFA placed a call to the Federal Student Aid programs and after much discussion and guidance management discovered that its interpretation of this regulation was incorrect. At that time OSFA proceeded to identify all the students for whom it needed to collect this statement, collected the self-certification, reviewed all the student records that were affected and discovered that the information originally reported was correct and there was no impact to the students' awards. For the 2017-2018 academic year the federal government has amended this regulation to include a non-filing statement from the IRS, therefore providing further clarification to this regulation. OSFA will follow this new guidance.

## **State of New Jersey Awards:**

No findings required to be reported.





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### CORRECTIVE ACTION PLAN FOR CURRENT YEAR FINDINGS

JUNE 30, 2016

## Findings and Questioned Costs Relating to Federal Awards:

**Finding number: 2016-001: Verification** 

U.S. Department of Education
Student Financial Assistance Cluster

Responsible Person: Wil Casaine, TCNJ Director of Financial Aid, (609) 771-2211

**Corrective Action Plan** 

### **Student finding A:**

In the case of student A, the Verification Checklist used during the file review was followed and the amount of untaxed income that was listed on the Verification Worksheet was corrected according to the amount listed on the parent's W-2 wage statement. The discrepancy occurred during the file correction process. The untaxed income data was not entered in the College's Primary Academic Web Services (PAWS) (the College's information system) therefore resulting in the incorrect EFC and incorrect award. After the discovery of this error the OSFA proceeded to correct the student's Financial Aid record to reflect this untaxed income. A new Student Aid Report was generated and the award was corrected in PAWS to reflect the new award.

Corrective action has been taken by OSFA on this item. Previously, corrections to student records were handled by the support staff in the office. This responsibility has been re-assigned to the Associate Directors. Since the Associate Directors also perform verification of student records, it seemed appropriate for them to also process corrections to student records as they have intimate knowledge of the items reviewed during the verification process and would be best at picking up any item or amount that did not look accurate. In addition, the Associate Directors will not correct records for files which they reviewed and verified. This redundancy will allow a second set of highly trained eyes to perform a cursory review as they correct the file. We have not completely ruled out the possibility of Support Staff being able to return to correcting student records but we are evaluating what additional training they may need and under what type of supervision would they be able to resume these duties.

# **Student finding B and C:**

In the case of students B and C the errors occurred due to a misinterpretation of federal regulations. In our opinion, the federal regulations that pertain to a student/parent(s) requirement to submit a signed statement when they indicated on their FAFSA that they did not file a tax return AND had no income are nebulous and left room for interpretation. Our opinion was that this was not needed when



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the family fulfilled the no income/no tax return scenario. I placed a call to the FSA programs and after much discussion and guidance we discovered that our interpretation of this regulation was incorrect. At that time we proceeded to identify all the students for whom we needed to collect this statement, collected the self-certification, reviewed all the student records and we discovered that the information originally reported was correct and there was no impact to the students' awards. For the 2017-2018 academic year the federal government has amended this regulation to include a non-filing statement from the IRS, therefore providing further clarification and guidance to this regulation. OSFA will follow this new guidance.

**Implementation Date:** Completed



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## STATUS OF PRIOR YEAR FINDINGS

JUNE 30, 2016

## Findings and Questioned Costs Relating to Federal Awards:

Finding number: 2015-001: Pell Reporting

Federal Student Financial Assistance Cluster
U.S. Department of Education:
Federal Pell Grant Program (CFDA #84.063)

Contact Person Responsible: Wil Casaine, TCNJ Director of Financial Aid, ph (609) 771-2211

#### **Corrective Action Plan**

Currently the Pell grant origination processes are run within a week of the first disbursement of each semester, then again every other day or weekly depending on the number of errors/adjustments needed. After that, the processes are run once per month during the semester.

The two students who were part of the findings were students who were awarded and disbursed late in the Fall semester and due to the College holiday closure, staff vacations and the reporting schedule the reporting of their awards was delayed. We recognize that there is a lapse in the reporting schedule between semesters. To remedy this we have adjusted our reporting timeline to take into account the rare student record that is completed and awarded late in the semester. Therefore, we have adjusted our monthly reporting process to continue during semester breaks to assure that even if no students were disbursed aid during that time we have complied with the 30 day reporting requirement. In addition, the Office of Student Financial Assistance will continue to explore an automated Pell/Direct Loan reporting process.

### **Status of Prior Year Finding**

Fully Corrected – Adjustments to our monthly processing calendar and a dedicated staff member who serves as back-up to the primary person responsible for reporting have corrected any potential lapses during the semester and during breaks. We are complying with the 30 day reporting requirement.